

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS, CANBERRA, AUSTRALIA

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HIRE PURCHASE BUSINESS IN AUSTRALIA FOR GOODS SOLD AT RETAIL

PART A. FINANCE COMPANIES, QUARTER ENDED 30TH SEPTEMBER, 1954

PART B. FINANCE COMPANIES AND RETAILERS, QUARTER ENDED 31ST MARCH, 1954.

In both parts A and B of this Bulletin, the statistics relate to hire purchase agreements made in respect of goods sold at retail. All types of goods sold to final purchasers are included, whether producer goods (such as Plant and Machinery) or consumer goods.

Part A. The statistics shown in the tables in this part relate only to businesses which finance the sale of goods at retail, but do not retail goods themselves. These comprise public and private companies, partnerships, banks and other finance businesses.

Particulars of agreements originally made between retailers and customers and subsequently assigned to finance companies are not included in the figures of new agreements made, nor, up to 31st December, 1953, in those of outstanding balances. Commencing 31st March, 1954, details of outstanding balances on agreements assigned to finance companies have also been collected and have been included in the figures.

The tables give statistics for the three months ended 30th September, 1954 together with revised figures for previous quarters. Percentage changes from previous quarters are included in Tables 1 and 2, but no attempt has been made to eliminate the effect on these figures of seasonal fluctuations in retail trade.

Part B. In this part, details are shown of all hire purchase agreements financed during the March quarter, 1954. Particulars of agreements financed by retailers (i.e. establishments which themselves sell goods to final purchasers) and those financed by finance companies are shown separately.

In some cases, sales made by a retailer are financed by an associated but separately incorporated company. Details for such companies have been included with the statistics shown for finance companies.

PART A: HIRE PURCHASE BUSINESS OF FINANCE COMPANIES IN AUSTRALIA FOR GOODS SOLD

AT RETAIL, QUARTER ENDED 30TH SEPTEMBER, 1954.

TABLE 1 - RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES :

BALANCES OUTSTANDING AT END OF EACH QUARTER, STATES

(Including Hiring Charges and Insurance)

As at :	N.S.W.(a)	Vic.	Q'ld.	S.A.(b)	W.A.	Tas.	Aust.
AMOUNT (£'000)							
1953 - 31st March (c)	34,121	19,366	14,328	7,581	6,049	2,739	84,184
30th June (c)	34,542	19,092	15,033	7,942	6,354	2,929	86,692
30th September (c)	37,204	21,623	16,140	8,816	6,950	3,239	93,972
31st December (c)	43,198	25,045	18,355	10,272	7,978	3,666	108,514
1954 - 31st March	47,182	27,546	19,674	11,199	8,548	4,032	118,181
30th June	50,994	30,726	22,341	12,483	9,698	4,534	130,776
30th September	54,635	34,123	23,966	14,110	10,881	4,991	142,706
INCREASE ON PREVIOUS QUARTER (PER CENT.)							
1953 - 30th June (c)	1	3	5	5	5	7	3
30th September (c)	8	9	7	11	9	11	8
31st December (c)	16	16	14	17	15	13	15
1954 - 31st March	9	10	7	9	7	10	9
30th June	8	12	14	11	13	12	11
30th September	7	11	7	13	12	10	9

(a) Includes Australian Capital Territory. (b) Includes Northern Territory.

(c) Excludes balances outstanding on agreements originally financed by retailers but subsequently assigned to finance companies, which at 31st March, 1954, amounted to less than £1 million.

**TABLE 2 : RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES :
AGREEMENTS MADE DURING EACH QUARTER, AUSTRALIA**

Particulars	Year ended 31st Dec., 1953	Quarter ended -				
		30th Sept. 1953	31st Dec., 1953	31st March 1954	30th June, 1954	30th Sept. 1954
<u>NEW AGREEMENTS</u>						
<u>Number</u>	No.	No.	No.	No.	No.	No.
Motor Vehicles, Tractors, etc.(a)	192,580	49,698	58,963	54,230	61,473	65,099
Plant and Machinery (b)				2,241	2,755	3,332
Household and Personal Goods (c)	473,729	16,403	148,788	145,546	149,825	155,397
<u>Total (All Goods)</u>	666,309	166,101	207,451	202,017	214,053	223,828
<u>Percentage Change from Previous Qtr.</u>	%	%	%	%	%	%
Motor Vehicles, Tractors, etc.(a)	(a)	+18	+19	-4	+13	+6
Plant and Machinery (b)	(a)				+23	+21
Household and Personal Goods (c)	(a)	+16	+28	-2	+3	+4
<u>Total (All Goods)</u>	(a)	+16	+25	-3	+6	+5

