

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS, CANBERRA, AUSTRALIA

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RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES : AUSTRALIA
JULY, 1959 (PRELIMINARY ESTIMATES)

1. The statistics shown in the following tables relate to businesses which finance the sale of goods by retail, but do not retail goods themselves. These comprise public and private companies, partnerships, banks and other finance businesses. The figures shown relate to all hire purchase agreements made by these businesses in respect of goods sold by retail. All types of goods sold to final purchasers are included, whether producer goods (such as plant and machinery) or consumer goods. Time payment and other instalment credit transactions (not hire purchase) are excluded as are transactions by businesses which finance hire purchase exclusively for their own employees.
2. These statistics are based on returns collected quarterly from all finance businesses. However, to obtain current monthly figures between these quarterly collections, returns are collected monthly from a stratified sample of finance businesses and an estimate of the total transactions of all finance businesses is derived from this sample.
3. The estimated monthly totals derived from the sample are first published as preliminary estimates. At the end of each quarter these are revised to accord with the results of the full (quarterly) collection. Other revisions may be made as growth in number of businesses and changes in organisation of established businesses give rise periodically to problems affecting classification and comparability. Preliminary figures for July are shown below with figures for previous periods.
4. Comparisons as to trend are generally best made by relating complete years or corresponding periods of years. The figures are influenced by seasonal and other factors affecting sales of motor vehicles, which constitute a large part of the total value of transactions. In addition, details of agreements are shown in the period in which the agreement was accepted by the finance business and this may be a subsequent period to that in which the actual sale of goods by the retailer took place.
5. This Bulletin contains a new table (No.2), which dissects the amount financed for motor vehicles, tractors, etc. according to whether the finance was provided for new or for used vehicles, etc. This information has been collected since the beginning of 1959 and corresponding figures will be included in future quarterly issues.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 3 : NEW AGREEMENTS MADE, AUSTRALIA

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)
	(£'000)	(£'000)	(£'000)	(£'000)	(£'000)	(£'000)	(£'000)	(£'000)	(£'000)	(£'000)	(£'000)	(£'000)
Year ended -												
30th June, 1954	(£)236,272	(£)58,420	(£)88,490	(£)	(£)	(£)	560,458	41,378	32,538	796,730	199,798	121,028
" " 1955	278,186	191,681	110,870	14,571	8,813	5,394	647,312	49,254	39,904	940,069	249,748	156,168
" " 1956	305,787	212,961	125,911	18,998	11,892	7,383	687,119	51,986	42,206	1,011,934	276,839	175,500
" " 1957	317,054	225,024	136,875	21,577	14,660	9,156	691,410	53,455	42,886	1,030,041	293,139	188,917
" " 1958	358,189	257,809	157,446	22,441	15,904	10,178	826,290	83,917	67,937	1,206,920	357,630	235,561
" " 1959	394,937	285,021	176,871	31,003	21,859	14,010	836,720	83,205	68,329	1,262,660	390,065	259,210
7 months ended -												
July, 1958	214,224	155,897	95,151	13,611	9,167	5,979	496,380	52,316	42,418	724,215	217,380	143,548
July, 1959 (g)	224,326	161,921	101,125	17,924	11,835	7,542	459,264	45,031	37,103	701,534	218,787	145,710
3 months ended -												
July, 1958	94,950	69,086	42,253	6,055	3,988	2,600	214,200	22,418	18,282	315,205	95,492	63,135
July, 1959 (g)	99,333	71,689	45,090	7,770	4,990	3,232	185,822	18,788	15,532	296,925	95,467	63,854
Month -												
1958 - June	29,611	21,582	13,261	1,720	1,059	677	67,563	6,955	5,650	98,894	29,596	19,588
July	32,697	23,425	14,274	2,110	1,375	909	71,593	7,379	6,026	106,400	32,179	21,209
August	31,028	21,950	13,478	2,005	1,301	855	66,743	7,061	5,786	99,776	30,312	20,119
September	34,515	24,501	15,067	2,397	1,782	1,155	71,107	7,440	6,072	108,019	33,723	22,294
October	36,990	26,437	16,402	3,012	2,213	1,390	74,716	7,664	6,264	114,678	36,314	24,056
November	33,289	24,206	15,092	3,081	2,527	1,608	70,118	7,004	5,740	106,488	33,737	22,440
December	36,434	27,110	16,924	3,142	2,467	1,600	85,361	7,838	6,475	124,937	37,415	24,999
1959 - January	29,885	20,672	12,977	2,239	1,294	830	72,814	6,935	5,659	104,938	28,901	19,466
February	29,410	21,079	13,004	2,473	1,788	1,082	66,556	6,576	5,431	98,439	29,443	19,517
March	31,132	22,760	14,110	2,593	1,813	1,161	64,291	6,199	5,105	98,016	30,772	20,376
April	34,566	25,721	15,944	2,849	1,950	1,237	65,801	6,533	5,376	103,216	34,204	22,557
May	31,705	23,212	14,430	2,595	1,698	1,105	62,813	6,327	5,216	97,113	31,237	20,751
June	33,326	23,948	15,169	2,507	1,651	1,078	64,807	6,249	5,179	100,640	31,648	21,426
July (g)	34,302	24,529	15,491	2,668	1,641	1,049	62,202	6,212	5,137	99,172	32,362	21,677

