

COMMONWEALTH BUREAU OF CENSUS AND
STATISTICS, CANBERRA, AUSTRALIA

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LIFE INSURANCE STATISTICS, APRIL 1971

Reference No. 5.17

The information in this bulletin has been compiled from returns supplied by private life insurance businesses under the Life Insurance Act 1945-1965 and returns supplied voluntarily by the State Government Insurance Offices.

2. As from the month of July 1969 the statistics published in this series of bulletins include the business of the State Government Insurance Office of New South Wales and the Queensland State Government Insurance Office. Also from July 1969 the statistics of new policies issued, policies discontinued or reduced, policies existing and new loans paid over exclude business in Papua and New Guinea. Statistics of assets and liabilities, premiums received, claims, surrenders etc. paid, continue to include Papua and New Guinea business. This bulletin does not include any figures in respect of periods prior to July 1969.
3. Details of new policies issued and policies discontinued or reduced are shown in the period during which they were recorded in life insurance companies' registers maintained in each State and Territory. For monthly statistics in particular, such periods may be subsequent to those during which the policies were actually written or matured, surrendered, etc. State or Territory refers to the State or Territory where the policy is registered, and is not necessarily the State or Territory of residence of the insured person.
4. In this bulletin "New policies issued" includes all business transferred from overseas to a State or Territory register. "Policies discontinued or reduced" includes policies matured, surrendered, forfeited, transferred to registers in other States, Territories or overseas or converted to other classes of business, etc. Estimates of the "Policies existing at the end of each month" are prepared by up-dating the details of business in existence supplied in annual returns using the details of new policies issued and policies discontinued provided in monthly returns. Annuities, re-insurance of risks of the companies, bonus additions, benefits (other than the basic sum insured) attaching to family income policies, benefits payable on death by accident or specified sickness, and continuous disability benefits are excluded.
5. A policy insuring more than one life, i.e. a "blanket" policy, is treated as one policy in the figures shown for "Number of policies" when the policy is issued or discontinued. Variations in the number of lives covered under a "blanket" policy have no effect on the figures shown for "Number of policies". However for a "blanket" policy any increase is included in the figures shown for "Sum insured" and "Annual premiums" for "New policies issued". Similarly, for a "blanket" policy any decrease is reflected in the figures shown for "Sum insured" and "Annual premiums" for "Policies discontinued or reduced". "Blanket" policies are frequently used for superannuation business.
6. As from January 1970 companies conducting investment-linked ordinary business or investment-linked superannuation business were required by the Insurance Commissioner to report separate details of these new types of business. To date no investment-linked ordinary business has been reported. In this bulletin, details of investment-linked superannuation business are included in the figures shown for superannuation business.

7. State details of new policies issued, policies discontinued or reduced, and new loans paid over during 1969-70 and of policies in existence at 30 June 1970 were published in tables 10 to 14 of the June 1970 issue of the Monthly Bulletin of Life Insurance Statistics. Details of premiums received and claims, surrenders, etc. paid over in Australia for 1969-70 were published in Table 15 of that bulletin.

8. This bulletin incorporates revisions made to figures published in previous bulletins in this series.

9. Any discrepancies between totals and sums of components in tables are due to rounding.

TABLE 1. - ORDINARY, INDUSTRIAL AND SUPERANNUATION BUSINESS COMBINED (a)

