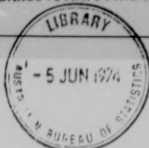




AUSTRALIAN BUREAU OF STATISTICS
CANBERRA

EMBARGO : 6 P.M. 3 JUNE 1974



Reference No. 5.46

INSTALMENT CREDIT FOR RETAIL SALES
MARCH 1974

This bulletin presents statistics of instalment credit for retail sales, compiled from monthly returns collected from businesses providing this service. Information on the relationship of this series with instalment credit for retail sales series prior to July 1973 and definitions of items in the current series are contained in the July-September 1973 issue of this bulletin.

SCOPE OF THE STATISTICS

2. The statistics in this bulletin cover the operations of instalment credit schemes which relate primarily to the financing of retail sales of consumer commodities. In general, the term instalment credit is defined as relating to schemes in which repayment is made by regular predetermined instalments (predetermined by amount or by percentage of amount financed or balance outstanding). Types of instalment credit schemes covered include hire purchase, time payment, budget account and personal loans where these schemes relate primarily to the financing of retail sales of consumer commodities.

3. While the main aim of the instalment credit for retail sales statistics in this bulletin is to provide an indicator of the consumer credit situation in Australia, it should be noted that these statistics do not cover the operations of all instalment credit schemes relating to the financing of retail sales of consumer commodities. Instalment credit schemes, if any, operated by banks, credit unions, life insurance offices and general insurance companies are currently excluded from the scope of these statistics. Where the only instalment credit advances made by a business are to its own employees, details of such advances are also excluded.

4. Credit schemes which do not involve repayment by regular predetermined instalments, lay-bys, and all credit transactions which relate mainly to the financing of "producer" type goods such as plant, machinery and motor vehicles which would normally be used for commercial purposes are outside the scope of these statistics. In addition the instalment credit transactions of businesses covered by these statistics (see paragraph 6 below) which relate primarily to the financing of sales of land, buildings, property improvements, travel and services such as repair and maintenance work, and schemes involving rental or leasing are not included.

SEASONALLY ADJUSTED STATISTICS

5. In the interpretation of movements in a series in this bulletin allowance should be made for the effect of regular seasonal influences. It will not be possible to provide seasonally adjusted figures until the collection of Instalment Credit for Retail Sales statistics under the present scope has been established for a reasonable period.

RELATIONSHIP WITH OTHER STATISTICS

6. The monthly bulletin *Finance Companies* (Reference No. 5.14) provides statistics of instalment credit for retail sales transactions, which as from July 1973, are directly comparable with the more detailed statistics for finance companies shown in this bulletin.

7. Table 4 provides separately details of the number of new motor cars and station wagons financed. For the series commencing July 1973 it is possible to compare this information with statistics of registrations of new motor cars and station wagons published in the monthly bulletin *Registrations of New Motor Vehicles: Australia (Preliminary)* (Reference No. 14.6).

REVISIONS

8. This bulletin incorporates revisions made to previous bulletins in this series.

Symbols used in this bulletin

- .. nil, or less than half the final digit shown.
— break in continuity of series (where drawn across a column between two consecutive series).

NOTE. Any discrepancies between totals and sums of components in tables are due to rounding.

TABLE 1. - INSTALLMENT CREDIT FOR RETAIL SALES - SUMMARY
(\$ million)

