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*Science of the Total Environment*

2 **A new framework for selecting environmental surrogates**

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37

### 38 **Abstract**

39 Surrogate concepts are used in all sub-disciplines of environmental science. However,  
40 controversy remains regarding the extent to which surrogates are useful for resolving  
41 environmental problems. Here, we argue that conflicts about the utility of surrogates (and the  
42 related concepts of indicators and proxies) often reflect context-specific differences in trade-  
43 offs between measurement accuracy and practical constraints. By examining different  
44 approaches for selecting and applying surrogates, we identify five trade-offs that correspond  
45 to key points of contention in the application of surrogates. We then present an 8-step  
46 Adaptive Surrogacy Framework that incorporates cross-disciplinary perspectives from a wide  
47 spectrum of the environmental sciences, aiming to unify surrogate concepts across disciplines  
48 and applications. Our synthesis of the science of surrogates is intended as a first step towards  
49 fully leveraging knowledge accumulated across disciplines, thus consolidating lessons

50 learned so that they may be accessible to all those operating in different fields, yet facing  
51 similar hurdles.

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53 **Keywords:** Indicators, proxies, environmental management, Adaptive Surrogacy  
54 Framework, decision-making

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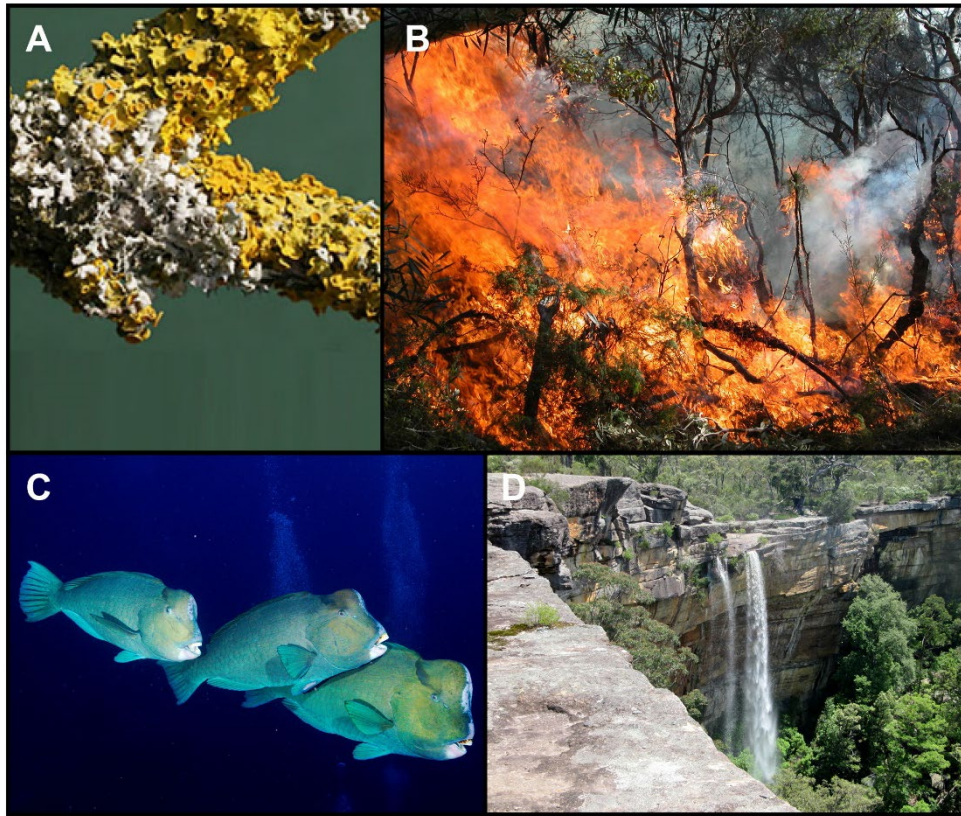
## 56 1. Introduction

57 One of the most active research fields in applied ecology, conservation biology, and  
58 environmental and resource management focuses on surrogates, including indicator species  
59 and other related kinds of proxies (Niemi et al., 1997; McGeoch, 1998; Rodrigues and  
60 Brooks, 2007; Wiens et al., 2008; Caro, 2010). In an environmental context, a 'surrogate' is a  
61 component of the system of concern that one can more easily measure or manage than others,  
62 and that is used as an indicator of the attribute/trait/characteristic/quality of that system  
63 (Mellin et al., 2011). A wide range of concepts can be included under the broad topic of  
64 environmental surrogates including flagship species, focal species, indicator species, sentinel  
65 species, biomonitoring species, biomarker species, avatar species (*sensu* Larson and Olden,  
66 2012) umbrella species, and many others (see Caro 2010 for a review). The use of surrogates  
67 is important and often necessary because resource constraints in monitoring and management  
68 require cost-effective yet useful ways to assess ecosystem responses and key ecological  
69 processes.

70

71 **Figure 1.** Many different kinds of surrogates are used in the environmental sciences. (a)  
72 Lichens as an ecological surrogate of atmospheric quality. (b) Fire regimes as surrogate for  
73 species extent and occurrence in fire-prone ecosystems. (c) Bumphead parrotfish  
74 (*Bolbometopon muricatum*) as a flagship species, signifying coral reef health/ sustainable

75 coral reef fisheries. (d) Cliff lines as abiotic ecological surrogates for dispersal or  
76 management boundaries (Reilly and Wake, 2014). (Images C. Branquinho, T. Carter, K.  
77 Stiefel (CC BY-NC 2.0), C. Shepherd)



78  
79 Because surrogates are employed in many disciplines, most of the scientific research  
80 on the conceptual development and testing of surrogates occurs independently rather than in  
81 concert. This leads to the compartmentalization of knowledge, resulting in large differences  
82 in understanding between fields of research (Box 1), a process exemplified by some recent  
83 reviews targeted at a small subset of the wider ‘surrogate community’ (e.g. Rodrigues and  
84 Brooks, 2007; Collen and Nicholson, 2014). Consequently, there has often been limited  
85 knowledge transfer across disciplines with innovations in some fields ignored or unknown in  
86 others (Barton et al., 2015). For example, surrogacy within ecology and conservation has  
87 developed in isolation from the more systematic approach to validating and evaluating  
88 surrogates in clinical medicine, especially clinical pharmacology and therapeutics (Barton et

89 al., 2015). This includes the robust conceptual frameworks for selecting surrogates with  
90 desirable properties in terms of functional behavior, rigorous statistical protocols, end-user  
91 needs, and formal evaluation of performance (such as sensitivity analyses and goodness of fit  
92 testing) (Buyse and Molenberghs, 1998). There are a range of reasons for differential  
93 development of surrogates in different disciplines. For example, the rapid and extensive  
94 development of medical surrogates relative to the environmental sciences reflects the  
95 prolonged period of use (spanning centuries) in the former and the corresponding very large  
96 quantity of resources dedicated to surrogate identification, testing and application.

