

S.B.689

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS, CANBERRA, AUSTRALIA

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RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES : AUSTRALIA
JANUARY, 1959 (PRELIMINARY ESTIMATES)

1. The statistics shown in the following tables relate to businesses which finance the sale of goods by retail, but do not retail goods themselves. These comprise public and private companies, partnerships, banks and other finance businesses. Businesses which finance hire purchase exclusively for their own employees are not included. The figures shown relate to all hire purchase agreements made by these businesses in respect of goods sold by retail. All types of goods sold to final purchasers are included, whether producer goods (such as plant and machinery) or consumer goods.

2. These statistics have been compiled from returns collected quarterly since March, 1953, from all businesses, and also since January, 1956, from returns collected monthly from a stratified sample of these businesses. The proportion of total transactions which is accounted for by businesses included in this sample (which is the basis of the monthly totals shown below for all businesses) ranges from approximately 85% of the total shown for the item "household and personal goods - number of agreements" to 95% of the total shown for the item "motor vehicles - amount financed".

3. Monthly figures are first published as preliminary estimates. At the end of each quarter when returns are received from all finance businesses, monthly statistics for each State are prepared and the preliminary estimates may be slightly revised. Other revisions may be made as continued growth in numbers of finance businesses and changes in organization of established businesses periodically give rise to problems affecting classification and comparability. Preliminary figures for January, 1959, are shown below with figures for previous periods.

4. Comparisons as to trend should be made only for complete years or corresponding quarters or months of incomplete years. Quarterly and monthly totals are influenced by seasonal and other factors affecting retail trade and particularly by those factors affecting sales of motor vehicles which constitute a large part of the hire purchase field. In addition, details of agreements are shown in the period in which the agreement was accepted by the finance business and this may be a subsequent period to that in which the actual sale of goods by the retailer took place.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 1 : BALANCES OUTSTANDING (including hiring charges and insurance), AUSTRALIA

As at	N.S.W. (a)	Vic.	Q'ld.	S.A. (b)	W.A.	Tas.	Aust.
	AMOUNT (£'000)						
1953 - 30th June	35,202	20,052	15,131	8,532	6,765	3,108	88,790
1954 - 30th June	50,779	30,806	22,489	13,380	10,154	4,772	132,380
1955 - 30th June	69,067	44,590	29,240	18,633	14,151	7,012	182,693
1956 - 30th June	78,992	56,025	32,266	21,618	15,388	8,163	212,452
30th September	80,724	57,748	33,962	22,772	15,276	8,497	218,979
31st December	83,730	61,023	36,089	24,751	15,877	9,033	230,503
1957 - 31st March	83,617	61,866	36,608	25,226	15,331	9,049	231,697
30th June	85,131	64,045	36,934	25,349	15,488	9,023	235,970
30th September	88,364	67,434	37,962	25,800	15,982	8,985	244,527
31st December	96,060	74,138	40,286	27,454	17,470	9,457	264,865
1958 - 31st January	98,034	75,937	40,641	27,808	17,838	9,600	269,350
28th February	100,036	77,851	40,943	27,921	17,841	9,651	274,247
31st March	102,676	79,481	41,266	27,898	18,060	9,798	279,179
30th April	105,479	81,348	41,552	28,329	18,471	9,918	285,597
31st May	109,167	84,110	42,111	28,628	18,828	9,929	292,773
30th June	111,170	85,123	42,483	28,761	19,052	9,932	296,521
31st July	114,116	86,593	42,903	28,936	19,160	9,986	301,632
31st August	116,803	87,832	43,420	29,172	19,363	10,109	306,576
30th September	119,583	89,915	44,361	29,719	19,605	10,109	313,292
31st October	122,976	91,848	45,474	30,328	20,107	10,234	320,967
30th November	126,309	94,123	46,303	30,965	20,708	10,332	328,740
31st December	129,964	96,455	47,472	31,867	21,201	10,665	337,624
1959 - 31st January (c)	131,623	97,174	47,518	32,086	21,267	10,651	340,319

(a) Includes Australian Capital Territory.

