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RETAIL SALES OF GOODS

SEPTEMBER QUARTER
1966



COMMONWEALTH BUREAU OF CENSUS AND STATISTICS, CANBERRA
AUSTRALIA

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CANBERRA, AUSTRALIA

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SEPTEMBER QUARTER, 1966

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PREFACE

This bulletin contains particulars of the value of retail sales of goods by commodity groups for each State and Australia for September quarter 1966. Commodity group figures for periods from 1957-58 onwards, and less detailed figures for earlier periods are included for purposes of comparison. Monthly totals, for Australia only, from July 1962 to November 1966 also are shown; the figures for October and November 1966 are provisional estimates (see paragraph 4 below). Figures from 1952-53 are on a basis comparable with the 1961-62 Retail Census.

2. Figures for the years 1947-48, 1948-49, 1952-53, 1956-57, and 1961-62 are derived from Censuses of Retail Establishments taken in respect of those years. Figures shown in this bulletin, by commodity groups and States, for other annual and quarterly periods, are estimates derived from a sample survey of retail establishments in Australia which is conducted by the Bureau each quarter. Quarterly sample returns are supplied by retail establishments which account for approximately 45 per cent. of all retail sales in Australia. From these sample returns, totals for all retail establishments in Australia are estimated by methods appropriate to a stratified sample. Estimates from June quarter 1965 are subject to revision at a later stage when more precise information is available relating to trading by new businesses.

3. In addition to the estimates compiled from the full sample, preliminary quarterly figures, which are normally published in less detail about eight weeks after the end of each quarter, are compiled on the basis of a large response from the full quarterly sample. The preliminary figures for September quarter 1966 published in Statistical Bulletin No. 539 of 2nd December 1966 are now replaced by the September quarter figures shown herein.

4. Provisional monthly estimates, which are published about four weeks after the end of each month, relate only to the total value of retail sales in Australia (excluding motor vehicles, parts, petrol, etc.) and are based on monthly returns collected from a sub-sample of the establishments included in the quarterly sample. These estimates are subsequently adjusted to accord with quarterly estimates when the latter become available.

5. The statistics herein relate to the value only of retail sales. To assess the movement in the volume of retail sales made, it would be necessary to allow for variations in prices. Comparisons as to trend are generally best made by relating complete years or corresponding periods of years. Quarterly totals are affected by seasonal influences. For this reason, where percentage changes are shown in this bulletin, quarterly figures of retail sales are compared with those of the corresponding quarter of the previous year. Month to month changes in retail sales figures are affected not only by the same seasonal factors as are quarterly figures, but also by differences in the number of days in each month and by variation in types of trading day. As an example of variation in types of trading day, one month might include five Thursdays, Fridays and Saturdays and, of course, four of each of the other days of the week, whereas another month might include five Sundays, Mondays and Tuesdays. Adjustments for these factors have not been made in sales estimates in this bulletin, and this should be borne in mind when comparisons over time are being made.

6. The figures relate to retail sales of goods (as distinct from services, repairs, accommodation, entertainments, meals, etc.) by establishments which normally sell goods by retail to the general public from shops, rooms, kiosks, and yards. Hotels, garages and service stations are also included in respect of goods sold, but establishments such as clubs and guest houses are entirely excluded. Goods sold from farms direct (e.g. milk and eggs) are also excluded. The tables relate primarily to consumer retail expenditure on goods, but include also some producer expenditure made by retail, mainly in respect of motor vehicles, petrol, etc. More detailed information as to the types of retail establishments covered and the commodity groupings is contained in the bulletins of the Census of Retail Establishments and Other Services 1961-62.

7. Particulars throughout this bulletin exclude Northern Territory and the Australian Capital Territory. Details for the Australian Capital Territory for the years 1961-62, 1964-65 and 1965-66 are included in the bulletin "Survey of Retail Establishments, Australian Capital Territory" of 4 January 1967, and for the Northern Territory for the years 1956-57, 1961-62, and 1964-65 in the bulletin, "Survey of Retail Establishments, Northern Territory" of 19 January 1966.

**TABLE 1. - TOTAL VALUE OF RETAIL SALES OF GOODS
(EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.) : AUSTRALIA (a)**

Total Sales and Increase over Corresponding Quarter of Previous Year

NOTE.-All figures are on a basis comparable with the 1961-62 Retail Census

Quarter	Total Value of Retail Sales (A)	Corresponding figure for same Quarter Previous Year (B)	Increase (A-B)	
			Amount	Per Cent.
	\$mill.	\$mill.	\$mill.	%
1961-62 : September	1,266.7	1,255.6	11.1	0.9
December	1,441.0	1,439.0	2.0	0.1
March	1,239.8	1,218.8	21.0	1.7
June	1,309.6	1,259.9	49.7	3.9
1962-63 : September	1,304.7	1,266.7	38.0	3.0
December	1,522.7	1,441.0	81.7	5.7
March	1,299.3	1,239.8	59.5	4.8
June	1,379.5	1,309.6	69.9	5.3
1963-64 : September	1,384.2	1,304.7	79.5	6.1
December	1,611.3	1,522.7	88.6	5.8
March	1,377.6	1,299.3	78.3	6.0
June	1,462.9	1,379.5	83.4	6.0
1964-65 : September	1,481.6	1,384.2	97.4	7.0
December	1,743.6	1,611.3	132.3	8.2
March	1,456.1	1,377.6	78.5	5.7
June (b)	1,549.6	1,462.9	86.7	5.9
1965-66 : September (b)	1,562.1	1,481.6	80.5	5.4
December (b)	1,828.7	1,743.6	85.1	4.9
March (b)	1,524.0	1,456.1	67.9	4.7
June (b)	1,624.3	1,549.6	74.7	4.8
1966-67 : September (b)	1,642.4	1,562.1	80.3	5.1

