



### LEASE FINANCE, AUSTRALIA MARCH 1986

- PHONE INQUIRIES** *for more information about these statistics—contact Mr Mark Hopkins on Canberra (062) 52 7118 or any of our State offices.*  
*Other inquiries including copies of publications—contact Information Services on Canberra (062) 52 6627 or in any of our State offices.*
- MAIL INQUIRIES** *write to Information Services, ABS, P.O. Box 10, Belconnen, A.C.T. 2616 or any of our State offices.*

#### MAIN FEATURES

The value of goods under new lease finance commitments (excluding leveraged leases) was \$371.0 million in March 1986, \$13.6 million (3.8%) more than in February 1986.

Finance companies accounted for \$262.2 million (70.7%) of new lease commitments in March 1986, followed by trading banks \$76.0 million (20.5%), general financiers \$18.9 million (5.1%) and money market corporations \$13.9 million (3.7%). The corresponding shares in February 1986 were 71.9%, 19.5%, 5.0% and 3.6% respectively.

In March 1986 lease finance commitments were made for 5,661 new motor cars and station wagons valued at \$112.3 million. This represents an increase of 391 vehicles (7.4%) and \$12.8 million (12.9%) on February 1986, but a decrease of 5,392 vehicles (48.8%) and \$56.1 million (33.3%) on March 1985.

#### EXPLANATORY NOTES

##### Introduction

This publication presents statistics of lease finance commitments made by significant lenders to private and public enterprises (financial and trading enterprises, non-profit organisations, individuals, government and public authorities). For detailed information on the scope and coverage of these statistics and definitions of data items refer to the January to April 1985 issue of this publication.

##### Statistical period

2. While the statistics are described as being for calendar months, it should be noted that:

- (i) in the case of trading banks, the data relate to a month ending on the last Wednesday; and
- (ii) in the case of other lenders, some have accounting periods which do not correspond exactly to a calendar month and their figures are used without adjustment.

##### Unpublished data

3. More detailed classifications of the data in this publication may be made available on request. Generally

a charge is made for providing this information. Inquiries should be made to the officer identified above for phone inquiries or by writing to Private Finance Section, ABS, PO Box 10, Belconnen, ACT 2616.

##### Revisions

4. This publication incorporates revisions made to statistics for previous periods.

##### Related publications

5. Users may also wish to refer to the following publications which are available on request:

- Personal Finance, Australia (5642.0)—issued monthly*
- Commercial Finance, Australia (5643.0)—issued monthly*
- Housing Finance for Owner Occupation, Australia (5609.0)—issued monthly*
- Finance Companies, Australia (5639.0)—issued monthly*
- Authorised Dealers and Money Market Corporations, Australia (5638.0)—issued monthly*
- Other Financial Corporations, Australia (5640.0)—issued monthly.*

6. Current publications produced by the ABS are listed in the *Catalogue of Publications, Australia (1101.0)*. The ABS also issues, on Tuesdays and Fridays, a *Publications Advice (1105.0)* which lists publications to be released in the next few days. The Catalogue and Publications Advice are available from any ABS office.

