Australian Bureau of Statistics

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GENERAL FINANCIERS AND OTHER FINANCIAL CORPORATIONS: ASSETS, LIABILITIES, INCOME AND EXPENDITURE, AUSTRALIA 1986–87

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ELECTRONIC SERVICES • on **VIATEL** — key *656#. • on **AUSSTATS** — phone (062) 52 6017. • on **TELESTATS** — phone (062) 52 5404.

MAIN FEATURES

Total assets of General Financiers for1986–87 were $6,352.7 million, up $1,678.7 million (35.9%) on 1985–86.

Between 1985-86 and 1986-87 assets of other Financial Corporations grew by 28.9% to $449.3 million.

EXPLANATORY NOTES

Introduction

This publication presents statistics, collected under the *Census and Statistics Act 1905*, on the financial accounts of corporations registered under the *Financial Corporation Act 1974* and categorised as general financiers and other financial corporations during the reference periods.

2. Comparable statistics are available for permanent building societies, credit co-operatives, co-operative housing societies and finance companies.

Scope

3. General financiers are corporations which lend, predominantly for business and commercial purposes, instalment credit to finance retail sales of others and/or other loans to individuals but which do not rely substantially on borrowings in financial markets in Australia and from abroad.

Other financial corporations are those registered corporations that are not categorised as building societies, authorised money market dealers, money market corporations, finance companies, credit co-operatives, pastoral finance companies, general financiers or intra group financiers.

Where a registered corporation provides finance predominantly in the form of loans to related corporations it has been generally grouped with its related corporations.

4. A corporation comes within the ambit of the Financial Corporations Act if:

(a) its sole or principal business activity in Australia is the borrowing of money and the provision of finance;

(b) its assets in Australia arising from the provision of finance exceed 50 per cent (or a different percentage if prescribed by regulation) of the value of its assets in Australia; or

(c) the combined value of the assets of the corporation and its related financial corporations exceed $1 million.

5. The Financial Corporations Act defines the provision of finance, applicable to all registered corporations, to include:

(a) the lending of money, with or without security;

(b) the supplying of goods by way of hire purchase;

(c) the sale (other than a lay-by sale) by a retailer of goods on terms under which payment in full is not required to be made within 3 months;

(d) the letting on hire of goods;

(e) the acquisition of debts due to another person;

(f) the purchase of bills of exchange or promissory notes;

(g) the purchase of Government and public authority securities; and

(h) the purchase of debentures or other securities (other than shares) issued by a corporation.

6. Lists of registered general financiers and other financial corporations are published in the *Commonwealth of Australia Gazette* from time to time. Details are also provided of variations to lists previously published. The most recent advice appeared in the *Commonwealth of Australia Gazette* No. G12 of 31 March 1987.

Presentation

7. *Statistical period.* While the statistics in this publication are presented for the years ended 30 June 1985, 1986 and 1987, for corporations with other than 30 June accounting years the data included relate to the corporations' accounting years ended in the reference period (eg. for corporations with 30 September balance dates, the data included for 1986-87 are for the year ended 30 September 1986). The contribution to total assets of those general financiers and other financial corporations with balance dates in each of the quarters of 1986-87 was:

	Contribution to total assets	
Balance dates in quarter ending	*General financiers* %	*Other financial corporations* %
30 September	15.5	—
31 December	29.5	—
31 March	16.0	2.1
30 June	39.0	97.9

8. *Accounting bases.* In compiling these statistics, assets and liabilities have been presented to reflect full balance day adjustments of accruals and prepayments, and valuations have been made on a book value basis.

Related publications

9. Users may also wish to refer to the following publications which are available on request:

Permanent Building Societies, Assets, Liabilities, Income and Expenditure, Australia (5632.0)

Credit co-operatives, Assets, Liabilities, Income and Expenditure, Australia (5618.0)

Co-operative Housing Socieites, Assets, Liabilities, Income and Expenditure, Australia (5633.0)

Finance Companies, Assets, Liabilities, Income and Expenditure, Australia (5616.0)

Credit Co-operatives, General Financiers and Other Financial Corporations, Australia (5640.0)–issued monthly

10. Current publications produced by the ABS are listed in the *Catalogue of Publications, Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Publications Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Publications Advice are available from any ABS office.

Symbols and other usages

— nil or rounded to zero

. . not applicable

11. Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

Electronic services

12. VIATEL. Key *656# for selected current economic, social and demographic statistics

AUSSTATS. Thousands of up-to-date time series are available on this ABS on-line service through CSIRONET.

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TELESTATS. This service provides foreign trade statistics tailored to users' requirements.

Further information is available on (062) 52 5404.