(a) Excludes Northern Territory and Australian Capital Territory. (b) Subject to revision when more precise information is available relating to trading by new businesses.

**TABLE 2. - TOTAL VALUE OF RETAIL SALES OF GOODS (EXCLUDING MOTOR VEHICLES, PARTS,
PETROL, ETC.)**

MONTHLY ESTIMATES : AUSTRALIA (a) (b)

NOTE.-All figures are on a basis comparable with the 1961-62 Retail Census

(\$ million)

Month	Total (Excluding Motor Vehicles, Parts, Petrol, etc.)				
	1962-63	1963-64	1964-65	1965-66	1966-67
July	426.9	463.6	499.2	525.0	535.8
August	445.9	471.5	487.4	513.6	549.4
September	431.9	449.1	495.0	523.5	557.2
October	459.9	492.0	524.3	538.4	(c) 562.8
November	485.4	503.2	527.5	559.6	(c) 593.9
December	577.4	616.1	691.8	730.7	
January	446.4	474.9	491.7	503.2	
February	415.2	447.1	461.4	490.7	
March	437.7	455.6	503.0	530.1	
April	450.1	481.6	522.1	534.9	
May	487.1	506.9	524.7	558.4	
June	442.3	474.4	502.8	531.0	
Total for Year	5,506.2	5,836.0	6,230.9	6,539.1	

(a) Excludes Northern Territory and Australian Capital Territory. (b) Figures from April, 1965 are subject to revision when more precise information is available relating to trading by new businesses. (c) Provisional estimate (see paragraph 4, Page 2).

TABLE 3. - TOTAL VALUE OF RETAIL SALES (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.)
AND PERCENTAGE INCREASE OVER PREVIOUS YEAR

NOTE. - All figures from 1952-53 inclusive are on a basis comparable with the 1961-62 Retail Census.

Year	N.S.W.	Vic.	Q'ld.	S.A.	W.A.	Tas.	Aust.(a)
	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.
<u>Total Value of Retail Sales (excl. Motor Vehicles, etc.)</u>							
1947-48	671.6	469.2	221.4	135.2	110.4	50.6	1,658.4
1948-49	777.0	544.0	256.8	159.0	129.4	58.2	1,924.4
1949-50	884.0	630.6	292.2	183.2	152.6	68.2	2,210.8
1950-51	1,107.6	778.4	355.8	227.4	188.8	83.6	2,741.6
1951-52	1,297.0	909.4	420.4	267.6	234.2	102.6	3,231.2
1952-53	1,346.4	951.9	449.6	287.1	252.8	109.7	3,397.5
1952-53	1,248.1	889.2	417.0	271.7	227.8	103.6	3,157.4
1953-54	1,344.6	962.2	452.0	294.4	249.8	110.6	3,413.6
1954-55	1,473.0	1,046.8	499.2	323.4	265.0	118.0	3,725.4
1955-56	1,575.4	1,132.4	530.2	347.8	276.2	125.6	3,987.6
1956-57	1,634.8	1,202.4	558.1	362.3	282.4	131.1	4,171.1
1957-58	1,726.6	1,254.0	579.2	367.2	298.0	131.0	4,356.0
1958-59	1,775.4	1,314.6	601.3	387.1	297.1	139.1	4,514.6
1959-60	1,936.3	1,427.8	664.8	436.9	329.2	150.3	4,945.3
1960-61	2,017.4	1,502.7	694.7	448.9	346.1	163.5	5,173.3
1961-62	2,060.4	1,517.1	701.6	451.6	360.3	166.1	5,257.1
1962-63	2,155.1	1,583.5	737.8	479.3	377.5	173.0	5,506.2
1963-64	2,242.5	1,690.1	798.4	522.5	402.7	179.8	5,836.0
1964-65 (b)	2,370.6	1,809.1	854.9	569.1	437.0	190.2	6,230.9
1965-66 (b)	2,475.4	1,898.5	896.5	594.8	474.9	199.0	6,539.1
<u>Percentage Increase over Previous Year</u>	%	%	%	%	%	%	%
1953-54	7.7	8.2	8.4	8.4	9.7	6.8	8.1
1954-55	9.5	8.8	10.4	9.9	6.1	6.7	9.1
1955-56	7.0	8.2	6.2	7.5	4.2	6.4	7.0
1956-57	3.8	6.2	5.3	4.2	2.2	4.4	4.6
1957-58	5.6	4.3	3.8	1.4	5.5	-0.1	4.4
1958-59	2.8	4.8	3.8	5.4	-0.3	6.2	3.6
1959-60	9.1	8.6	10.6	12.9	10.8	8.1	9.5
1960-61	4.2	5.2	4.5	2.7	5.1	8.8	4.6
1961-62	2.1	1.0	1.0	0.6	4.1	1.6	1.6
1962-63	4.6	4.4	5.2	6.1	4.8	4.2	4.7
1963-64	4.1	6.7	8.2	9.0	6.7	3.9	6.0
1964-65 (b)	5.7	7.0	7.1	8.9	8.5	5.8	6.8
1965-66 (b)	4.4	4.9	4.9	4.5	8.7	4.6	4.9