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Details relating to Plant and Machinery are included with Motor Vehicles, tractors, etc. (g) Preliminary estimates, subject to revision.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES

TABLE 4 : NEW AGREEMENTS MADE, AUSTRALIA

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Average Value per Agreement (d)	Average Amount Financed (e)	Average Proportion Financed (f)	Average Value per Agreement (d)	Average Amount Financed (e)	Average Proportion Financed (f)	Average Value per Agreement (d)	Average Amount Financed (e)	Average Proportion Financed (f)	Average Value per Agreement (d)	Average Amount Financed (e)	Average Proportion Financed (f)
	£	£	%	£	£	%	£	£	%	£	£	%
Year ended -												
30th June, 1954	(g)670	(g)375	(g)56	(g)	(g)	(g)	74	58	79	251	152	61
" " 1955	689	399	58	605	370	61	76	62	81	266	166	63
" " 1956	696	412	59	626	389	62	76	61	81	274	173	63
" " 1957	710	432	61	679	424	62	77	62	80	285	183	64
" " 1958	720	440	61	709	454	64	102	82	81	296	195	66
" " 1959	722	448	62	705	452	64	99	82	82	309	205	66
7 months ended -												
July, 1958	728	444	61	673	439	65	105	85	81	300	198	66
July, 1959 (h)	722	451	62	660	421	64	98	81	82	312	208	67
3 months ended -												
July, 1958	728	445	61	659	429	65	105	85	82	303	200	66
July, 1959 (h)	722	454	63	642	416	65	99	82	83	322	215	67
Month -												
1958 - June	729	448	61	616	394	64	103	84	81	299	198	66
July	716	437	61	652	431	66	103	84	82	302	199	66
August	707	434	61	649	426	66	106	87	82	304	202	66
September	710	437	61	743	482	65	105	85	82	312	206	66
October	715	444	62	735	461	63	103	84	82	317	210	66
November	727	453	62	820	522	64	100	82	82	317	211	67
December	744	465	62	785	509	65	92	76	83	299	200	67
1959 - January	692	434	63	578	371	64	95	78	82	275	186	67
February	717	442	62	723	438	61	99	82	83	299	198	66
March	731	453	62	699	448	64	96	79	82	314	208	66
April	744	461	62	684	434	63	99	82	82	331	219	66
May	732	455	62	654	426	65	101	83	82	322	214	66
June	719	455	63	659	430	65	96	80	83	316	213	67
July (h)	715	452	63	615	393	64	100	83	83	327	219	67

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Average proportion of hire purchase sale financed. Excludes hiring charges and insurance. (g) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (h) Preliminary estimates, subject to revision.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES

TABLE 5 : NEW AGREEMENTS MADE, NEW SOUTH WALES (a)