(b) Includes Northern Territory.

(c) Preliminary estimates, subject to revision.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 2 : NEW AGREEMENTS MADE, AUSTRALIA

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -												
30th June, 1954	(f) 236,272	(r) 158,420	(r) 88,490	(r)	(r)	(f)	560,338	41,366	32,528	796,610	199,786	121,018
" " 1955	277,693	191,445	110,688	14,571	3,813	5,394	647,149	49,239	39,892	939,413	249,497	155,974
" " 1956	304,858	212,511	125,504	18,998	11,892	7,383	686,744	51,954	42,181	1,070,600	276,357	175,128
" " 1957	316,512	224,600	136,668	23,034	14,739	9,223	689,953	53,377	42,819	1,029,499	292,716	188,710
" " 1958	357,129	257,033	157,107	23,286	15,887	10,172	824,166	83,809	67,844	1,204,581	356,729	235,123
7 months ended -												
January, 1958	205,172	145,217	98,897	12,928	9,306	5,890	472,219	46,249	37,406	690,319	200,772	132,193
" " 1959 (g)	234,175	168,049	104,147	18,051	12,923	8,322	509,585	51,095	41,825	761,811	232,067	154,294
3 months ended -												
January, 1958	91,419	65,413	40,129	6,244	4,446	2,819	226,861	22,416	18,141	324,524	92,275	61,089
" " 1959 (g)	99,327	71,974	45,022	8,505	6,378	4,107	226,690	21,628	17,742	334,522	93,380	66,871
Month -												
1957 - December	31,820	23,115	14,185	2,073	1,501	960	82,699	7,806	6,329	116,592	32,422	21,474
1958 - January	28,981	20,265	12,473	1,633	1,184	772	72,009	7,349	5,332	102,673	28,798	19,182
February	28,012	20,504	12,445	2,037	1,331	874	68,488	7,235	5,821	98,587	29,070	19,140
March	30,459	22,576	13,732	2,138	1,299	843	73,747	8,183	6,589	106,344	32,058	21,164
April	31,369	23,186	14,103	2,052	1,331	868	67,134	7,087	5,757	100,555	31,604	20,728
May	32,571	24,025	14,694	2,326	1,559	1,018	75,001	8,091	6,613	109,898	33,675	22,325
June	29,546	21,525	13,236	1,755	1,061	679	67,577	6,964	5,658	98,378	29,550	19,573
July	32,609	23,362	14,243	2,107	1,371	903	71,356	7,364	6,014	106,072	32,097	21,165
August	30,944	21,890	13,453	2,024	1,281	843	66,522	7,048	5,775	99,490	30,219	20,071
September	34,424	24,436	15,040	2,409	1,759	1,142	70,835	7,421	6,057	107,668	33,616	22,239
October	36,871	26,387	16,384	3,006	2,134	1,327	74,182	7,634	6,237	114,059	36,155	23,943
November	33,236	24,163	15,077	3,087	2,537	1,610	69,636	6,976	5,710	105,959	33,676	22,397
December	36,357	27,057	16,904	3,142	2,536	1,661	84,743	7,792	6,435	124,242	37,385	25,000
1959 - January (g)	29,734	20,754	13,041	2,276	1,305	836	72,311	6,860	5,597	104,321	28,919	19,474

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (d) Values at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (g) Preliminary estimates, subject to revision.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 3 - NEW AGREEMENTS MADE, AUSTRALIA

