

TABLE 1. - ORDINARY, INDUSTRIAL AND SUPERANNUATION BUSINESS COMBINED

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)
AUSTRALIA									
Year -									
1972-73	774,385	9,547,068	192,713	639,490	5,581,371	77,425	8,591,562	41,932,988	996,275
1973-74	695,437	11,332,195	216,499	608,533	4,493,449	95,652	8,678,466	48,771,732	1,117,588
1974-75	668,192	13,658,575	259,493	743,893	5,244,069	116,912	8,602,765	57,186,239	1,260,171
1975 -									
April	55,083	1,148,926	21,276	57,223	455,933				
May	58,334	1,161,291	21,566	57,346	448,510	10,231	8,603,517	55,630,299	1,236,624
June	66,613	1,385,011	23,854	68,353	541,853	12,151	8,602,765	57,186,239	1,260,171
July	67,360	1,558,770	30,411	61,279	482,923	11,445	8,608,846	58,262,087	1,279,137
August	58,938	1,263,385	25,720	60,545	478,720	10,641	8,607,239	59,046,751	1,294,216
September	62,420	1,553,768	32,409	72,096	581,749	16,026	8,597,563	60,018,770	1,310,599
October	57,382	1,266,628	24,307	55,162	513,566	11,852	8,589,783	60,771,832	1,323,054
November	51,047	1,789,094	31,083	58,298	588,810	12,226	8,582,532	61,972,116	1,341,911
December	57,554	1,709,787	29,748	66,506	707,321	13,586	8,573,580	62,974,582	1,358,073
1976 -									
January	31,207	788,887	12,108	46,544	534,883	12,451	8,558,243	63,228,586	1,357,730
February	42,539	913,426	15,070	55,737	495,757	10,596	8,545,045	63,646,256	1,362,204
March	58,221	1,225,698	21,894	63,573	593,263	13,479	8,539,693	64,278,690	1,370,619
April	50,153	1,142,218	19,117	58,239	421,689	9,300	8,531,607	64,999,219	1,380,436
May	54,970	1,311,088	26,550	62,839	501,964	12,719	8,523,738	65,808,343	1,394,268
STATES - MAY 1976									
N.S.W.	11,148	172,100	2,522	19,305	87,504	1,998	2,417,531	10,995,015	236,461
Vic.	14,428	385,129	11,059	16,303	132,241	4,079	2,177,849	17,904,691	393,182
Qld.	8,141	140,333	2,487	9,345	54,601	1,278	1,366,063	8,169,524	175,140
S.A. (a)	5,855	97,925	1,819	6,735	35,083	864	924,852	5,189,690	118,049
W.A.	5,464	100,725	1,819	4,831	32,991	749	724,355	4,734,565	99,779
Tas.	1,748	27,603	462	1,969	12,464	319	242,090	1,520,908	35,117
N.T. (a)	245	4,930	80	195	2,824	53	26,476	293,915	5,662
A.C.T.	7,941	382,344	6,389	4,156	144,255	3,379	644,532	17,000,036	330,876

(a) Industrial business for Northern Territory is included with industrial business for South Australia.