(a) Excludes Northern Territory and Australian Capital Territory. (b) Subject to revision when more precise information is available relating to trading by new businesses.

NOTE. - Minus sign (-) denotes decrease.

TABLE 4. - TOTAL VALUE OF RETAIL SALES (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.)
AND PERCENTAGE INCREASE OVER CORRESPONDING QUARTER OF PREVIOUS YEAR

NOTE. - All figures are on a basis comparable with the 1961-62 Retail Census.

Quarter	N.S.W.	Vic.	Qld	S.A.	W.A.	Tas.	Aust. (a)
	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.
<u>Total Value of Retail Sales</u> <u>(excl. Motor Vehicles,</u> <u>etc.)</u>							
1961-62 : September	494.6	366.5	171.7	108.4	86.2	39.3	1,266.7
December	567.4	416.7	189.3	123.3	98.5	45.8	1,441.0
March	484.0	355.8	166.3	107.2	87.3	39.2	1,239.8
June	514.4	378.1	174.3	112.7	88.3	41.8	1,309.6
1962-63 : September	510.4	374.3	176.2	112.4	90.1	41.3	1,304.7
December	600.3	438.5	200.7	131.0	104.0	48.2	1,522.7
March	506.9	372.0	175.7	114.3	89.9	40.5	1,299.3
June	537.5	398.7	185.2	121.6	93.5	43.0	1,379.5
1963-64 : September	533.1	398.1	193.0	122.2	94.7	43.1	1,384.2
December	625.7	466.8	215.9	142.5	110.4	50.0	1,611.3
March	521.5	401.5	190.3	124.7	96.9	42.7	1,377.6
June	562.2	423.7	199.2	133.1	100.7	44.0	1,462.9
1964-65 : September	564.8	429.3	205.3	134.1	103.0	45.1	1,481.6
December	671.9	504.9	235.6	156.9	120.8	53.5	1,743.6
March	545.3	427.5	200.4	135.3	103.3	44.3	1,456.1
June (b)	588.6	447.4	213.6	142.8	109.9	47.3	1,549.6
1965-66 : September (b)	591.3	450.2	218.8	143.2	112.3	46.3	1,562.1
December (b)	699.0	531.1	247.2	165.6	130.0	55.8	1,828.7
March (b)	566.9	447.6	208.7	140.6	113.4	46.8	1,524.0
June (b)	618.2	469.6	221.8	145.4	119.2	50.1	1,624.3
1966-67 : September (b)	619.2	475.1	230.9	145.8	120.9	50.5	1,642.4
<u>Percentage Increase over</u> <u>Corresponding Quarter of</u> <u>Previous Year</u>	%	%	%	%	%	%	%
1962-63 : September	3.2	2.1	2.6	3.7	4.5	5.1	3.0
December	5.8	5.2	6.0	6.2	5.6	5.2	5.7
March	4.7	4.6	5.7	6.6	3.0	3.3	4.8
June	4.5	5.4	6.3	7.9	5.9	2.9	5.3
1963-64 : September	4.4	6.4	9.5	8.7	5.1	4.4	6.1
December	4.2	6.5	7.6	8.8	6.2	3.7	5.8
March	2.9	7.9	8.3	9.1	7.8	5.4	6.0
June	4.6	6.3	7.6	9.5	7.7	2.3	6.0
1964-65 : September	5.9	7.8	6.4	9.7	8.8	4.6	7.0
December	7.4	8.2	9.1	10.1	9.4	7.0	8.2
March	4.6	6.5	5.3	8.5	6.6	3.7	5.7
June (b)	4.7	5.6	7.2	7.3	9.1	7.5	5.9
1965-66 : September (b)	4.7	4.9	6.6	6.8	9.0	2.7	5.4
December (b)	4.0	5.2	4.9	5.5	7.6	4.3	4.9
March (b)	4.0	4.7	4.1	3.9	9.8	5.6	4.7
June (b)	5.0	5.0	3.8	1.8	8.5	5.9	4.8
1966-67 : September (b)	4.7	5.5	5.5	1.8	7.7	9.1	5.1

(a) Excludes Northern Territory and Australian Capital Territory.

(b) Subject to revision when more precise information is available relating to trading by new businesses.

NOTE. - Minus sign (-) denotes decrease.

