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HIRE PURCHASE BUSINESS OF FINANCE COMPANIES IN AUSTRALIA BY RETAIL: MONTH OF OCTOBER, 1956 (PRELIMINARY ESTIMATE)

The statistics shown in the following tables relate to businesses which finance the sale of goods by retail, but do not retail goods themselves. These comprise public and private companies, partnerships, banks and other finance businesses.

Figures shown relate to all hire purchase agreements made by finance companies in respect of goods sold by retail. All types of goods sold to final purchasers are included, whether producer goods (such as plant and machinery) or consumer goods.

These statistics have been compiled from returns collected quarterly since March, 1953 and also, since January, 1956, from returns collected monthly from a stratified sample of all companies in the quarterly collection. The sample returns account for approximately 90% of the total amount financed by all finance companies during the month.

Monthly figures are first published as preliminary Australian estimates. At the end of each quarter when returns are received from all finance companies, State details by months are prepared and the preliminary estimates may be slightly revised. Other minor revisions may be made as continued growth in numbers of hire purchase companies and changes in organization of established companies periodically give rise to problems affecting classification and comparability. Preliminary figures for October, 1956 are shown below with revised figures for previous periods.

In making comparisons between periods, allowance should be made for the effect on hire purchase operations of seasonal and other factors affecting retail trade and more particularly sales of motor vehicles which constitute a large part of the hire purchase field.

TABLE 1: RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES:
BALANCES OUTSTANDING (including hiring charges and insurance), AUSTRALIA

As at -	N.S.W. (a)	Vic.	Q'ld.	S.A. (b)	W.A.	Tas.	Aust.
AMOUNT (£'000)							
1953 - 31st March (c)	34,387	19,431	14,363	8,057	6,577	2,916	85,731
30th June (c)	35,045	19,513	15,081	8,480	6,966	3,108	88,593
30th September (c)	37,730	21,766	16,118	9,397	7,562	3,426	95,999
31st December (c)	43,183	25,167	18,397	10,940	8,602	3,865	110,154
1954 - 31st March	46,949	27,623	19,704	11,829	9,144	4,232	119,481
30th June	50,767	30,819	22,378	13,223	10,346	4,772	132,305
30th September	54,325	34,248	24,068	14,885	11,594	5,274	144,394
31st December	61,259	38,860	26,515	16,671	12,751	5,918	161,974
1955 - 31st March	65,329	41,825	27,451	17,355	13,437	6,434	171,831
30th June	69,285	44,557	29,044	18,281	14,405	7,012	182,584
30th September	75,456	48,245	30,999	19,663	15,371	7,460	197,194
31st December	79,865	53,132	32,434	21,239	16,394	7,951	211,015
1956 - 31st January	79,180	53,470	32,345	21,042	16,459	8,048	210,544
25th February	78,742	54,376	32,036	21,063	16,108	8,060	210,305
31st March	78,918	54,959	32,003	21,139	16,147	8,033	211,199
30th April	78,523	55,273	31,901	20,940	15,966	8,067	210,670
31st May	78,770	55,742	31,862	20,990	15,796	8,157	211,317
30th June	78,823	55,989	31,901	21,042	15,718	8,163	211,636
31st July	78,982	56,404	32,337	21,229	16,074	8,245	213,275
31st August	79,676	57,089	32,879	21,683	15,547	8,362	215,236
30th September	80,669	57,721	33,396	22,115	15,598	8,477	217,976
31st October	(e)	(e)	(e)	(e)	(e)	(e)	(d) 220,914

(a) Includes Australian Capital Territory.

(b) Includes Northern Territory.

(c) Excludes balances outstanding on agreements originally financed by retailers but subsequently assigned to finance companies. At 31st March, 1954, these balances amounted to less than £1 million in Australia.

(d) Preliminary estimate subject to revision.

(e) Not available.