TABLE 2. - ORDINARY BUSINESS

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)
AUSTRALIA									
Year -									
1972-73	573,430	6,058,922	101,494	336,456	2,000,889	36,830	5,554,442	28,693,036	624,311
1973-74	515,935	6,624,713	95,129	286,282	2,329,189	40,549	5,784,095	32,988,562	678,893
1974-75	491,804	7,249,328	97,537	440,335	2,979,370	56,864	5,835,564	37,258,521	719,567
1975 -									
April	40,819	645,138	8,731	36,457	277,416	4,946	5,820,260	36,336,084	710,107
May	43,237	664,900	8,963	35,920	234,794	4,637	5,827,577	36,766,190	714,433
June	48,813	783,514	10,602	40,826	211,184	5,369	5,815,564	37,258,521	719,567
July	47,680	733,938	9,989	39,641	269,305	5,396	5,843,603	37,723,154	724,160
August	42,151	693,249	9,146	38,871	250,358	5,214	5,846,883	38,166,045	728,091
September	43,790	724,103	9,235	40,296	203,969	5,376	5,850,377	38,686,180	731,950
October	42,315	700,177	8,535	40,865	303,243	5,660	5,851,827	39,083,114	734,825
November	36,634	672,355	7,453	37,315	284,044	5,237	5,851,146	39,671,424	737,041
December	42,255	761,516	8,838	36,454	300,178	5,009	5,856,947	40,132,762	740,869
1976 -									
January	24,168	446,172	5,121	33,932	265,725	4,680	5,847,183	40,313,209	741,310
February	31,245	544,703	6,422	36,981	285,109	5,089	5,841,447	40,572,803	742,844
March	41,107	709,747	8,534	38,530	288,180	5,232	5,844,024	40,994,370	745,946
April	36,495	660,563	7,848	37,282	287,531	5,370	5,843,237	41,367,402	748,424
May	38,693	739,986	8,844	38,405	299,375	5,344	5,843,525	41,808,013	751,564
STATES - MAY 1976									
N.S.W.	7,975	137,295	1,608	11,155	73,279	1,333	1,478,098	8,979,246	176,882
Vic.	11,178	200,775	2,471	10,401	75,818	1,449	1,512,326	11,040,361	203,896
Qld.	5,805	92,882	1,202	6,234	34,888	741	1,021,165	6,230,597	115,543
S.A.	4,189	63,564	852	4,320	24,677	505	665,332	3,823,154	76,177
W.A.	4,628	64,726	829	3,218	23,001	464	533,095	3,625,781	66,583
Tas.	1,258	20,009	278	1,318	7,782	174	184,950	1,087,444	21,986
N.T.	239	4,350	69	191	2,481	44	25,295	262,499	4,785
A.C.T.	3,931	156,385	1,174	1,568	57,448	434	423,264	6,758,931	85,712

TABLE 3. - INDUSTRIAL BUSINESS

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)
AUSTRALIA									
Year -									
1972-73	130,539	264,023	8,991	232,514	151,444	5,595	2,332,722	1,494,236	56,785
1973-74	100,242	232,580	7,690	190,617	171,161	6,048	2,242,347	1,555,657	58,400
1974-75	72,746	199,435	6,586	222,199	174,403	6,473	2,092,894	1,580,689	58,514
1975 -									
April	5,565	16,758	540	15,172	13,288	489	2,115,941	1,571,576	58,329
May	5,259	15,898	518	16,467	13,012	477	2,104,733	1,574,462	58,370
June	7,053	21,134	693	18,892	14,907	549	2,092,894	1,580,689	58,514
July	5,602	16,962	563	15,418	11,580	424	2,083,078	1,586,071	58,653
August	5,421	16,826	557	15,491	11,717	426	2,073,008	1,591,180	58,784
September	6,811	21,117	699	22,591	14,760	555	2,057,228	1,597,538	58,928
October	5,228	16,306	537	17,011	12,611	460	2,045,445	1,601,233	59,006
November	4,694	15,200	495	16,538	12,594	472	2,033,601	1,603,839	59,029
December	3,158	10,466	335	25,340	16,662	473	2,011,419	1,597,644	58,741
1975 -									
January	1,335	4,249	141	7,464	7,572	300	2,005,290	1,594,321	58,582
February	4,440	14,024	458	13,994	16,748	635	1,995,736	1,591,596	58,405
March	6,384	21,068	682	19,564	17,550	622	1,982,556	1,595,115	58,465
April	4,438	14,673	481	16,344	12,890	505	1,970,650	1,596,898	58,441
May	6,780	22,732	743	18,153	16,113	589	1,959,277	1,603,517	58,506
STATES - MAY 1976									
N.S.W.	2,420	7,750	259	7,082	7,026	263	714,992	572,209	20,821
Vic.	1,518	5,232	175	4,614	3,440	139	550,695	441,698	18,421
Qld	1,318	4,827	146	2,810	2,770	92	291,759	257,760	9,224
S.A. (a)	780	2,608	84	1,769	1,278	47	202,382	162,121	5,960
W.A.	491	1,520	52	1,193	809	31	136,582	109,598	4,086
Tas.	161	385	14	508	382	13	41,691	33,246	1,191
N.T. (a)	--	--	--	--	--	--	--	--	--
A.C.T.	92	408	13	177	409	14	21,176	24,886	892

(a) Details for Northern Territory are included in South Australia.