TABLE 5. - VALUE OF RETAIL SALES OF GOODS BY COMMODITY
GROUPS (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.) : AUSTRALIA (a)

NOTE. - All figures are on a basis comparable with the 1961-62 Retail Census
(\$ million)

Commodity Group	Year									
	1957-58	1958-59	1959-60	1960-61	1961-62	1962-63	1963-64	1964-65(b)	1965-66(b)	
Groceries	716.6	737.2	782.0	833.1	858.3	892.0	940.0	1,014.4	1,095.2	
Butchers' Meat	341.6	356.8	386.7	421.5	422.3	444.1	466.6	503.4	541.1	
Other Food (c)	589.0	616.8	670.3	705.0	729.9	764.3	793.4	840.5	883.9	
<u>Total Food and Groceries</u>	1,647.2	1,710.8	1,839.0	1,959.6	2,010.5	2,100.4	2,200.0	2,358.3	2,520.2	
Beer, Wine and Spirits (d) ..	497.2	494.5	525.6	538.4	545.9	574.0	591.4	628.2	680.5	
Clothing and Drapery ..	} 902.0 {	794.8	868.0	901.0	900.0	928.6	1,011.1	1,069.7	1,103.5	
Footwear		129.2	144.4	153.4	154.7	162.2	171.0	177.5	179.4	
Hardware, China and Glassware (e)	119.0	131.0	141.1	145.2	146.0	154.8	154.0	164.0	164.6	
Electrical Goods (f) ..	275.4	309.8	373.9	354.5	348.0	366.5	386.8	407.5	393.3	
Furniture and Floor Coverings ..	195.2	195.7	229.1	234.2	230.1	244.8	270.6	297.4	300.5	
Chemists' Goods	} 720.0 {	193.8	216.1	243.0	265.8	284.1	306.9	334.5	361.0	
Newspapers, Books and Stationery		145.0	155.4	160.1	166.4	172.6	191.0	202.6	212.1	
Other Goods (g)		410.0	452.7	483.9	489.7	518.2	553.2	591.2	624.0	
<u>Total (excluding Motor Vehicles, Parts, Petrol, etc.)</u> ..	4,356.0	4,514.6	4,945.3	5,173.3	5,257.1	5,506.2	5,836.0	6,230.9	6,539.1	

(a) Excludes Northern Territory and Australian Capital Territory.

(b) Subject to revision when more precise information is available relating to trading by new businesses.

(c) Includes Fresh Fruit and Vegetables, Confectionery, Soft Drinks, Ice Cream, Cakes, Pastry, Cooked Provisions, Fish, etc., but excludes some delivered Milk and Bread.

(d) Excludes sales made by licensed clubs.

(e) Excludes Basic Building Materials, Builders' Hardware and Supplies such as Tools of Trade, Paint, etc.

(f) Includes Radios, Television and Accessories, Musical Instruments, Domestic Refrigerators, etc.

(g) Includes Tobacco, Cigarettes, etc., Jewellery, Sporting Goods, etc., but excludes Grain and Produce and Business Machines.

TABLE 6. - VALUE OF RETAIL SALES OF GOODS BY COMMODITY GROUPS
(EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.) : AUSTRALIA (a) (b)

NOTE. - All figures are on a basis comparable with the 1961-62 Retail Census.
(£ million)

Commodity Group	September Quarter					December Quarter				
	1962	1963	1964	1965 (c)	1966 (c)	1961	1962	1963	1964	1965 (c)
Groceries ..	217.8	230.6	245.9	267.0	286.1	226.7	235.9	248.0	270.6	291.8
Butchers' Meat ..	108.3	114.6	124.4	134.6	144.7	105.4	111.0	116.7	128.0	137.2
Other Food (d) ..	179.9	192.1	200.3	212.1	224.5	190.5	199.1	206.3	221.7	233.3
Total Food and Groceries ..	506.0	537.3	570.6	613.7	654.7	522.6	546.0	571.0	620.3	663.7
Beer, Wine and Spirits (e) ..	130.3	132.0	142.7	152.2	165.7	149.6	157.4	164.0	173.4	189.9
Clothing and Drapery ..	216.7	235.1	249.9	263.1	285.3	256.6	268.8	290.0	311.3	318.8
Footwear ..	38.3	39.6	41.9	42.5	45.3	43.1	45.9	48.8	51.4	50.4
Hardware, China and Glassware (f) ..	36.2	34.5	37.0	37.1	38.9	40.8	43.1	47.1	52.0	52.0
Electrical Goods (g) ..	89.1	93.5	102.9	96.4	95.8	96.8	105.6	107.1	115.2	114.5
Furniture and Floor Coverings ..	60.5	66.2	74.1	76.6	76.1	65.5	70.3	77.1	86.5	87.2
Chemists' Goods ..	68.0	72.3	79.7	86.7	94.3	72.5	78.3	85.2	93.4	100.4
Newspapers, Books and Stationery ..	39.5	43.6	45.7	47.9	52.8	47.5	49.5	54.4	58.1	61.0
Other Goods (h) ..	120.1	130.1	137.1	145.9	153.5	146.0	157.8	166.6	182.0	190.8
Total (excl. Motor Vehicles, Parts, Petrol, etc.)	1,304.7	1,384.2	1,481.6	1,562.1	1,642.4	1,441.0	1,522.7	1,611.3	1,743.6	1,828.7