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000
AUSTRALIA									
Year - 1969-70	714,010	5,354,928	126,421	588,602	2,035,757	49,734	8,009,090	26,003,287	671,663
1970 - March	59,381	409,259	9,349	52,336	160,346	4,222	7,957,808	25,079,037	650,767
April	56,981	411,198	9,088	44,763	161,253	4,389	7,970,026	25,328,982	655,467
May	60,666	462,136	10,841	51,816	168,851	4,290	7,978,876	25,622,266	662,019
June	80,676	561,948	14,510	50,462	180,928	4,866	8,009,090	26,003,287	671,663
July	70,148	544,541	15,040	49,647	170,329	4,563	8,029,591	26,377,499	682,139
August	62,742	497,224	11,938	48,493	161,732	4,190	8,043,840	26,712,992	689,887
September	67,971	742,098	17,300	47,048	241,529	6,346	8,064,763	27,213,560	700,842
October	57,541	458,472	10,312	43,402	191,431	4,418	8,078,902	27,480,602	706,735
November	63,615	587,881	10,947	43,602	193,055	4,275	8,098,915	27,875,428	713,408
December	61,594	1,083,980	20,636	43,212	283,731	5,998	8,117,297	28,675,677	728,045
1971 - January	36,301	374,878	7,716	33,901	177,124	4,176	8,119,697	28,873,432	731,585
February	47,129	412,681	8,313	44,463	206,271	4,274	8,122,363	29,079,843	735,623
March	67,251	533,673	11,395	49,381	207,094	5,111	8,140,233	29,406,421	741,907
April	56,085	471,950	9,893	49,000	194,835	5,474	8,147,318	29,683,537	746,326
STATES - APRIL 1971									
N.S.W.	14,362	93,420	2,092	14,402	47,428	1,223	2,617,325	6,705,950	180,429
Vic.	15,227	130,439	2,858	17,787	61,244	2,224	2,122,230	8,368,476	208,029
Qld	8,280	53,679	1,246	5,743	17,340	442	1,263,773	3,672,571	91,883
S.A. (b)	6,504	39,133	923	4,368	13,618	365	861,864	2,421,165	66,203
W.A.	5,190	39,219	804	3,461	12,887	338	630,311	2,131,987	53,147
Tas.	1,944	10,867	253	1,432	4,926	137	230,116	761,756	20,131
N.T. (b)	266	2,365	49	45	507	12	15,756	102,242	2,440
A.C.T.	4,308	102,828	1,667	1,762	36,884	734	405,943	5,519,389	123,264

(a) Includes investment-linked superannuation business. (b) Industrial business for Northern Territory is included in industrial business for South Australia.

TABLE 2. - ORDINARY BUSINESS

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000
AUSTRALIA									
Year - 1969-70	492,518	3,375,127	71,878	268,181	1,057,244	21,684	4,791,127	18,072,201	438,004
1970 - March	38,823	272,589	5,481	22,963	85,043	1,737	4,723,705	17,377,285	423,470
April	39,974	270,408	5,520	23,093	84,233	2,032	4,740,586	17,563,460	426,959
May	41,559	288,273	5,835	23,408	86,436	2,034	4,758,737	17,765,298	430,760
June	58,186	402,533	9,687	25,796	95,629	2,443	4,791,127	18,072,201	438,004
July	52,799	355,603	9,341	26,003	96,758	2,591	4,817,923	18,331,046	444,755
August	43,274	305,933	6,524	23,574	93,764	2,108	4,837,623	18,543,215	449,171
September	47,274	332,693	6,694	25,238	124,964	2,500	4,859,659	18,750,944	453,366
October	41,484	296,121	5,984	22,465	108,948	2,035	4,878,678	18,938,117	457,316
November	42,712	402,318	6,204	19,782	98,803	1,749	4,901,608	19,241,632	461,771
December	47,500	492,837	7,076	23,521	139,397	1,935	4,925,587	19,595,072	466,912
1971 - January	28,319	241,709	4,186	20,544	103,437	2,072	4,933,362	19,733,343	469,026
February	33,668	282,976	4,922	20,828	120,572	1,949	4,946,202	19,895,747	472,000
March	47,250	373,381	7,002	25,163	116,467	2,375	4,968,289	20,152,661	476,627
April	40,901	332,011	6,100	23,295	101,892	2,279	4,985,895	20,382,780	480,448
STATES - APRIL 1971									
N.S.W.	10,339	78,422	1,617	7,674	32,653	811	1,444,311	5,453,007	137,782
Vic.	11,328	86,439	1,786	6,075	22,216	562	1,290,298	5,349,033	129,126
Qld	6,209	39,794	813	3,630	12,991	297	850,387	3,002,655	69,214
S.A.	4,660	28,453	588	2,717	9,920	234	560,375	1,890,313	47,741
W.A.	3,930	29,411	532	1,940	9,218	204	418,875	1,717,306	39,787
Tas.	1,408	8,433	175	945	3,170	80	163,320	586,795	14,371
N.T.	260	2,298	47	42	475	11	15,229	95,464	2,223
A.C.T.	2,767	58,762	542	272	11,249	80	243,100	2,288,207	40,204