##### Statistics on VIATEL

7. Selected economic, social and demographic statistics are available on VIATEL \*656#.

##### Symbols and other usage

— nil or rounded to zero

8. Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

IAN CASTLES  
Australian Statistician



TABLE 2 - VALUE OF GOODS UNDER NEW FINANCE LEASE COMMITMENTS(A) - ALL LESSORS

	TYPE OF GOODS								OTHER MOTOR VEHICLES \$M
	MOTOR VEHICLES								
	MOTOR CARS AND STATION WAGONS				TRUCKS				
	NEW		USED		NEW		USED		
NUMBER	\$M	NUMBER	\$M	NUMBER	\$M	NUMBER	\$M		
AUSTRALIA									
1985									
JANUARY	8,554	133.9	1,886	22.8	1,530	35.3	693	13.5	5.0
FEBRUARY	8,318	127.6	2,062	25.7	1,955	41.6	662	12.5	5.5
MARCH	11,053	168.4	2,273	28.6	2,480	55.7	856	16.1	14.3
APRIL	9,006	147.8	2,228	28.1	2,490	60.8	772	13.6	8.6
MAY	9,866	163.0	2,757	36.5	2,841	66.2	1,037	19.5	9.3
JUNE	10,619	170.6	2,480	31.9	3,208	97.4	854	16.4	31.7
JULY	9,490	168.6	2,663	36.6	2,658	77.6	915	18.8	18.7
AUGUST	7,776	148.7	2,299	31.1	1,881	50.2	920	15.5	5.5
SEPTEMBER	8,591	138.1	2,025	26.9	1,843	49.1	752	15.9	8.0
OCTOBER	8,059	136.0	2,123	30.3	1,807	49.6	824	16.8	13.3
NOVEMBER	7,507	130.8	2,073	31.8	1,673	48.2	756	17.2	11.5
DECEMBER	7,806	135.3	2,017	32.7	1,767	53.7	750	16.0	9.1
1986									
JANUARY	6,769	114.4	1,763	29.2	1,374	37.9	656	11.8	6.1
FEBRUARY	5,270	99.5	2,016	32.5	1,401	43.4	677	14.9	8.0
MARCH	5,661	112.3	2,126	35.5	1,288	35.0	736	17.5	11.8
STATES - FEBRUARY 1986									
N.S.W.	1,974	38.8	887	15.9	471	13.5	198	3.9	1.9
VIC.	1,639	30.5	467	7.4	300	10.9	122	2.8	4.1
QLD.	812	15.6	324	4.6	381	12.6	228	4.9	.9
S.A.	393	6.2	132	1.7	97	2.5	34	1.0	.3
W.A.	287	5.4	134	1.9	68	1.9	52	1.5	.3
TAS.	65	1.1	39	.5	36	.9	29	.6	.1
N.T.	11	.2	8	-	13	.4	5	-	-
A.C.T.	89	1.7	25	.4	35	.9	9	.2	.5
STATES - MARCH 1986									
N.S.W.	2,040	41.1	915	17.2	457	10.9	237	6.1	4.9
VIC.	1,782	35.1	505	8.2	258	8.3	137	3.0	4.0
QLD.	836	17.2	345	4.3	322	8.9	194	4.8	1.2
S.A.	456	8.2	141	2.5	70	2.5	48	1.0	.7
W.A.	374	7.2	128	1.9	106	2.3	65	1.5	.8
TAS.	75	1.4	46	.7	28	.7	31	.7	-
N.T.	16	.3	15	.1	18	.5	11	.1	-
A.C.T.	82	1.9	31	.5	29	1.0	13	.4	.1

(A) EXCLUDES LEVERAGED LEASES.

TABLE 2 - VALUE OF GOODS UNDER NEW FINANCE LEASE COMMITMENTS(A) - ALL LESSORS (CONTINUED)  
(\$ MILLION)

	TYPE OF GOODS						TOTAL FINANCE LEASE COMMITMENTS	COMMITMENTS NOT DRAFT AT END OF PERIOD
	OTHER TRANSPORT EQUIPMENT	CONSTRUCTION AND EARTHMOVING EQUIPMENT	AGRICULTURAL MACHINERY AND EQUIPMENT	AUTOMATIC DATA PROCESSING EQUIPMENT AND OFFICE MACHINES	SHOP AND OFFICE FURNITURE, FITTINGS AND EQUIPMENT	OTHER		
AUSTRALIA								
1985								
JANUARY	21.0	22.1	26.6	23.9	22.3	63.2	389.6	405.8
FEBRUARY	23.1	21.5	35.9	28.9	19.6	71.7	413.5	594.1
MARCH	17.4	39.4	36.6	45.6	24.2	79.8	526.1	357.5
APRIL	16.0	39.0	36.0	37.7	27.7	91.3	506.6	413.6
MAY	19.2	44.1	48.2	53.7	34.6	117.8	612.3	497.2
JUNE	60.5	118.6	104.4	127.6	47.4	206.4	1,012.8	682.4
JULY	31.9	128.9	40.4	87.7	37.6	171.1	817.9	782.7
AUGUST	16.4	34.4	20.2	37.6	51.3	110.6	521.4	696.1
SEPTEMBER	14.5	29.8	22.3	32.6	30.3	58.4	473.6	895.5
OCTOBER	12.6	32.8	19.9	32.4	35.7	94.2	425.9	662.2
NOVEMBER	11.4	24.9	16.4	34.6	37.7	60.6	425.1	662.2
DECEMBER	9.8	26.7	14.9	32.1	38.9	58.4	427.6	669.8
1986								
JANUARY	18.6	25.7	10.1	22.3	28.0	52.3	356.3	636.3
FEBRUARY	8.2	25.2	12.6	22.6	34.3	56.0	357.4	604.9
MARCH	9.4	21.5	12.9	24.1	32.9	58.3	371.0	713.3
STATES - FEBRUARY 1986								
N.S.W.	1.6	7.8	4.5	8.3	11.0	21.9	129.2	287.2
VIC.	3.1	5.2	1.7	6.5	11.6	16.7	100.4	174.6
QLD.	1.6	6.4	4.6	3.0	5.2	7.3	66.7	45.8
S.A.	.2	1.1	.6	2.3	3.7	3.9	23.5	41.2
W.A.	1.5	3.5	.4	1.9	1.8	5.4	25.5	44.6
TAS.	-	.4	.2	.2	.4	.3	4.6	5.3
N.T.	.1	.3	.1	-	.3	.2	1.7	3.5
A.C.T.	.1	.5	.5	.5	.3	.2	5.8	2.8
STATES - MARCH 1986								
N.S.W.	2.6	6.7	4.2	11.5	10.8	18.4	134.3	283.8
VIC.	1.6	3.8	1.9	4.6	10.2	20.4	100.9	288.0
QLD.	2.8	5.3	3.6	3.3	5.1	12.1	68.7	46.3
S.A.	.6	1.3	1.1	2.1	1.9	3.6	25.6	41.8
W.A.	1.0	3.0	1.1	1.3	3.8	2.9	26.8	42.3
TAS.	.2	.3	.2	.5	.2	.4	5.4	4.9
N.T.	-	.2	-	.1	.2	.2	1.8	3.1
A.C.T.	.5	.8	.7	.6	.7	.4	7.6	3.1