	Amount financed during period			Collections and other liquidations of balances during period			Balances outstanding at end of period		
	Finance companies	Other businesses	All businesses	Finance companies	Other businesses	All businesses	Finance companies	Other businesses	All businesses
AUSTRALIA									
Quarter -									
1972									
June	260.4	41.5	301.9	353.6	45.1	398.7	1,800.0	148.0	1,948.0
September	264.2	45.4	309.6	356.4	49.7	406.1	1,802.0	146.8	1,948.8
December	299.8	56.3	356.1	358.7	53.1	411.8	1,841.9	152.1	1,994.0
1973									
March	279.2	42.5	321.7	363.5	50.2	413.7	1,848.1	147.6	1,995.7
June	300.2	48.0	348.2	358.7	49.3	408.0	1,887.7	151.8	2,039.5
Month									
1973									
July (a)	97.6	18.9	116.5	120.4	19.1	139.5	1,641.3	159.7	1,801.0
August	102.0	17.9	119.9	119.6	19.8	139.4	1,652.2	159.1	1,811.2
September	91.3	17.3	108.6	106.0	19.0	125.0	1,664.3	160.1	1,824.4
October	106.8	18.8	125.6	119.8	19.4	139.2	1,681.1	160.8	1,841.9
November	106.7	21.3	128.0	111.9	19.2	131.0	1,706.1	164.7	1,870.8
December	90.9	25.2	116.0	102.6	20.2	122.8	1,717.2	170.7	1,887.9
1974									
January	90.3	15.2	105.5	115.4	18.1	133.5	1,720.0	169.7	1,889.7
February	82.7	15.4	98.1	110.1	18.9	129.0	1,716.5	167.3	1,883.8
March	91.5	18.1	109.6	114.2	20.1	134.3	1,722.3	166.7	1,888.9
STATES - JANUARY 1974									
N.S.W.	34.8	4.3	39.1	45.0	5.1	50.1	641.2	54.0	695.2
Vic.	18.5	4.9	23.4	23.8	6.2	30.0	383.2	51.7	434.8
Qld	13.7	1.6	15.3	16.8	1.8	18.7	283.9	15.6	299.5
S.A.	7.8	2.6	10.4	10.0	2.4	12.4	149.7	26.1	175.8
W.A.	9.4	1.3	10.6	12.5	1.8	14.3	159.1	15.4	174.5
Tas.	3.3	0.4	3.7	3.9	0.5	4.4	49.4	5.7	55.1
A.C.T.	2.4	0.2	2.5	2.8	0.2	3.0	43.4	1.1	44.6
N.T.	0.6	..	0.6	0.7	..	0.7	10.1	..	10.1
STATES - FEBRUARY 1974									
N.S.W.	32.9	4.7	37.6	41.8	5.5	47.3	640.8	54.6	695.5
Vic.	17.4	5.0	22.4	23.5	6.1	29.6	382.3	50.8	433.1
Qld	12.9	1.6	14.5	17.6	2.0	19.6	283.1	14.0	297.1
S.A.	6.3	2.1	8.4	9.5	2.7	12.2	148.9	25.8	174.7
W.A.	8.0	1.5	9.4	11.0	1.8	12.9	158.4	15.2	173.5
Tas.	2.7	0.4	3.1	3.5	0.5	4.0	49.6	5.7	55.3
A.C.T.	2.1	0.3	2.4	2.7	0.2	2.9	43.6	1.2	44.7
N.T.	0.5	..	0.5	0.6	..	0.6	10.1	..	10.1
STATES - MARCH 1974									
N.S.W.	35.5	6.0	41.6	42.6	5.4	48.0	642.7	55.6	698.2
Vic.	20.0	6.1	26.1	25.0	7.0	32.0	383.7	50.3	434.0
Qld	14.6	1.8	16.3	18.1	2.1	20.2	283.8	13.8	297.6
S.A.	7.6	2.1	9.6	10.1	3.0	13.2	149.2	25.2	174.4
W.A.	7.9	1.5	9.4	11.0	1.8	12.9	158.3	15.0	173.3
Tas.	2.9	0.5	3.4	3.6	0.5	4.2	50.9	5.7	56.5
A.C.T.	2.5	0.2	2.7	3.0	0.2	3.1	43.7	1.2	44.8
N.T.	0.5	..	0.5	0.7	..	0.7	10.0	..	10.1

(a) For information about breaks in series, see paragraph 1 on page 1.

TABLE 2. - AMOUNT FINANCED - HOUSEHOLD AND PERSONAL GOODS
(\$ million)

