

CANBERRA, AUSTRALIA

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RETAIL SALES OF GOODS : AUSTRALIAMARCH QUARTER, 1966 (PRELIMINARY) AND MONTH OF APRIL, 1966 (PROVISIONAL)

A sample survey of retail establishments in Australia is conducted by the Commonwealth Bureau of Census and Statistics each quarter. Sample estimates derived from a full response to that Survey, showing for each State retail sales classified by commodity groups, are published about three months after the end of each quarter. These estimates are subject to revision at a later stage, when more precise information is available relating to trading by new businesses.

2. Preliminary quarterly figures, which are normally published in less detail about eight weeks after the end of each quarter, are compiled on the basis of a large response from the full quarterly sample. The movement over the corresponding quarter of the preceding year which is shown by the preliminary quarterly estimates of total value of retail sales in Australia (excluding motor vehicles, parts, petrol, etc.) normally differs by less than one per cent. from the corresponding movement shown by the estimates compiled from the full sample and published about three months after the end of the quarter.
3. The preliminary estimates for March quarter, 1966 are published in Tables 2 and 3 of this Bulletin. Figures for some earlier periods are shown for purposes of comparison.
4. Provisional monthly estimates, which are published about four weeks after the end of each month, relate only to the total value of retail sales in Australia (excluding motor vehicles, parts, petrol, etc.) and are based on monthly returns collected from a sub-sample of the establishments included in the quarterly sample. The sub-sample is designed to provide an estimate lying within a relatively small range above or below the true figure so as to give an early approximate indication of trend. Undue significance should not be attached to very small movements, or to the exact magnitude of any movements, shown by provisional estimates. These estimates are subsequently adjusted in accordance with quarterly estimates when the latter become available.
5. The provisional estimate for April, 1966 is published in Table 1 of this Bulletin. This table also contains figures for earlier months. The provisional figures previously published for the months of January, February and March, 1966 have now been adjusted in accordance with the preliminary estimates for March quarter, 1966.
6. Month to month changes in retail sales figures are affected not only by the same seasonal factors as are quarterly figures, but also by differences in the number of days in each month and by variation in types of trading day. As an example of variation in types of trading day, one month might include five Thursdays, Fridays and Saturdays and, of course, four of each of the other days of the week, whereas another month might include five Sundays, Mondays and Tuesdays. Adjustments for these factors have not been made in sales estimates in this Bulletin, and this should be borne in mind when comparisons over time are being made.
7. All figures in this Bulletin are on a basis comparable with the 1961-62 Retail Census. Further information relating to the basis of statistics of retail sales of goods is contained in Statistical Bulletin No. 386, December quarter, 1965, issued 13th April, 1966.
8. All amounts are shown in decimal currency (1 pound = 2 dollars).

TABLE 1. - VALUE OF RETAIL SALES OF GOODS (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.) MONTHLY ESTIMATES: AUSTRALIA (a) (b)

(All figures are on a basis comparable with the 1961-62 Retail Census)
(\$ million)

Month	Total (Excluding Motor Vehicles, Parts, Petrol, etc.)				
	1961-62	1962-63	1963-64	1964-65	1965-66
July	415.4	426.9	463.6	499.3	525.3
August	420.5	445.9	471.5	487.5	513.8
September	430.8	431.9	449.1	495.1	523.8
October	430.0	459.9	492.0	524.4	538.4
November	446.9	485.4	503.2	527.6	559.7
December	564.1	577.4	616.1	692.0	730.8
January	420.6	446.4	474.9	492.0	(c) 502.2
February	394.8	415.2	447.1	461.6	(c) 489.8
March	424.4	437.7	455.6	503.3	(c) 529.1
April	417.2	450.1	481.7	522.6	(d) 532.9
May	463.6	487.1	507.1	525.2	
June	428.8	442.3	474.5	503.2	
Total for Year	5,257.1	5,506.2	5,836.4	6,233.8	

(a) Excludes Northern Territory and Australian Capital Territory. (b) Figures from April, 1965 are subject to revision when more precise information is available relating to trading by new businesses. (c) Preliminary estimate (see paragraphs 2 and 5).
(d) Provisional estimate (see paragraph 4).

TABLE 2. - VALUE OF RETAIL SALES OF GOODS BY BROAD COMMODITY GROUPINGS AND PERCENTAGE INCREASE OVER PREVIOUS CORRESPONDING QUARTER: AUSTRALIA (a)

(All figures are on a basis comparable with the 1961-62 Retail Census)