TABLE 3. - INDUSTRIAL BUSINESS

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000
AUSTRALIA									
Year - 1969-70	142,051	177,304	7,000	169,714	92,680	3,892	2,509,359	1,153,335	46,542
1970 - March	14,526	18,811	725	18,044	11,163	465	2,511,475	1,123,790	45,429
April	12,159	15,233	600	12,520	7,578	312	2,511,114	1,131,444	45,717
May	12,616	15,723	626	13,059	6,837	295	2,510,671	1,140,330	46,048
June	16,511	21,722	851	17,823	8,717	357	2,509,359	1,153,335	46,542
July	10,778	15,225	564	12,936	7,565	310	2,507,201	1,160,996	46,796
August	13,420	20,141	724	14,017	8,061	333	2,506,604	1,173,077	47,187
September	13,183	21,148	739	13,177	7,613	314	2,506,610	1,186,612	47,612
October	9,877	16,769	556	13,139	8,108	328	2,503,348	1,195,273	47,840
November	14,411	25,502	848	15,124	9,388	380	2,502,635	1,211,387	48,309
December	7,025	12,628	425	13,970	8,283	347	2,495,690	1,215,732	48,386
1971 - January	3,338	5,275	188	9,133	7,685	306	2,489,895	1,213,321	48,268
February	9,376	15,341	523	13,755	11,667	456	2,485,516	1,216,995	48,336
March	14,443	24,076	816	17,663	12,280	483	2,482,296	1,228,790	48,668
April	10,140	16,801	580	13,393	9,843	374	2,479,043	1,235,748	48,875
STATES - APRIL 1971									
N.S.W.	3,429	5,979	207	5,249	4,066	156	928,004	469,719	18,554
Vic.	2,915	4,849	171	3,477	2,523	94	725,033	364,251	14,157
Qld.	1,478	2,306	75	1,601	1,108	44	334,104	163,548	6,658
S.A. (a)	1,052	1,639	57	1,399	901	34	250,915	114,074	4,579
W.A.	763	1,366	46	1,217	966	36	165,979	84,287	3,365
Tas.	392	463	17	341	181	7	53,437	25,396	989
N.T. (a)	..	..	..	..	..	..	..	..	..
A.C.T.	111	198	7	109	100	3	21,571	14,473	574

(a) Industrial business for Northern Territory is included in industrial business for South Australia.

TABLE 4. - SUPERANNUATION BUSINESS (a)

	New policies issued			Policies discontinued or reduced			Policies existing at end of period		
	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000	Number of policies	Sum insured \$'000	Annual premiums \$'000
AUSTRALIA									
Year - 1969-70	79,441	1,802,497	47,543	150,707	885,833	24,158	708,604	6,777,750	187,116
1970 - March	6,032	117,860	3,143	11,329	64,141	2,021	722,628	6,577,961	181,868
April	4,848	125,558	2,968	9,150	69,442	2,045	718,326	6,634,077	182,791
May	6,491	158,139	4,380	15,349	75,579	1,961	709,468	6,716,638	185,210
June	5,979	137,694	3,972	6,843	76,582	2,066	708,604	6,777,750	187,116
July	6,571	173,713	5,134	10,708	66,006	1,663	704,467	6,885,457	190,588
August	6,048	171,150	4,690	10,902	59,907	1,749	699,613	6,996,700	193,529
September	7,514	388,256	9,868	8,633	108,952	3,532	698,494	7,276,004	199,864
October	6,180	145,582	3,770	7,798	74,374	2,056	696,876	7,347,212	201,579
November	6,492	160,061	3,895	8,696	84,864	2,146	694,672	7,422,409	203,327
December	7,069	578,515	13,134	5,721	136,050	3,716	696,020	7,864,874	212,746
1971 - January	4,644	127,895	3,342	4,224	66,001	1,798	696,440	7,926,768	214,290
February	4,085	114,365	2,867	9,880	74,032	1,870	690,645	7,967,101	215,288
March	5,558	136,216	3,577	6,555	78,347	2,254	689,648	8,024,970	216,612
April	5,044	123,138	3,212	12,312	83,100	2,821	682,380	8,065,009	217,003
STATES - APRIL 1971									
N.S.W.	594	9,019	267	1,479	10,708	256	245,010	783,224	24,094
Vic.	984	39,151	901	8,235	36,506	1,568	1,06,899	2,655,192	64,746
Qld	597	11,579	359	512	3,241	101	79,282	506,369	16,011
S.A.	792	9,042	278	252	2,797	97	50,574	416,778	13,883
W.A.	497	8,442	226	304	2,704	98	45,457	330,395	10,795
Tas.	144	1,971	61	146	1,575	51	13,359	149,565	4,772
N.T.	6	67	2	3	32	1	527	6,777	217
A.C.T.	1,430	43,868	1,118	1,381	25,536	650	141,272	3,216,709	82,486