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Average Value per Agreement	Average Amount Financed	Average Proportion Financed	Average Value per Agreement	Average Amount Financed	Average Proportion Financed	Average Value per Agreement	Average Amount Financed	Average Proportion Financed	Average Value per Agreement	Average Amount Financed	Average Proportion Financed
	(d)	(e)	(f)	(d)	(e)	(f)	(d)	(e)	(f)	(d)	(e)	(f)
	£	£	%	£	£	%	£	£	%	£	£	%
Year ended -												
30th June, 1954	(g)670	(g)375	(g)56	(g)	(g)	(g)	74	58	79	251	152	61
" " 1955	689	399	58	605	370	61	76	62	81	266	166	63
" " 1956	697	412	59	626	389	62	76	61	81	273	173	63
" " 1957	710	432	61	640	400	63	77	62	80	284	183	64
" " 1958	720	440	61	682	437	64	102	82	81	296	195	66
7 months ended -												
January, 1958	708	433	61	720	456	63	98	79	81	291	191	66
" " 1959(h)	718	445	62	716	461	64	100	82	82	305	203	66
3 months ended -												
January, 1958	716	439	61	712	451	63	99	80	81	284	188	66
" " 1959(h)	725	453	63	750	483	64	95	78	82	299	200	67
Month -												
1957- December	726	446	61	724	463	64	94	77	81	278	184	66
1958- January	699	431	62	704	459	65	102	82	81	280	187	67
February	732	444	61	638	419	66	106	85	80	295	194	66
March	741	451	61	608	394	65	111	89	81	301	199	66
April	739	450	61	649	423	65	106	86	81	314	206	66
May	738	451	61	670	438	65	108	88	82	306	203	66
June	729	448	61	605	387	64	103	84	81	299	198	66
July	716	437	61	651	429	66	103	84	82	303	200	66
August	707	435	61	633	417	66	106	87	82	304	202	66
September	710	437	62	730	474	65	105	86	82	312	207	66
October	716	444	62	710	441	62	103	84	82	317	210	66
November	727	454	62	822	522	63	100	82	82	318	211	67
December	744	465	62	807	529	65	92	76	83	301	201	67
1959- January (h)	698	439	63	573	367	64	95	77	82	277	187	67

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Included farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machinery and equipment (including commercial refrigeration equipment) etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance. (e) Excludes hiring charges and insurance. (f) Average proportion of hire purchase sale financed. Excludes hiring charges and insurance. (g) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (h) Preliminary estimates, subject to revision.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 4 - NEW AGREEMENTS MADE, NEW SOUTH WALES (a)

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (b)			Plant and Machinery (c)			Household and Personal Goods (d)			Total (All Goods)		
	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -												
30th June, 1954	(g)85,804	(g)57,739	(g)32,082									
" " 1955	96,803	67,208	39,026	5,679	3,394	2,083	214,108	16,464	13,031	299,912	74,203	45,113
" " 1956	105,016	74,189	43,869	7,875	5,480	3,430	252,546	20,231	16,512	355,028	90,833	57,621
" " 1957	107,166	77,251	46,579	7,829	5,535	3,538	265,864	20,100	16,435	378,755	99,769	63,734
" " 1958	124,434	91,297	55,413	8,210	5,860	3,786	256,593	19,201	15,419	371,588	101,987	65,536
6 months ended -												
December, 1957	59,755	43,433	26,432	3,932	3,057	1,945	310,670	35,101	28,448	443,314	132,258	87,647
" 1958	72,676	53,780	33,492	5,513	4,178	2,716	143,287	15,551	12,599	206,974	62,041	40,976
3 months ended -												
December, 1957	31,294	23,159	14,048	2,182	1,687	1,068	167,473	19,497	16,032	245,662	77,455	52,240
" 1958	37,418	28,193	17,686	3,206	2,588	1,674	85,724	9,759	8,032	113,351	33,735	22,329
Month -												
1957 - November	10,128	7,413	4,479	806	618	391	26,512	3,046	2,477	37,446	11,077	7,347
December	10,834	8,153	4,933	663	483	311	31,039	3,244	2,632	42,536	11,880	7,876
1958 - January	9,716	6,970	4,285	584	427	281	26,865	3,000	2,415	37,165	10,397	6,981
February	10,094	7,207	4,364	807	545	362	26,576	3,054	2,466	37,477	10,806	7,192
March	11,075	8,346	4,979	772	452	308	31,031	3,699	2,978	42,878	12,497	8,265
April	11,062	8,308	4,972	708	437	284	27,223	3,056	2,481	38,993	11,801	7,737
May	11,857	8,880	5,399	837	563	363	29,023	3,642	2,976	41,717	13,085	8,738
June	10,875	8,153	4,982	570	379	243	26,665	3,099	2,533	38,110	11,631	7,758
July	11,760	8,523	5,215	718	448	297	28,382	3,338	2,725	40,860	12,309	8,237
August	11,317	8,232	5,153	769	553	364	26,873	3,199	2,632	38,959	11,984	8,149
September	12,181	8,832	5,438	820	589	381	26,494	3,201	2,643	39,495	12,622	8,462
October	12,694	9,397	5,813	1,038	776	487	27,577	3,341	2,731	41,309	13,514	9,031
November	11,900	8,903	5,655	1,052	937	609	25,585	2,955	2,434	38,537	12,795	8,698
December (h)	12,824	9,893	6,218	1,116	875	578	32,562	3,463	2,867	46,502	14,231	9,663

