

CANBERRA, AUSTRALIA

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INSTALMENT CREDIT FOR RETAIL SALES : AUSTRALIAMARCH 1967, PRELIMINARY ESTIMATES, AND APRIL 1967, PROVISIONAL ESTIMATES

Statistics of instalment credit for retail sales are collected on a monthly basis for non-retail finance businesses and on a quarterly basis for retail businesses. The tables in this statement contain details for the latest month or quarter for which information is available, together with details for earlier periods. Information regarding the compilation of these figures and definitions of "non-retail finance businesses", etc., can be found in the bulletin "Instalment Credit for Retail Sales", quarter ended December 1966, which contains more detailed statistics. (For brief definitions of "preliminary" and "provisional" estimates, see note at foot of page 2.) Any discrepancies between totals and sums of components in tables are due to rounding.

TABLE 1. - INSTALMENT CREDIT FOR RETAIL SALESNON-RETAIL FINANCE BUSINESSES : AUSTRALIA

| Month            | Amount Financed during Month (a) |      |                     |                              |       | Collections during Month (b) | Balances Outstanding at end of Month (b) |
|------------------|----------------------------------|------|---------------------|------------------------------|-------|------------------------------|------------------------------------------|
|                  | Motor Vehicles etc.              |      | Plant and Machinery | Household and Personal Goods | Total |                              |                                          |
|                  | New                              | Used |                     |                              |       |                              |                                          |
| 1966 February    | 19.7                             | 18.2 | 5.4                 | 5.5                          | 48.8  | 71.3                         | 1,078.4                                  |
| March            | 25.2                             | 21.9 | 7.2                 | 6.1                          | 60.3  | 79.6                         | 1,073.5                                  |
| April            | 22.7                             | 18.4 | 5.9                 | 5.4                          | 52.4  | 64.2                         | 1,074.4                                  |
| May              | 23.6                             | 21.0 | 6.0                 | 6.3                          | 56.9  | 71.6                         | 1,075.1                                  |
| June             | 20.2                             | 20.7 | 5.6                 | 6.4                          | 52.9  | 69.9                         | 1,070.3                                  |
| July             | 20.5                             | 19.3 | 5.8                 | 5.9                          | 51.6  | 64.8                         | 1,069.8                                  |
| August           | 22.4                             | 23.5 | 5.8                 | 7.2                          | 58.8  | 73.3                         | 1,069.0                                  |
| September        | 22.3                             | 23.0 | 4.6                 | 6.6                          | 56.5  | 67.5                         | 1,072.8                                  |
| October          | 24.3                             | 21.9 | 8.0                 | 6.6                          | 60.8  | 67.9                         | 1,081.3                                  |
| November         | 26.1                             | 24.0 | 10.9                | 7.3                          | 68.2  | 70.2                         | 1,092.4                                  |
| December         | 23.7                             | 23.4 | 7.5                 | 8.3                          | 62.9  | 68.4                         | 1,102.3                                  |
| 1967 January (c) | 20.1                             | 21.6 | 6.1                 | 7.1                          | 54.9  | 67.8                         | 1,105.6                                  |
| February (c)     | 19.5                             | 19.9 | 7.0                 | 6.3                          | 52.6  | 76.9                         | 1,092.9                                  |
| March (c)        | 24.3                             | 22.0 | 6.4                 | 6.4                          | 59.1  | 79.3                         | 1,087.9                                  |
| April (d)        | (e)                              | (e)  | (e)                 | (e)                          | (e)   | (e)                          | (d) 1,090                                |

(a) Excludes hiring charges, interest, insurance, etc. (b) Includes hiring charges, interest, insurance, etc. (c) Preliminary estimates, subject to revision. (d) Provisional estimate, subject to revision; rounded to nearest million dollars (\$). (e) Not yet available

TABLE 2. - INSTALMENT CREDIT FOR RETAIL SALESNON-RETAIL FINANCE BUSINESSES AND RETAIL BUSINESSES : AUSTRALIA

(\$ million)

| Quarter       | Amount Financed during Quarter (a) |                   |                | Balances Outstanding at end of Quarter (b) |                   |                |
|---------------|------------------------------------|-------------------|----------------|--------------------------------------------|-------------------|----------------|
|               | Non-Retail Finance Businesses      | Retail Businesses | All Businesses | Non-Retail Finance Businesses              | Retail Businesses | All Businesses |
| 1963 December | 172.9                              | 95.5              | 268.4          | 916.7                                      | 433.8             | 1,350.5        |
| 1964 March    | 148.6                              | 68.4              | 217.0          | 922.8                                      | 422.2             | 1,345.0        |
| June          | 158.6                              | 79.7              | 238.3          | 939.2                                      | 416.7             | 1,355.9        |
| September     | 177.5                              | 76.3              | 255.8          | 975.7                                      | 408.2             | 1,383.9        |
| December      | 194.1                              | 94.7              | 288.8          | 1,025.0                                    | 419.5             | 1,444.5        |
| 1965 March    | 167.5                              | 64.6              | 232.1          | 1,032.2                                    | 404.1             | 1,436.3        |
| June          | 172.7                              | 74.0              | 246.8          | 1,054.1                                    | 395.6             | 1,449.7        |
| September     | 177.2                              | 70.0              | 247.2          | 1,077.9                                    | 382.7             | 1,460.7        |
| December      | 175.5                              | 86.0              | 261.4          | 1,092.8                                    | 389.6             | 1,482.4        |
| 1966 March    | 156.3                              | 57.7              | 214.0          | 1,073.5                                    | 368.8             | 1,442.3        |
| June          | 162.2                              | 68.7              | 230.9          | 1,070.2                                    | 359.6             | 1,429.8        |
| September     | 166.8                              | 66.4              | 233.2          | 1,072.8                                    | 347.1             | 1,420.0        |
| December      | 191.9                              | 85.0              | 276.9          | 1,102.3                                    | 361.7             | 1,464.0        |

(a) Excludes hiring charges, interest, insurance, etc. (b) Includes hiring charges, interest, insurance, etc.