(a) Includes investment-linked superannuation business.

TABLE 5. - NEW LOANS (EXCLUDING ADVANCES OF PREMIUMS) PAID OVER (a)

(\$'000)

	On mortgage of real estate (b)				On policies (c)	Other loans (d)			Total loans
	Rural	Housing	Other	Total		To building or housing societies	Other	Total	
AUSTRALIA									
Year - 1969-70	22,252	76,325	83,287	181,863	55,797	1,830	8,021	9,852	247,512
1970 - March	1,642	5,948	5,694	13,284	5,036	149	1,417	1,566	19,886
April	1,709	6,479	4,164	12,352	5,737	164	202	366	18,455
May	1,819	6,660	8,325	16,804	5,655	194	392	586	23,044
June	1,596	6,907	6,949	15,452	6,432	234	565	799	22,683
July	1,269	7,071	6,845	15,186	6,048	150	426	577	21,810
August	779	5,276	3,424	9,479	5,166	18	760	778	15,424
September	967	5,866	5,611	12,443	4,866	37	548	585	17,894
October	310	6,254	5,817	12,381	4,857	24	1,035	1,059	18,296
November	968	6,083	3,691	10,742	4,853	..	617	617	16,213
December	613	7,466	7,844	15,923	4,703	294	4,280	4,574	25,200
1971 - January	1,148	5,020	4,908	11,075	3,787	33	330	363	15,226
February	756	4,767	3,330	8,852	4,427	..	582	582	13,861
March	617	6,715	6,605	13,938	5,985	163	1,279	1,442	21,365
April	298	5,881	7,673	13,852	5,257	..	962	962	20,071
STATES - APRIL 1971									
N.S.W.	..	2,340	3,719	6,059	1,799	..	531	531	8,389
Vic.	60	1,723	2,886	4,669	1,285	..	297	297	6,250
Qld	..	736	286	1,022	879	..	8	8	1,910
S.A.	74	628	377	1,079	448	..	1	1	1,529
W.A.	110	272	245	628	531	..	91	91	1,250
Tas.	54	154	..	208	177	..	31	31	416
N.T.	..	..	67	67	4	..	..	..	71
A.C.T.	..	27	93	120	134	..	2	2	256

(a) Includes loans made against investment-linked superannuation policies. (b) State or Territory where property is located. (c) State or Territory where policy is registered. (d) State of residence of borrower.