**TABLE 2 -- RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES :
NEW AGREEMENTS MADE, AUSTRALIA**

Period	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended --												
30th June, 1954	(f) 235,953	(f) 158,406	(f) 88,489		(f)	(f)	558,756	41,216	32,388	794,709	199,622	120,877
" " 1955	276,744	190,813	110,333	14,844	9,350	5,704	643,831	49,002	39,681	935,419	249,165	155,718
" " 1956	312,782	211,485	124,927	19,250	12,512	7,744	680,087	51,447	41,736	1,002,119	275,444	174,407
Quarter ended --												
30th Sept., 1955	81,478	56,669	33,505	4,374	2,782	1,695	162,261	12,089	9,864	248,113	71,540	45,064
31st Dec., 1955	79,016	55,590	33,096	5,239	3,674	2,289	188,951	15,045	12,277	273,206	74,309	47,662
31st Mar., 1956	69,810	47,480	27,846	4,828	3,036	1,875	171,064	13,431	10,827	245,702	63,947	40,548
30th June, 1956	72,478	51,746	30,480	4,809	3,020	1,885	157,811	10,882	8,768	235,058	65,648	41,133
30th Sept., 1956	80,742	58,030	35,116	4,924	3,576	2,288	150,831	10,172	8,108	236,497	71,770	45,512
Month ended --												
1956 -- 31st Jan.	21,861	13,942	8,109	1,240	798	494	58,299	4,765	3,864	81,400	19,505	12,467
29th Feb.	22,892	15,759	9,329	1,759	1,081	667	55,140	4,300	3,473	79,791	21,140	13,469
31st March	25,057	17,772	10,408	1,829	1,157	714	57,625	4,366	3,490	84,511	23,302	14,612
30th April	22,873	15,813	9,256	1,692	992	614	49,750	3,669	2,957	74,315	20,474	12,827
31st May	25,818	18,496	10,774	1,739	1,038	641	56,452	3,812	3,065	84,009	23,346	14,480
30th June	23,787	17,437	10,450	1,378	990	630	51,609	3,401	2,746	76,774	21,828	13,826
31st July	26,360	19,022	11,442	1,504	1,026	655	50,885	3,222	2,582	78,749	23,270	14,679
31st Aug.	28,576	20,284	12,417	1,781	1,070	675	52,893	3,608	2,863	83,250	24,962	15,955
30th Sept.	25,806	18,724	11,257	1,639	1,480	958	47,053	3,342	2,663	74,498	23,546	14,878
31st Oct. (g)	29,344	21,430	13,101	2,139	1,337	813	56,918	4,272	3,391	88,401	27,039	17,305

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories.

(b) Includes farm machinery and implements, earth moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc.

(c) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods.

(d) Values at net cash or list price (excluding hiring charges and insurance).

(e) Excludes hiring charges and insurance.

(f) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc.

(g) Preliminary estimate subject to revision.

TABLE 3 - RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES :

NEW AGREEMENTS MADE, AUSTRALIA

Period	Motor Vehicles Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Average Value per Agreement	Average Amount Financed	Average Proportion Financed	Average Value per Agreement	Average Amount Financed	Average Proportion Financed	Average Value per Agreement	Average Amount Financed	Average Proportion Financed	Average Value per Agreement	Average Amount Financed	Average Proportion Financed
	(d) £	(e) £	(f) %	(d) £	(e) £	(f) %	(d) £	(e) £	(f) %	(d) £	(e) £	(f) %
Year ended -												
30th June, 1954	(g)671	(g)375	(g)56	(g)	(g)	(g)	74	58	79	251	152	61
" " 1955	690	399	58	630	384	61	76	62	81	266	167	62
" " 1956	698	413	59	650	402	62	76	61	81	275	174	63
Quarter ended -												
30th Sept., 1955	696	411	59	636	388	61	75	61	82	288	182	63
31st Dec., 1955	704	419	60	701	437	62	80	65	82	272	174	64
31st Mar., 1956	680	399	59	629	388	62	79	63	81	260	165	63
30th June, 1956	714	421	59	628	392	62	69	56	81	279	175	63
30th Sept., 1956	719	435	61	726	465	64	67	54	80	304	192	63
Month ended -												
1956 - 31st Jan.	638	371	58	644	398	62	82	66	81	240	153	64
29th Feb.	688	408	59	615	379	62	78	63	81	265	169	64
31st March	710	415	59	633	390	62	76	61	80	276	173	63
30th April	691	405	59	586	363	62	74	59	81	276	173	63
31st May	716	417	58	597	369	62	67	54	80	278	172	62
30th June	733	439	60	718	457	64	66	53	81	284	180	63
31st July	722	434	60	682	436	64	63	51	80	295	186	63
31st August	710	435	61	601	379	63	68	54	79	300	192	64
30th Sept.	726	436	60	903	585	65	71	57	80	316	200	63
31st Oct. (h)	730	446	61	625	380	61	75	60	79	306	196	64