TOTAL VALUE OF GOODS (e)

Value	£'000	£'000	£'000	£'000	£'000	£'000
Motor Vehicles, Tractors, etc.(a)	132,564	34,978	40,299	35,525	41,801	44,531
Plant and Machinery (b)				1,418	1,749	1,745
Household and Personal Goods (c)	33,683	7,895	11,569	11,789	10,393	11,211
Total (All Goods)	166,247	42,873	51,868	48,732	53,943	57,487
Percentage Change from Previous Qtr.	%	%	%	%	%	%
Motor Vehicles, Tractors, etc.(a)	(a)	+17	+15	-8	+18	+7
Plant and Machinery (b)	(a)				+23	0
Household and Personal Goods (c)	(a)	+24	+47	+2	-12	+8
Total (All Goods)	(a)	+19	+21	-6	+11	+7

AMOUNT FINANCED (f)

Value	£'000	£'000	£'000	£'000	£'000	£'000
Motor Vehicles, Tractors, etc. (a)	71,450	18,574	21,680	20,143	24,592	25,647
Plant and Machinery (b)				828	1,095	1,085
Household and Personal Goods (c)	25,940	6,114	9,026	9,132	8,330	9,022
Total (All Goods)	97,390	24,688	30,706	30,103	34,017	35,754
Percentage Change from Previous Qtr.	%	%	%	%	%	%
Motor Vehicles, Tractors, etc.(a)	(a)	+16	+17	-3	+22	+4
Plant and Machinery (b)	(a)				+32	-1
Household and Personal Goods (c)	(a)	+24	+48	+1	-9	+8
Total (All Goods)	(a)	+18	+24	-2	+13	+5

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth moving equipment, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods. (d) Not available. (e) Value at net cash or list price (excluding hiring charges and insurance). (f) Excludes hiring charges and insurance.

**TABLE 3 : RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES :
AVERAGE VALUES OF AGREEMENTS MADE DURING EACH QUARTER, AUSTRALIA**

Type of Goods	Year ended 31st Dec., 1953	Quarter ended				
		Sept. 1953	Dec. 1953	March 1954	June 1954	Sept. 1954
Average Value per Agreement (e)	(£)	(£)	(£)	(£)	(£)	(£)
Motor Vehicles, Tractors, etc.(a)	688	704	683	655	680	684
Plant and Machinery (b)				633	635	524
Household and Personal Goods (c)	71	68	78	81	69	72
Total (All Goods)	250	258	250	241	252	257
Average amount Financed (f)	(£)	(£)	(£)	(£)	(£)	(£)
Motor Vehicles, Tractors, etc.(a)	371	373	368	371	400	394
Plant and Machinery (b)				369	397	326
Household and Personal Goods (c)	55	53	61	63	56	58
Total (All Goods)	146	149	148	149	159	160
Average Proportion of Sale Financed (f)	(%)	(%)	(%)	(%)	(%)	(%)
Motor Vehicles, Tractors, etc.(a)	54	53	54	57	59	58
Plant and Machinery (b)				58	63	62
Household and Personal Goods (c)	77	77	78	77	80	80
Total (All Goods)	59	58	59	62	63	62

See footnotes at end of Table 2.

TABLE 4 : RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES :

AGREEMENTS MADE DURING EACH QUARTER, STATES

Particulars	Year Ended 31st Dec. 1953	Quarter Ended					
		30th Sept., 1953	31st December 1953	31st March 1954	30th June 1954	30th Sept. 1954	
		NEW SOUTH WALES					
Number of Agreements							
Motor Vehicles, Tractors, etc. (b)	{	70,046	17,918	21,477	20,111	21,121	23,144
Plant and Machinery (c)					958	1,138	1,401
Household and Personal Goods (d)		187,624	46,071	57,776	60,530	61,913	60,245
Total (All Goods)		257,670	63,989	79,253	81,599	84,172	84,790
Value of Goods (£'000)							
Motor Vehicles, Tractors, etc. (b)	{	49,541	13,205	15,100	13,043	14,329	15,770
Plant and Machinery (c)					524	472	578
Household and Personal Goods (d)		14,051	3,163	4,757	5,185	4,444	4,654
Total (All Goods)		63,592	16,368	19,857	18,752	19,245	21,002
Amount Financed (£'000)							
Motor Vehicles, Tractors, etc. (b)	{	26,498	6,901	8,143	7,458	8,419	9,168
Plant and Machinery (c)					302	290	363
Household and Personal Goods (d)		11,026	2,506	3,786	4,097	3,641	3,822
Total (All Goods)		37,524	9,407	11,929	11,857	12,350	13,353
VICTORIA							
Number of Agreements							
Motor Vehicles, Tractors, etc. (b)	{	44,333	11,405	13,425	12,151	14,110	14,959
Plant and Machinery (c)					515	662	895
Household and Personal Goods (d)		114,015	27,943	35,733	35,083	34,138	37,957
Total (All Goods)		158,348	39,348	49,158	47,749	48,910	53,811
Value of Goods (£'000)							
Motor Vehicles, Tractors, etc. (b)	{	31,100	8,159	9,543	7,963	9,936	10,645
Plant and Machinery (c)					409	695	540
Household and Personal Goods (d)		8,163	1,980	2,772	2,767	2,342	2,765
Total (All Goods)		39,263	10,139	13,323	11,139	12,973	13,950
Amount Financed (£'000)							
Motor Vehicles, Tractors, etc. (b)	{	16,884	4,392	5,150	4,714	6,134	6,235
Plant and Machinery (c)					237	446	321
Household and Personal Goods (d)		6,132	1,510	2,126	2,106	1,855	2,175
Total (All Goods)		23,066	5,902	7,276	7,057	8,435	8,731
QUEENSLAND							
Number of Agreements							
Motor Vehicles, Tractors, etc. (b)	{	33,830	8,712	10,244	8,838	10,939	11,025
Plant and Machinery (c)					473	542	592
Household and Personal Goods (d)		91,809	23,184	29,484	26,747	29,089	28,854
Total (All Goods)		125,639	31,896	39,728	36,058	40,570	40,471
Value of Goods (£'000)							
Motor Vehicles, Tractors, etc. (b)	{	22,487	5,788	6,589	5,633	7,061	7,230
Plant and Machinery (c)					297	341	293
Household and Personal Goods (d)		5,364	1,325	1,887	1,916	1,863	1,789
Total (All Goods)		27,851	7,113	8,476	7,846	9,265	9,312
Amount Financed (£'000)							
Motor Vehicles, Tractors, etc. (b)	{	12,354	3,164	3,624	3,210	4,188	4,118
Plant and Machinery (c)					178	211	194
Household and Personal Goods (d)		3,980	997	1,413	1,430	1,449	1,403
Total (All Goods)		16,334	4,161	5,037	4,818	5,848	5,715

See footnotes at end of table.

TABLE 4 : RETAIL HIRE PURCHASE AGREEMENTS BY FINANCE COMPANIES : AGREEMENTS MADE
DURING EACH QUARTER, STATES (Continued)