TABLE 6. - RATES OF INTEREST ON NEW LOANS : AUSTRALIA

(per cent per annum)

	On mortgage of real estate			On policies
	Rural	Housing	Other	
1970 - March	7.75 - 9.00	7.00 - 9.00	7.00 - 9.75	6.00 - 8.50
April	7.75 - 9.00	7.00 - 9.00	7.50 - 10.00	6.00 - 8.50
May	7.75 - 9.00	7.00 - 9.00	7.00 - 10.00	6.00 - 8.50
June	7.75 - 9.50	7.00 - 9.50	7.00 - 10.00	6.00 - 8.50
July	7.75 - 9.50	7.00 - 9.50	7.00 - 10.00	7.00 - 8.50
August	7.75 - 9.50	7.00 - 9.50	7.00 - 10.00	7.00 - 8.50
September	7.50 - 9.50	7.00 - 9.50	7.00 - 10.00	7.00 - 8.50
October	8.25 - 9.50	7.00 - 10.00	7.00 - 10.00	7.00 - 8.50
November	8.25 - 9.50	7.25 - 9.75	7.00 - 10.00	7.00 - 8.50
December	8.50 - 9.50	7.25 - 9.75	7.00 - 10.00	7.00 - 8.50
1971 - January	8.50 - 9.50	7.25 - 9.75	7.00 - 10.00	7.00 - 8.50
February	8.50 - 9.50	7.25 - 10.00	7.00 - 10.00	7.00 - 8.50
March	8.50 - 9.50	7.25 - 10.00	7.00 - 10.00	7.00 - 8.50
April	8.50 - 9.75	7.25 - 10.00	7.00 - 10.00	7.00 - 8.50

TABLE 7. - PREMIUMS RECEIVED (a)(b) : AUSTRALIA (c)

(\$'000)

	1969-70				1970-71			
	Ordinary business	Industrial business	Super-annuation business	Total	Ordinary business	Industrial business	Super-annuation business	Total
July	44,947	3,297	17,800	66,045	49,926	3,940	21,401	75,267
August	32,821	3,825	14,612	51,258	36,633	3,808	19,070	59,511
September	35,830	3,435	19,335	58,600	38,061	3,608	21,072	62,741
October	32,908	3,253	16,060	52,221	36,575	4,068	18,539	59,183
November	31,781	3,436	14,431	49,649	42,176	3,958	16,807	62,941
December	38,271	5,431	19,170	62,872	42,498	6,003	20,099	68,599
January	28,980	1,293	13,648	43,921	32,338	1,397	15,550	49,286
February	30,532	3,250	15,884	50,667	35,518	3,524	19,838	58,880
March	35,198	3,583	16,766	55,547	40,696	4,312	22,411	67,419
April	35,626	3,105	16,829	55,560	37,352	3,940	19,524	60,816
May	38,203	3,638	20,383	62,224				
June	64,274	3,718	23,674	91,666				
TOTAL	449,371	41,264	209,594	700,230				

(a) Includes considerations for annuities and does not include interest, dividends or rents. Considerations for annuities; April 1971 - \$468,000. (b) Includes investment-linked superannuation business. (c) Includes Papua and New Guinea.

TABLE 8. - CLAIMS, SURRENDERS, ETC., PAID (a) : AUSTRALIA (b)
(\$'000)

	1969-70				1970-71			
	Ordinary business	Indus- trial business	Super- annuation business	Total	Ordinary business	Indus- trial business	Super- annuation business	Total
July	18,620	2,104	8,034	28,758	21,610	2,144	9,988	33,742
August	15,994	1,918	7,247	25,160	18,380	2,130	10,807	31,318
September	17,521	2,142	8,879	28,543	19,680	1,961	10,433	32,075
October	17,872	2,277	6,926	27,075	19,330	2,313	9,857	31,500
November	14,929	1,927	7,442	24,297	18,866	2,226	7,643	28,735
December	17,429	1,745	10,500	29,673	21,370	1,793	12,623	35,785
January	12,934	1,230	6,766	20,931	15,126	1,439	8,577	25,141
February	15,545	1,849	7,862	25,256	16,605	1,865	8,291	26,762
March	15,906	2,119	10,301	28,327	20,898	2,480	11,391	34,769
April	18,095	2,038	9,627	29,760	18,065	1,947	10,153	30,165
May	18,657	2,067	7,790	28,515				
June	23,473	2,157	10,827	36,457				
<u>TOTAL</u>	206,975	23,572	102,202	332,750				

(a) Includes investment-linked superannuation business. (b) Includes Papua and New Guinea.

