

LIFE INSURANCE STATISTICS, OCTOBER 1971

Reference No. 5.17

The information in this bulletin has been compiled from returns supplied by life insurance businesses registered under the Life Insurance Act 1945-1965 and returns supplied voluntarily by the State Government Insurance Offices.

2. The statistics of new policies issued, policies discontinued or reduced, policies existing and new loans paid over exclude business in Papua and New Guinea. Statistics of assets and liabilities, premiums received, claims, surrenders, etc. paid, include Papua and New Guinea business.
3. Details of new policies issued and policies discontinued or reduced are shown in the period during which they were recorded in life insurance companies' registers maintained in each State and Territory. For monthly statistics in particular, such periods may be subsequent to those during which the policies were actually written or matured, surrendered, etc. State or Territory refers to the State or Territory where the policy is registered, and is not necessarily the State or Territory of residence of the insured person.
4. In this bulletin "New policies issued" includes all business transferred from overseas to a State or Territory register. "Policies discontinued or reduced" includes policies matured, surrendered, forfeited, transferred to registers in other States, Territories or overseas or converted to other classes of business, etc. Estimates of the "Policies existing at the end of each month" are prepared by up-dating the details of business in existence supplied in annual returns using the details of new policies issued and policies discontinued provided in monthly returns. Annuities, re-insurance of risks of the companies, bonus additions, benefits (other than the basic sum insured) attaching to family income policies, benefits payable on death by accident or specified sickness, and continuous disability benefits are excluded.
5. A policy insuring more than one life, i.e. a "blanket" policy, is treated as one policy in the figures shown for "Number of policies" when the policy is issued or discontinued. Variations in the number of lives covered under a "blanket" policy have no effect on the figures shown for "Number of policies". However for a "blanket" policy any increase is included in the figures shown for "Sum insured" and "Annual premiums" for "New policies issued". Similarly, for a "blanket" policy any decrease is reflected in the figures shown for "Sum insured" and "Annual premiums" for "Policies discontinued or reduced". "Blanket" policies are frequently used for superannuation business.
6. As from January 1970 companies conducting investment-linked ordinary business or investment-linked superannuation business were required by the Insurance Commissioner to report separate details of these new types of business. To date no investment-linked ordinary business has been reported. In this bulletin details of investment-linked superannuation business are included in the figures shown for superannuation business.

7. State details of new policies issued, policies discontinued or reduced, and new loans paid over during 1970-71 and of policies in existence at 30 June 1971 were published in Tables 12 to 16 of the June 1971 issue of the monthly bulletin "Life Insurance Statistics". Details of premiums received and claims, surrenders, etc. paid over in Australia for 1970-71 were published in Table 17 of that bulletin.
8. Totals for 1969-70 are included for comparative purposes in this bulletin.
9. This bulletin incorporates revisions made to figures published in previous bulletins in this series.
10. Any discrepancies between totals and sums of components in tables are due to rounding.

TABLE 1. - ORDINARY, INDUSTRIAL AND SUPERANNUATION BUSINESS COMBINED (a)