(A) EXCLUDES LEVERAGED LEASES.

TABLE 3 - VALUE OF GOODS UNDER NEW FINANCE LEASE COMMITMENTS(A) BY INDUSTRY OF LESSEE - ALL LESSORS  
(\$ MILLION)

	AGRICULTURE FORESTRY, FISHING AND HUNTING	MINING	MANUFACTURING	CONSTRUCTION	WHOLESALE TRADE	RETAIL TRADE	TRANSPORT AND STORAGE	FINANCE INVESTMENT AND INSURANCE	PROPERTY AND BUSINESS SERVICES	COMMUNITY SERVICES	OTHER INDUST- RIES	TOTAL
AUSTRALIA												
1985												
JANUARY	48.7	9.9	42.9	29.9	23.7	51.9	53.2	10.1	47.4	13.4	58.5	389.6
FEBRUARY	50.3	10.3	56.0	36.9	25.1	51.1	42.9	12.2	54.9	14.8	59.2	413.5
MARCH	60.0	14.8	62.0	53.7	29.3	59.5	62.3	15.1	70.8	16.1	82.5	526.1
APRIL	60.8	12.4	56.4	45.9	37.0	60.5	65.5	10.2	58.0	15.4	84.4	506.6
MAY	72.2	15.6	80.6	53.2	42.7	68.5	79.7	14.8	68.1	24.7	92.1	612.3
JUNE	99.2	51.3	135.9	103.8	56.7	101.2	198.8	23.9	86.3	40.9	114.8	1,012.8
JULY	65.6	76.1	101.2	68.1	30.3	110.4	110.8	30.1	86.3	31.4	86.6	521.4
AUGUST	40.8	10.9	77.1	42.8	29.9	75.9	56.6	13.7	55.7	20.0	53.3	425.9
SEPTEMBER	41.1	8.3	57.6	41.3	31.7	53.7	56.1	18.4	52.5	36.8	45.0	473.6
OCTOBER	41.8	4.3	62.5	42.8	28.5	69.3	65.4	13.5	55.8	24.1	47.4	425.1
NOVEMBER	37.2	7.1	46.0	37.5	30.2	55.2	64.2	12.9	63.3	29.4	44.2	427.6
DECEMBER	36.7	4.4	54.2	39.2	24.2	61.2	59.3	16.0	58.8			
1986												
JANUARY	24.3	8.3	38.5	35.4	19.0	42.1	54.5	11.8	45.1	20.2	57.1	356.3
FEBRUARY	26.3	5.9	45.9	32.6	18.9	45.8	53.6	12.4	47.8	23.1	45.1	357.4
MARCH	27.0	3.4	46.7	37.1	19.2	53.2	48.2	19.4	48.8	20.2	47.7	371.0
STATES - FEBRUARY 1986												
N.S.W.	9.1	1.6	18.8	7.7	5.7	17.7	15.8	5.6	19.6	13.3	14.2	129.2
VIC.	4.9	.6	15.3	9.6	9.1	12.1	15.8	2.9	13.3	4.6	12.4	100.4
QLD.	7.5	1.4	5.8	7.8	1.6	8.2	11.7	2.1	7.0	2.2	11.3	66.7
S.A.	1.9	.9	4.1	2.4	.8	3.2	3.1	.5	3.6	.9	2.1	23.5
W.A.	1.5	1.3	1.6	3.5	1.2	2.5	5.0	.8	3.1	1.8	3.4	25.5
TAS.	.9	.1	.2	.6	.2	.8	.8	-	.3	.1	.7	4.6
N.T.	.2	-	-	.1	.2	.3	.3	.2	.1	.1	.3	1.7
A.C.T.	.4	-	.2	.9	.2	1.0	1.1	.3	.8	.1	.7	5.8
STATES - MARCH 1986												
N.S.W.	9.2	.5	16.1	10.1	6.6	20.9	16.4	6.2	21.6	10.7	16.0	134.3
VIC.	4.9	.3	14.2	12.5	9.1	12.2	11.3	8.3	12.1	4.4	11.6	100.9
QLD.	7.6	.8	8.2	8.0	1.3	10.3	10.6	1.1	6.8	2.6	11.4	68.7
S.A.	1.8	.1	5.2	2.3	.8	3.4	3.8	.9	2.6	1.5	3.1	25.6
W.A.	2.0	1.3	2.5	2.4	.8	3.5	3.7	2.3	4.5	.7	3.1	26.8
TAS.	.5	.1	.2	.5	.2	1.4	.8	-	.5	.1	1.0	5.4
N.T.	-	-	-	.4	.1	.3	.2	.4	.2	.1	.2	1.8
A.C.T.	1.0	.2	.3	.8	.4	1.4	1.4	.1	.5	.2	1.2	7.6