97         Despite the widespread use of surrogates in different environmental disciplines, there  
98 has been considerable criticism of their application (Andelman and Fagan, 2000;  
99 Lindenmayer et al., 2000; Seddon and Leech, 2008; Caro, 2010). Indeed, there have been  
100 some mistakes or perverse outcomes with significant environmental, policy, legal and other  
101 consequences resulting from a poor approach to surrogate use (e.g. Branch et al., 2010; Euliss  
102 and Mushet, 2011; Saraux et al., 2011). From the broad cross-disciplinary perspective taken  
103 in this paper, we argue that some of the discussion about the pros and cons of surrogates  
104 reflects disagreement over the best way to assess and manage environmental problems in the  
105 context of key trade-offs, practical constraints, and uncertainty.

106         It is well established that the best surrogates are those that are cheap and feasible to  
107 measure or manage, are representative of the species or processes of interest, yet still respond  
108 in timely and predictable ways to changes in the environment (Niemeijer and de Groot,  
109 2008). But it is often the case that surrogates do not have all of these characteristics  
110 simultaneously. In this case, which surrogate should be preferred? A useful way to support  
111 the decision-making process for selecting surrogates is to categorize, understand, and identify  
112 a parsimonious number of priority trade-offs to be evaluated. Key criteria in this process  
113 relate to the quality of a surrogate (such as the uncertainty associated with the surrogate-

114 target relationship), and the feasibility of using it (e.g. measurement cost). However, to the  
115 best of our collective knowledge, these (and other) trade-offs are rarely explicitly considered  
116 in the selection and application of surrogates (Wiens et al., 2008).

117 Below, we develop a new conceptual Adaptive Surrogacy Framework to explicitly  
118 address five, often strongly inter-related trade-offs: **(1)** whether it is better to employ  
119 surrogates or address (e.g. measure) an entity directly, **(2)** the accuracy versus generality of a  
120 surrogate, **(3)** the temporal stability of a surrogate versus its ability to detect change over  
121 time, **(4)** simple communication value versus communication complexity associated with  
122 caveats and details of methodology, and, **(5)** cost-effectiveness versus certainty. Our new  
123 framework is characterised by inter-linked and iterative identification, application, and  
124 evaluation steps for continuous testing and improvement. We argue that our Adaptive  
125 Surrogacy Framework is suitable for use in all fields where environmental surrogates are  
126 employed. It builds on a synthesis of similarities and differences in how different disciplines  
127 apply surrogates in atmospheric, freshwater, terrestrial, and marine systems. To place our  
128 new framework into an appropriate context, we first highlight what we have identified as five  
129 key trade-offs that need to be considered in most uses of surrogates.

130

131 **BOX 1. Differences in the use and application of ecological surrogates across disciplines**

132 Surrogates appear to be better developed when they are applied to measure atmospheric or  
133 water pollution (Ares et al., 2012; Augusto et al., 2012; Barros et al., 2015), than, for  
134 example, to assess complex emergent properties such as ecosystem integrity. For instance,  
135 the use of ecological surrogates in monitoring atmospheric pollution, marine coliforms,  
136 aquatic heavy metal concentrations, and shellfish toxins is underpinned by an agreed set of  
137 methods and protocols, fine-tuned benchmarks, and systematic ways to account for  
138 uncertainty and analyse and interpret data (Augusto et al., 2013). These innovations are

139 lacking in some other areas such as, for example, monitoring programs that aim to document  
140 temporal changes in the conservation status of terrestrial biodiversity (Lindenmayer and  
141 Likens, 2010).

142 To some extent, differences in surrogate development among fields reflect the direct effects  
143 of environmental conditions on human health (Augusto et al., 2012; Ribeiro et al., 2014). The  
144 amount of knowledge (and hence scientific and management progress) about ecological  
145 surrogates is strongly biased toward issues that directly affect humans because inappropriate  
146 decisions can have direct, societally-relevant consequences, such as economic losses and  
147 threats to human health and safety. For example, innovations in surrogate thresholds,  
148 reference points, and robustness for food-web integrity have been extensively applied in  
149 marine systems (Cury and Christensen, 2005; Gray et al., 2014; Libralato et al., 2014), in  
150 contrast with similar metrics applied to terrestrial or freshwater systems that often lack these  
151 complexities. It is probably not coincidental that innovative studies are motivated by the  
152 management of a human activity (e.g., fisheries) that has strong social and economic  
153 implications.

154 There are four important common themes among disciplines in the development of  
155 ecological surrogates. These are the need to: **(i)** identify well-developed goals for the use of  
156 ecological surrogates (McGeoch, 1998; Collen and Nicholson, 2014); **(ii)** develop a robust  
157 conceptual model of the system in question to then guide the identification of appropriate  
158 surrogates (Niemeijer and de Groot, 2008); **(iii)** rigorously test ecological surrogates  
159 (Bockstaller and Girardin, 2003); and **(iv)** overcome widespread problems of translating the  
160 body of science on ecological surrogates into a form that effectively informs managers and  
161 decision-makers, or even the wider public (Halpern et al., 2012; Westgate et al., 2014), a  
162 major objective of this paper.