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000
AUSTRALIA									
Year - 1969-70	713,806	5,521,528	126,473	588,514	2,038,690	49,780	8,009,090	26,163,905	671,663
1970-71	747,176	7,030,936	154,189	542,895	2,477,859	59,124	8,213,371	30,716,982	766,728
1970 - September	67,971	742,098	17,300	47,048	241,529	6,346	8,064,763	27,374,178	700,842
October	57,541	458,472	10,312	43,402	191,431	4,418	8,078,902	27,641,219	706,735
November	63,615	587,881	10,947	43,602	193,055	4,275	8,098,915	28,036,045	713,408
December	61,594	1,083,980	20,636	43,212	283,731	5,998	8,117,297	28,836,294	728,045
1971 - January	36,301	374,878	7,716	33,901	177,124	4,176	8,119,697	29,034,050	731,585
February	47,129	412,681	8,313	44,463	206,271	4,274	8,122,363	29,240,461	735,623
March	67,251	533,673	11,395	49,381	207,094	5,111	8,140,233	29,567,039	741,907
April	56,085	471,950	9,893	49,000	194,835	5,474	8,147,318	29,844,154	746,326
May	66,984	580,915	12,820	45,763	226,077	4,962	8,168,539	30,198,992	754,184
June	89,815	742,643	17,880	44,983	224,653	5,336	8,213,371	30,716,982	766,728
July	79,357	735,824	18,560	44,472	248,843	6,058	8,248,256	31,203,963	779,250
August	70,928	661,824	15,228	46,392	232,248	5,573	8,272,792	31,633,539	788,906
September	75,931	797,728	18,051	46,656	282,217	5,808	8,302,067	32,149,050	801,150
October	61,483	581,192	12,890	41,246	228,011	4,755	8,322,304	32,502,232	809,285
STATES - OCTOBER 1971									
N.S.W.	16,670	127,050	2,972	13,919	51,425	1,216	2,645,451	7,253,047	193,192
Vic.	16,124	137,644	3,177	11,198	58,232	1,433	2,167,275	9,142,405	227,293
Qld	9,600	64,116	1,381	6,029	20,676	428	1,293,928	3,995,392	99,476
S.A. (b)	6,362	40,415	1,011	3,808	15,135	387	879,072	2,615,078	71,263
W.A.	5,352	41,646	897	3,125	16,306	334	650,722	2,346,604	58,366
Tas.	2,227	12,292	302	1,348	5,659	127	235,396	821,446	21,737
N.T. (b)	352	3,657	76	47	776	16	17,435	120,986	2,851
A.C.T.	4,796	154,372	3,075	1,772	59,801	813	433,025	6,207,275	135,106

(a) Includes investment-linked superannuation business. (b) Industrial business for Northern Territory is included in Industrial business for South Australia.

TABLE 2. - ORDINARY BUSINESS

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000
AUSTRALIA									
Year - 1969-70	492,334	3,540,833	71,884	268,104	1,060,117	21,713	4,791,127	18,232,819	438,004
1970-71	539,870	4,318,365	83,313	281,646	1,371,752	26,754	5,049,351	21,179,432	494,563
1970 - September	47,274	332,693	6,694	25,238	124,964	2,500	4,859,659	18,911,561	453,366
October	41,484	296,121	5,984	22,465	108,948	2,035	4,878,678	19,098,735	457,316
November	42,712	402,318	6,204	19,782	98,803	1,749	4,901,608	19,402,250	461,771
December	47,500	492,837	7,076	23,521	139,397	1,935	4,925,587	19,755,690	466,912
1971 - January	28,319	241,709	4,186	20,544	103,437	2,072	4,933,362	19,893,961	469,026
February	33,668	282,976	4,922	20,828	120,572	1,949	4,946,202	20,056,365	472,000
March	47,250	373,381	7,002	25,163	116,467	2,375	4,968,289	20,313,279	476,627
April	40,901	332,011	6,100	23,295	101,892	2,279	4,985,895	20,543,398	480,448
May	46,712	382,895	7,235	24,154	136,395	2,429	5,008,453	20,789,897	485,254
June	67,977	519,889	12,043	27,079	130,355	2,733	5,049,351	21,179,432	494,563
July	61,181	481,480	11,402	26,769	142,052	2,831	5,083,763	21,518,859	503,135
August	50,103	421,820	8,252	25,655	114,645	2,641	5,108,211	21,826,035	508,746
September	54,165	473,673	8,465	27,273	172,187	2,656	5,135,103	22,127,521	514,556
October	44,105	370,022	6,954	23,123	142,414	2,305	5,156,085	22,355,128	519,205
STATES - OCTOBER 1971									
N.S.W.	10,806	86,350	1,755	7,898	39,443	828	1,476,735	5,868,939	146,799
Vic.	12,462	94,719	2,050	6,195	29,820	612	1,336,839	5,838,531	140,391
Qld	6,838	47,959	950	3,325	15,520	276	876,710	3,247,785	74,473
S.A.	4,762	29,642	656	2,452	11,007	214	577,270	2,039,414	51,172
W.A.	4,256	32,955	608	1,817	11,544	183	438,080	1,897,135	43,269
Tas.	1,539	9,519	214	890	3,936	75	168,190	632,326	15,490
N.T.	327	3,270	63	38	587	9	16,845	113,034	2,590
A.C.T.	3,115	65,606	658	508	30,556	109	265,416	2,717,964	45,020