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth moving equipment, aircraft, industrial plant and machinery, business machinery and equipment (including commercial refrigeration equipment) etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price, (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Average proportion of hire purchase sale financed. Excludes hiring charges and insurance. (g) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (h) Preliminary estimate subject to revision.

TABLE 4 - RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES :
NEW AGREEMENTS MADE, NEW SOUTH WALES (a)

Period	Motor Vehicles, Tractors, etc. (b)			Plant and Machinery (c)			Household and Personal Goods (d)			Total (All Goods)		
	Number of Agreements	Value of Goods (e)	Amount Financed (f)	Number of Agreements	Value of Goods (e)	Amount Financed (f)	Number of Agreements	Value of Goods (e)	Amount Financed (f)	Number of Agreements	Value of Goods (e)	Amount Financed (f)
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -												
30th June, 1954	(g)85,644	(£)58,049	(£)32,265	(£)	(£)	(£)	214,315	16,477	13,044	299,959	74,526	45,309
" " 1955	96,272	67,380	39,130	5,736	3,413	2,092	253,356	20,281	16,548	355,364	91,074	57,770
" " 1956	103,935	74,174	43,851	7,940	5,499	3,444	265,564	20,056	16,377	377,439	99,729	63,672
Quarter ended -												
30th Sept., 1955	28,154	20,432	12,202	1,847	1,416	862	63,735	4,908	4,042	93,736	26,756	17,106
31st Dec., 1955	26,767	19,068	11,326	2,049	1,573	1,002	72,630	5,759	4,720	101,446	26,400	17,048
31st Mar., 1956	23,789	16,329	9,458	2,108	1,429	891	68,079	4,978	4,050	93,976	22,736	14,399
30th June, 1956	25,225	18,345	10,865	1,936	1,081	689	61,120	4,411	3,565	88,281	23,837	15,119
30th Sept., 1956	27,104	19,962	12,058	1,925	1,654	1,075	58,302	3,689	2,929	87,331	25,305	16,062
Month ended -												
1956 - 31st Jan.	7,278	4,580	2,663	477	349	218	23,255	1,752	1,436	31,010	6,681	4,317
29th Feb.	8,019	5,617	3,285	866	529	330	20,846	1,526	1,235	29,731	7,672	4,850
31st March	8,492	6,132	3,510	765	551	343	23,978	1,700	1,379	33,235	8,383	5,232
30th April	8,144	5,700	3,366	803	396	250	19,934	1,518	1,227	28,881	7,614	4,843
31st May	8,868	6,495	3,766	683	363	229	21,800	1,529	1,230	31,351	8,387	5,225
30th June	8,213	6,150	3,733	450	322	210	19,386	1,364	1,108	28,049	7,836	5,051
31st July	9,045	6,666	4,011	553	391	252	19,714	1,165	931	29,312	8,222	5,194
31st Aug.	9,710	7,006	4,268	682	392	248	20,292	1,329	1,048	30,684	8,727	5,564
30th Sept.	8,349	6,290	3,779	690	871	575	18,296	1,195	950	27,335	8,356	5,304

(a) Includes Australian Capital Territory. (b) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (c) Includes farm machinery and implements, earth moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc. (d) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods (e) Value at net cash or list price (excluding hiring charges and insurance). (f) Excludes hiring charges and insurance. (g) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors etc.