	Finance companies			Other businesses			All businesses		
	Hire purchase	Other instalment credit	Total	Hire purchase	Other instalment credit	Total	Hire purchase	Other instalment credit	Total
AUSTRALIA									
Quarter									
1972									
June	14.9	29.8	44.7	15.2	24.4	39.6	30.1	54.2	84.3
September	17.0	25.8	42.8	17.1	26.3	43.4	34.1	52.1	86.2
December	19.0	44.5	63.5	18.9	34.8	53.7	37.9	79.3	117.2
1973									
March	18.6	29.8	48.4	16.8	23.7	40.5	35.4	53.5	88.9
June	19.4	35.5	54.9	18.2	27.7	45.9	37.6	63.2	100.8
Month									
1973									
July	6.7	10.7	17.4	7.2	11.1	18.2	13.8	21.8	35.6
August	7.4	9.9	17.3	6.5	10.8	17.3	13.8	20.7	34.6
September	6.5	10.2	16.7	5.2	11.5	16.7	11.7	21.7	33.3
October	7.4	14.9	22.4	6.2	12.0	18.1	13.6	26.9	40.5
November (a)	7.3	16.8	24.1	6.3	14.3	20.6	13.6	31.1	44.7
December	6.1	18.4	24.5	6.3	18.2	24.5	12.4	36.6	49.0
1974									
January	7.2	7.9	15.1	4.4	10.3	14.7	11.6	18.2	29.8
February	6.0	9.4	15.4	5.0	9.7	14.7	11.0	19.1	30.1
March	6.6	10.3	16.9	5.8	11.4	17.2	12.4	21.7	34.1
STATES - JANUARY 1974									
N.S.W.	2.3	4.7	7.0	0.8	3.4	4.2	3.1	8.1	11.2
Vic.	2.0	1.1	3.1	1.8	3.0	4.8	3.8	4.1	7.9
Qld.	1.5	1.1	2.6	0.9	0.7	1.6	2.4	1.8	4.2
S.A.	..	0.7	0.7	..	2.5	2.5	..	3.2	3.2
W.A.	0.7	0.1	0.8	0.8	0.3	1.1	1.6	0.4	2.0
Tas.	0.3	..	0.3	0.1	0.3	0.4	0.4	0.3	0.7
A.C.T.	0.2	0.2	0.4	0.1	0.1	0.2	0.3	0.2	0.5
N.T.	0.1	..	0.1	..	..	..	0.1	..	0.1
STATES - FEBRUARY 1974									
N.S.W.	1.7	5.5	7.2	1.4	3.0	4.4	3.1	8.5	11.6
Vic.	2.0	1.5	3.5	1.6	3.2	4.8	3.6	4.7	8.3
Qld.	1.2	1.5	2.7	0.8	0.7	1.5	2.0	2.2	4.2
S.A.	..	0.6	0.6	..	2.0	2.0	..	2.7	2.7
W.A.	0.7	0.1	0.8	0.9	0.4	1.3	1.7	0.4	2.1
Tas.	0.2	..	0.2	0.1	0.3	0.3	0.3	0.3	0.6
A.C.T.	0.2	0.2	0.4	0.1	0.1	0.2	0.3	0.3	0.6
N.T.	..	..	..	..	..	..	..	..	..
STATES - MARCH 1974									
N.S.W.	1.9	6.4	8.3	2.0	3.5	5.5	3.9	9.9	13.8
Vic.	2.3	1.5	3.8	1.8	4.1	5.9	4.1	5.6	9.8
Qld.	1.2	1.5	2.7	0.9	0.8	1.7	2.1	2.3	4.4
S.A.	..	0.6	0.6	0.1	1.9	2.0	0.1	2.6	2.6
W.A.	0.6	0.1	0.8	0.9	0.4	1.3	1.6	0.5	2.1
Tas.	0.2	..	0.2	..	0.4	0.5	0.3	0.4	0.7
A.C.T.	0.2	0.2	0.4	0.1	0.1	0.2	0.3	0.3	0.6
N.T.	..	..	..	..	..	..	..	..	..

(a) From 1 November 1973, hire purchase contracts ceased to be written in South Australia, as a result of repeal of the Hire-Purchase Agreements Act, 1960-1971. From that date all Instalment Credit for Retail Sales financing in that State is included in "other instalment credit".

TABLE 3. - AMOUNT FINANCED - MOTOR VEHICLES, ETC.
(\$ million)