Commodity Group	March Quarter					June Quarter				
	1962	1963	1964	1965	1966 (c)	1962	1963	1964	1965 (c)	1966 (c)
Groceries ..	203.1	215.2	227.6	241.8	260.5	212.5	223.1	233.8	256.1	274.5
Butchers' Meat ..	103.9	109.9	114.7	122.3	130.2	105.3	111.9	120.6	129.7	139.1
Other Food (d) ..	183.6	195.1	198.8	209.0	218.7	179.1	190.2	196.2	209.5	219.8
Total Food and Groceries ..	490.6	520.2	541.1	573.1	609.4	496.9	528.2	550.6	594.3	633.4
Beer, Wine and Spirits (e) ..	141.1	149.4	155.1	163.0	175.1	130.1	136.9	140.3	149.1	163.3
Clothing and Drapery ..	189.8	192.1	214.1	221.5	228.4	242.1	251.0	271.9	287.0	293.2
Footwear ..	33.2	34.0	36.5	37.4	38.6	41.2	44.0	46.1	46.8	47.9
Hardware, China and Glassware (f) ..	34.9	36.8	35.9	38.2	37.0	35.6	38.7	36.5	36.8	38.5
Electrical Goods (g) ..	83.7	85.1	89.2	93.2	90.6	86.9	86.7	97.0	96.2	91.8
Furniture and Floor Coverings ..	51.6	54.6	60.1	66.2	66.6	56.0	59.4	67.2	70.6	70.1
Chemists' Goods ..	63.6	66.8	72.1	78.2	84.2	66.2	71.0	77.3	83.2	89.7
Newspapers, Books and Stationery ..	41.6	42.0	48.1	51.7	54.0	38.5	40.6	44.9	47.1	49.2
Other Goods (h) ..	109.7	117.3	125.4	133.6	140.1	116.1	123.0	131.1	131.5	147.2
Total (excl. Motor Vehicles, Parts, Petrol, etc.)	1,239.8	1,299.3	1,377.6	1,456.1	1,524.0	1,309.6	1,379.5	1,462.9	1,543.6	1,624.3

(a) Excludes Northern Territory and Australian Capital Territory. (b) See following page (Table 7) for percentage changes calculated from figures shown on this page. (c) Subject to revision when more precise information is available relating to trading by new businesses. (d) Includes Fresh Fruit and Vegetables, Confectionery, Soft Drinks, Ice Cream, Cakes, Pastry, Cooked Provisions, Fish, etc., but excludes some delivered Milk and Bread. (e) Excludes sales made by licensed clubs. (f) Excludes Basic Building Materials, Builders' Hardware and Supplies such as Tools of Trade, Paint, etc. (g) Includes Radios, Television and Accessories, Musical Instruments, Domestic Refrigerators, etc. (h) Includes Tobacco, Cigarettes, etc., Jewellery, Sporting Goods, etc., but excludes Grain and Produce and Business Machines.

TABLE 7. - VALUE OF RETAIL SALES OF GOODS BY COMMODITY GROUPS
(EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.) : AUSTRALIA (a)
Percentage Increase over Corresponding Quarter of Previous Year

NOTE. - All figures are on a basis comparable with the 1961-62 Retail Census

Commodity Group	September Quarter				December Quarter			
	1963	1964	1965 (b)	1966 (b)	1962	1963	1964	1965 (b)
Groceries	5.9	6.6	8.6	7.2	4.1	5.1	9.1	8.4
Butchers' Meat	5.8	8.6	8.2	7.1	5.3	5.1	9.7	7.2
Other Food (c)	6.8	4.3	5.9	5.8	4.5	3.6	7.5	5.2
Total Food and Groceries	6.2	6.2	7.6	6.7	4.5	4.6	8.6	7.0
Beer, Wine and Spirits (d) ..	1.3	8.1	6.7	8.9	5.2	4.2	5.7	9.5
Clothing and Drapery	8.5	6.3	5.3	0.8	4.8	7.9	7.3	2.4
Footwear	3.4	5.8	1.4	6.6	6.5	6.3	5.3	-1.9
Hardware, China and Glassware (e)	-4.7	7.2	0.3	4.9	5.6	9.3	10.4	..
Electrical Goods (f)	4.9	10.1	-6.3	-0.6	9.1	1.4	7.6	-0.6
Furniture and Floor Coverings	9.4	11.9	3.4	-0.7	7.3	9.7	12.2	0.8
Chemists' Goods	6.3	10.2	8.8	8.8	8.0	8.8	9.6	7.5
Newspapers, Books and Stationery	10.4	4.8	4.8	10.2	4.2	9.9	6.8	5.0
Other Goods (g)	8.3	5.4	6.4	5.2	8.1	5.6	9.2	4.8
Total (excl. Motor Vehicles, Parts, Petrol, etc.)	6.1	7.0	5.4	5.1	5.7	5.8	8.2	4.9