IAN CASTLES
Australian Statistician

TABLE 1. GENERAL FINANCIERS: LIABILITIES AND ASSETS
($000)

LIABILITIES	1984-85	1985-86	1986-87
SHARE CAPITAL AND RESERVES:			
PAID UP CAPITAL	203,797	249,315	366,875
RESERVES:			
SHARE PREMIUM	49,459	66,460	62,656
REVALUATION ACCOUNT	16,972	21,019	53,095
OTHER	60,241	63,612	31,426
ACCUMULATED SURPLUS(NET)	63,374	85,575	89,004
SUBORDINATED LOANS	27,091	35,984	63,113
BORROWINGS FROM RESIDENTS:			
BY ISSUE OF SECURITIES	135,391	113,710	43,094
BANKS	524,515	1,182,066	1,445,097
OTHER FINANCIAL INSTITUTIONS	339,023	360,647	457,031
RELATED CORPORATIONS	435,777	774,717	1,448,419
OTHER	947,283	1,220,071	1,463,758
BORROWINGS FROM NON-RESIDENTS	287,446	339,008	613,084
LIABILITIES ARISING FROM THE ACCEPTANCE OF BILLS OF EXCHANGE UNDER ACCOMMODATION FACILITIES	2,732	11,664	4,069
OTHER LIABILITIES			
ACCOUNTS PAYABLE	68,815	59,258	96,595
PROVISIONS FOR:			
INCOME TAX	21,761	29,482	24,206
DEFERRED INCOME TAX	31,802	35,747	68,802
DIVIDENDS	6,168	8,379	13,012
OTHER	14,907	16,769	8,069
LIABILITIES N.E.I.	-	570	1,303
TOTAL LIABILITIES	3,236,554	4,674,053	6,352,708

ASSETS	1984-85	1985-86	1986-87
FINANCIAL ASSETS:			
LOAN OUTSTANDINGS:			
RELATED CORPORATIONS	182,056	384,016	793,065
INDIVIDUALS:			
OWNER OCCUPIED HOUSING	67,583	68,262	76,278
OTHER	447,744	640,087	1,044,689
OTHER LOANS AND ADVANCES	928,164	1,415,671	1,419,743
LESS PROVISION FOR DOUBTFUL DEBTS	-31,696	-43,447	-39,565
TOTAL	1,593,851	2,464,589	3,294,210
CASH AND BANK DEPOSITS:			
NEGOTIABLE CERTIFICATES OF DEPOSIT	15,138	103,375	75,046
CASH AND OTHER BANK DEPOSITS	34,771	21,914	57,959
PLACEMENTS AND DEPOSITS WITH:			
AUTHORISED DEALERS	7,433	7,669	2,450
OTHER FINANCIAL INSTITUTIONS	93,210	104,192	81,012
OTHER BUSINESSES	27,819	140,453	185,564
BILLS,BONDS AND OTHER SECURITIES:			
GOVERNMENT AND PUBLIC AUTHORITY SECURITIES	54,472	65,356	73,770
BILLS OF EXCHANGE AND PROMISSORY NOTES	111,123	182,599	614,282
OTHER	140,974	171,833	303,413
FINANCE LEASE RECEIVABLES:			
LEVERAGED LEASE	5,024	5,566	3,355
OTHER	902,354	1,095,287	1,256,844
TOTAL CLIENT COMMITMENT ARISING FROM ACCEPTANCE BY CORPORATION OF BILLS OF EXCHANGE UNDER ACCOMMODATION FACILITIES	2,732	11,664	9,422
ACCOUNTS RECEIVABLE	41,279	63,043	58,842
OTHER FINANCIAL ASSETS	40,092	49,957	79,039
OTHER ASSETS:			
LAND AND BUILDINGS	46,736	45,315	73,096
OTHER FIXED ASSETS	65,909	70,086	55,366
OTHER	53,637	71,155	129,038
TOTAL ASSETS	3,236,554	4,674,053	6,352,708

TABLE 2. GENERAL FINANCIERS: INCOME AND EXPENDITURE
($000)