TABLE 3. - INDUSTRIAL BUSINESS

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000
AUSTRALIA									
Year - 1969-70	142,051	177,304	7,000	169,714	92,680	3,892	2,509,359	1,153,335	46,542
1970-71	134,688	221,184	7,629	163,986	108,309	4,335	2,480,061	1,266,210	49,835
1970 - September	13,183	21,148	739	13,177	7,613	314	2,506,610	1,186,612	47,612
October	9,877	16,769	556	13,139	8,108	328	2,503,348	1,195,273	47,840
November	14,411	25,502	848	15,124	9,388	380	2,502,635	1,211,387	48,309
December	7,025	12,628	425	13,970	8,283	347	2,495,690	1,215,732	48,386
1971 - January	3,338	5,275	188	9,133	7,685	306	2,489,895	1,213,321	48,268
February	9,376	15,341	523	13,755	11,667	456	2,485,516	1,216,995	48,336
March	14,443	24,076	816	17,663	12,280	483	2,482,296	1,228,790	48,668
April	10,140	16,801	580	13,393	9,843	374	2,479,043	1,235,748	48,875
May	14,983	25,200	870	15,803	9,122	365	2,478,223	1,251,826	49,381
June	13,714	23,078	796	11,876	8,693	341	2,480,061	1,266,210	49,835
July	12,230	20,787	721	12,393	8,705	340	2,479,898	1,278,292	50,217
August	14,350	24,757	856	14,590	10,140	388	2,479,658	1,292,910	50,685
September	12,910	23,045	802	13,649	8,637	339	2,478,919	1,307,317	51,148
October	10,083	17,812	621	12,877	9,337	362	2,476,125	1,315,792	51,407
STATES - OCTOBER 1971									
N.S.W.	3,536	6,660	231	5,039	3,942	150	926,088	497,357	19,412
Vic.	2,750	4,803	169	3,750	2,456	96	721,932	386,022	14,879
Qld	1,600	2,672	91	1,706	1,057	42	334,983	176,026	7,019
S.A. (a)	1,090	1,853	64	1,111	758	30	250,406	122,313	4,847
W.A.	669	1,171	42	882	789	31	166,490	90,500	3,565
Tas.	308	362	14	349	262	10	53,249	26,675	1,029
N.T. (a)	..	..	..	..	..	..	..	..	..
A.C.T.	130	290	10	40	74	3	22,977	16,899	656

(a) Details for Northern Territory are included in South Australia.

TABLE 4. - SUPERANNUATION BUSINESS (a)