(a) Includes Australian Capital Territory. (b) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (c) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc. (d) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (e) Value at net cash or list price (excluding hiring charges and insurance). (f) Excludes hiring charges and insurance. (g) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (h) Estimates for January not yet available.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 5 - NEW AGREEMENTS MADE, VICTORIA

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -												
30th June, 1954	(f) 54,416	(f) 37,354	(f) 21,454									
" " 1955	67,422	48,435	28,690	3,982	2,314	1,401	127,179	9,464	7,398	181,595	46,818	28,852
" " 1956	78,922	57,876	34,937	5,045	3,142	1,913	153,269	11,700	9,517	224,673	62,449	39,608
" " 1957	81,782	59,155	37,085	5,529	3,739	2,371	157,755	12,987	10,564	241,722	74,005	47,414
" " 1958	94,063	69,006	43,354	5,446	3,924	2,463	158,529	15,049	12,111	245,840	77,943	51,567
6 months ended -												
December, 1957	47,289	33,712	21,249	2,786	2,028	1,254	96,389	11,999	9,729	146,464	47,739	32,232
" " 1958	54,580	40,932	25,633	4,583	3,027	1,935	98,875	12,800	10,486	158,038	56,759	38,054
3 months ended -												
December, 1957	25,812	18,711	11,830	1,707	1,255	771	51,978	6,381	5,170	79,497	26,347	17,771
" " 1958	29,198	22,205	14,014	2,753	1,903	1,220	51,100	6,044	4,927	83,051	30,152	20,161
Month -												
1957 - November	8,528	6,111	3,866	641	395	237	17,170	2,103	1,698	26,339	8,609	5,801
December	8,586	6,551	4,163	593	534	334	18,300	2,149	1,743	27,479	9,234	6,240
1958 - January	7,564	5,335	3,365	369	254	160	17,550	2,254	1,832	25,483	7,843	5,357
February	7,202	5,660	3,539	420	312	200	16,618	2,279	1,838	24,240	8,251	5,577
March	7,733	5,964	3,753	479	315	202	16,239	2,532	2,065	24,451	8,811	6,020
April	8,342	6,310	3,960	457	355	226	16,452	2,383	1,953	25,251	9,048	6,139
May	8,538	6,555	4,049	503	388	248	17,894	2,601	2,160	26,935	9,544	6,457
June	7,395	5,470	3,439	432	272	173	15,187	2,237	1,811	23,014	7,979	5,423
July	8,303	6,224	3,853	594	401	256	15,901	2,314	1,905	24,798	8,939	6,014
August	7,828	5,670	3,507	551	313	198	15,323	2,179	1,801	23,702	8,162	5,506
September	9,251	6,833	4,259	685	410	261	16,551	2,263	1,853	26,487	9,506	6,373
October	9,939	7,429	4,658	832	505	325	17,496	2,227	1,806	28,267	10,161	6,789
November	9,267	6,928	4,355	934	619	392	15,869	1,913	1,555	26,070	9,460	6,302
December (g)	9,992	7,848	5,001	987	779	503	17,735	1,904	1,566	28,714	10,531	7,070