	Hire purchase				Other instalment credit				Total hire purchase and other instalment credit		
	Cars and station wagons		Other (a)	Total	Cars and station wagons		Other (a)	Total	Finance companies	Other businesses	Total
	New	Used			New	Used					
AUSTRALIA											
Quarter -											
1972											
June	76.2	86.8	..	163.0	26.1	28.2	..	54.3	215.6	1.7	217.3
September	78.4	93.7	..	172.1	24.9	26.1	..	51.0	221.1	2.0	223.1
December	87.7	96.9	..	184.6	26.6	27.1	..	53.7	236.0	2.3	238.3
1973											
March	82.8	98.6	..	181.4	23.9	27.0	..	50.9	230.6	1.7	232.3
June	92.5	103.6	..	196.1	24.6	26.7	..	51.3	245.3	2.1	247.4
Month -											
1973											
July (b)	25.2	34.2	3.9	63.2	7.7	8.2	1.7	17.6	80.2	0.6	80.8
August	26.1	33.7	5.0	64.8	9.2	9.6	1.6	20.4	84.7	0.6	85.3
September	24.6	28.4	5.0	58.0	8.2	7.6	1.4	17.3	74.6	0.6	75.3
October	26.2	32.0	6.2	64.5	9.5	9.3	1.8	20.6	84.4	0.7	85.0
November (c)	25.6	30.2	6.0	61.8	9.6	10.2	1.7	21.5	82.6	0.7	83.3
December	18.6	24.9	5.4	48.9	7.6	8.9	1.6	18.1	66.4	0.6	67.1
1974											
January	20.9	30.6	5.8	57.3	6.9	9.9	1.6	18.4	75.3	0.5	75.7
February	17.2	27.6	5.6	50.5	6.3	9.3	2.0	17.5	67.3	0.7	68.0
March	19.7	29.4	5.8	55.0	8.0	10.7	2.0	20.6	74.6	1.0	75.6
STATES - JANUARY 1974											
N.S.W.	11.3	12.2	2.6	26.2	0.6	1.0	0.1	1.7	27.8	0.1	27.9
Vic.	3.7	5.7	0.6	9.9	2.4	2.8	0.5	5.6	15.4	0.1	15.5
Qld	2.3	4.6	1.4	8.3	1.0	1.5	0.3	2.8	11.0	0.1	11.1
S.A.	..	..	..	..	2.5	4.2	0.5	7.1	7.1	0.1	7.1
W.A.	2.1	5.3	0.7	8.1	0.2	0.2	0.1	0.6	8.6	0.1	11.7
Tas.	0.7	1.9	0.3	2.9	0.1	..	..	0.1	3.0		
A.C.T.	0.7	0.9	0.2	1.8	0.1	..	..	0.2	2.0	..	2.0
N.T.	0.1	0.1	..	0.2	0.1	0.2	..	0.3	0.5	..	0.5
STATES - FEBRUARY 1974											
N.S.W.	9.7	11.5	2.6	23.8	0.7	1.1	0.3	2.1	25.7	0.3	25.9
Vic.	2.9	4.9	0.7	8.4	2.4	2.7	0.5	5.6	13.9	0.1	14.1
Qld	1.9	4.1	1.3	7.3	0.9	1.5	0.6	3.0	10.2	0.1	10.3
S.A.	..	..	..	..	1.8	3.5	0.4	5.7	5.6	0.1	5.7
W.A.	1.6	4.7	0.5	6.8	0.2	0.3	0.1	0.5	7.2	0.2	9.8
Tas.	0.5	1.6	0.3	2.4	..	..	..	0.1	2.4		
A.C.T.	0.6	0.8	0.2	1.6	0.2	0.1	..	0.2	1.8	..	1.8
N.T.	0.1	0.1	..	0.2	0.1	0.1	..	0.3	0.4	..	0.4
STATES - MARCH 1974											
N.S.W.	10.7	12.1	2.3	25.1	0.8	1.5	0.3	2.6	27.2	0.5	27.7
Vic.	3.4	5.3	0.8	9.5	2.9	3.2	0.7	6.8	16.2	0.1	16.3
Qld	2.4	4.8	1.7	8.9	1.1	1.6	0.3	3.0	11.8	0.1	11.9
S.A.	..	..	..	..	2.7	3.7	0.6	7.0	6.9	0.1	7.0
W.A.	1.8	4.4	0.5	6.7	0.2	0.3	0.1	0.6	7.1	0.1	10.0
Tas.	0.6	1.8	0.3	2.6	..	0.1	..	0.1	2.7		
A.C.T.	0.8	0.9	0.2	1.9	0.1	0.1	..	0.2	2.1	..	2.1
N.T.	..	0.1	..	0.2	0.1	0.2	..	0.3	0.5	..	0.5

(a) Includes new and used motor cycles, boats, caravans, trailers, motor parts and accessories. For periods prior to July 1973 details not available separately. (b) For details of breaks in series, see paragraph 1 on page 1. (c) See footnote to Table 2.