TABLE 3. - INSTALMENT CREDIT FOR RETAIL SALES  
NON-RETAIL FINANCE BUSINESSES : AMOUNT FINANCED (a)

(\$ million)

| Month            | N.S.W.<br>& A.C.T. | Vic.  | Qld  | S.A.<br>& N.T. | W.A. | Tas. | Aust. |
|------------------|--------------------|-------|------|----------------|------|------|-------|
| 1966 February    | 19.1               | 11.2  | 7.8  | 4.4            | 4.7  | 1.6  | 48.8  |
| March            | 23.7               | 140.0 | 9.6  | 5.2            | 5.9  | 2.1  | 60.3  |
| April            | 20.0               | 12.2  | 7.9  | 4.5            | 5.7  | 2.0  | 52.4  |
| May              | 20.6               | 13.5  | 9.1  | 5.2            | 6.4  | 2.2  | 56.9  |
| June             | 19.0               | 12.0  | 10.0 | 4.6            | 5.3  | 1.9  | 52.9  |
| July             | 18.9               | 11.6  | 8.7  | 4.3            | 5.2  | 2.0  | 51.6  |
| August           | 22.2               | 13.4  | 10.5 | 4.9            | 5.6  | 2.2  | 58.8  |
| September        | 21.7               | 12.6  | 10.1 | 4.7            | 5.4  | 2.0  | 56.5  |
| October          | 22.5               | 14.5  | 11.0 | 4.8            | 6.5  | 1.9  | 60.8  |
| November         | 26.1               | 15.4  | 11.5 | 5.6            | 7.2  | 2.4  | 68.2  |
| December         | 23.8               | 14.6  | 11.0 | 5.1            | 6.1  | 2.3  | 62.9  |
| 1967 January (b) | 20.7               | 12.5  | 8.9  | 4.9            | 5.9  | 2.0  | 54.9  |
| February (b)     | 21.1               | 11.2  | 8.5  | 4.5            | 5.4  | 1.9  | 52.6  |
| March (b)        | 23.0               | 13.4  | 9.4  | 5.1            | 6.2  | 2.1  | 59.1  |

(a) Excludes hiring charges, interest, insurance, etc. (b) Preliminary estimates, subject to revision.

TABLE 4. - INSTALMENT CREDIT FOR RETAIL SALES  
NON-RETAIL FINANCE BUSINESSES : BALANCES OUTSTANDING (a)

(\$ million)

| At end of -      | N.S.W.<br>& A.C.T. | Vic.  | Qld   | S.A.<br>& N.T. | W.A.  | Tas. | Aust.    |
|------------------|--------------------|-------|-------|----------------|-------|------|----------|
| 1966 February    | 409.0              | 259.0 | 183.9 | 104.8          | 84.2  | 37.5 | 1,078.4  |
| March            | 408.4              | 257.1 | 183.1 | 103.2          | 84.3  | 37.4 | 1,073.5  |
| April            | 409.0              | 256.0 | 183.1 | 102.7          | 86.0  | 37.5 | 1,074.4  |
| May              | 407.5              | 255.9 | 182.9 | 102.6          | 88.4  | 37.8 | 1,075.1  |
| June             | 404.4              | 253.7 | 183.1 | 101.8          | 89.7  | 37.6 | 1,070.3  |
| July             | 402.8              | 252.0 | 184.3 | 102.1          | 91.0  | 37.5 | 1,069.8  |
| August           | 402.9              | 251.4 | 183.6 | 101.3          | 92.0  | 37.6 | 1,069.0  |
| September        | 404.8              | 250.8 | 185.3 | 101.0          | 93.3  | 37.5 | 1,072.8  |
| October          | 408.0              | 250.9 | 187.0 | 102.5          | 95.2  | 37.6 | 1,081.3  |
| November         | 412.1              | 252.8 | 189.0 | 102.3          | 98.2  | 37.9 | 1,092.4  |
| December         | 417.0              | 253.8 | 190.6 | 102.4          | 100.0 | 38.4 | 1,102.3  |
| 1967 January (b) | 417.2              | 256.1 | 190.8 | 102.9          | 100.1 | 38.4 | 1,105.6  |
| February (b)     | 413.5              | 253.6 | 189.6 | 101.9          | 95.8  | 38.4 | 1,092.9  |
| March (b)        | 411.8              | 252.1 | 189.0 | 100.7          | 95.8  | 38.5 | 1,087.9  |
| April (c)        | (d)                | (d)   | (d)   | (d)            | (d)   | (d)  | (c)1,090 |

(a) Includes hiring charges, interest, insurance, etc. (b) Preliminary estimates, subject to revision. (c) Provisional estimate, subject to revision, rounded to the nearest million dollars (\$). (d) Not yet available

NOTE. Preliminary and provisional estimates - non-retail finance businesses. Monthly "preliminary" estimates of the total transactions of all non-retail finance businesses are calculated from a sample of such businesses. Subsequently, the preliminary estimates are revised to accord with the results of the full quarterly collection. A "provisional" estimate of total balances outstanding for non-retail finance businesses is made for the most recent month and is based on a sub-sample of these businesses.

K. M. ARCHER  
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CANBERRA, A.C.T.

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NOTE. Inquiries concerning these statistics may be made in Canberra by telephoning 63 9111, Extension 2195 or, in each State Capital, by telephoning the office of the Bureau of Census and Statistics.