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000
AUSTRALIA									
Year - 1969-70	79,421	1,803,390	47,589	150,696	885,893	24,175	708,604	6,777,750	187,116
1970-71	72,618	2,491,388	63,247	97,263	997,798	28,035	683,959	8,271,340	222,329
1970 - September	7,514	388,256	9,868	8,633	108,952	3,532	698,494	7,276,004	199,864
October	6,180	145,582	3,770	7,798	74,374	2,056	696,876	7,347,212	201,579
November	6,492	160,061	3,895	8,696	84,864	2,146	694,672	7,422,409	203,327
December	7,069	578,515	13,134	5,721	136,050	3,716	696,020	7,864,874	212,746
1971 - January	4,644	127,895	3,342	4,224	66,001	1,798	696,440	7,926,768	214,290
February	4,085	114,365	2,867	9,880	74,032	1,870	690,645	7,967,101	215,288
March	5,558	136,216	3,577	6,555	78,347	2,254	689,648	8,024,970	216,612
April	5,044	123,138	3,212	12,312	83,100	2,821	682,380	8,065,009	217,003
May	5,289	172,821	4,715	5,806	80,561	2,168	681,863	8,157,269	219,550
June	8,124	199,676	5,041	6,028	85,604	2,262	683,959	8,271,340	222,329
July	5,946	233,557	6,437	5,310	98,086	2,867	684,595	8,406,811	225,899
August	6,475	215,248	6,120	6,147	107,464	2,544	684,923	8,514,595	229,474
September	8,856	301,010	8,784	5,734	101,392	2,812	688,045	8,714,212	235,446
October	7,295	193,359	5,315	5,246	76,259	2,089	690,094	8,831,312	233,673
STATES - OCTOBER 1971									
N.S.W.	2,328	34,039	986	982	8,040	238	242,628	886,751	26,981
Vic.	912	38,122	957	1,253	25,956	725	108,504	2,917,852	72,022
Qld	1,162	13,485	339	998	4,099	110	82,235	571,581	17,984
S.A.	510	8,920	290	245	3,370	144	51,396	453,351	15,244
W.A.	427	7,520	248	426	3,974	120	46,152	358,968	11,532
Tas.	380	2,410	75	109	1,460	42	13,957	162,445	5,218
N.T.	25	387	12	9	189	7	590	7,952	261
A.C.T.	1,551	88,476	2,408	1,224	29,172	702	144,632	3,472,412	89,430

(a) Includes investment-linked superannuation business.

TABLE 5. - NEW LOANS (EXCLUDING ADVANCES OF PREMIUMS) PAID OVER (a)
 (\$'000)

	On mortgage of real estate (b)				On policies (c)	Other loans (d)			Total loans
	Rural	Housing	Other	Total		To building or housing societies	Other	Total	
AUSTRALIA									
Year - 1969-70	22,252	76,325	83,287	181,863	55,797	1,830	8,021	9,852	247,512
1970-71	8,687	71,879	70,220	150,786	62,733	779	12,665	13,444	226,963
1970 - September	967	5,866	5,611	12,443	4,866	37	548	585	17,894
October	310	6,254	5,817	12,381	4,857	24	1,035	1,059	18,296
November	968	6,083	3,691	10,742	4,853	..	617	617	16,213
December	613	7,466	7,844	15,923	4,703	294	4,280	4,574	25,200
1971 - January	1,148	5,020	4,908	11,075	3,787	33	330	363	15,226
February	756	4,767	3,330	8,852	4,427	..	582	582	13,861
March	617	6,715	6,605	13,938	5,985	163	1,279	1,442	21,365
April	298	5,881	7,673	13,852	5,257	..	962	962	20,071
May	448	6,038	4,038	10,524	5,989	..	1,052	1,052	17,565
June	514	5,442	10,434	16,390	6,796	60	1,002	1,062	24,248
July	261	5,633	4,971	10,865	6,337	112	591	702	17,905
August	479	5,166	5,750	11,395	5,785	15	812	827	18,006
September	773	6,733	9,567	17,073	5,166	186	851	1,037	23,275
October	366	5,462	6,373	12,201	5,326	50	251	301	17,828
STATES - OCTOBER 1971									
N.S.W.	67	2,162	3,849	6,078	1,872	..	89	89	8,039
Vic.	55	1,773	1,825	3,653	1,416	..	123	123	5,192
Qld	75	390	91	556	814	50	5	55	1,425
S.A.	169	469	230	868	438	..	22	22	1,327
W.A.	..	462	329	791	468	..	8	8	1,266
Tas.	..	89	50	139	166	..	4	4	309
N.T.	..	..	..	..	19	..	..	..	19
A.C.T.	..	117	..	117	134	..	..	..	251

(a) Includes loans made against investment-linked superannuation policies. (b) State or Territory where property is located. (c) State or Territory where policy is registered. (d) State of residence of borrower.