Particulars	Year ended 31st Dec. 1953	Quarter ended -				
		30th Sept., 1953	31st December 1953	31st March, 1954	30th June 1954	30th September 1954
SOUTH AUSTRALIA (e)						
Number of Agreements						
Motor Vehicles, Tractors, etc. (b)	22,486	5,893	7,016	6,914	7,507	8,173
Plant and Machinery (c)				162	168	171
Household and Personal Goods (d)	34,600	8,445	11,904	10,740	11,526	14,287
Total (All Goods)	57,086	14,338	18,920	17,816	19,501	22,638
Value of Goods (£'000)						
Motor Vehicles, Tractors, etc. (b)	13,939	3,785	4,444	4,383	5,116	5,534
Plant and Machinery (c)				116	85	94
Household and Personal Goods (d)	2,651	639	989	802	775	947
Total (All Goods)	16,590	4,424	5,433	5,301	5,976	6,575
Amount Financed (£'000)						
Motor Vehicles, Tractors, etc. (b)	7,456	1,951	2,325	2,358	2,835	3,104
Plant and Machinery (c)				68	53	59
Household and Personal Goods (d)	2,090	485	798	638	627	779
Total (All Goods)	9,546	2,436	3,123	3,064	3,515	3,942
WESTERN AUSTRALIA						
Number of Agreements						
Motor Vehicles, Tractors, etc. (b)	14,485	3,698	4,329	4,219	4,940	5,284
Plant and Machinery (c)				96	191	185
Household and Personal Goods (d)	32,661	7,582	10,198	8,821	9,560	10,363
Total (All Goods)	47,146	11,280	14,527	13,132	14,699	15,832
Value of Goods (£'000)						
Motor Vehicles, Tractors, etc. (b)	10,265	2,610	3,113	3,043	3,460	3,485
Plant and Machinery (c)				45	135	183
Household and Personal Goods (d)	2,475	564	859	798	682	781
Total (All Goods)	12,740	3,174	3,972	3,886	4,285	4,449
Amount Financed (£'000)						
Motor Vehicles, Tractors, etc. (b)	5,547	1,370	1,662	1,647	2,035	2,016
Plant and Machinery (c)				29	82	113
Household and Personal Goods (d)	1,907	439	667	607	544	622
Total (All Goods)	7,454	1,809	2,329	2,283	2,661	2,751
TASMANIA						
Number of Agreements						
Motor Vehicles, Tractors, etc. (b)	7,400	2,072	2,202	2,001	2,548	2,514
Plant and Machinery (c)				37	54	81
Household and Personal Goods (d)	13,020	3,178	3,623	3,625	3,599	3,691
Total (All Goods)	20,420	5,250	5,825	5,663	6,201	6,286
Value of Goods (£'000)						
Motor Vehicles, Tractors, etc. (b)	5,231	1,430	1,509	1,460	1,890	1,862
Plant and Machinery (c)				27	21	57
Household and Personal Goods (d)	979	224	298	322	288	274
Total (All Goods)	6,210	1,654	1,807	1,809	2,199	2,193
Amount Financed (£'000)						
Motor Vehicles, Tractors, etc. (b)	2,711	795	776	755	981	1,006
Plant and Machinery (c)				15	13	35
Household and Personal Goods (d)	755	177	234	253	214	220
Total (All Goods)	3,466	972	1,010	1,023	1,208	1,261

(a) Includes Australian Capital Territory. (b) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (c) Includes farm machinery and implements, earth moving equipment, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc. (d) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods. (e) Value at net cash or list price (excluding hiring charges and insurance). (f) Excludes hiring charges and insurance. (g) Includes Northern Territory.

**PART B. HIRE PURCHASE BUSINESS OF FINANCE COMPANIES AND RETAILERS
IN AUSTRALIA FOR GOODS SOLD AT RETAIL, QUARTER ENDED 31ST DECEMBER, 1954**

**TABLE 1: RETAIL HIRE PURCHASE AGREEMENTS:
BALANCES OUTSTANDING AT 31ST MARCH, 1954, STATES**
(Including Hiring Charges and Insurance)

State	Amount (£'000)		
	Finance Companies	Retailers	Total
New South Wales (a)	47,152	12,369	59,551
Victoria	27,546	10,296	37,842
Queensland	19,674	4,306	23,980
South Australia (b)	11,199	1,323	12,522
Western Australia	8,548	1,835	10,383
Tasmania	4,032	604	4,636
AUSTRALIA	118,151	30,733	148,914

(a) Includes Australian Capital Territory. (b) Includes Northern Territory.

**TABLE 2: RETAIL HIRE PURCHASE AGREEMENTS
MADE DURING MARCH QUARTER, 1954: AUSTRALIA**

Particulars	Number of Agreements		
	Finance Companies	Retailers	Total
Motor Vehicles, Tractors, etc. (a)	54,230	5,506	59,736
Plant and Machinery (b)	2,241	3,880	6,121
Household and Personal Goods (c)	145,546	152,419	297,965
Total (All Goods)	202,017	161,805	363,822
Particulars	Value of Goods (d) (£'000)		
	Finance Companies	Retailers	Total
Motor Vehicles, Tractors, etc. (a)	35,525	1,927	37,452
Plant and Machinery (b)	1,418	1,115	2,533
Household and Personal Goods (c)	11,789	7,670	19,459
Total (All Goods)	48,732	10,712	59,444
Particulars	Amount Financed (e) (£'000)		
	Finance Companies	Retailers	Total
Motor Vehicles, Tractors, etc. (a)	20,143	1,131	21,274
Plant and Machinery (b)	826	727	1,555
Household and Personal Goods (c)	2,132	6,170	15,302
Total (All Goods)	30,101	8,028	38,131

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, motor parts and accessories. (b) Includes farm machinery and implements, earth moving equipment, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance.