TABLE 4. - NUMBER OF MOTOR CARS AND STATION WAGONS FINANCED

Month -	Finance companies			Other businesses			All businesses		
	Cars and station wagons			Cars and station wagons			Cars and station wagons		
	New	Used	Total	New	Used	Total	New	Used	Total
	AUSTRALIA								
1973									
July	13,016	26,094	39,110	28	55	83	13,044	26,149	39,193
August	14,031	26,910	40,941	31	35	66	14,062	26,945	41,007
September	13,441	22,771	36,212	44	38	82	13,485	22,809	36,294
October	14,798	25,977	40,775	40	57	97	14,838	26,034	40,872
November	13,963	24,059	38,022	40	57	97	14,003	24,116	38,119
December	10,341	19,713	30,054	37	35	72	10,378	19,748	30,126
1974									
January	11,036	24,286	35,322	20	36	56	11,056	24,322	35,378
February	9,213	21,507	30,720	26	49	75	9,239	21,556	30,795
March	10,628	21,920	32,548	18	36	54	10,646	21,956	32,602
STATES - JANUARY 1974									
N.S.W.	4,702	8,134	12,836	..	..	..	4,702	8,134	12,836
Vic.	2,252	3,985	6,237	..	..	..	2,252	3,985	6,237
Qld	1,270	3,550	4,820	..	..	..	1,270	3,550	4,820
S.A.	1,075	2,860	3,935	..	..	..	1,075	2,860	3,935
W.A.	984	3,506	4,490	20	36	56	1,328	5,026	6,354
Tas.	324	1,484	1,808						
A.C.T.	358	631	989	..	..	..	358	631	989
N.T.	71	136	207	..	..	..	71	136	207
STATES - FEBRUARY 1974									
N.S.W.	4,103	7,387	11,490	..	..	..	4,103	7,387	11,490
Vic.	1,961	3,622	5,583	..	..	..	1,961	3,622	5,583
Qld	1,021	3,236	4,257	..	..	..	1,021	3,236	4,257
S.A.	871	2,392	3,263	..	..	..	871	2,392	3,263
W.A.	639	2,946	3,585	26	49	75	906	4,222	5,128
Tas.	241	1,227	1,468						
A.C.T.	300	550	850	..	..	..	300	550	850
N.T.	77	147	224	..	..	..	77	147	224
STATES - MARCH 1974									
N.S.W.	4,282	7,418	11,700	..	..	..	4,282	7,418	11,700
Vic.	2,275	3,506	5,781	..	..	..	2,275	3,506	5,781
Qld	1,319	3,528	4,847	..	..	..	1,319	3,528	4,847
S.A.	1,193	2,345	3,538	..	..	..	1,193	2,345	3,538
W.A.	864	2,940	3,804	18	36	54	1,145	4,394	5,539
Tas.	263	1,418	1,681						
A.C.T.	374	576	950	..	..	..	374	576	950
N.T.	58	189	247	..	..	..	58	189	247

J. G. MILLER
Acting Commonwealth Statistician

Australian Bureau of Statistics
Canberra, A.C.T. 2600

NOTE. Inquiries concerning these statistics may be made in Canberra by telephoning Mr B. O'Loughlin on 49 0211 extension 415 or, in each State capital, by telephoning the office of the Australian Bureau of Statistics.

TABLE 4. - NUMBER OF MOTOR CARS AND STATION WAGONS FINANCED

Month -	Finance companies			Other businesses			All businesses		
	Cars and station wagons			Cars and station wagons			Cars and station wagons		
	New	Used	Total	New	Used	Total	New	Used	Total
AUSTRALIA									
1973									
July	13,016	26,094	39,110	28	55	83	13,044	26,149	39,193
August	14,031	26,910	40,941	31	35	66	14,062	26,945	41,007
September	13,441	22,771	36,212	44	38	82	13,485	22,809	36,294
October	14,798	25,977	40,775	40	57	97	14,838	26,034	40,872
November	13,963	24,059	38,022	40	57	97	14,003	24,116	38,119
December	10,341	19,713	30,054	37	35	72	10,378	19,748	30,126
1974									
January	11,036	24,286	35,322	20	36	56	11,056	24,322	35,378
February	9,213	21,507	30,720	26	49	75	9,239	21,556	30,795
March	10,628	21,920	32,548	18	36	54	10,646	21,956	32,602
STATES - JANUARY 1974									
N.S.W.	4,702	8,134	12,836	..	..	..	4,702	8,134	12,836
Vic.	2,252	3,985	6,237	..	..	..	2,252	3,985	6,237
Qld	1,270	3,550	4,820	..	..	..	1,270	3,550	4,820
S.A.	1,075	2,860	3,935	..	..	..	1,075	2,860	3,935
W.A.	984	3,506	4,490	..	..	..	..	..	..
Tas.	324	1,484	1,808	20	36	56	1,328	5,026	6,354
A.C.T.	358	631	989	..	..	..	358	631	989
N.T.	71	136	207	..	..	..	71	136	207
STATES - FEBRUARY 1974									
N.S.W.	4,103	7,387	11,490	..	..	..	4,103	7,387	11,490
Vic.	1,961	3,622	5,583	..	..	..	1,961	3,622	5,583
Qld	1,021	3,236	4,257	..	..	..	1,021	3,236	4,257
S.A.	871	2,392	3,263	..	..	..	871	2,392	3,263
W.A.	639	2,946	3,585	..	..	..	..	..	..
Tas.	241	1,227	1,468	26	49	75	906	4,222	5,128
A.C.T.	300	550	850	..	..	..	300	550	850
N.T.	77	147	224	..	..	..	77	147	224
STATES - MARCH 1974									
N.S.W.	4,282	7,418	11,700	..	..	..	4,282	7,418	11,700
Vic.	2,275	3,506	5,781	..	..	..	2,275	3,506	5,781
Qld	1,319	3,528	4,847	..	..	..	1,319	3,528	4,847
S.A.	1,193	2,345	3,538	..	..	..	1,193	2,345	3,538
W.A.	864	2,940	3,804	..	..	..	..	..	..
Tas.	263	1,418	1,681	18	36	54	1,145	4,394	5,539
A.C.T.	374	576	950	..	..	..	374	576	950
N.T.	58	189	247	..	..	..	58	189	247