**TABLE 5 - RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES +
NEW AGREEMENTS MADE, VICTORIA**

Period	Motor Vehicles Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -												
30th June, 1954	(£)54,183	(£)37,327	(£)21,435	(£)	(£)	(£)	127,545	9,480	7,408	181,728	46,807	28,843
" " 1955	67,126	48,398	28,660	3,979	2,312	1,399	152,759	11,671	9,490	223,864	62,381	39,549
" " 1956	78,672	57,824	34,896	5,027	3,139	1,911	156,622	12,915	10,506	240,321	73,878	47,315
Quarter ended -												
30th Sept., 1955	19,888	14,553	8,751	1,060	548	328	37,584	2,922	2,415	58,532	18,023	11,494
31st Dec., 1955	21,255	15,456	9,472	1,597	1,078	665	43,303	3,753	3,070	66,155	20,287	13,207
31st Mar., 1956	18,547	13,267	7,971	1,181	714	429	41,289	3,683	2,955	61,017	17,664	11,355
30th June, 1956	18,982	14,548	8,704	1,189	799	489	34,446	2,557	2,066	54,617	17,904	11,259
30th Sept., 1956	20,681	15,295	9,511	1,319	773	493	33,677	2,538	2,028	55,677	18,606	12,032
Month ended -												
1956 - 31st Jan.	5,379	3,556	2,142	390	223	133	13,709	1,293	1,048	19,478	5,072	3,323
29th Feb.	6,302	4,656	2,792	416	253	153	14,395	1,251	1,002	21,113	6,160	3,947
31st March	6,866	5,055	3,037	375	238	143	13,185	1,139	905	20,426	6,432	4,085
30th April	5,966	4,394	2,624	340	249	152	11,061	905	727	17,367	5,548	3,503
31st May	6,869	5,205	3,083	416	312	189	12,394	912	739	19,679	6,429	4,011
30th June	6,147	4,949	2,997	433	238	148	10,991	740	600	17,571	5,927	3,745
31st July	6,715	5,119	3,153	437	230	148	11,039	791	638	18,191	6,140	3,939
31st Aug.	7,237	5,205	3,307	450	281	178	12,509	918	737	20,196	6,404	4,222
30th Sept.	6,729	4,971	3,051	432	262	167	10,129	829	653	17,290	6,062	3,871

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc.

TABLE 6 - RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES :

NEW AGREEMENTS MADE, QUEENSLAND

Period	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -												
30th June, 1954	(f) 39,836	(f) 25,670	(f) 14,548									
" " 1955	45,773	29,930	16,857	2,673	1,354	837	116,906	7,034	5,323	149,565	32,704	19,871
" " 1956	49,268	32,065	18,300	3,363	1,708	1,063	125,703	7,568	5,907	165,352	38,852	23,601
Quarter ended -												
30th Sept., 1955	13,669	8,666	4,945	848	457	284	30,775	1,934	1,493	45,292	11,057	6,722
31st Dec., 1955	12,874	8,635	4,945	781	425	261	35,487	2,258	1,768	49,142	11,318	6,974
31st Mar., 1956	10,921	6,892	3,982	863	394	248	29,133	1,872	1,456	40,917	9,158	5,686
30th June, 1956	11,804	7,872	4,428	871	432	270	30,308	1,633	1,279	42,983	9,937	5,977
30th Sept., 1956	14,494	10,109	5,934	803	501	320	28,940	1,671	1,312	44,237	12,281	7,566
Month ended -												
1956 - 31st Jan.	3,669	2,249	1,264	213	98	63	10,036	690	537	13,918	3,037	1,864
29th Feb.	3,337	2,016	1,189	262	125	76	9,119	540	428	12,718	2,681	1,693
31st March	3,915	2,627	1,529	388	171	109	9,978	642	491	14,281	3,440	2,129
30th April	3,657	2,337	1,305	256	97	59	9,007	518	407	12,920	2,952	1,771
31st May	4,114	2,752	1,533	373	157	99	10,783	550	429	15,270	3,459	2,061
30th June	4,033	2,783	1,590	242	178	112	10,518	565	443	14,793	3,526	2,145
31st July	4,712	3,247	1,893	234	172	108	9,713	530	424	14,659	3,949	2,425
31st Aug.	5,153	3,588	2,150	286	178	114	10,089	575	445	15,528	4,341	2,709
30th Sept.	4,629	3,274	1,891	283	151	98	9,138	566	443	14,050	3,991	2,432

- (a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories.
 (b) Includes farm machinery and implements, earth moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc.
 (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods.
 (d) Values at net cash or list price (excluding hiring charges and insurance).
 (e) Excludes hiring charges and insurance.
 (f) Details relating to plant and machinery are included with Motor Vehicles, Tractors, etc.