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (g) Estimates for January not yet available.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 6 - NEW AGREEMENTS MADE, QUEENSLAND

TABLE 2 - NEW AGREEMENTS MADE, QUEENSLAND

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -	(f)39,991	(f)26,095	(f)14,824	(f)	(f)	(f)	110,089	7,047	5,333	150,080	33,142	20,157
30th June, 1954	45,939	30,369	17,142	2,685	1,355	837	118,254	7,613	5,942	166,878	39,337	23,921
" " 1955	49,668	32,604	18,660	3,404	1,720	1,071	127,099	7,757	6,040	180,171	42,081	25,771
" " 1956	53,854	37,986	22,774	5,445	2,231	1,412	133,344	8,044	6,269	192,643	48,261	30,455
" " 1957	57,337	41,593	24,646	5,233	2,762	1,762	147,480	9,312	7,352	210,050	53,667	33,760
6 months ended -												
December, 1957	29,194	21,045	12,417	2,421	1,376	872	72,968	4,665	3,693	104,583	27,086	16,982
" " 1958	33,831	23,478	14,130	2,543	1,869	1,204	83,021	5,226	4,206	119,395	30,573	19,540
3 months ended -												
December, 1957	15,172	10,901	6,406	1,350	796	505	40,410	2,665	2,114	56,932	14,362	9,025
" " 1958	17,492	12,045	7,330	1,324	1,040	669	44,390	2,855	2,311	63,206	15,940	10,310
Month -												
1957 - November	5,037	3,755	2,217	500	301	186	12,917	861	683	18,454	4,917	3,086
December	5,252	3,714	2,184	426	205	135	15,450	971	770	21,128	4,890	3,089
1958 - January	4,655	3,369	2,004	410	287	189	12,953	842	659	18,018	4,498	2,852
February	4,284	3,124	1,789	511	230	146	12,162	813	638	16,957	4,167	2,573
March	4,677	3,443	2,061	499	202	130	13,138	838	659	18,314	4,483	2,850
April	4,729	3,371	2,019	425	187	117	11,225	693	551	16,379	4,251	2,687
May	5,077	3,707	2,240	559	279	186	12,993	767	606	18,629	4,753	3,032
June	4,721	3,534	2,116	408	201	122	12,041	694	546	17,170	4,429	2,784
July	5,510	3,928	2,304	429	237	153	13,462	751	609	19,401	4,916	3,066
August	5,077	3,569	2,100	350	191	118	11,586	747	590	17,013	4,507	2,808
September	5,752	3,936	2,396	440	401	264	13,583	873	696	19,775	5,210	3,356
October	6,354	4,266	2,630	511	436	271	14,526	938	762	21,391	5,640	3,663
November	5,238	3,609	2,202	378	286	181	13,851	944	754	19,467	4,839	3,137
December (g)	5,900	4,170	2,498	435	318	217	16,013	973	795	22,348	5,461	3,510

(a) Includes new and used motor cars, motor cycles, motor vehicles, etc.

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance.) (e) Excludes hiring charges and insurance. (f) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (g) Estimates for January not yet available.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 7 - NEW AGREEMENTS MADE, SOUTH AUSTRALIA (a)