(A) EXCLUDES LEVERAGED LEASES.

TABLE 4 - VALUE OF GOODS UNDER NEW FINANCE LEASE COMMITMENTS(A)  
(\$ MILLION)

INDUSTRY OF LESSEE	TYPE OF LESSOR				TOTAL
	TRADING BANKS	MONEY MARKET CORPORATIONS	FINANCE COMPANIES	GENERAL FINANCIERS	
AUSTRALIA - MARCH 1986					
AGRICULTURE, FORESTRY, FISHING AND HUNTING	6.1	.2	19.7	1.0	27.0
MINING	.6	-	2.5	.3	3.4
MANUFACTURING	12.5	3.7	30.0	.5	46.7
CONSTRUCTION	10.0	.4	26.2	.4	37.1
WHOLESALE TRADE	4.1	1.8	8.8	4.5	19.2
RETAIL TRADE	7.9	.1	43.3	1.9	53.2
TRANSPORT AND STORAGE	10.3	.9	33.2	3.9	48.2
FINANCE, INVESTMENT AND INSURANCE	3.9	3.1	11.0	1.3	19.4
PROPERTY AND BUSINESS SERVICES	6.5	.5	40.9	.9	48.8
COMMUNITY SERVICES	1.6	.1	18.2	.4	20.2
OTHER INDUSTRIES	12.6	3.1	28.2	3.8	47.7
TOTAL	76.0	13.9	262.2	18.9	371.0

(A) EXCLUDES LEVERAGED LEASES.

TABLE 5 - VALUE OF GOODS UNDER NEW LEVERAGED LEASE COMMITMENTS - ALL LESSORS  
(\$ MILLION)

	VALUE OF GOODS BY INDUSTRY OF LESSEE										TOTAL	VALUE OF FUNDS TO BE PROVIDED AS EQUITY PARTICIPANTS	
	AGRICULTURE, FORESTRY, FISHING AND HUNTING	MINING	MANUFAC- TURING	CONST- RUCTION	WHOLE- SALE TRADE	RETAIL TRADE	TRANSPORT AND STORAGE	FINANCE INVEST- MENT AND INSURANCE	PROPERTY AND BUSINESS SERVICES	COMMUN- ITY SERVICES			OTHER INDUST- RIES
AUSTRALIA													
1985													
JANUARY	-	83.8	9.6	-	-	-	3.2	2.5	-	-	-	99.0	29.6
FEBRUARY	-	-	-	-	-	-	-	-	-	-	-	-	-
MARCH	-	26.0	-	-	-	-	92.1	-	-	-	-	118.1	27.5
APRIL	-	-	-	-	-	-	5.8	-	-	-	-	-	5.8
MAY	-	-	-	-	-	-	-	-	-	-	-	277.1	70.5
JUNE	-	5.4	17.2	254.5	-	-	-	-	-	-	14.0	62.1	19.9
JULY	-	-	-	-	-	-	47.2	-	-	-	-	-	-
AUGUST	-	-	-	-	-	-	-	-	-	-	-	-	-
SEPTEMBER	-	-	-	-	-	-	-	-	-	-	-	-	-
OCTOBER	-	-	-	-	-	-	-	-	-	-	-	-	-
NOVEMBER	-	-	-	-	-	-	-	-	-	-	-	-	-
DECEMBER	-	-	-	-	-	-	-	-	-	-	-	-	-
1986													
JANUARY	-	-	-	-	-	-	180.0	-	-	-	-	180.0	60.0
FEBRUARY	-	-	-	-	-	-	-	-	-	-	-	-	-
MARCH	-	-	-	-	-	-	-	-	-	-	-	-	-