163

164 **2. Five key trade-offs common to environmental disciplines using surrogates**

165 **2.1. Surrogacy versus directly addressing a target.** This issue is exemplified by ecological  
166 monitoring for which a fundamental issue is whether it is possible or desirable to measure a  
167 process directly, or whether a surrogate approach should be preferred (Lindenmayer and  
168 Likens, 2011). Many factors will influence this decision, but in general, the need for a  
169 surrogate can be thought of as proportional to the complexity or difficulty in measurement of  
170 the variable of interest. Simple targets are often readily identified and can be measured and  
171 managed directly (e.g., the concentration of a heavy metal in the atmosphere), and a decision  
172 must be made about whether it might be best to measure the entity directly, or if a surrogate  
173 measure might be cheaper or quicker (see Trade-off #5 below). In contrast, some properties  
174 of ecological systems are so complex that it is impossible to measure them directly or in their  
175 entirety (e.g. the ‘health’ or ‘integrity’ of an ecosystem, due to the sheer magnitude of its  
176 component parts and difficulties in defining it quantitatively), and this necessitates surrogate  
177 use. A further consideration when choosing between direct measurement and surrogate  
178 methods is whether there are several indirect linkages between the surrogate and its target  
179 that may reduce the precision or accuracy with which the process of interest can be evaluated  
180 (Figure 2). It is important to consider the external factors that might interact with the  
181 surrogate-target relationship and thereby obscure accurate surrogacy (see Trade-off #2  
182 below). These include: (i) the complexity of the target, (ii) the boundaries of applicability of  
183 the surrogate, (iii) the distance from the target in the causal network, and (iv) the number of  
184 possible pathways linking a surrogate to a target through other covariates.

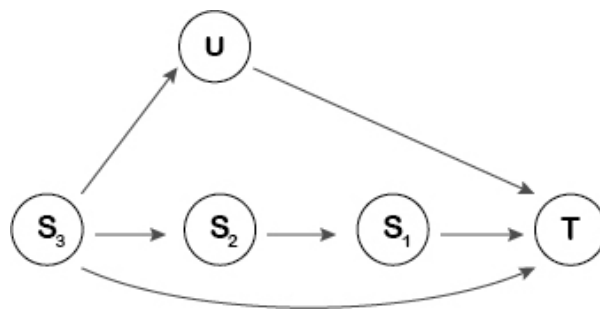
185 In some cases, the spatial or temporal scale at which the information is needed may  
186 make direct measures less desirable. For example, reflectance in the chlorophyll spectrum  
187 measured by satellites is routinely used as a surrogate for marine primary productivity, rather  
188 than *in situ* measurements (Joint and Groom, 2000). This is because, despite the known

189 biases and demanding processing techniques, the spatial coverage that can be achieved  
190 through satellite imagery is unmatched. Similarly, satellite imagery of forest ‘burn scars’ can  
191 be successfully used as a surrogate measure of fire dynamics and health of forests that are too  
192 remote and too vast to be assessed directly (Lentile et al., 2006).

193 Finally, there may be cases where the best strategy might be to alternate between a  
194 direct measurement and a surrogate approach depending on, for example, the frequency of  
195 monitoring, the kinds of stressors in a given ecosystem, the difficulty of detecting change  
196 over time in particular kinds of environmental parameters, and a range of other factors.

197

198 **Figure 2.** A conceptual depiction of how the relationship between the surrogate (S) and the  
199 target (T) can become more complicated the further removed a surrogate is from the target,  
200 i.e., as the functional connection between surrogate and target becomes less direct. Compare  
201 the first surrogate (S<sub>1</sub>) that is directly related to the target, with the second surrogate (S<sub>2</sub>) that  
202 is one step removed from the target. The third surrogate (S<sub>3</sub>) is further removed again via S<sub>1</sub>  
203 and S<sub>2</sub>, but is also related to the target directly and via an unmeasured variable (U).



204

205 **2.2 Accuracy versus generality.** In all disciplines, the applicability of surrogates involves a  
206 trade-off between the accuracy of the surrogate’s representation of the target and the  
207 transferability of that surrogate. Some surrogates are developed to be applicable to very  
208 specific locations or conditions, whereas others can be applied across a broad range of areas.  
209 For example, the Ocean Health Index (Halpern et al., 2012) is a compound metric developed  
210 to be broadly applicable across the world. By contrast, a particular bird species might be

211 identified as a good indicator of restoration success only within a particular landscape. The  
212 stronger the mechanistic link between surrogate and target, the more appropriate the  
213 surrogate is likely to be (Figure 2). For example, managing herbivore abundance as a  
214 surrogate for managing grassland productivity is likely to be a better surrogate than managing  
215 predator abundance, which is one trophic level removed from the direct target of interest.  
216 This is partially because the greater the number of causal pathways that link a surrogate to its  
217 target (see Figure 2), the greater the uncertainty about the relationship. Put differently, an  
218 accurate understanding of the relationship between a surrogate and its target can be  
219 complicated (or even obscured) by hidden effects and interactions among variables. Indeed,  
220 the more covariates influencing the accuracy of a surrogacy relationship in a given area, the  
221 less likely that the surrogate will be readily transferable to a more distant area or a different  
222 ecosystem where those covariates are likely to have different values (e.g. Travers et al.,  
223 2006).

224 **2.3. Temporal stability versus change over time.** A conundrum associated with ecological  
225 surrogates is the tension between applying a surrogate that responds quickly and consistently  
226 to a change of interest in a given system (*responsiveness*), in a way that is detectable  
227 (*sensitivity*), yet at the same time is robust to changes in the ecosystem that are not of direct  
228 interest (*specificity*) (Rice, 2003; Barton et al., 2015). Uncertainty in future conditions can  
229 have a strong influence on the surrogate–target relationship. Climate change and stochastic  
230 events, such as fire, floods, drought, storms, or outbreaks of insects and/or pest population  
231 can result in unanticipated shifts in this relationship. The spatial stability of a surrogate to  
232 detect changes at particular scales is also an important consideration. That is, an  
233 understanding of the location boundaries within which a surrogate will be effective but  
234 beyond which it will not.