J. G. MILLER
Acting Commonwealth Statistician

Australian Bureau of Statistics
Canberra, A.C.T. 2600

NOTE: Inquiries concerning these statistics may be made in Canberra by telephoning Mr B. O'Loughlin on 49 0211 extension 415 or, in each State capital, by telephoning the office of the Australian Bureau of Statistics.

TABLE 2. - AMOUNT FINANCED - HOUSEHOLD AND PERSONAL GOODS
(\$ million)

	Finance companies			Other businesses			All businesses		
	Hire purchase	Other instalment credit	Total	Hire purchase	Other instalment credit	Total	Hire purchase	Other instalment credit	Total
AUSTRALIA									
Quarter -									
1972									
June	14.9	29.8	44.7	15.2	24.4	39.6	30.1	54.2	84.3
September	17.0	25.8	42.8	17.1	26.3	43.4	34.1	52.1	86.2
December	19.0	44.5	63.5	18.9	34.8	53.7	37.9	79.3	117.2
1973									
March	18.6	29.8	48.4	16.8	23.7	40.5	35.4	53.5	88.9
June	19.4	35.5	54.9	18.2	27.7	45.9	37.6	63.2	100.8
Month -									
1973									
July	6.7	10.7	17.4	7.2	11.1	18.2	13.8	21.8	35.6
August	7.4	9.9	17.3	6.5	10.8	17.3	13.8	20.7	34.6
September	6.5	10.2	16.7	5.2	11.5	16.7	11.7	21.7	33.3
October	7.4	14.9	22.4	6.2	12.0	18.1	13.6	26.9	40.5
November (a)	7.3	16.8	24.1	6.3	14.3	20.6	13.6	31.1	44.7
December	6.1	18.4	24.5	6.3	18.2	24.5	12.4	36.6	49.0
1974									
January	7.2	7.9	15.1	4.4	10.3	14.7	11.6	18.2	29.8
February	6.0	9.4	15.4	5.0	9.7	14.7	11.0	19.1	30.1
March	6.6	10.3	16.9	6.0	11.6	17.6	12.6	21.9	34.5
April	5.8	12.3	18.1	5.7	11.7	17.5	11.5	24.0	35.6
STATES - FEBRUARY 1974									
N.S.W.	1.7	5.5	7.2	1.4	3.0	4.4	3.1	8.5	11.6
Vic.	2.0	1.5	3.5	1.6	3.2	4.8	3.6	4.7	8.3
Qld.	1.2	1.5	2.7	0.8	0.7	1.5	2.0	2.2	4.2
S.A.	..	0.6	0.6	..	2.0	2.0	..	2.7	2.7
W.A.	0.7	0.1	0.8	0.9	0.4	1.3	1.6	0.5	2.1
Tas.	0.2	..	0.2	0.1	0.3	0.3	0.3	0.3	0.6
A.C.T.	0.2	0.2	0.4	0.1	0.1	0.2	0.3	0.3	0.6
N.T.	..	..	..	..	..	..	..	..	..
STATES - MARCH 1974									
N.S.W.	1.9	6.4	8.3	2.2	3.7	6.0	4.1	10.1	14.3
Vic.	2.3	1.5	3.8	1.8	4.1	5.9	4.1	5.6	9.8
Qld.	1.2	1.5	2.7	0.9	0.8	1.7	2.1	2.3	4.4
S.A.	..	0.6	0.6	..	1.9	1.9	..	2.6	2.6
W.A.	0.6	0.1	0.8	0.9	0.4	1.3	1.6	0.5	2.1
Tas.	0.2	..	0.2	..	0.4	0.5	0.3	0.4	0.7
A.C.T.	0.2	0.2	0.4	0.1	0.1	0.2	0.3	0.3	0.6
N.T.	..	..	..	..	..	..	..	..	..
STATES - APRIL 1974									
N.S.W.	1.6	7.3	9.0	2.0	3.6	5.6	3.6	11.0	14.6
Vic.	1.9	2.2	4.0	1.9	4.1	6.0	3.8	6.3	10.0
Qld.	1.1	1.9	3.1	0.9	0.8	1.7	2.0	2.8	4.8
S.A.	..	0.6	0.6	..	2.2	2.2	..	2.7	2.7
W.A.	0.6	0.1	0.7	0.9	0.5	1.3	1.5	0.7	2.1
Tas.	0.3	..	0.3	..	0.4	0.4	0.3	0.4	0.7
A.C.T.	0.2	0.2	0.5	0.1	0.1	0.2	0.3	0.3	0.6
N.T.	..	..	..	..	..	..	..	..	..