TABLE 6. - RATES OF INTEREST ON NEW LOANS : AUSTRALIA

(per cent per annum)

	On mortgage of real estate			On policies
	Rural	Housing	Other	
1970 September	7.50 - 9.50	7.00 - 9.50	7.00 - 10.00	7.00 - 8.50
October	8.25 - 9.50	7.00 - 10.00	7.00 - 10.00	7.00 - 8.50
November	8.25 - 9.50	7.25 - 9.75	7.00 - 10.00	7.00 - 8.50
December	8.50 - 9.50	7.25 - 9.75	7.00 - 10.00	7.00 - 8.50
1971 January	8.50 - 9.50	7.25 - 9.75	7.00 - 10.00	7.00 - 8.50
February	8.50 - 9.50	7.25 - 10.00	7.00 - 10.00	7.00 - 8.50
March	8.50 - 9.50	7.25 - 10.00	7.00 - 10.00	7.00 - 8.50
April	8.50 - 9.75	7.25 - 10.00	7.00 - 10.00	7.00 - 8.50
May	8.50 - 9.75	7.00 - 10.00	7.00 - 10.00	7.00 - 8.50
June	8.50 - 9.50	7.25 - 10.00	7.00 - 10.00	6.00 - 8.50
July	8.50 - 9.50	7.25 - 10.00	7.00 - 10.00	6.00 - 8.50
August	8.50 - 9.50	7.25 - 10.00	7.00 - 10.00	6.00 - 8.50
September	8.50 - 9.50	7.25 - 10.00	6.00 - 10.00	7.00 - 9.00
October	7.50 - 9.50	7.25 - 10.00	7.00 - 10.00	7.00 - 9.00

TABLE 7. - PREMIUMS RECEIVED AND CLAIMS, SURRENDERS, ETC., PAID

AUSTRALIA (a)

(\$'000)

	Premiums received (b) (c)				Claims, Surrenders, etc., paid (c)			
	Ordinary business	Industrial business	Super-annuation business	Total	Ordinary business	Industrial business	Super-annuation business	Total
Year - 1969-70	449,371	41,264	209,594	700,230	206,975	23,572	102,202	332,750
1970-71	504,602	48,855	242,760	796,217	237,110	25,781	120,848	383,740
1970 - September	38,061	3,608	21,072	62,741	19,680	1,961	10,433	32,075
October	36,575	4,068	18,539	59,183	19,330	2,313	9,857	31,500
November	42,176	3,958	16,807	62,941	18,866	2,226	7,643	28,735
December	42,498	6,003	20,099	68,599	21,370	1,793	12,623	35,785
1971 - January	32,338	1,397	15,550	49,286	15,126	1,439	8,577	25,141
February	35,518	3,524	19,838	58,880	16,605	1,865	8,291	26,762
March	40,696	4,312	22,411	67,418	20,898	2,480	11,391	34,769
April	37,352	3,940	19,524	60,816	18,065	1,947	10,153	30,165
May	43,589	4,113	20,485	68,187	21,499	2,247	7,340	31,086
June	69,240	6,183	27,964	103,387	25,681	3,236	13,745	42,662
July	56,168	4,499	24,100	84,767	24,964	2,500	12,945	40,409
August	43,933	4,087	21,941	69,961	23,645	2,283	12,071	37,999
September	43,740	4,001	27,504	75,245	23,232	2,281	12,027	37,540
October	39,781	4,153	21,985	65,919	22,094	2,334	9,893	34,321

(a) Includes Papua and New Guinea. (b) Includes considerations for annuities and does not include interest, dividends or rents. Considerations for annuities; October 1971 - \$755,000. (c) Includes investment-linked superannuation business.