235 To demonstrate the trade-offs between these surrogate properties, consider the process  
236 of identifying an ecological surrogate to assess the effectiveness of invasive red fox (*Vulpes*  
237 *vulpes*) population control in Australia for biodiversity protection. Decision-makers need a  
238 surrogate that, when monitored, provides feedback on whether the level of management being  
239 undertaken has been effective at reducing fox populations and increasing native prey  
240 populations. Native species will differ in the rate of their response to fox control, as well as in  
241 the degree to which those responses can be detected by monitoring, each of which influences  
242 their suitability as a surrogate (Tulloch et al., 2013). However, as time passes since  
243 management began, there is an associated increase in the possibility that fox removal will  
244 lead to unanticipated changes in the system, such as mesopredator release of invasive (feral)  
245 cats (*Felis catus*) (Doherty et al., 2015). This might change the relationship between  
246 abundance of the surrogate and fox management, depending on how sensitive a given species  
247 is to fox predation versus cat predation. Therefore, surrogates need to be found that reflect  
248 temporal changes in the system due to fox removal, while remaining robust to uncertain  
249 future conditions such as increases in cat populations. A solid understanding of the  
250 underlying temporal patterns of variability in the target ecosystem, as well as the potential  
251 influence of stochastic processes on surrogate relationships, is therefore critical to provide  
252 context for understanding variability in a surrogate-target relationship. In some cases the  
253 ability to track change will not be able to be met by any one surrogate (van Straalen, 1998),  
254 thereby highlighting the potential value of having multiple surrogates (Victor and Kennel,  
255 2014).

256 **2.4. Simplicity versus complexity in communication value.** A key part of the successful  
257 development of ecological surrogates is to engage all stakeholders at the outset and that is  
258 easier with a surrogate that resonates with a broad and diverse audience. This is neatly  
259 demonstrated in vernal pool or temporary pond ecosystems in the north-eastern USA, where

260 the charismatic spotted salamander (*Ambystoma maculatum*) is used as a flagship species as it  
261 is an attractive symbol of spring (Calhoun et al., 2014). Similarly, the composite Ocean  
262 Health Index (Halpern et al., 2012) has significant communication value because it is a  
263 simple number that incorporates a range of ecological, social, and economic attributes in a  
264 single standardised framework. However, the inherent nature of surrogates (being simplified  
265 attributes that require several assumptions), means that there are often caveats and technical  
266 nuances that are likely to be lost in attempts to communicate with a non-scientific audience  
267 (e.g. Evans et al., 2015). In these cases, efforts should be made to communicate the key  
268 scientific limitations of a given surrogate to the stakeholders involved in the surrogate  
269 development process, as well as to broader audiences (Lindenmayer and Fischer, 2003). For  
270 instance, the spotted salamander is attractive (Figure 3), but it is primarily an indicator of one  
271 aspect of vernal pool ecology – the hydroperiod. It is not a comprehensive umbrella species  
272 (*sensu* Caro, 2010) for vernal pools as the other animals in these ecosystems have different  
273 life history needs, with some depending on different hydroperiods (Calhoun and  
274 deMaynadier, 2008). Communicating these limitations to the public can be a valuable  
275 objective, although it is important not to completely void the species' publicly-perceived  
276 value as a surrogate in the process.

277

278 **Figure 3.** Spotted Salamander (*Ambystoma maculatum*) from north-eastern USA. This  
279 species is used as a flagship species as it is attractive to the public. However, it is a surrogate  
280 primarily for one aspect of vernal pool ecology – the hydroperiod – and so is not an umbrella  
281 species (*sensu* Caro, 2010) as other species associated with these ecosystems have different  
282 requirements (Calhoun and deMaynadier, 2008). (Image K. Hoffman)



283

284 **2.5. Cost-effectiveness versus certainty.** The cost-effectiveness of ecological surrogates is  
285 often not quantified (although see Mandelik et al., 2010; Tulloch et al., 2011; Peck et al.,  
286 2014). Yet cost (either financial or time and effort) is one of the key reasons for selecting a  
287 cheaper surrogate rather than a direct measure in the first place (see Trade-off #1). Those  
288 studies that have compared the costs of potential surrogates are mostly completed post hoc  
289 (Kessler et al., 2010; Peck et al., 2014). In some instances existing knowledge (from experts  
290 or literature review) can be sufficient to make effective surrogate selection decisions, thus  
291 avoiding expensive large-scale experimental monitoring comparing different survey methods  
292 and multiple taxa that might be the best surrogates (Tulloch et al., 2011). Ideally, any  
293 comprehensive analysis of a surrogate approach should include the cost of identifying and  
294 evaluating the efficacy of a proposed surrogate (see Figure 4), which relates to the  
295 uncertainty about the target resulting from using the surrogate. Typically, the cost comparison  
296 is confined to comparing the application of different surrogates (Kessler et al., 2010), or the  
297 application of surrogates versus a direct approach (Lindenmayer and Likens, 2011).

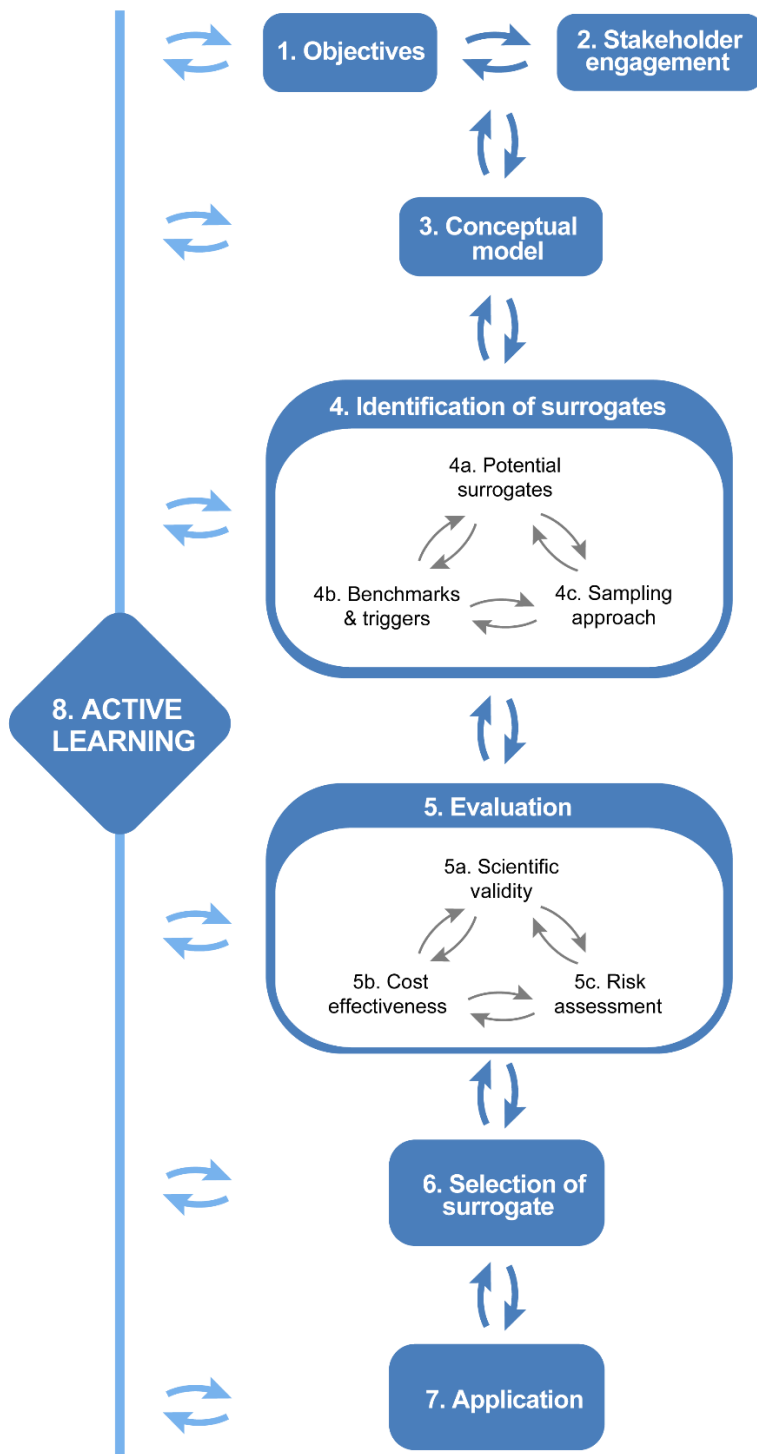
298 Even when cost-effectiveness has been considered in surrogate selection, the level of  
299 certainty in the information that surrogate provides is rarely evaluated (but see Gardner,  
300 2010; Tulloch et al., 2011). The cheapest surrogate probably holds additional risks of missing