**TABLE 3: RETAIL HIRE PURCHASE AGREEMENTS
AVERAGE VALUES OF AGREEMENTS MADE DURING MARCH QUARTER, 1954: AUSTRALIA**

Type of Goods	Finance Companies	Retailers	Total
Average Value per Agreement (d)	(£)	(£)	(£)
Motor Vehicles, Tractors, etc. (a)	655	350	626
Plant and Machinery (b)	633	287	414
Household and Personal Goods (c)	81	50	65
Total (All Goods)	241	66	164
Average Amount Financed (e)	(£)	(£)	(£)
Motor Vehicles, Tractors, etc. (a)	371	205	356
Plant and Machinery (b)	369	187	254
Household and Personal Goods (c)	63	40	51
Total (All Goods)	149	50	105
Average Proportion of Sale Financed (e)	%	%	%
Motor Vehicles, Tractors, etc. (a)	57	59	57
Plant and Machinery (b)	58	65	61
Household and Personal Goods (c)	77	80	79
Total (All Goods)	62	75	64

See footnotes at end of Table 2.

**TABLE 4 : RETAIL HIRE PURCHASE AGREEMENTS MADE
DURING MARCH QUARTER, 1954, STATES**

Particulars	Finance Companies	Retailers	Total
NEW SOUTH WALES (a)			
Number of Agreements			
Motor Vehicles, Tractors, etc. (b)	20,111	1,532	21,943
Plant and Machinery (c)	958	1,360	2,318
Household and Personal Goods (d)	60,530	56,421	116,951
Total (All Goods)	81,599	59,613	141,212
Value of Goods (£'000) (e)			
Motor Vehicles, Tractors, etc. (b)	13,043	619	13,662
Plant and Machinery (c)	524	364	888
Household and Personal Goods (d)	5,185	3,120	8,305
Total (All Goods)	18,752	4,103	22,855
Amount Financed (£'000) (f)			
Motor Vehicles, Tractors, etc. (b)	7,458	372	7,830
Plant and Machinery (c)	302	260	562
Household and Personal Goods (d)	4,027	2,474	6,571
Total (All Goods)	11,787	3,106	14,963
VICTORIA			
Number of Agreements			
Motor Vehicles, Tractors, etc. (b)	12,151	1,200	13,351
Plant and Machinery (c)	515	788	1,303
Household and Personal Goods (d)	35,083	67,342	102,425
Total (All Goods)	47,749	69,330	117,079
Value of Goods (£'000) (e)			
Motor Vehicles, Tractors, etc. (b)	7,963	547	8,510
Plant and Machinery (c)	409	278	687
Household and Personal Goods (d)	2,767	2,843	5,610
Total (All Goods)	11,139	3,668	14,807
Amount Financed (£'000) (f)			
Motor Vehicles, Tractors, etc. (b)	4,714	310	5,024
Plant and Machinery (c)	237	168	405
Household and Personal Goods (d)	2,106	2,355	4,461
Total (All Goods)	7,057	2,833	9,890
QUEENSLAND			
Number of Agreements			
Motor Vehicles, Tractors, etc. (b)	8,838	469	9,307
Plant and Machinery (c)	473	940	1,413
Household and Personal Goods (d)	26,747	11,990	38,737
Total (All Goods)	36,058	13,399	49,457
Value of Goods (£'000) (e)			
Motor Vehicles, Tractors, etc. (b)	5,633	263	5,896
Plant and Machinery (c)	297	245	542
Household and Personal Goods (d)	1,916	868	2,784
Total (All Goods)	7,846	1,376	9,222
Amount Financed (£'000) (f)			
Motor Vehicles, Tractors, etc. (b)	3,210	154	3,364
Plant and Machinery (c)	178	163	341
Household and Personal Goods (d)	1,430	669	2,099
Total (All Goods)	4,818	986	5,804

See footnotes at end of table.