(a) From 1 November 1973, hire purchase contracts ceased to be written in South Australia, as a result of repeal of the Hire-Purchase Agreements Act, 1960-1971. From that date all Instalment Credit for Retail Sales financing in that State is included in "other instalment credit".

TABLE 3. - AMOUNT FINANCED - MOTOR VEHICLES, ETC.
(\$ million)

	Hire purchase				Other instalment credit				Total hire purchase and other instalment credit		
	Cars and station wagons		Other (a)	Total	Cars and station wagons		Other (a)	Total	Finance companies	Other businesses	Total
	New	Used			New	Used					
AUSTRALIA											
Quarter -											
1972											
June	76.2	86.8	..	163.0	26.1	28.2	..	54.3	215.6	1.7	217.3
September	78.4	93.7	..	172.1	24.9	26.1	..	51.0	221.1	2.0	223.1
December	87.7	96.9	..	184.6	26.6	27.1	..	53.7	236.0	2.3	238.3
1973											
March	82.8	98.6	..	181.4	23.9	27.0	..	50.9	230.6	1.7	232.3
June	92.5	103.6	..	196.1	24.6	26.7	..	51.3	245.3	2.1	247.4
Month -											
1973											
July (b)	25.2	34.2	3.9	63.2	7.7	8.2	1.7	17.6	80.2	0.6	80.8
August	26.1	33.7	5.0	64.8	9.2	9.6	1.6	20.4	84.7	0.6	85.3
September	24.6	28.4	5.0	58.0	8.2	7.6	1.4	17.3	74.6	0.6	75.3
October	26.2	32.0	6.2	64.5	9.5	9.3	1.8	20.6	84.4	0.7	85.0
November (c)	25.6	30.2	6.0	61.8	9.6	10.2	1.7	21.5	82.6	0.7	83.3
December	18.6	24.9	5.3	48.9	7.6	8.9	1.6	18.1	66.4	0.6	67.1
1974											
January	20.9	30.6	5.8	57.4	6.9	9.9	1.6	18.4	75.3	0.5	75.7
February	17.2	27.6	5.6	50.5	6.3	9.3	2.0	17.5	67.3	0.7	68.0
March	19.7	29.4	5.6	54.8	8.0	10.7	1.8	20.4	74.6	0.6	75.2
April	19.7	28.3	5.4	53.4	8.2	10.6	1.8	20.6	73.5	0.6	74.0
STATES - FEBRUARY 1974											
N.S.W.	9.7	11.5	2.6	23.8	0.7	1.1	0.3	2.1	25.7	0.3	25.9
Vic.	2.9	4.9	0.7	8.4	2.4	2.7	0.5	5.6	13.9	0.1	14.1
Qld	1.9	4.1	1.3	7.3	0.9	1.5	0.6	3.0	10.2	0.1	10.3
S.A.	..	..	..	..	1.8	3.5	0.4	5.7	5.6	0.1	5.7
W.A.	1.6	4.7	0.5	6.8	0.2	0.3	0.1	0.5	7.2	0.2	9.8
Tas.	0.5	1.6	0.3	2.4	..	..	..	0.1	2.4	..	..
A.C.T.	0.6	0.8	0.2	1.6	0.2	0.1	..	0.2	1.8	..	1.8
N.T.	0.1	0.1	..	0.2	0.1	0.1	..	0.3	0.4	..	0.4
STATES - MARCH 1974											
N.S.W.	10.7	12.1	2.1	24.9	0.8	1.5	0.1	2.4	27.2	0.1	27.3
Vic.	3.4	5.3	0.8	9.5	2.9	3.2	0.7	6.8	16.2	0.1	16.3
Qld	2.4	4.8	1.7	8.9	1.1	1.6	0.3	3.0	11.8	0.1	11.9
S.A.	..	..	..	..	2.7	3.7	0.6	7.0	6.9	0.1	7.0
W.A.	1.8	4.4	0.5	6.7	0.2	0.3	0.1	0.6	7.1	0.1	10.0
Tas.	0.6	1.8	0.3	2.6	..	0.1	..	0.1	2.7	..	..
A.C.T.	0.8	0.9	0.2	1.9	0.1	0.1	..	0.2	2.1	..	2.1
N.T.	..	0.1	..	0.2	0.1	0.2	..	0.3	0.5	..	0.5
STATES - APRIL 1974											
N.S.W.	10.3	10.6	2.2	23.1	0.8	1.2	0.1	2.1	25.1	0.1	25.2
Vic.	3.4	5.4	0.7	9.5	3.1	3.5	0.7	7.3	16.7	0.1	16.8
Qld	2.3	4.9	1.6	8.8	1.1	1.5	0.3	2.9	11.7	0.1	11.7
S.A.	..	..	..	..	2.7	3.8	0.6	7.0	6.9	0.1	7.0
W.A.	2.1	4.5	0.6	7.3	0.2	0.3	0.1	0.6	7.7	0.2	10.6
Tas.	0.7	1.8	0.2	2.7	0.1	..	..	0.1	2.8	..	..
A.C.T.	0.8	1.0	0.2	2.0	0.2	0.1	..	0.3	2.2	..	2.2
N.T.	..	0.1	..	0.1	0.1	0.2	..	0.3	0.4	..	0.4