301 critically important information that might have been identified with a more expensive  
302 surrogate. Cost-effectiveness analyses can explore these risks by calculating the hidden costs  
303 of selecting the wrong surrogates, particularly if there is a chance of incorrect or suboptimal  
304 surrogate choice leading to management mistakes (e.g. Saraux et al., 2011). In cases of  
305 significant uncertainty in (and risks associated with) the most cost-effective surrogate, formal  
306 risk assessment will assist in developing and applying ecological surrogates that are robust to  
307 uncertainty.

308         As demonstrated in Trade-off #3, multiple surrogates can be used in combination to  
309 reduce uncertainty. Assuming that uncertainty stems from system covariates that change or  
310 conflate the surrogate response, a suite of surrogates, chosen so they are as orthogonal as  
311 possible, can reduce the risk of misinterpretation. In this case, a cost-benefit analysis will  
312 need to consider costs of multiple combinations of indicators and their combined  
313 performance. Although the use of multiple surrogates is often recommended (e.g. Rice and  
314 Rochet, 2005; Niemeijer and de Groot, 2008), and recommendations for selection criteria  
315 exist (Nardo et al., 2008), in practice, the selection of multiple surrogates is often  
316 opportunistic rather than optimized for the most parsimonious and cost-effective set of  
317 complementary measures. Nonetheless, there are some examples of risk analysis to prioritize  
318 key entities to monitor (McManus et al., 2014)

319

320 **Figure 4.** The adaptive surrogacy framework showing links and feedback loops between the  
321 seven components, and sub-components, that might be considered in the development,  
322 application, and learning about surrogates.



323

324

### 325 3. A new Adaptive Surrogacy Framework

326 We propose a new Adaptive Surrogacy Framework (see Figure 4) to specifically  
 327 address trade-offs and uncertainties outlined in the preceding section and better guide the use  
 328 of robust surrogate measures. The scientific underpinnings of the Adaptive Surrogacy

329 Framework include hypothesis testing and risk assessment, where proposed surrogates are  
330 treated as working hypotheses to be subjected to rigorous testing. This provides a formal  
331 framework to continuously improve the application of surrogates. We acknowledge that  
332 sometimes monitoring of surrogates may not be hypothesis driven but in these cases it will  
333 nevertheless be important that there is at least some understanding of the baseline  
334 behaviorbehaviorbehaviour of the measure in question where unexpected values can readily  
335 be identified and trigger appropriate action (such as a targeted management intervention  
336 and/or additional research) (Wintle et al., 2010; Friberg et al., 2011)

### 337 **3.1. Identify objectives**

338 It is not possible to determine the effectiveness of an ecological surrogate without an  
339 objective against which to judge its efficacy (Wiens et al., 2008). Most often, this objective is  
340 linked to the aspect of the system that we want to address but which cannot be approached  
341 directly; however, it also includes defining what constitutes surrogacy success. The clearer  
342 the endpoint, the easier it will be to select the optimal surrogate(s), and defend the process  
343 scientifically. SMART (specific, measurable, attainable, relevant, time-bound) principles are  
344 useful in these cases (Samhuri et al., 2012). It is easy to confuse program goals, monitoring  
345 goals, management objectives, and sampling objectives (Fancy and Bennetts, 2011). The use  
346 of surrogates further complicates identifying and articulating clear objectives because  
347 surrogates only represent the attribute of interest, or even may represent only a subset of the  
348 attribute of interest. The need for clear objectives is stressed in virtually every treatise on  
349 monitoring and management (Gardner, 2010; Lindenmayer and Likens, 2010) but the  
350 literature on ecological surrogates is replete with innumerable examples where the objectives  
351 of surrogate application has not been articulated (Caro, 2010).

### 352 **3.2. Identify and engage stakeholders**

353 Stakeholders should be engaged in all phases of surrogacy development to capitalize  
354 on the collective experience, expertise, and wisdom of people with diverse perspectives. This  
355 approach ensures ownership of both the process and decision points, ultimately leading to  
356 more robust outcomes, and is crucial for being able to understand and deal with the trade-off  
357 between communication value and scientific defensibility of a surrogate (see Trade-off #4  
358 above). For example, (Calhoun et al., 2014) describes an approach for engaging stakeholders  
359 in developing a surrogate for temporary ponds (i.e., egg mass number thresholds for various  
360 breeding amphibians). The stakeholders were able to find common ground that did not  
361 conflict with the mandates of their major constituencies. From this foundation, more complex  
362 management strategies could be developed. Successful examples of stakeholder engagement  
363 in different steps of surrogate use, from goal-setting, to iterative steps leading to more refined  
364 indicators, targets, and reference points, can also be found in some marine adaptive  
365 management efforts, such as the case of Raja Ampat in Indonesia, or Puget Sound in the USA  
366 (Tallis et al., 2010). The need for broad stakeholder involvement underscores the importance  
367 of scientists engaging with the public, policy makers, and politicians to communicate widely  
368 the need for robust ecological surrogates (see Trade-off #4 above). However, we also  
369 recognize that in some cases, stakeholders may be concerned about the status of some key  
370 aspect of the environment (e.g. the level of air pollution), but not interested in the details  
371 about how air quality is evaluated and hence the kind of surrogates that are used.