TABLE 4. - SUPERANNUATION BUSINESS

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)	Number of policies	Sum insured (\$'000)	Annual premiums (\$'000)
AUSTRALIA									
Year -									
1972-73	70,416	3,224,122	82,229	70,520	1,431,039	35,005	704,398	11,745,713	315,204
1973-74	79,260	4,474,902	114,146	131,634	1,993,104	49,055	652,024	14,227,513	380,295
1974-75	103,642	6,209,811	155,370	81,359	2,090,297	53,573	674,307	18,347,028	482,090
1975 -									
April	8,699	487,029	12,005	5,594	165,228	4,796	667,316	17,722,639	468,187
May	9,838	480,492	12,083	4,959	200,705	4,807	672,195	18,002,426	475,665
June	10,747	580,363	12,559	8,635	235,762	6,133	674,307	18,347,028	482,090
July	14,078	807,870	19,860	6,220	202,037	5,625	682,165	18,952,861	496,324
August	11,366	553,310	16,017	6,183	216,645	5,001	687,348	19,289,525	507,341
September	11,819	808,548	22,474	9,209	363,020	10,095	689,958	19,735,053	519,720
October	9,839	550,145	15,235	7,266	197,713	5,732	692,511	20,087,485	529,223
November	9,719	901,539	23,135	4,445	292,172	6,517	697,785	20,696,852	545,811
December	12,141	937,806	20,574	4,712	390,482	7,953	705,214	21,244,176	558,462
1976 -									
January	5,704	338,467	6,846	5,148	261,586	7,471	705,770	21,321,056	557,838
February	6,854	354,699	8,191	4,762	193,900	4,873	707,862	21,481,856	561,155
March	10,730	494,882	12,678	5,479	287,534	7,625	713,113	21,689,205	566,209
April	9,420	466,983	10,788	4,613	121,268	3,426	717,720	22,034,920	573,571
May	9,497	548,371	17,323	6,281	186,476	6,785	720,936	22,396,814	584,108
STATES - MAY 1976									
N.S.W.	753	27,055	655	1,068	7,198	201	224,441	1,443,560	38,759
Vic.	1,732	179,122	8,413	1,288	52,983	2,500	114,828	6,420,632	172,865
Qld	1,018	42,623	1,139	301	16,942	446	53,139	1,681,165	50,375
S.A.	886	31,753	795	646	9,128	311	57,138	1,204,415	35,912
W.A.	945	34,479	938	420	9,181	254	54,678	999,186	29,110
Tas.	229	7,208	171	143	4,100	133	15,440	400,218	11,940
N.T.	16	580	12	4	343	8	1,181	31,415	877
A.C.T.	3,918	225,551	5,202	2,411	86,399	2,932	200,082	10,216,219	244,272

TABLE 5. - NEW LOANS (EXCLUDING ADVANCES OF PREMIUMS) PAID OVER
(\$'000)

	On mortgage of real estate (a)				On Policies (b)	Other loans (c)			Total loans
	Rural	Housing	Other	Total		To building or housing societies	Other	Total	
AUSTRALIA									
Year -									
1972-73	6,689	71,607	63,599	141,895	53,693	974	21,730	22,704	218,293
1973-74	8,374	96,745	85,472	190,591	58,587	2,920	33,643	36,563	285,742
1974-75	6,384	76,087	87,069	169,541	71,143	517	38,420	38,936	279,625
1975 -									
April	312	4,751	4,678	9,741	5,115	15	2,588	2,603	17,458
May	268	4,673	3,608	8,549	5,341	88	2,497	2,585	16,474
June	427	5,743	5,941	12,111	5,196	9	2,337	2,346	19,655
July	114	5,143	2,602	7,859	5,761	5	2,242	2,247	15,867
August	556	4,947	2,554	8,057	4,740	159	1,408	1,567	14,366
September	781	5,669	6,605	13,055	4,284	283	2,447	2,730	20,070
October	326	5,219	5,038	10,583	4,636	10	3,134	3,144	18,362
November	451	4,935	7,499	12,885	3,904	4	1,355	1,359	18,148
December	306	6,385	5,152	11,843	4,185	22	1,203	1,225	17,253
1976 -									
January	207	3,484	1,646	5,337	2,933	175	1,071	1,246	9,516
February	144	5,242	2,011	7,397	3,816	100	1,821	1,921	13,135
March	1,146	5,351	2,999	9,496	5,126	84	1,270	1,354	15,976
April	337	5,378	3,529	9,254	5,105	66	2,588	2,654	17,013
May	920	6,897	7,136	14,953	5,508	29	932	961	21,422
STATES - MAY 1976									
N.S.W.	185	2,230	3,546	5,961	1,352	3	517	520	7,832
Vic.	599	2,506	1,405	4,510	1,536	1	194	195	6,241
Qld	..	342	1,205	1,547	769	..	96	96	2,412
S.A.	81	812	926	1,819	416	..	64	64	2,298
W.A.	53	570	55	678	572	25	41	66	1,316
Tas.	2	102	..	104	270	..	19	19	393
N.T.	..	87	..	87	21	..	..	..	108
A.C.T.	..	250	..	250	572	..	2	2	823