(a) Includes new and used motor cycles, boats, caravans, trailers, motor parts and accessories. For periods prior to July 1973 details not available separately. (b) For details of breaks in series, see paragraph 1 on page 1. (c) See footnote to Table 2.

TABLE 4. - NUMBER OF MOTOR CARS AND STATION WAGONS FINANCED

	Finance companies			Other businesses			All businesses		
	Cars and station wagons			Cars and station wagons			Cars and station wagons		
	New	Used	Total	New	Used	Total	New	Used	Total
AUSTRALIA									
Month -									
1973									
July	13,016	26,094	39,110	28	55	83	13,044	26,149	39,193
August	14,031	26,910	40,941	31	35	66	14,062	26,945	41,007
September	13,441	22,771	36,212	44	38	82	13,485	22,809	36,294
October	14,798	25,977	40,775	40	57	97	14,838	26,034	40,872
November	13,963	24,059	38,022	40	57	97	14,003	24,116	38,119
December	10,341	19,713	30,054	37	35	72	10,378	19,748	30,126
1974									
January	11,036	24,286	35,322	20	36	56	11,056	24,322	35,378
February	9,213	21,507	30,720	26	49	75	9,239	21,556	30,795
March	10,629	21,909	32,538	18	36	54	10,647	21,945	32,592
April	10,882	21,626	32,508	29	43	72	10,911	21,669	32,580
STATES - FEBRUARY 1974									
N.S.W.	4,103	7,387	11,490	..	..	..	4,103	7,387	11,490
Vic.	1,961	3,622	5,583	..	..	..	1,961	3,622	5,583
Qld	1,021	3,236	4,257	..	..	..	1,021	3,236	4,257
S.A.	871	2,392	3,263	..	..	..	871	2,392	3,263
W.A.	639	2,946	3,585	26	49	75	906	4,222	5,128
Tas.	241	1,227	1,468						
A.C.T.	300	550	850	..	..	..	300	550	850
N.T.	77	147	224	..	..	..	77	147	224
STATES - MARCH 1974									
N.S.W.	4,282	7,418	11,700	..	..	..	4,282	7,418	11,700
Vic.	2,276	3,506	5,782	..	..	..	2,276	3,506	5,782
Qld	1,319	3,528	4,847	..	..	..	1,319	3,528	4,847
S.A.	1,193	2,345	3,538	..	..	..	1,193	2,345	3,538
W.A.	864	2,940	3,804	18	36	54	1,145	4,383	5,528
Tas.	263	1,407	1,670						
A.C.T.	374	576	950	..	..	..	374	576	950
N.T.	58	189	247	..	..	..	58	189	247
STATES - APRIL 1974									
N.S.W.	4,326	6,738	11,064	..	..	..	4,326	6,738	11,064
Vic.	2,373	4,015	6,388	..	..	..	2,373	4,015	6,388
Qld	1,316	3,506	4,822	..	..	..	1,316	3,506	4,822
S.A.	1,172	2,452	3,624	..	..	..	1,172	2,452	3,624
W.A.	909	2,854	3,763	29	43	72	1,242	4,251	5,493
Tas.	304	1,354	1,658						
A.C.T.	422	585	1,007	..	..	..	422	585	1,007
N.T.	60	122	182	..	..	..	60	122	182

J. G. MILLER
Acting Commonwealth Statistician

Australian Bureau of Statistics
Canberra, A.C.T. 2600

NOTE. Inquiries concerning these statistics may be made in Canberra by telephoning Mr B. O'Loughlin on 49 0211 extension 415 or, in each State capital, by telephoning the office of the Australian Bureau of Statistics.