### 372 **3.3. Develop a conceptual model of the target system**

373 A key part of identifying an effective ecological surrogate is being able to articulate  
374 links between a surrogate and its target. This demands the development of a good conceptual  
375 model of the system at hand, starting with sufficient scientific knowledge about some of the  
376 key ecological processes and the potential interactions among processes and components,

377 especially species. The use of a conceptual model can uncover the causal relationships  
378 between an ecological surrogate and the entity for which it is considered to be a proxy. That  
379 is, an ecological surrogate is more likely to be effective when there is a clear mechanistic  
380 relationship with the target (Figure 2). For example, Breckheimer et al. (2014) quantitatively  
381 evaluated the umbrella species concept in the context of landscape connectivity, which  
382 required a conceptual understanding of the dispersal capabilities of a surrogate (i.e. the  
383 umbrella species) and targets. Of course, while establishing causal relationships is the “gold  
384 standard” in the application of ecological surrogates, it can be extremely difficult to do  
385 (Samhuri et al., 2012). Indeed, a lot of money is invested in establishing causal relationships  
386 between surrogates and target endpoints in medicine (Buyse et al., 2010), environmental  
387 pollution (Millington and Walker, 1983), and in marine communities undergoing fishing  
388 pressure (Libralato et al., 2014) – and it is even harder to achieve in other ecological  
389 applications (McGill and Nekola, 2010). Nevertheless, conceptualising a study system in  
390 terms of a set of causal pathways between associated and interacting variables will greatly  
391 facilitate an understanding of *why* a variable might be an effective surrogate. Once the *why* is  
392 established, there is a far greater chance of the correct science being done to determine if the  
393 variable is effective. Building a conceptual model of the system is therefore a first step to  
394 addressing the important trade-off between accuracy and generality (see Trade-off #2 above)  
395 (Barton et al., 2015), as well as forecasting how and when uncertainty in surrogate  
396 relationships might affect predicted outcomes (see Trade-offs #3 and #5).

### 397 **3.4. Identification of potential surrogates**

398         The identification of potential surrogates in our Adaptive Surrogacy Framework  
399 contains three inter-related sub-components set out below as steps 3A, 3B, and 3C, with  
400 iterative movement among them. For example, the selection of potential surrogates needs to  
401 be guided by a well-designed sampling strategy as well as appropriately established

402 benchmarks or trigger points for management interventions (Figure 4). Therefore, designing a  
403 potential sampling strategy for gathering surrogate data might have to come before the  
404 selection of the surrogates – i.e. first determine potential sampling strategies for a few  
405 surrogate candidates, second determine the benefits and costs of each of those strategies, and  
406 lastly, select the appropriate surrogates based on benefit/cost trade-offs (see Trade-off #5  
407 above). Hence, difficulties in either sampling the surrogate or setting trigger points would  
408 demand a different potential surrogate be identified. Below we discuss each of the sub-  
409 components separately, but recognize the inter-relationships between them.

410 ***Sub-component 3.4A. Select potential ecological surrogates.*** The decision about which  
411 surrogate(s) to select is often based on a combination of factors that include both scientific  
412 validity and practical considerations such as budget limitations and legislative requirements  
413 (as well as the outcomes of consideration of sub-components 4B and 4C – see below). For  
414 example, if threatened species are required by law to be monitored, then using a threatened  
415 species as a surrogate may have an advantage over a non-threatened species. However,  
416 threatened species may be difficult to detect, and may not necessarily represent the aspect of  
417 interest to the same extent as a non-threatened, easily detected alternative. The trade-off  
418 between detection, monitoring cost, and management cost may mean that the best decision is  
419 to not monitor at all, but just expend resources in management (McDonald-Madden et al.,  
420 2010). In some cases, there will be a need for multiple ecological surrogates for assessing the  
421 same goal, particularly for complex ecosystems or problems (Victor and Kennel, 2014). For  
422 example, a recent meta-analysis used two complementary genetic indicators to assess loss of  
423 genetic diversity in overharvested populations of marine fishes (Pinsky and Palumbi, 2014).  
424 This can limit the risk of selecting a poorly performing surrogate, and in turn, reduces the  
425 chance of errors in interpretation or management. The use of multiple surrogates also can

426 facilitate quantitative comparisons between the performances of different surrogates against  
427 the same goal (Victor and Kennel, 2014), for example when examining cost-effectiveness.

428 ***Sub-component 3.4B. Establish reference points and benchmarks.*** It can be important to  
429 establish clear reference points or benchmarks to assist interpretation of the performance of  
430 an ecological surrogate. This step is reliant on a good scientific understanding of the study  
431 system. What is the natural variation in a system compared to directional variation? For  
432 example, (Hansen et al., 2012) outline clear criteria for identifying adaptive genetic responses  
433 to change. Control or reference states are also valuable for accurate use of surrogates in  
434 ecosystem restoration (Barton and Moir, 2015) and pollution monitoring (Salo, 2015). Best  
435 practice application of ecological surrogates to management problems should include trigger  
436 points for management response (Pinho et al., 2012). These trigger points should occur well  
437 before ecological thresholds for an abrupt change in, for example, populations of species  
438 (Lindenmayer et al., 2013), species richness, or key ecological processes. In many ecological  
439 systems, identifying these thresholds remains a challenge (Kelly et al., 2015).

440 ***Sub-component 3.4C. Design a sampling approach to measure candidate surrogates.*** The  
441 sampling strategy to gather data about a surrogate should be based on the combination of  
442 management objectives (i.e., target of interest) and ecological attributes of the potential  
443 surrogates. For example, designing a study to assess air quality in Europe based on lichen  
444 diversity may need to be stratified by areas associated with management and other objectives  
445 (i.e., land-use type), while empirical data collection methods need to remain consistent and  
446 also account for biogeographic variation in lichen assemblages. This could be accomplished  
447 by examining functional responses to pollution, such as a shift from oligotrophic to  
448 nitrophytic communities (Sutton et al., 2009).