(a) State or Territory where property is located. (b) State or Territory where policy is registered. (c) State of residence of borrower.

TABLE 6. - RATES OF INTEREST OF NEW LOANS (a)
(Per cent per annum)

	On mortgage of real estate			On policies
	Rural	Housing	Other	
1975 -				
April	11.50 - 14.00	8.00 - 14.00	8.50 - 18.00	6.00 - 12.00
May	12.00 - 14.00	8.50 - 14.00	9.50 - 18.00	6.00 - 12.00
June	12.00 - 14.00	9.50 - 14.00	9.50 - 18.00	6.00 - 12.00
July	12.00 - 14.00	9.50 - 14.00	9.50 - 18.00	6.00 - 12.00
August	12.00 - 14.00	9.50 - 14.00	10.00 - 18.00	6.00 - 12.00
September	12.00 - 14.00	9.50 - 14.00	9.50 - 18.00	6.00 - 12.00
October	12.00 - 14.00	9.50 - 14.00	8.50 - 18.00	6.00 - 13.00
November	12.00 - 14.00	9.50 - 14.00	10.50 - 14.00	6.00 - 13.00
December	12.00 - 14.00	9.50 - 14.00	10.00 - 18.00	6.00 - 13.00
1976 -				
January	12.00 - 14.00	9.50 - 14.00	10.00 - 18.00	6.00 - 12.00
February	12.00 - 14.00	9.50 - 14.00	12.00 - 14.00	6.00 - 13.00
March	12.00 - 14.00	9.50 - 14.00	9.50 - 14.00	6.00 - 13.00
April	12.00 - 14.00	10.00 - 14.00	12.00 - 14.00	6.00 - 12.00
May	12.00 - 14.00	10.00 - 14.00	12.00 - 14.00	6.00 - 12.00

(a) Range of interest rates quoted relate to rates actually charged by companies which advanced loans during the month.

TABLE 7. - PREMIUMS RECEIVED AND CLAIMS, SURRENDERS, ETC., PAID (a)
(\$'000)

	Premiums received (b)				Claims, surrenders, etc. paid			
	Ordinary business	Industrial business	Super-annuation business	Total	Ordinary business	Industrial business	Super-annuation business	Total
Year -								
1972-73	649,868	54,803	350,671	1,055,340	305,404	42,461	164,052	511,917
1973-74	693,816	56,731	395,594	1,146,143	353,708	43,405	205,216	602,329
1974-75	743,394	57,689	512,084	1,313,167	468,600	48,582	258,547	775,729
1975 -								
April	59,538	4,630	42,246	106,413	36,517	4,101	22,977	63,595
May	65,051	5,247	48,768	119,067	39,931	4,315	22,080	66,326
June	92,518	4,966	57,741	155,225	47,426	4,525	27,970	79,921
July	77,088	4,816	53,599	135,502	45,903	4,335	33,034	83,272
August	61,533	4,946	44,743	111,222	42,535	4,400	23,355	70,290
September	63,391	4,949	49,259	117,599	44,943	4,785	23,522	73,251
October	61,615	5,109	51,584	118,308	43,828	4,759	49,870	98,456
November	54,763	4,934	40,853	100,549	36,741	4,178	20,982	61,901
December	65,426	7,056	52,033	124,515	37,756	3,853	33,564	75,173
1976 -								
January	53,744	1,178	47,445	102,367	28,471	2,316	22,521	53,308
February	56,122	4,142	52,969	113,233	35,181	3,741	22,248	61,170
March	67,727	4,897	51,168	123,792	41,581	4,519	27,190	73,290
April	59,727	4,605	52,935	117,267	37,596	4,311	21,182	63,090
May	66,484	5,294	57,510	129,288	43,976	4,736	20,529	69,240

(a) See paragraph 2 of introduction. (b) Includes considerations for annuities: May 1976 - \$2,129,000.