Quarter	Food and Drink (b)	Clothing, Hardware, Electrical and Furniture (c)	Other (d)	Total (excluding Motor Vehicles, Parts, Petrol etc.)	Motor Vehicles, Parts, Petrol, etc.
	\$m	\$m	\$m	\$m	\$m
1962-63 : September	636.3	440.8	227.6	1,304.7	485.3
December	703.4	533.7	285.6	1,522.7	518.1
March	669.6	402.6	227.1	1,299.3	480.3
June	665.1	479.8	234.6	1,379.5	498.1
1963-64 : September	669.3	468.9	246.0	1,384.2	543.0
December	735.0	570.1	306.2	1,611.3	561.7
March	696.2	435.8	245.6	1,377.6	510.9
June	691.3	518.8	253.2	1,463.3	554.1
1964-65 : September	713.4	505.7	262.8	1,481.9	581.0
December	793.8	616.2	334.0	1,744.0	592.5
March	736.3	456.5	264.1	1,456.9	549.5
June (e)	744.6	537.1	269.3	1,551.0	577.9
1965-66 : September (e)	766.6	516.0	280.3	1,562.9	596.6
December (e)	853.8	623.1	352.0	1,828.9	557.6
March (f)	783.6	457.8	279.7	1,521.1	534.8
<u>Percentage Increase over Corresponding Quarter of Previous Year</u>	%	%	%	%	%
1963-64 : September	5.2	6.4	8.1	6.1	11.9
December	4.5	6.8	7.2	5.8	8.4
March	4.0	8.2	8.1	6.0	6.4
June	3.9	8.1	7.9	6.1	11.2
1964-65 : September	6.6	7.8	6.8	7.1	7.0
December	8.0	8.1	9.1	8.2	5.5
March	5.8	4.7	7.5	5.8	7.6
June (e)	7.7	3.5	6.4	6.0	4.3
1965-66 : September (e)	7.5	2.0	6.7	5.5	2.7
December (e)	7.6	1.1	5.4	4.9	- 5.9
March (f)	6.4	0.3	5.9	4.4	- 2.7

(a) Excludes Northern Territory and Australian Capital Territory. (b) Includes Groceries; Butchers' Meat; Other Food, and Beer, Wine and Spirits. (c) Includes Clothing and Drapery; Footwear; Hardware, China and Glassware; Electrical Goods, and Furniture and Floor Coverings. (d) Includes Chemists' Goods; Newspapers, Books and Stationery and Other Goods. (e) Subject to revision when more precise information is available relating to trading by new businesses. (f) Preliminary estimates (see para. 2).

NOTE. - Minus sign (-) denotes decrease.

TABLE 3. - VALUE OF RETAIL SALES OF GOODS (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.) AND PERCENTAGE INCREASE OVER PREVIOUS CORRESPONDING QUARTER

(All figures are on a basis comparable with the 1961-62 Retail Census)

Quarter	Total (excluding Motor Vehicles, Parts, Petrol etc.)						
	N.S.W.	VIC.	Q'LD.	S.A.	W.A.	TAS.	AUST.(a)
Total Value of Retail Sales	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1961-62 : September	494.6	366.5	171.7	108.4	86.2	39.3	1,266.7
December	567.4	416.7	189.3	123.3	98.5	45.8	1,441.0
March	484.0	355.8	166.3	107.2	87.3	39.2	1,239.8
June	514.4	378.1	174.3	112.7	88.3	41.8	1,309.6
1962-63 : September	510.4	374.3	176.2	112.4	90.1	41.3	1,304.7
December	600.3	438.5	200.7	131.0	104.0	48.2	1,522.7
March	506.9	372.0	175.7	114.3	89.9	40.5	1,299.3
June	537.5	398.7	185.2	121.6	93.5	43.0	1,379.5
1963-64 : September	533.1	398.1	193.0	122.2	94.7	43.1	1,384.2
December	625.7	466.8	215.9	142.5	110.4	50.0	1,611.3
March	521.5	401.5	190.3	124.7	96.9	42.7	1,377.6
June	562.6	423.7	199.2	133.1	100.7	44.0	1,463.3
1964-65 : September	565.2	429.3	205.3	134.0	103.0	45.1	1,481.9
December	672.4	504.9	235.6	156.8	120.8	53.5	1,744.0
March	545.8	427.8	200.4	135.3	103.3	44.3	1,456.9
June (b)	589.1	448.4	213.6	142.7	109.9	47.3	1,551.0
1965-66 : September (b)	591.7	450.0	218.8	143.3	112.7	46.4	1,562.9
December (b)	699.4	530.6	247.2	165.9	130.1	55.7	1,828.9
March (c)	567.4	444.9	208.0	140.9	113.1	46.8	1,521.1
<u>Percentage Increase over Corresponding Quarter of Previous Year</u>	%	%	%	%	%	%	%
1962-63 : September	3.2	2.1	2.6	3.7	4.5	5.1	3.0
December	5.8	5.2	6.0	6.2	5.6	5.2	5.7
March	4.7	4.6	5.7	6.6	3.0	3.3	4.8
June	4.5	5.4	6.3	7.9	5.9	2.9	5.3
1963-64 : September	4.4	6.4	9.5	8.7	5.1	4.4	6.1
December	4.2	6.5	7.6	8.8	6.2	3.7	5.8
March	2.9	7.9	8.3	9.1	7.8	5.4	6.0
June	4.7	6.3	7.6	9.5	7.7	2.3	6.1
1964-65 : September	6.0	7.8	6.4	9.7	8.8	4.6	7.1
December	7.5	8.2	9.1	10.0	9.4	7.0	8.2
March	4.7	6.6	5.3	8.5	6.6	3.7	5.8
June (b)	4.7	5.8	7.2	7.2	9.1	7.5	6.0
1965-66 : September (b)	4.7	4.8	6.6	6.9	9.4	2.9	5.5
December (b)	4.0	5.1	4.9	5.8	7.7	4.1	4.9
March (c)	4.0	4.0	3.8	4.1	2.5	5.6	4.4

(a) Excludes Northern Territory and Australian Capital Territory.

(b) Subject to revision when more precise information is available relating to trading by new businesses.

(c) Preliminary estimates (see paragraph 2).

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NOTE. - Inquiries concerning these statistics may be made in Canberra by telephoning 41971 Extension 85, or in each State Capital, by telephoning the office of the Bureau of Census and Statistics.