Commodity Group	March Quarter				June Quarter			
	1963	1964	1965 (b)	1966 (b)	1963	1964	1965 (b)	1966 (b)
Groceries	6.0	5.8	6.2	7.7	5.0	4.8	9.5	7.2
Butchers' Meat	5.8	4.4	6.6	6.5	9.1	5.0	6.7	8.1
Other Food (c)	6.3	1.9	5.1	4.6	6.2	3.2	6.8	4.9
Total Food and Groceries	6.0	4.0	5.9	6.3	6.3	4.2	7.9	6.6
Beer, Wine and Spirits (d) ..	5.9	3.8	5.1	7.4	5.2	2.5	6.3	9.5
Clothing and Drapery	1.2	11.5	3.5	3.1	3.7	8.3	5.6	2.2
Footwear	2.4	7.4	2.5	3.2	6.8	4.8	1.5	2.4
Hardware, China and Glassware (e)	5.4	-2.5	6.4	-3.1	8.7	-5.7	0.8	4.6
Electrical Goods (f)	1.7	4.8	4.5	-2.8	-0.2	11.9	-0.8	-4.6
Furniture and Floor Coverings	5.8	10.1	10.1	0.6	6.1	13.1	5.1	-0.7
Chemists' Goods	5.0	7.9	8.5	7.7	7.3	8.9	7.6	7.8
Newspapers, Books and Stationery	3.4	11.9	7.5	4.4	5.5	10.6	4.9	4.5
Other Goods (g)	6.9	6.9	6.5	4.9	5.9	6.6	5.6	6.3
Total (excl. Motor Vehicles, Parts, Petrol, etc.)	4.8	6.0	5.7	4.7	5.3	6.0	5.9	4.8

(a) Excludes Northern Territory and Australian Capital Territory. (b) Subject to revision when more precise information is available relating to trading by new businesses.

(c) Includes Fresh Fruit and Vegetables, Confectionery, Soft Drinks, Ice Cream, Cakes, Pastry, Cooked Provisions, Fish, etc., but excludes some delivered Milk and Bread.

(d) Excludes sales made by licensed clubs. (e) Excludes Basic Building Materials,

Builders' Hardware and Supplies such as Tools of Trade, Paint, etc. (f) Includes Radios, Television and Accessories, Musical Instruments, Domestic Refrigerators, etc.

(g) Includes Tobacco, Cigarettes, etc., Jewellery, Sporting Goods, etc., but excludes Grain and Produce and Business Machines.

NOTE. - Minus sign (-) denotes decrease.

TABLE 8. - VALUE OF RETAIL SALES OF GOODS BY COMMODITY GROUPS (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.) : STATES

NOTE: All figures are on a basis comparable with the 1961-62 Retail Census.

(\$ million)

Commodity Group	SEPTEMBER QUARTER, 1965 (a)							JUNE QUARTER, 1966 (a)							SEPTEMBER QUARTER, 1966 (a)						
	N.S.W.	Vic.	Q'ld.	S.A.	W.A.	Tas.	Aust. (b)	N.S.W.	Vic.	Q'ld.	S.A.	W.A.	Tas.	Aust. (b)	N.S.W.	Vic.	Q'ld.	S.A.	W.A.	Tas.	Aust. (b)
Groceries	102.5	73.4	37.8	23.2	21.8	8.3	267.0	103.4	77.4	38.3	23.6	23.1	8.7	274.5	107.8	81.5	39.7	24.4	24.1	8.6	286.1
Butchers' Meat	49.4	42.2	17.9	12.1	8.9	4.1	134.6	49.8	44.4	18.2	12.3	9.8	4.6	139.1	54.0	43.6	19.4	12.3	9.9	4.9	144.1
Other Food (c)	76.9	63.4	30.9	20.3	14.8	5.8	212.1	82.6	64.4	31.8	20.1	15.0	5.9	219.8	84.3	66.7	31.2	20.7	15.4	6.2	224.5
Total Food and Groceries	228.8	179.0	86.6	55.6	45.5	18.2	613.7	235.8	186.2	88.3	56.0	47.9	19.2	633.4	246.1	191.8	90.3	57.4	49.4	19.7	654.7
Beer, Wine and Spirits (d)	56.0	42.9	23.2	13.6	11.9	4.6	152.2	59.5	47.1	24.3	14.1	13.3	5.0	163.3	60.1	47.7	25.5	14.4	12.8	5.2	165.7
Clothing and Drapery	104.8	74.9	33.0	25.0	17.5	7.9	263.1	119.2	82.1	35.3	27.4	19.7	9.5	293.2	102.8	75.5	34.9	24.7	18.8	8.6	265.3
Footwear	16.1	12.9	5.3	3.8	3.0	1.4	42.5	18.0	14.6	5.9	4.4	3.4	1.6	47.9	17.2	13.8	5.7	4.0	3.1	1.5	45.3
Hardware, China and Glassware (e)	13.5	10.4	6.0	3.4	2.8	1.0	37.1	13.5	11.1	6.3	3.5	3.0	1.1	38.5	13.7	10.9	6.7	3.6	2.9	1.1	38.9
Electrical Goods (f)	34.8	25.9	15.8	10.6	6.6	2.7	96.4	34.1	25.5	13.6	9.3	6.5	2.8	91.8	34.3	26.6	15.2	9.5	7.3	2.9	95.8
Furniture and Floor Coverings	29.4	21.6	10.1	7.9	5.4	2.2	76.6	27.4	19.6	8.7	7.0	5.2	2.2	70.1	28.8	21.5	10.2	7.6	5.6	2.4	76.1
Chemists' Goods	35.5	23.1	12.7	7.5	5.6	2.3	86.7	36.9	23.8	13.0	7.6	5.9	2.5	89.7	38.8	25.1	13.9	7.8	6.1	2.6	94.3
Newspapers, Books and Stationery	19.1	14.6	6.6	3.1	3.0	1.5	47.9	19.7	15.0	6.8	3.1	3.1	1.5	49.2	21.6	15.8	7.0	3.5	3.3	1.6	52.8
Other Goods (g)	53.3	44.9	19.5	12.7	11.0	4.5	145.9	54.1	44.6	19.6	13.0	11.2	4.7	147.2	55.8	46.4	21.5	13.3	11.6	4.9	153.5
Total (excl. Motor Vehicles, Parts, Petrol, etc.)	591.3	450.2	218.8	143.2	112.3	46.3	1,562.1	618.2	469.6	221.8	145.4	119.2	50.1	1,624.3	619.2	475.1	230.9	145.8	120.9	50.5	1,642.4