### 449 3.5. Evaluation

450 Evaluation is a critical part in the development of surrogates (Wiens et al., 2008) and  
451 has three distinct sub-components: (a) scientific validity; (b) cost-effectiveness; and (c) risk  
452 assessment. By identifying and evaluating uncertainty in, and cost-effectiveness of,  
453 alternative surrogates prior to acting, the trade-offs between these can be identified and dealt  
454 with. Each evaluation step includes independently assessing these aspects of the surrogate to  
455 determine where the optimal choice can be achieved.

456 ***Sub-component 3.5A. Scientific validity.*** A wide range of methods has been used to evaluate  
457 surrogates including experimental or quasi-experimental intervention, regression and  
458 correlation, observation and other approaches. These and other methods have been employed  
459 in a range of empirical tests of ecological surrogates such as those of the focal species  
460 approach (*sensu* Lambeck, 1997; Lindenmayer et al., 2014), or of cross-taxon congruence in  
461 marine ecosystems (Mellin et al., 2011), aquatic ecosystems (Heino, 2010) and terrestrial  
462 ecosystems (Rodrigues and Brooks, 2007; Westgate et al., 2014). Rigorous evaluation of  
463 surrogates is important because some surrogates have failed badly. An example from  
464 medicine includes the use of arrhythmia as a surrogate for mortality after it was discovered  
465 that the drugs encanaide and flecanaide reduced arrhythmia, but actually led to a three-fold  
466 increase in mortality (Buyse and Molenberghs, 1998). An example from freshwater ecology  
467 includes the failed use of mussels as surrogates for water quality (see the sub-section below  
468 on Active Learning) (Millington and Walker, 1983). A controversial example from marine  
469 systems is the use of mean trophic level as a surrogate for fishing impacts on food-web  
470 integrity (Branch et al., 2010). While it is recognized that the performance of ecological  
471 surrogates will never be perfect, it is important to quantify how imperfect they are. For  
472 example, Pierson et al. (2015) found that hollow-bearing trees performed reasonably  
473 consistently as a surrogate for the occurrence of arboreal marsupials over a large spatial scale,

474 however there were limits on the predictive ability of the relationship over time. To this end,  
475 we suggest clearly identifying spatial and temporal boundaries under which the surrogate  
476 relationship is consistent (Ribeiro et al., 2013) (see Trade-off #3 above).

477 ***Sub-component 3.5B. Cost-effectiveness.*** We argue that comparison of benefits and costs  
478 among surrogate choices is critical (see Trade-off #5 above). The true cost of a surrogate  
479 approach includes the cost of the previous steps in the Adaptive Surrogacy Framework. In  
480 particular, the cost of building a useful conceptual model of the study ecosystem that helps  
481 managers to understand the benefits of monitoring can be high if the system is complex.  
482 Conversely, if the ecosystem services tied to a particular ecosystem component have a high  
483 societal value, such that sensitive decisions will be based on use of the surrogate, the cost  
484 may be considered worthwhile. Incorporating costs may therefore encourage managers to  
485 consider novel or innovative approaches if a potential surrogate is expensive to employ using  
486 traditional techniques but is valuable from an achieving objectives perspective. For example,  
487 adopting a surrogate that can be measured using Citizen Science data approaches would  
488 leverage effort from volunteers willing to spend their own time and money learning about  
489 environmental change and allow a component of the system to be measured that might  
490 otherwise have been ignored due to low cost-effectiveness (Jackson et al., 2015). In some  
491 cases, having information on multiple components in the conceptual model of the system,  
492 including those that are far removed and only indirectly linked to the target, might be  
493 unnecessary and a waste of valuable resources. A component that is more ‘distant’ from the  
494 target (see Figure 2) may have a more complex relationship with the target, and may be  
495 influenced by many confounding factors. That component would be a less robust, and less  
496 accurate surrogate, and thus less cost-effective than a component that is tightly coupled with  
497 the target.

498 ***Sub-component 3.5C. Risk-assessment.*** Formal risk assessment is a way to compare the  
499 range of possible outcomes of selecting alternative surrogates by weighing their associated  
500 uncertainty with the consequences of making decisions based on the wrong surrogate (Colin  
501 et al., 2015). For example, when measuring the effectiveness of a policy that is impacting  
502 ecosystem condition (e.g., the ecological integrity of watersheds; Colin et al., 2015), using a  
503 surrogate with high communication value and low cost but high uncertainty might initially  
504 appear beneficial from a cost-efficiency perspective. From a risk assessment perspective,  
505 however, high uncertainty in relation to the outcome, along with high associated costs of  
506 public disapproval and decreased watershed condition if the policy fails, are strong  
507 disincentives to selection of that surrogate. In such instances, alternative surrogates that have  
508 a higher level of certainty and lower ecological risks may be more suitable, despite higher  
509 costs. If the risks associated with a particular outcome are particularly high (such as those  
510 involving species extinction), then trade-offs sacrificing certainty for lowered costs may not  
511 be worth the risk.

## 512 ***6 and 7. Selection and implementation of surrogate***

513         Once the iterative process of identifying and evaluating potential surrogates is  
514 complete, the surrogate that best meets the specific objective can be selected.

## 515 ***8. Active learning***

516         Active learning is a central component to the Adaptive Surrogacy Framework. Active  
517 learning aims to purposefully design better protocols, to gather information on how the  
518 system is changing and/or human interventions are affecting it, and choose to assess the  
519 system in a way that improves our understanding of surrogate behaviour. Active learning  
520 should focus on key sources of uncertainty in the use of surrogates. For example, it can mean  
521 focusing on potential thresholds in relation to a system's response to management actions, or  
522 identifying boundaries or exceptions to the expected surrogate–target relationship. Akin to

523 adaptive management, additional costs may initially apply (Grantham et al., 2009), but could  
524 be outweighed by the future benefit of improved accuracy, transferability and/or cost-  
525 effectiveness. Active learning of surrogate effectiveness is likely to be most useful where a  
526 relationship between surrogates and targets is poorly understood, and uncertainty is high, but  
527 key knowledge can be obtained relatively quickly with a focussed study design (e.g., Andean  
528 temperate forest avian diversity (Ibarra, 2014), or in cases where unpredictability in the  
529 relationship between the surrogate and the target is highly likely (e.g., high climate  
530 variability, or risk of habituation/resistant strains in a proxy organism).