TABLE 8. - CLAIMS, SURRENDERS, ETC., PAID, BY TYPE OF PAYMENT (a) : AUSTRALIA (b)

(\$'000)

	October - 1971			
	Ordinary business	Industrial business	Superannuation business	Total
Claims	15,215	1,689	4,588	21,492
Surrenders	6,672	645	4,946	12,263
Annuities	98	..	347	445
Bonuses paid in cash	109	..	12	121
<u>TOTAL</u>	22,094	2,334	9,893	34,321

(a) Includes investment-linked superannuation business. (b) Includes Papua and New Guinea.

TABLE 9. - SELECTED ASSETS HELD IN AUSTRALIA BY LIFE INSURANCE COMPANIES (a)
(\$ million)

	At end of -				
	Sept. 1970	Dec. 1970	March 1971	June 1971	Sept. 1971
Fixed assets -					
Property	712.0	748.4	787.1	825.5	869.5
Furniture	10.6	10.4	9.8	11.1	11.8
<u>Total fixed assets</u>	722.6	758.8	796.9	836.6	881.3
Loans (excluding advances of premiums) -					
On mortgage -					
Rural	129.5	130.2	129.4	129.4	129.1
Housing	427.1	437.0	439.1	442.5	444.8
Other	657.7	661.1	660.4	671.7	679.2
On policies	219.0	224.8	230.6	240.4	246.7
To controlled companies	19.0	22.2	23.4	20.7	21.9
To building or housing societies	14.4	14.1	13.3	12.8	12.6
Other	12.3	13.2	15.9	15.1	14.8
<u>Total loans</u>	1,479.1	1,502.6	1,512.2	1,532.6	1,549.1
Investments -					
Government securities	1,284.2	1,316.2	1,340.7	1,381.4	1,425.0
Local and semi-government securities	480.3	500.4	513.5	531.9	547.9
Debentures	453.6	457.4	463.2	468.8	478.3
Secured and unsecured notes	132.2	123.5	128.2	125.5	126.2
Preference shares	85.5	82.8	83.5	83.5	82.7
Ordinary shares	788.9	822.7	836.8	866.7	892.8
Holdings in controlled companies	21.5	22.7	21.3	21.6	21.0
Other	18.3	19.8	22.4	31.9	33.6
<u>Total investments</u>	3,264.5	3,345.5	3,409.6	3,511.3	3,607.6
Cash -					
On deposit -					
Banks	2.1	1.9	0.3	0.7	1.1
Other	17.1	17.2	23.6	27.8	26.1
On current account and in hand	5.6	2.8	2.5	2.7	1.3
<u>Total cash</u>	24.9	21.9	26.4	31.3	28.5
<u>TOTAL SELECTED ASSETS</u>	5,491.0	5,628.7	5,745.0	5,911.8	6,066.4

(a) Items shown are the balances according to the companies' ledgers in respect of the statutory funds as at the date for which the information was supplied, without adjustment for any accrued or outstanding interest or other items which had not been brought into account as at that date.

TABLE 10. - SELECTED LIABILITIES HELD IN AUSTRALIA
BY LIFE INSURANCE COMPANIES (a)
(\$ million)

	At end of -				
	Sept. 1970	Dec. 1970	March 1971	June 1971	Sept. 1971
Bank overdraft	42.7	41.2	43.3	45.2	45.2
Deposits	40.6	40.9	33.4	29.3	28.3

(a) Items shown are the balances according to the companies' ledgers in respect of the statutory funds as at the date for which the information was supplied, without adjustment for any accrued or outstanding interest or other items which had not been brought into account as at that date.

J. P. O'NEILL
ACTING COMMONWEALTH STATISTICIAN

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS

CANBERRA, A.C.T. 2600 19 JANUARY 1972

NOTE. Inquiries concerning these statistics may be made in Canberra by telephoning 490211 extension 415 or, in each State capital, by telephoning the office of the Bureau of Census and Statistics.