TABLE 9. - CLAIMS, SURRENDERS, ETC., PAID, BY TYPE OF PAYMENT (a) : AUSTRALIA (b)
(\$'000)

	April - 1971			
	Ordinary business	Industrial business	Superannuation business	Total
Claims	12,693	1,358	5,591	19,642
Surrenders	5,176	589	4,322	10,087
Annuities	93	..	235	329
Bonuses paid in cash	102	..	5	107
<u>TOTAL</u>	18,065	1,947	10,153	30,165

(a) Includes investment-linked superannuation business. (b) Includes Papua and New Guinea.

TABLE 10. - SELECTED ASSETS HELD IN AUSTRALIA BY LIFE INSURANCE COMPANIES (a) (b)

(\$ million)

	At end of -				
	March 1970	June 1970	Sept. 1970	Dec. 1970	March 1971
Fixed assets -					
Property	639.4	684.3	712.0	748.4	787.1
Furniture	9.7	10.2	10.6	10.4	9.8
<u>Total fixed assets</u>	649.1	694.5	722.6	758.8	796.9
Loans (excluding advances of premiums) -					
On mortgage -					
Rural	124.8	127.8	129.5	130.2	129.4
Housing	416.1	422.3	427.1	437.0	439.1
Other	650.8	652.9	657.7	661.1	660.4
On policies	202.8	212.2	219.0	224.8	230.6
To controlled companies	17.3	17.0	19.0	22.2	23.4
To building or housing societies	15.8	14.9	14.4	14.1	13.3
Other	21.6	19.7	12.3	13.2	15.9
<u>Total loans</u>	1,449.2	1,466.8	1,479.1	1,502.6	1,512.2
Investments -					
Government securities	1,221.9	1,243.3	1,284.2	1,316.2	1,340.7
Local and semi-governmental securities	452.1	462.9	480.3	500.4	513.5
Debentures	416.5	433.1	453.6	457.4	463.2
Secured and unsecured notes	139.9	136.5	132.2	123.5	128.2
Preference shares	86.3	85.3	85.5	82.8	83.5
Ordinary shares	723.0	753.3	788.9	822.7	836.8
Holdings in controlled companies	25.6	23.6	21.5	22.7	21.3
Other	17.1	17.7	18.3	19.8	22.4
<u>Total investments</u>	3,082.3	3,155.7	3,264.5	3,345.5	3,409.6
Cash -					
On deposit -					
Banks	0.2	1.0	2.1	1.9	0.3
Other	23.4	24.1	17.1	17.2	23.6
On current account and in hand	1.1	2.0	5.6	2.8	2.5
<u>Total cash</u>	24.6	27.1	24.9	21.9	26.4
<u>TOTAL SELECTED ASSETS</u>	5,205.3	5,344.2	5,491.0	5,628.7	5,745.0

(a) Items shown are the balances according to the companies' ledgers in respect of the statutory funds as at the date for which the information was supplied, without adjustment for any accrued or outstanding interest or other items which had not been brought into account as at that date. (b) Includes the business of the State Government Insurance Office of New South Wales and the Queensland State Government Insurance Office.

TABLE 11. - SELECTED LIABILITIES HELD IN AUSTRALIA
BY LIFE INSURANCE COMPANIES (a)(b)
(\$ million)

	At end of -				
	March 1970	June 1970	Sept. 1970	Dec. 1970	March 1971
Bank overdraft	46.7	38.2	42.7	41.2	43.3
Deposits	44.8	39.8	40.6	40.9	33.4

(a) Items shown are the balances according to the companies' ledgers in respect of the statutory funds as at the date for which the information was supplied, without adjustment for any accrued or outstanding interest or other items which had not been brought into account as at that date. (b) Includes the business of the State Government Insurance Office of New South Wales and the Queensland State Government Insurance Office.

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CANBERRA, A.C.T. 2600

15 JULY 1971

NOTE. Inquiries concerning these statistics may be made in Canberra by telephoning 49 0211 extension 415 or, in each State capital, by telephoning the office of the Bureau of Census and Statistics.