(a) Subject to revision when more precise information is available relating to trading by new businesses.

(b) Excludes Northern Territory and Australian Capital Territory.

(c) Includes Fresh Fruit and Vegetables, Confectionery, Soft Drinks, Ice Cream, Cakes, Pastry, Cooked Provisions, Fish, etc., but excludes some delivered Milk and Bread.

(d) Excludes sales made by licensed clubs.

(e) Excludes Basic Building Materials, Builders' Hardware and Supplies such as Tools of Trade, Paint, etc.

(f) Includes Radios, Television and Accessories, Musical Instruments, Domestic Refrigerators, etc.

(g) Includes Tobacco, Cigarettes, etc., Jewellery, Sporting Goods, etc., but excludes Grain and Produce and Business Machines.

**TABLE 9. - TOTAL VALUE OF RETAIL SALES OF MOTOR VEHICLES, PARTS, PETROL,
ETC. AND PERCENTAGE INCREASE OVER PREVIOUS YEAR (a)**

NOTE. - All figures from 1952-53 inclusive are on a basis comparable with the 1961-62 Retail Census.

Year	N.S.W.	Vic.	Q'ld.	S.A.	W.A.	Tas.	Aust. (b)
	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.
Total Value of Retail Sales of Motor Vehicles, etc.							
1947-48	85.4	66.0	35.6	23.0	17.8	7.6	235.4
1948-49	123.0	90.2	46.8	33.8	27.4	11.0	332.2
1949-50	192.4	154.6	77.6	61.6	45.4	15.0	546.6
1950-51	280.2	206.4	112.0	79.2	63.0	23.2	764.0
1951-52	305.0	234.0	120.8	103.2	76.2	27.4	866.6
1952-53	302.7	217.5	125.7	90.5	75.7	27.4	839.5
1952-53	288.0	204.8	112.6	84.3	67.9	25.8	783.4
1953-54	345.2	236.2	137.2	97.6	78.8	32.8	927.8
1954-55	393.0	279.4	159.6	113.4	93.6	39.6	1,078.6
1955-56	423.4	317.2	162.6	123.6	94.6	42.6	1,164.0
1956-57	433.5	319.8	178.9	124.7	91.4	44.0	1,192.3
1957-58	462.2	358.6	194.0	125.4	103.6	46.6	1,290.4
1958-59	508.6	379.4	207.2	138.0	101.1	47.6	1,381.9
1959-60	616.2	463.9	243.6	160.2	118.9	51.9	1,654.7
1960-61	634.4	461.2	222.4	156.1	122.1	53.5	1,649.7
1961-62	623.1	431.2	218.0	143.1	133.9	53.9	1,603.2
1962-63	775.7	524.2	279.3	180.2	159.3	63.1	1,981.8
1963-64	823.2	573.0	325.5	210.1	167.6	70.3	2,169.7
1964-65 (c)	854.1	621.1	350.3	234.0	165.7	74.5	2,299.7
1965-66 (c)	825.4	617.4	338.4	213.0	173.2	73.7	2,241.1
Percentage Increase Over Previous Year	%	%	%	%	%	%	%
1953-54	19.9	15.3	21.8	15.8	16.1	27.1	18.4
1954-55	13.8	18.3	16.3	16.2	18.8	20.7	16.3
1955-56	7.7	13.5	1.9	9.0	1.1	7.6	7.9
1956-57	2.4	0.8	10.0	0.9	-3.4	3.3	2.4
1957-58	6.6	12.1	8.4	0.6	13.3	5.9	8.2
1958-59	10.0	5.8	6.8	10.0	-2.4	2.1	7.1
1959-60	21.2	22.3	17.6	16.1	17.6	9.0	19.7
1960-61	3.0	-0.6	-8.7	-2.6	2.7	3.1	-0.3
1961-62	-1.8	-6.5	-2.0	-8.3	9.7	0.7	-2.8
1962-63	24.5	21.6	28.1	25.9	19.0	17.1	23.6
1963-64	6.1	9.3	16.5	16.6	5.2	11.4	9.5
1964-65 (c)	3.8	8.4	7.6	11.4	-1.1	6.0	6.0
1965-66 (c)	-3.4	-0.6	-3.4	-9.0	4.5	-1.1	-2.6

(a) Includes New and Used Motor Vehicles, Parts, Petrol, etc., but excludes Tractors, Farm Machinery and Implements, Earth-Moving Equipment, etc.