EXPENDITURE	1984-85	1985-86	1986-87
INTEREST ON BORROWINGS:			
SECURITIES ISSUED	36,183	36,241	28,616
BANKS	42,821	115,562	173,551
RELATED CORPORATIONS	42,712	72,744	146,526
OTHER	163,118	239,572	282,554
WAGES AND SALARIES	31,545	43,261	45,259
DIRECTORS FEES	631	563	557
MANAGEMENT FEES	14,458	16,913	19,727
SUPERANNUATION	1,836	1,277	2,091
AUDITING AND ACCOUNTING FEES	2,044	1,887	2,001
COMPUTER SERVICES FEES	1,561	4,277	9,997
LEGAL AND DEBT COLLECTION FEES	1,845	2,270	7,337
POSTAGE, TELEGRAMS AND TELEPHONES	2,314	4,245	5,701
PAYROLL TAX	1,373	1,574	1,692
STAMP DUTY AND FINANCIAL INSTITUTIONS DUTY(STATE)	1,394	1,363	2,488
BANK ACCOUNTS DEBIT TAX(FEDERAL)	299	305	326
PRINTING AND STATIONERY	1,763	2,869	2,969
ADVERTISING AND PROMOTION	3,493	3,114	2,676
INSURANCE PREMIUMS PAID	1,394	1,619	1,679
BANK CHARGES(EXCLUDING INTEREST)	1,396	1,332	2,549
RENT AND LEASE PAYMENTS	6,445	6,927	7,112
WATER AND GENERAL RATES	952	1,092	924
BAD DEBTS WRITTEN OFF NOT PREVIOUSLY ALLOWED FOR	5,280	8,525	15,814
PROVISION FOR DOUBTFUL DEBTS MADE IN CURRENT PERIOD	11,238	17,328	33,895
DEPRECIATION ON PHYSICAL ASSETS	38,454	31,088	35,628
LOSSES ON SALE AND REVALUATION OF ASSETS	7,276	7,857	21,685
OTHER EXPENDITURE	47,861	48,548	85,464
TOTAL EXPENDITURE	469,686	672,353	938,818
NET EXCESS OF INCOME OVER EXPENDITURE	67,832	91,732	82,787

INCOME	1984-85	1985-86	1986-87
INTEREST ON DEPOSITS WITH BANKS	3,552	3,267	6,854
INCOME FROM PLACEMENTS AND OTHER DEPOSITS	16,198	27,942	38,072
INCOME FROM HOLDINGS OF:			
GOVERNMENT AND PUBLIC AUTHORITY SECURITIES	5,292	7,533	4,627
BILLS OF EXCHANGE AND PROMISSORY NOTES	11,662	22,077	72,327
OTHER SECURITIES	13,401	13,822	20,005
INCOME FROM FINANCE LEASING	185,374	201,923	235,456
INTEREST ON LOANS	240,390	414,790	497,038
MANAGEMENT FEES	9,038	9,697	20,957
RENT AND LEASE (PROPERTY) RECEIPTS	9,162	6,074	8,286
BAD DEBTS RECOVERED	1,327	1,008	2,824
GAINS ON SALE AND REVALUATION OF ASSETS	8,263	16,841	64,360
OTHER INCOME	33,859	39,111	50,799
TOTAL INCOME	537,518	764,085	1,021,605

TABLE 3. GENERAL FINANCIERS: ALLOCATION OF EARNINGS
($000)

	1984-85	1985-86	1986-87
EXCESS OF INCOME OVER EXPENDITURE	85,142	106,569	132,516
EXCESS OF EXPENDITURE OVER INCOME	17,310	14,837	49,729
NET EXCESS OF INCOME OVER EXPENDITURE	67,832	91,732	82,787
TAXATION EXPENSE	27,141	29,893	59,757
TRANSFERS FROM RESERVES	26	1,897	36,821
NET EARNINGS AFTER TAXATION AND ADJUSTMENTS	40,717	63,736	59,851
ALLOCATIONS:			
DIVIDENDS PAID OR PROPOSED TO BE PAID	26,551	26,382	61,235
TRANSFERS TO RESERVES	26,277	10,007	37,633
OTHER(NET)	224	3	335
RETAINED EARNINGS	-12,335	27,344	-39,352

TABLE 4. OTHER FINANCIAL CORPORATIONS: LIABILITIES AND ASSETS
($000)

LIABILITIES	1984-85	1985-86	1986-87	ASSETS	1984-85	1985-86	1986-87
SHARE CAPITAL AND RESERVES:				FINANCIAL ASSETS:			
PAID UP CAPITAL	6,494	6,752	7,000	LOAN OUTSTANDINGS	63,445	67,824	53,049
RESERVES:				LESS PROVISION FOR			
REVALUATION ACCOUNT	1,654	2,158	1,789	DOUBTFUL DEBTS	-15	-25	-30
OTHER	1,392	1,606	2,135	TOTAL	63,430	67,799	53,019
ACCUMULATED SURPLUS(NET)	-667	169	588				
				CASH AND BANK DEPOSITS:			
BORROWINGS FROM RESIDENTS:				NEGOTIABLE CERTIFICATES			
BANKS	2,669	8,663	6,508	OF DEPOSIT	23,932	14,998	600
OTHER	297,863	319,631	414,665	CASH AND OTHER BANK DEPOSITS	30,722	11,426	36,805
				PLACEMENTS AND DEPOSITS WITH:			
BORROWINGS FROM NON-RESIDENTS	-	-		AUTHORISED DEALERS	5,600	9,338	-
				OTHER FINANCIAL INSTITUTIONS	13,930	49,635	44,141
OTHER LIABILITIES:				OTHER BUSINESSES	31,790	12,951	39,856
ACCOUNTS PAYABLE	7,691	8,031	14,308	BILLS,BONDS AND OTHER			
PROVISIONS FOR:				SECURITIES:			
INCOME TAX	678	461	840	GOVERNMENT AND PUBLIC			
DEFERRED INCOME TAX	120	29	79	AUTHORITY SECURITIES	28,610	7,672	13,250
OTHER	1,429	1,092	1,348	BILLS OF EXCHANGE AND			
LIABILITIES N.E.I.	193	-	-	PROMISSORY NOTES	102,336	153,563	237,957
				OTHER	3,718	1,757	2,829
				FINANCE LEASE RECEIVABLES	28	193	811
				ACCOUNTS RECEIVABLE	7,169	11,818	11,521
				OTHER FINANCIAL ASSETS	89	708	782
				OTHER ASSETS:			
				LAND AND BUILDINGS	4,024	4,121	4,047
				OTHER FIXED ASSETS	3,301	2,464	3,130
				OTHER	837	149	512
TOTAL LIABILITIES	319,516	348,592	449,260	TOTAL ASSETS	319,516	348,592	449,260