TABLE 7 - RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES :
NEW AGREEMENTS MADE, SOUTH AUSTRALIA (a)

Period	Motor Vehicles, Tractors, etc. (b)			Plant and Machinery (c)			Household and Personal Goods (d)			Total (All Goods)		
	Number of Agreements	Value of Goods (£'000)	Amount Financed (£'000)	Number of Agreements	Value of Goods (£'000)	Amount Financed (£'000)	Number of Agreements	Value of Goods (£'000)	Amount Financed (£'000)	Number of Agreements	Value of Goods (£'000)	Amount Financed (£'000)
Year ended -												
30th June, 1954	(g) 28,156	(g) 17,979	(g) 9,631									
" " 1955	33,205	22,334	12,687	1,081	756	440	55,838	4,117	3,417	83,994	22,096	13,048
" " 1956	35,615	24,118	13,744	1,406	726	459	51,991	4,186	3,487	86,277	27,276	16,614
Quarter ended -												
30th Sept., 1955	9,780	6,568	3,759	332	132	86	53,994	4,505	3,773	91,015	29,349	17,976
31st Dec., 1955	8,906	6,149	3,557	392	225	134	12,555	999	842	22,667	7,699	4,687
31st Mar., 1956	8,476	5,651	3,169	307	129	84	15,097	1,346	1,155	24,395	7,720	4,846
30th June, 1956	8,453	5,750	3,259	375	240	155	13,254	1,144	953	22,037	6,924	4,206
30th Sept., 1956	9,414	6,708	3,965	460	311	193	13,088	1,016	823	21,916	7,006	4,237
Month ended -												
1956 - 31st Jan.	2,817	1,789	984	80	35	24	12,385	1,053	860	22,259	8,072	5,018
29th Feb.	2,646	1,794	1,019	109	47	32	4,566	376	319	7,463	2,200	1,327
31st March	3,013	2,068	1,166	118	47	28	4,136	373	313	6,891	2,214	1,364
30th April	2,685	1,804	1,011	119	76	49	4,552	395	321	7,683	2,510	1,515
31st May	3,121	2,127	1,210	122	67	44	3,519	297	241	6,323	2,177	1,301
30th June	2,647	1,819	1,038	134	97	62	4,736	354	287	7,979	2,548	1,541
31st July	3,000	2,130	1,254	105	98	61	4,833	365	295	7,614	2,281	1,395
31st Aug.	3,358	2,413	1,445	238	120	76	4,121	330	270	7,226	2,558	1,585
30th Sept.	3,056	2,165	1,266	117	93	56	4,155	368	298	7,751	2,901	1,819
							4,109	355	292	7,282	2,613	1,614

(a) Includes Northern Territory.

(b) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories.

(c) Includes farm machinery and implements, earth moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc.

(d) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods.

(e) Value at net cash or list price (excluding hiring charges and insurance).

(f) Excludes hiring charges and insurance.

(g) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc.