Period during which New Agreements were made	Motor Vehicles, Tractors etc. (b)			Plant and Machinery (c)			Household and Personal Goods (d)			Total (All Goods)		
	Number of Agreements	Value of Goods (e)	Amount Financed (f)	Number of Agreements	Value of Goods (e)	Amount Financed (f)	Number of Agreements	Value of Goods (e)	Amount Financed (f)	Number of Agreements	Value of Goods (e)	Amount Financed (f)
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -												
30th June, 1954	(g)28,270	(g)18,027	(g)9,654				57,635	4,286	3,570	85,905	22,313	13,224
" " 1955	33,399	22,402	12,728	1,081	754	438	54,265	4,398	3,672	88,745	27,554	16,838
" " 1956	35,927	24,168	13,767	1,414	727	459	56,879	4,752	3,985	94,220	29,647	18,211
" " 1957	38,636	26,780	15,990	2,219	1,813	1,020	61,397	5,129	4,226	102,252	33,722	21,236
" " 1958	40,196	26,699	16,240	1,948	1,413	843	86,880	6,840	5,634	129,024	34,952	22,717
6 months ended -												
December, 1957	19,577	13,139	7,959	962	734	416	43,473	3,386	2,808	64,012	17,259	11,183
" " 1958	21,678	14,362	8,732	1,571	1,216	773	49,830	3,800	3,158	73,079	19,378	12,713
3 months ended -												
December, 1957	10,125	6,748	4,088	573	474	266	24,379	1,987	1,651	35,077	9,209	6,005
" " 1958	11,169	7,488	4,587	975	778	467	26,760	2,094	1,773	38,904	10,360	6,827
Month -												
1957 - November	3,430	2,303	1,400	234	190	108	8,013	663	550	11,677	3,156	2,058
December	3,254	2,149	1,309	184	113	70	9,092	752	632	12,530	3,014	2,011
1958 - January	3,549	2,181	1,320	150	91	57	7,306	643	538	11,005	2,920	1,915
February	3,257	2,123	1,288	140	84	58	6,997	576	470	10,394	2,783	1,816
March	3,375	2,274	1,377	137	128	67	7,144	599	477	10,656	3,001	1,921
April	3,646	2,467	1,508	178	120	80	6,471	529	430	10,295	3,116	2,018
May	3,509	2,373	1,457	203	151	99	8,176	587	483	11,888	3,111	2,039
June	3,283	2,142	1,331	178	105	66	7,313	515	428	10,774	2,762	1,825
July	3,498	2,322	1,429	184	175	124	7,560	543	444	11,242	3,045	1,997
August	3,382	2,184	1,328	168	76	55	7,066	525	432	10,616	2,785	1,815
September	3,629	2,368	1,438	244	187	127	8,444	633	509	12,317	3,183	2,074
October	3,944	2,665	1,661	314	229	140	8,079	630	523	12,337	3,524	2,329
November	3,387	2,258	1,356	341	289	173	8,052	650	550	11,780	3,197	2,059
December (h)	3,838	2,565	1,520	320	260	154	10,622	814	695	14,737	3,639	2,439

(a) Includes Northern Territory. (b) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (c) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc. (d) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (e) Value at net cash or list price (excluding hiring charges and insurance). (f) Excludes hiring charges and insurance. (g) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (h) Estimates for January not yet available.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 8 - NEW AGREEMENTS MADE, WESTERN AUSTRALIA