TABLE 5. OTHER FINANCIAL CORPORATIONS: INCOME AND EXPENDITURE
($000)

EXPENDITURE	1984-85	1985-86	1986-87	INCOME	1984-85	1985-86	1986-87
INTEREST ON BORROWINGS:				INTEREST ON DEPOSITS WITH BANKS	6,055	9,841	5,173
BANKS	396	618	545				
OTHER	39,214	62,198	57,688	INCOME FROM PLACEMENTS AND OTHER DEPOSITS	8,885	14,284	13,940
WAGES AND SALARIES	4,827	5,986	6,188				
DIRECTORS FEES	48	40	58	INCOME FROM HOLDINGS OF:			
MANAGEMENT FEES	-	270	321	GOVERNMENT AND PUBLIC			
SUPERANNUATION	271	318	369	AUTHORITY SECURITIES	4,555	2,072	2,697
AUDITING AND ACCOUNTING FEES	114	128	165	BILLS OF EXCHANGE AND			
COMPUTER SERVICES FEES	65	106	318	PROMISSORY NOTES	14,437	30,117	31,309
LEGAL AND DEBT COLLECTION FEES	113	104	117	OTHER SECURITIES	1,075	191	144
POSTAGE, TELEGRAMS AND TELEPHONES	452	531	485				
PAYROLL TAX	191	284	292	INCOME FROM FINANCE LEASING	23	74	417
STAMP DUTY AND OTHER STATE AND FEDERAL DUTIES	64	150	200	INTEREST ON LOANS	8,919	9,696	9,235
PRINTING AND STATIONERY	309	237	281				
ADVERTISING AND PROMOTION	163	286	385	MANAGEMENT FEES	495	421	1,260
INSURANCE PREMIUMS PAID	213	226	371	RENT AND LEASE (PROPERTY) RECEIPTS	427	851	331
BANK CHARGES(EXCLUDING INTEREST)	359	1,044	293	GAINS ON SALE AND REVALUATION			
RENT AND LEASE PAYMENTS	530	814	805	OF ASSETS	202	1,505	3,158
WATER AND GENERAL RATES	47	57	86	OTHER INCOME	8,044	11,606	11,411
ALLOWANCE FOR DOUBTFUL DEBTS	10	-	44				
DEPRECIATION ON PHYSICAL ASSETS	1,264	1,364	1,213				
LOSSES ON SALE AND REVALUATION OF ASSETS	428	174	33				
OTHER EXPENDITURE	2,953	3,818	4,382				
TOTAL EXPENDITURE	52,031	78,753	74,639	TOTAL INCOME	53,117	80,658	79,075
NET EXCESS OF INCOME OVER EXPENDITURE	1,086	1,905	4,436				

TABLE 6. OTHER FINANCIAL INSTITUTIONS: ALLOCATION OF EARNINGS
($000)

	1984-85	1985-86	1986-87
EXCESS OF INCOME OVER EXPENDITURE	1,117	2,523	4,446
EXCESS OF EXPENDITURE OVER INCOME	31	618	10
NET EXCESS OF INCOME OVER EXPENDITURE	1,086	1,905	4,436
TAXATION EXPENSE	207	97	751
TRANSFERS FROM RESERVES	-	30	151
NET EARNINGS AFTER TAXATION AND ADJUSTMENTS	879	1,838	3,836
ALLOCATIONS:			
DIVIDENDS PAID OR PROPOSED TO BE PAID	145	36	255
TRANSFERS TO RESERVES	207	760	3,315
OTHER(NET)	375	50	-
RETAINED EARNINGS	152	992	266

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