TABLE 8 - RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES :

NEW AGREEMENTS MADE, WESTERN AUSTRALIA

Period	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)
Year ended -												
30th June, 1954	(f) 17,803	(f) 12,585	(f) 6,969	(f)	(f)	(f)	37,234	2,976	2,316	55,037	15,561	9,285
" " 1955	21,917	14,385	8,402	976	1,123	688	49,835	3,834	3,091	72,728	19,342	12,181
" " 1956	21,777	14,274	8,936	1,075	1,148	691	56,649	4,400	3,601	79,501	19,822	13,228
Quarter ended -												
30th Sept., 1955	6,281	4,077	2,454	198	177	105	12,897	949	772	19,376	5,203	3,331
31st Dec., 1955	5,854	3,949	2,495	269	251	153	16,274	1,371	1,122	22,397	5,571	3,770
31st Mar., 1956	5,113	3,410	2,153	269	316	191	14,113	1,221	993	19,495	4,947	3,337
30th June, 1956	4,529	2,838	1,834	339	404	242	13,365	859	714	18,233	4,101	2,790
30th Sept., 1956	5,167	3,296	2,060	269	235	146	12,535	838	682	17,971	4,369	2,888
Month ended -												
1956 - 31st Jan.	1,761	1,128	705	53	78	46	4,864	425	342	6,678	1,631	1,093
29th Feb.	1,582	1,085	686	74	111	67	4,795	440	361	6,451	1,636	1,114
31st March	1,770	1,197	762	142	127	78	4,454	356	290	6,366	1,680	1,130
30th April	1,343	842	525	143	152	91	4,502	302	254	5,988	1,296	870
31st May	1,603	1,046	677	109	122	69	4,686	307	252	6,398	1,475	998
30th June	1,583	950	632	87	130	82	4,177	250	208	5,647	1,330	922
31st July	1,606	980	607	136	118	75	4,424	273	218	6,166	1,371	900
31st Aug.	1,749	1,181	722	77	62	38	4,153	282	227	5,979	1,525	987
30th Sept.	1,812	1,135	731	56	55	33	3,958	283	237	5,826	1,473	1,001

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories.

(b) Includes farm machinery and implements, earth moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc.

(c) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods.

(d) Value at net cash or list price (excluding hiring charges and insurance).

(e) Excludes hiring charges and insurance.

(f) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc.

TABLE 9 - RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES :

NEW AGREEMENTS MADE, TASMANIA

Period	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -												
30th June, 1954	(f) 10,331	(f) 6,796	(f) 3,641	(f)	(f)	(f)	14,095	1,132	880	24,426	7,928	4,521
" " 1955	12,451	8,386	4,597	399	392	248	18,984	1,462	1,158	31,834	10,240	6,003
" " 1956	13,515	9,030	5,198	439	292	176	21,555	1,874	1,483	35,509	11,196	6,857
Quarter ended -												
30th Sept., 1955	3,706	2,373	1,394	89	52	30	4,715	377	300	8,510	2,802	1,724
31st Dec., 1955	3,369	2,333	1,301	151	122	74	6,160	558	442	9,671	3,013	1,817
31st Mar., 1956	2,964	1,931	1,113	100	54	32	5,196	533	420	8,260	2,518	1,565
30th June, 1956	3,485	2,393	1,390	99	64	40	5,484	406	321	9,068	2,863	1,751
30th Sept., 1956	3,882	2,660	1,588	148	102	61	4,992	383	297	9,022	3,145	1,946
Month ended -												
1956 - 31st Jan.	957	640	351	27	15	10	1,869	229	182	2,853	884	543
29th Feb.	1,006	591	358	32	16	9	1,849	170	134	2,687	777	501
31st March	1,001	700	404	41	23	13	1,478	134	104	2,520	857	521
30th April	1,078	736	425	31	22	13	1,727	129	101	2,836	887	539
31st May	1,243	871	505	36	17	11	2,053	160	128	3,332	1,048	644
30th June	1,164	786	460	32	25	16	1,704	117	92	2,900	928	568
31st July	1,262	880	524	39	17	11	1,874	133	101	3,195	1,030	636
31st Aug.	1,369	891	525	48	37	21	1,695	136	108	3,112	1,064	654
30th Sept.	1,231	889	530	61	48	29	1,423	114	88	2,715	1,051	556

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories.

(b) Includes farm machinery and implements, earth moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc.

(c) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods.

(d) Values at net cash or list price (excluding hiring charges and insurance).

(e) Excludes hiring charges and insurance.

(f) Details relating to Plant and Machinery are included with Motor Vehicles, etc.