(b) Excludes Northern Territory and Australian Capital Territory.

(c) Subject to revision when more precise information is available relating to trading by new businesses.

NOTE. - Minus sign (-) denotes decrease.

TABLE 10. - TOTAL VALUE OF RETAIL SALES OF MOTOR VEHICLES, PARTS, PETROL, ETC.
AND PERCENTAGE INCREASE OVER CORRESPONDING QUARTER OF PREVIOUS YEAR (a)

NOTE. - All figures are on a basis comparable with the 1961-62 Retail Census.

Quarter	N.S.W.	Vic.	Q'ld.	S.A.	W.A.	Tas.	Aust. (b)
	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.	\$mill.
<u>Total Value of Retail Sales of Motor Vehicles, etc.</u>							
1961-62 : September	147.4	100.6	51.2	33.1	30.4	12.2	374.9
December	157.5	111.9	55.3	36.0	33.6	13.5	407.8
March	155.9	105.4	52.5	36.2	33.3	13.7	397.0
June	162.3	113.3	59.0	37.8	36.6	14.5	423.5
1962-63 : September	191.0	129.5	67.2	43.5	38.7	15.4	485.3
December	199.1	138.9	73.5	47.4	42.3	16.9	518.1
March	190.9	125.4	66.7	44.0	38.5	14.8	480.3
June	194.7	130.4	71.9	45.3	39.8	16.0	498.1
1963-64 : September	209.5	141.7	80.7	50.8	42.1	18.2	543.0
December	211.0	148.7	84.9	53.3	45.1	18.7	561.7
March	193.6	134.5	75.7	51.5	39.7	15.9	510.9
June	209.1	148.1	84.2	54.5	40.7	17.5	554.1
1964-65 : September	221.9	153.6	87.7	57.9	41.3	18.4	580.8
December	220.7	161.9	90.8	59.0	41.1	18.7	592.2
March	202.8	148.1	83.1	56.8	40.4	17.9	549.1
June (c)	208.7	157.5	88.7	60.3	42.9	19.5	577.6
1965-66 : September (c)	220.8	162.9	91.7	58.6	43.1	19.2	596.3
December (c)	201.7	157.7	83.8	53.8	42.8	18.3	558.1
March (c)	201.2	143.2	80.3	48.7	42.2	17.3	532.9
June (c)	201.7	153.6	82.6	51.9	45.1	18.9	553.8
1966-67 : September (c)	212.9	152.2	86.4	49.7	50.0	18.0	569.2
<u>Percentage Increase over Corresponding Quarter of Previous Year</u>							
	%	%	%	%	%	%	%
1962-63 : September	29.6	28.7	31.3	31.4	27.3	26.2	29.4
December	26.4	24.1	32.9	31.7	25.9	25.2	27.0
March	22.5	19.0	27.0	21.5	15.6	8.0	21.0
June	20.0	15.1	21.9	19.8	8.7	10.3	17.6
1963-64 : September	9.7	9.4	20.1	16.8	8.8	18.2	11.9
December	6.0	7.1	15.5	12.4	6.6	10.7	8.4
March	1.4	7.3	13.5	17.0	3.1	7.4	6.4
June	7.4	13.6	17.1	20.3	2.3	9.4	11.2
1964-65 : September	5.9	8.4	8.7	14.0	-1.9	1.1	7.0
December	4.6	8.9	6.9	10.7	-8.9	..	5.4
March	4.5	10.1	9.8	10.3	1.8	12.6	7.5
June (c)	-0.2	6.3	5.3	10.6	5.4	11.4	4.2
1965-66 : September (c)	-0.5	6.1	4.6	1.2	4.4	4.3	2.7
December (c)	-8.6	-2.6	-7.7	-8.8	4.1	-2.1	-5.8
March (c)	-0.8	-3.3	-3.4	-14.3	4.5	-3.4	-3.0
June (c)	-3.4	-2.5	-6.9	-13.9	5.1	-3.1	-4.1
1966-67 : September (c)	-3.6	-6.6	-5.8	-15.2	16.0	-6.3	-4.5

(a) Includes New and Used Motor Vehicles, Parts, Petrol, etc., but excludes Tractors, Farm Machinery and Implements, Earth-Moving Equipment, etc. (b) Excludes Northern Territory and Australian Capital Territory. (c) Subject to revision when more precise information is available relating to trading by new businesses.

NOTE. - Minus sign (-) denotes decrease.

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS
CANBERRA, A.C.T. 10 JANUARY 1967

J. P. O'NEILL
ACTING COMMONWEALTH STATISTICIAN

NOTE. - Inquiries concerning these statistics may be made in Canberra by telephoning 639111 Extension 2343 or, in each State capital, by telephoning the office of the Bureau of Census and Statistics.