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -												
30th June, 1954	(f) 17,460	(f) 12,409	(f) 6,835	(f)	(f)	(f)	37,232	2,973	2,316	54,692	15,382	9,151
" " 1955	21,679	14,645	8,505	745	604	387	49,831	3,835	3,091	72,255	19,084	11,983
" " 1956	21,810	14,644	9,133	821	531	334	57,592	4,484	3,674	80,223	19,659	13,141
" " 1957	20,790	13,523	8,326	1,385	963	604	60,417	4,338	3,522	82,592	18,824	12,452
" " 1958	26,214	18,131	11,230	1,829	1,542	1,081	64,214	4,811	3,880	92,257	24,484	16,191
6 months ended -												
December, 1957	12,863	8,536	5,297	837	726	508	35,265	2,575	2,080	48,965	11,837	7,885
" " 1958	13,776	9,229	5,721	1,107	1,062	695	28,983	2,220	1,806	43,866	12,511	8,222
3 months ended -												
December, 1957	6,959	4,633	2,884	555	503	339	17,982	1,420	1,146	25,496	6,556	4,369
" " 1958	7,240	4,911	3,053	748	771	487	15,828	1,267	1,038	23,816	6,942	4,578
Month -												
1957 - November	2,212	1,548	952	249	212	138	5,648	444	358	8,109	2,204	1,448
December	2,447	1,557	985	139	121	83	6,893	539	435	9,479	2,217	1,503
1958 - January	2,280	1,598	996	124	91	62	5,437	453	366	7,841	2,142	1,424
February	2,099	1,615	1,005	164	136	93	4,661	389	310	6,924	2,140	1,408
March	2,277	1,571	971	206	181	123	4,501	382	305	6,984	2,134	1,399
April	2,303	1,757	1,059	226	204	143	4,485	331	267	7,014	2,292	1,469
May	2,314	1,645	1,028	170	129	95	4,938	358	285	7,422	2,132	1,408
June	2,078	1,409	874	102	75	57	4,927	323	267	7,107	1,807	1,198
July	2,252	1,472	908	112	58	41	4,504	310	250	6,868	1,840	1,199
August	2,050	1,323	815	101	116	90	4,286	301	246	6,437	1,740	1,151
September	2,234	1,523	945	146	117	77	4,365	342	272	6,745	1,982	1,294
October	2,602	1,673	1,037	234	149	79	4,986	382	317	7,822	2,204	1,433
November	2,283	1,645	1,024	324	377	236	4,830	397	325	7,437	2,419	1,585
December (g)	2,355	1,593	992	190	245	172	6,012	488	396	8,557	2,326	1,560

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (g) Estimates for January not yet available.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 9 - NEW AGREEMENTS MADE, TASMANIA

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Groups)		
	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed	Number of Agreements	Value of Goods	Amount Financed
		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -												
30th June, 1954	(f) 10,331	(£) 6,796	(£) 3,641	(f)	(f)	(f)	14,095	1,132	880	24,426	7,928	4,521
" " 1955	12,451	8,386	4,597	399	392	248	18,984	1,462	1,158	31,834	10,240	6,003
" " 1956	13,515	9,030	5,198	439	292	176	21,555	1,874	1,483	35,509	11,196	6,857
" " 1957	14,234	9,905	5,914	627	458	273	19,673	1,616	1,272	34,584	11,979	7,464
" " 1958	14,835	10,307	6,224	620	386	237	18,593	1,460	1,142	34,098	12,153	7,603
6 months ended -												
December, 1957	7,513	5,087	3,065	307	201	123	8,828	724	565	16,648	6,012	3,753
" " 1958	7,900	5,514	3,348	458	266	163	9,092	692	540	17,450	6,472	4,051
3 months ended -												
December, 1957	3,978	2,745	1,672	183	117	70	5,075	420	328	9,236	3,282	2,070
" " 1958	3,947	2,765	1,695	229	127	81	4,759	382	301	8,935	3,275	2,077
Month -												
1957 - November	1,283	903	552	58	45	27	1,893	144	114	3,234	1,092	693
December	1,447	991	611	68	45	27	1,925	151	117	3,440	1,187	755
1958 - January	1,217	812	508	46	34	23	1,898	152	122	3,161	998	653
February	1,076	775	460	45	24	15	1,474	124	99	2,595	923	574
March	1,322	978	591	45	21	13	1,694	133	105	3,061	1,132	709
April	1,287	973	585	58	28	18	1,278	95	75	2,623	1,096	678
May	1,276	865	521	54	49	27	1,977	136	103	3,307	1,050	651
June	1,194	817	494	65	29	18	1,444	96	73	2,703	942	585
July	1,286	893	539	70	52	32	1,547	103	81	2,903	1,048	652
August	1,290	912	550	85	32	18	1,388	97	74	2,763	1,041	642
September	1,377	944	564	74	55	32	1,398	109	84	2,849	1,108	680
October	1,338	957	585	77	39	25	1,518	116	93	2,933	1,112	703
November	1,161	820	505	58	29	19	1,449	117	92	2,668	966	616
December (e)	1,448	988	605	94	59	37	1,792	150	116	3,334	1,127	758

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Details relating to Plant and Machinery are included with Motor Vehicles, etc. (g) Estimates for January not yet available.