TABLE 4 : RETAIL PURCHASE AGREEMENTS MADE DURING
MARCH QUARTER, 1954 STATES (Continued)

Particulars	Finance Companies	Retailers	Total
<u>SOUTH AUSTRALIA (g)</u>			
Number of Agreements			
Motor Vehicles, Tractors, etc. (b)	6,914	1,338	8,252
Plant and Machinery (c)	162	279	441
Household and Personal Goods (d)	10,740	4,401	15,141
Total (All Goods)	17,816	6,018	23,834
Value of Goods (£'000) (e)			
Motor Vehicles, Tractors, etc. (b)	4,383	214	4,597
Plant and Machinery (c)	116	79	195
Household and Personal Goods (d)	802	187	989
Total (All Goods)	5,301	480	5,781
Amount Financed (£'000) (f)			
Motor Vehicles, Tractors, etc. (b)	2,358	142	2,500
Plant and Machinery (c)	68	45	113
Household and Personal Goods (d)	638	147	785
Total (All Goods)	3,064	334	3,398
<u>WESTERN AUSTRALIA</u>			
Number of Agreements			
Motor Vehicles, Tractors, etc. (b)	4,215	542	4,757
Plant and Machinery (c)	96	468	564
Household and Personal Goods (d)	8,821	2,162	17,983
Total (All Goods)	13,132	10,172	23,304
Value of Goods (£'000) (e)			
Motor Vehicles, Tractors, etc. (b)	3,043	242	3,285
Plant and Machinery (c)	45	128	173
Household and Personal Goods (d)	798	489	1,287
Total (All Goods)	3,886	859	4,745
Amount Financed (£'000) (f)			
Motor Vehicles, Tractors, etc. (b)	1,647	129	1,776
Plant and Machinery (c)	29	84	113
Household and Personal Goods (d)	607	348	955
Total (All Goods)	2,283	601	2,884
<u>TASMANIA</u>			
Number of Agreements			
Motor Vehicles, Tractors, etc. (b)	2,001	125	2,126
Plant and Machinery (c)	37	45	82
Household and Personal Goods (d)	3,625	3,103	6,728
Total (All Goods)	5,663	3,273	8,936
Value of Goods (£'000) (e)			
Motor Vehicles, Tractors, etc. (b)	1,460	41	1,501
Plant and Machinery (c)	27	23	50
Household and Personal Goods (d)	322	163	485
Total (All Goods)	1,809	227	2,036
Amount Financed (£'000) (f)			
Motor Vehicles, Tractors, etc. (b)	755	24	779
Plant and Machinery (c)	15	8	23
Household and Personal Goods (d)	253	137	390
Total (All Goods)	1,023	169	1,192

(a) Includes Australian Capital Territory. (b) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (c) Includes farm machinery and implements, earth moving equipment, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc. (d) Includes furniture and furnishings, domestic refrigerators, electrical goods, radios, musical instruments, bicycles and other household and personal goods. (e) Value at net cash or list price (excluding hiring charges and insurance). (f) Excludes hiring charges and insurance. (g) Includes Northern Territory.

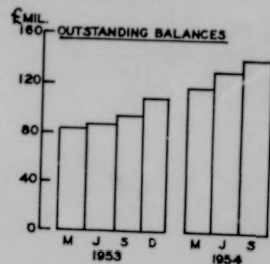
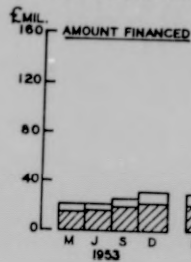
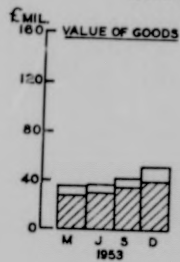
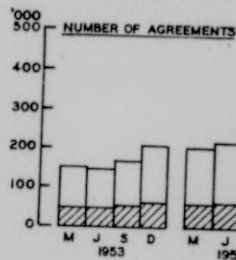
S.R. CARVER
ACTING COMMONWEALTH STATISTICIAN

RETAIL HIRE PURCHASE AGREEMENTS: AUSTRALIA

QUARTERLY TOTALS, MARCH, 1953 TO SEPTEMBER, 1954

FINANCE COMPANIES

MOTOR VEHICLES, ETC.  HOUSEHOLD AND PERSONAL GOODS 



FINANCE COMPANIES AND RETAILERS - MARCH, 1954