TABLE 8. - CLAIMS, SURRENDERS, ETC. PAID BY TYPE OF PAYMENT (a)
(\$'000)

	May - 1976			
	Ordinary business	Industrial business	Superannuation business	Total
Claims	25,492	3,281	9,995	38,768
Surrenders	18,166	1,455	9,967	29,588
Annuities	74	..	473	547
Bonuses paid in cash	244	..	94	338
Total	43,976	4,736	20,529	69,240

(a) See paragraph 2 of introduction.

TABLE 9. - SELECTED ASSETS AND LIABILITIES HELD IN AUSTRALIA BY
LIFE INSURANCE COMPANIES (a)(b)
(\$ million)

	At end of -				
	Mar. 1975	June 1975	Sept. 1975	Dec. 1975	Mar. 1976
ASSETS					
Fixed assets -					
Property	1,705.2	1,797.6	1,896.2	1,981.0	2,021.8
Furniture	17.1	20.8	24.6	23.4	23.5
<i>Total fixed assets</i>	<i>1,726.8</i>	<i>1,818.4</i>	<i>1,920.8</i>	<i>2,004.4</i>	<i>2,045.3</i>
Loans (excluding advances of premiums) -					
On mortgage -					
Rural	105.8	104.2	102.7	100.4	99.9
Housing	495.4	491.1	487.0	491.8	485.3
Other	730.8	736.4	732.7	735.2	727.6
On policies	283.3	284.4	280.0	276.2	275.8
To controlled companies	50.9	48.0	30.6	32.5	33.9
To building or housing societies	9.4	9.2	8.8	7.9	7.9
Other	21.5	23.7	21.9	22.0	20.4
<i>Total loans</i>	<i>1,697.1</i>	<i>1,697.2</i>	<i>1,663.7</i>	<i>1,666.1</i>	<i>1,650.8</i>
Investment -					
Government securities	1,914.3	1,946.9	2,024.7	2,063.6	2,108.4
Local and semi-government securities	798.6	808.1	790.2	801.6	843.3
Debentures	673.4	696.2	708.8	720.2	730.8
Secured or unsecured notes	141.3	150.0	143.5	137.2	152.6
Preference shares	87.7	84.3	85.8	85.5	94.7
Ordinary shares	1,292.4	1,322.4	1,337.8	1,399.4	1,438.3
Holdings in controlled companies	59.5	62.6	62.8	66.3	72.3
Other	4.6	4.4	1.5	3.7	3.3
<i>Total investments</i>	<i>4,971.7</i>	<i>5,074.9</i>	<i>5,155.1</i>	<i>5,277.4</i>	<i>5,448.7</i>
Cash -					
On deposit -					
Banks	13.8	16.5	23.4	20.5	20.5
Other	68.0	69.7	74.2	51.9	75.9
On current account and in hand	14.4	9.8	19.2	6.3	10.4
<i>Total cash</i>	<i>96.2</i>	<i>96.0</i>	<i>116.8</i>	<i>78.6</i>	<i>106.9</i>
<i>Total Selected Assets</i>	<i>8,491.8</i>	<i>8,686.5</i>	<i>8,856.4</i>	<i>9,026.6</i>	<i>9,251.6</i>
LIABILITIES					
Bank overdraft	53.7	60.1	38.9	70.5	63.2
Deposits	60.3	30.6	55.6	62.2	44.5

(a) See paragraph 2 of introduction. (b) Items shown are the balances according to the companies' ledgers in respect of the statutory funds as at the date for which the information was supplied, without adjustment for any accrued or outstanding interest or other items which had not been brought into account as at that date.

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