531         A good example of active learning in ecological surrogacy comes from work on the  
532 Australian Flood Plain Mussel or Freshwater Mussel (*Velesunio ambiguous*) from the rivers  
533 and wetlands of eastern Australia. Early research suggested that the species may be a good  
534 indicator of heavy metal pollution in river ecosystems (Walker, 1981). This, in turn, would  
535 have provided significant cost savings for monitoring water quality, particularly for human  
536 consumption and water-based recreation activities. However, active learning about the  
537 mussel's surrogacy value was enhanced by ecophysiological research that revealed that the  
538 species' uptake of heavy metals such as zinc, iron and manganese does not reflect ambient  
539 concentrations of these elements (Millington and Walker, 1983). This occurred because the  
540 mussels avoided metals by significantly curtailing siphoning, movement, and valve opening.  
541 Without such active learning, authorities would have deemed water bodies to have limited  
542 levels of water pollution when in fact significant public health risks were present.

543         There are numerous other examples of highly effective active learning in the use of  
544 ecological surrogates. The continuing evolution and increasing efficacy using lichens as a  
545 measure of air pollution and airshed quality is a classic example, particularly as the major  
546 drivers of air quality have changed over time (reviewed by Branquinho et al., 2015).

547

## 548 **Advantages of the Adaptive Surrogacy Framework**

549           The Adaptive Surrogacy Framework can be used to guide the deployment of pilot  
550 studies to help determine whether an ecological surrogacy approach or a direct approach  
551 (*sensu* Lindenmayer and Likens, 2011) is most effective. Similarly, the sub-components of  
552 the evaluation part of the proposed new Adaptive Surrogacy Framework could provide a  
553 framework to test the spatial and temporal boundaries within which a given surrogate is  
554 robust. Transferability of ecological surrogates in space and time is a key challenge in all  
555 disciplines where surrogates are used.

556           The Adaptive Surrogacy Framework will be particularly useful for understanding how  
557 and when to take advantage of emerging opportunities like the advent of new technology  
558 (Box 2). It will also be critically important where rapid changes in ecosystems result in past  
559 surrogates being superseded and new (more sensitive) ones being needed as environmental  
560 conditions degrade or, conversely, improve over time (Pinho et al., 2011). For example,  
561 particular species of lichens were originally used as ecological surrogates in monitoring  
562 atmospheric pollution, especially concentrations of sulphur dioxide (Hawksworth, 2002).  
563 However, there was a transition from the use of individual species of lichens as ecological  
564 surrogates to using functional traits of lichens to give broader generality beyond site-specific  
565 applications to increase predictive capability in responses across larger areas (Pinho et al.,  
566 2011). Indeed, there is considerable potential for greater use of functional diversity  
567 approaches in the application of environmental surrogates, particularly as they can provide  
568 important additional perspectives or generalisations that are absent when other measures of  
569 biodiversity (e.g. species richness) are the sole focus of research, monitoring and  
570 management (e.g. Lindenmayer et al., 2015). In cases where a new surrogate is chosen, it is  
571 important to calibrate the new surrogate with the old one so the integrity of long-term

572 datasets can be maintained (Augusto et al., 2010). Failure to do this can lead to misleading  
573 results and precipitate errors in management (Shapiro and Swain, 1983).

574

575 **BOX 2. The potential of new technologies to improve ecological surrogacy**

576       Important new frontiers are opening up in the development and application of new  
577 kinds of ecological surrogates, as well as advances that allow easier direct measurement of  
578 the target of interest in some cases. These new metrics take surrogates beyond the typical  
579 domains of species, species richness, and community composition to look at additional forms  
580 of biodiversity.

581       Advancements in genetic techniques are driving new developments in surrogate  
582 ecology. Technological advances now allow relatively inexpensive collection of genetic data  
583 using increasingly non-invasive approaches (e.g., scat collection, environmental DNA) (Beja-  
584 Pereira et al., 2009). In some cases, particularly using environmental DNA approaches  
585 (Ficetola et al., 2008), direct measurement of species presence will become easier than a  
586 surrogate approach. Non-invasive genetic methods also allow measurement of demographic  
587 features such as population size (Luikart et al., 2010) and population immigration (De Barba  
588 et al., 2010). As ecological surrogates, genetic metrics can fill a wide niche as they can be a  
589 surrogate for traditional occupancy (Ficetola et al., 2008), population threats such as  
590 fragmentation (England et al., 2010), spread of invasive species (Hohenlohe et al., 2011),  
591 changes in resilience (Schindler et al., 2010), and population declines (Luikart et al., 1998).

592       Another technological advancement that will change the cost and usefulness of  
593 potential surrogates is the suite of remote sensing technologies (Pettorelli et al., 2014). In  
594 particular, high-resolution, low-cost aerial imagery is becoming increasingly available (Watts  
595 et al., 2010). Similarly, Light Detection and Ranging (LiDAR) allows accurate measurement  
596 of the 3D structure of an ecosystem over much larger spatial scales than is possible using

597 field data collection methods (Listopad et al., 2015). Given the strong relationship many  
598 animals have with the structural complexity of a system, the ability to accurately measure this  
599 complexity over large spatial scales in a cost-effective manner could lead a new suite of  
600 structural metrics that can be used to represent biodiversity.

601

## 602 **Conclusion**

603 Ecological surrogates will continue to be used in all fields and ecosystems because  
604 there are insufficient resources and time to work with all entities in all ecosystems at all  
605 times. Given this, there is a need to ensure that existing surrogates can be evaluated and  
606 improved, or replaced by better ones as they are discovered. Improved surrogate use is  
607 complex because of key trade-offs in their identification, development, and application. Our  
608 conceptual Adaptive Surrogacy Framework tackles issues associated with these trade-offs  
609 and aims to unify surrogate concepts across disciplines and applications. The framework is  
610 characterised by inter-linked and iterative identification, application and evaluation steps for  
611 continuous testing and improvement, and is suitable for use in all fields where ecological  
612 surrogates are employed.

613

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619

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