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (b)			Plant and Machinery (c)			Household and Personal Goods (d)			Total (All Goods)		
	Number of Agreements	Value of Goods (£'000) (e)	Amount Financed (£'000) (f)	Number of Agreements	Value of Goods (£'000) (e)	Amount Financed (£'000) (f)	Number of Agreements	Value of Goods (£'000) (e)	Amount Financed (£'000) (f)	Number of Agreements	Value of Goods (£'000) (e)	Amount Financed (£'000) (f)
Year ended -		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)		(£'000)	(£'000)
30th June, 1954	(g)85,804	(g)57,739	(g)32,082		(g)	(g)	214,108	16,464	13,031	299,912	74,203	45,113
" " 1955	96,803	67,208	39,026	5,679	3,394	2,083	252,546	20,231	16,512	355,028	90,833	57,621
" " 1956	105,016	74,189	43,869	7,875	5,480	3,430	265,864	20,100	16,435	378,755	99,769	63,734
" " 1957	107,409	77,541	46,678	7,829	5,535	3,538	256,593	19,201	15,419	371,831	102,277	65,635
" " 1958	124,864	91,814	55,583	8,210	5,860	3,786	310,670	35,101	28,448	443,744	132,775	87,817
" " 1959	142,602	105,674	65,836	11,127	8,315	5,385	328,027	37,487	30,980	481,756	151,476	102,201
6 months ended -												
June, 1958	64,851	48,068	29,049	4,278	2,803	1,841	167,383	19,550	15,849	236,512	70,421	46,739
June, 1959	69,457	51,568	32,214	5,593	4,122	2,660	160,227	17,963	14,923	235,277	73,653	49,797
3 months ended -												
June, 1958	33,886	25,449	15,389	2,115	1,379	890	82,911	9,797	7,990	118,912	36,625	24,269
June, 1959	36,893	27,639	17,366	2,842	2,097	1,356	78,215	8,856	7,371	117,950	38,592	26,093
Month -												
1958 - May	11,889	8,918	5,412	837	563	363	29,023	3,642	2,976	41,749	13,123	8,751
June	10,905	8,188	4,993	570	379	243	26,665	3,099	2,533	38,140	11,666	7,769
July	11,848	8,586	5,241	725	452	300	28,384	3,338	2,725	40,957	12,376	8,266
August	11,401	8,292	5,178	776	558	367	26,875	3,199	2,632	39,052	12,049	8,177
September	12,272	8,897	5,465	827	595	384	26,496	3,201	2,643	39,595	12,693	8,492
October	12,764	9,443	5,830	1,038	776	487	27,686	3,350	2,740	41,488	13,569	9,057
November	11,965	8,947	5,672	1,052	937	609	25,686	2,963	2,441	38,703	12,847	8,722
December	12,895	9,941	6,236	1,116	875	578	32,673	3,473	2,876	46,684	14,289	9,690
1959 - January	10,677	7,629	4,814	773	537	347	28,068	3,000	2,465	39,518	11,166	7,626
February	10,526	7,821	4,774	936	732	463	26,560	3,004	2,519	38,022	11,557	7,756
March	11,361	8,479	5,260	1,042	756	494	27,384	3,103	2,568	39,787	12,338	8,322
April	12,740	9,876	6,115	1,053	796	504	27,146	3,141	2,604	40,939	13,813	9,223
May	11,634	8,698	5,427	899	667	436	25,801	2,964	2,461	38,334	12,329	8,324
June (h)	12,519	9,065	5,824	890	634	416	25,268	2,751	2,306	38,677	12,450	8,546

(a) Includes Australian Capital Territory.

(b) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories.

(c) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc.

(d) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods.

(e) Value at net cash or list price (excluding hiring charges and insurance).

(f) Excludes hiring charges and insurance.

(g) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc.

(h) Estimates for July not yet available.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES

TABLE 6 - NEW AGREEMENTS MADE, VICTORIA

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)	Number of Agreements	Value of Goods (d)	Amount Financed (e)
Year ended -	(f)	(£'000)	(£'000)	(f)	(£'000)	(£'000)	(f)	(£'000)	(£'000)	(f)	(£'000)	(£'000)
30th June, 1954	54,416	37,354	21,454									
" " 1955	67,915	48,671	28,872	3,982	2,314	1,401	127,299	9,476	7,408	181,715	46,830	28,862
" " 1956	79,851	58,326	35,284	5,045	3,142	1,913	153,432	11,715	9,529	225,329	62,700	39,802
" " 1957	82,081	59,287	37,192	5,529	3,739	2,370	158,130	13,019	10,589	243,026	74,487	47,786
" " 1958	94,426	69,120	43,427	5,494	3,947	2,480	158,529	15,048	12,111	246,139	78,074	51,673
" " 1959	103,992	78,324	49,451	9,094	5,605	3,586	197,535	26,341	21,438	297,455	99,408	67,345
6 months ended -												
June, 1958	47,025	35,388	22,164	2,708	1,919	1,226						
June, 1959	49,412	37,392	23,818	4,497	2,536	1,622	100,165	14,279	11,652	149,898	51,586	35,042
3 months ended -												
June, 1958	24,387	18,389	11,483	1,392	1,015	647						
June, 1959	26,178	19,989	12,759	2,283	1,324	860	42,436	5,127	4,199	70,897	26,440	17,818
Month -												
1958 - May	8,577	6,571	4,060	503	388	248						
June	7,430	5,492	3,453	432	272	173	17,832	2,588	2,148	26,912	9,547	6,456
July	8,303	6,224	3,853	599	415	266	15,134	2,226	1,801	22,996	7,990	5,427
August	7,828	5,670	3,507	555	327	207	15,967	2,319	1,909	24,869	8,958	6,028
September	9,251	6,833	4,259	690	424	271	15,387	2,183	1,805	23,770	8,180	5,519
October	9,939	7,429	4,658	832	505	325	16,620	2,268	1,856	26,561	9,525	6,386
November	9,267	6,928	4,355	934	619	392	17,496	2,227	1,806	28,267	10,161	6,789
December	9,992	7,848	5,001	987	779	503	15,869	1,913	1,555	26,070	9,460	6,302
1959 - January	7,483	5,454	3,495	776	341	216	17,735	1,904	1,566	28,714	10,531	7,070
February	7,717	5,870	3,728	729	401	261	14,807	1,729	1,416	23,066	7,524	5,127
March	8,034	6,079	3,836	709	470	285	13,812	1,685	1,374	22,258	7,956	5,363
April	9,118	7,102	4,510	769	410	261	12,522	1,468	1,197	21,265	8,017	5,318
May	8,374	6,414	4,092	737	414	272	14,154	1,680	1,377	24,041	9,192	6,148
June (g)	8,686	6,473	4,157	777	500	327	13,819	1,672	1,364	22,930	8,500	5,728
							14,463	1,775	1,458	23,926	8,748	5,942

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (g) Estimates for July not yet available.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 7 - NEW AGREEMENTS MADE, QUEENSLAND

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)
Year ended -												
30th June, 1954	(f) 39,991	(f) 26,095	(f) 14,824									
" " 1955	45,939	30,369	17,142	2,685	1,355	837	110,089	7,047	5,333	150,080	33,142	20,157
" " 1956	49,668	32,604	18,660	3,404	1,720	1,071	118,254	7,613	5,942	166,878	39,337	23,921
" " 1957	53,854	37,986	22,776	3,988	2,152	1,346	127,099	7,757	6,040	180,171	42,081	29,771
" " 1958	57,337	41,594	24,647	4,340	2,756	1,749	134,801	8,123	6,334	192,643	48,261	30,456
" " 1959	64,169	44,219	26,762	4,955	3,823	2,390	148,398	9,364	7,395	210,075	53,714	33,791
6 months ended -												
June, 1958	28,143	20,548	12,229	2,224	1,390	888	161,230	9,911	8,026	230,354	57,953	37,178
June, 1959	30,335	20,733	12,631	2,475	1,964	1,193	75,118	4,682	3,688	105,485	26,620	16,805
3 months ended -												
June, 1958	14,527	10,612	6,375	1,164	655	414	76,913	4,628	3,763	109,723	27,325	17,587
June, 1959	15,770	11,062	6,729	1,292	993	634	36,499	2,168	1,715	52,190	13,435	8,504
Month -												
1958 - May							34,771	2,085	1,680	51,833	14,140	9,043
June	5,077	3,707	2,240	458	274	182	13,098	773	611	18,633	4,754	3,033
July	4,721	3,534	2,116	373	199	120	12,080	696	548	17,174	4,429	2,884
August	5,510	3,928	2,304	420	223	146	13,587	758	615	19,517	4,909	3,065
September	5,077	3,569	2,100	320	192	118	11,700	753	595	17,097	4,514	2,813
October	5,752	3,936	2,396	416	404	264	13,704	880	702	19,872	5,220	3,362
November	6,363	4,270	2,631	517	434	270	14,841	950	773	21,721	5,654	3,674
December	5,226	3,608	2,200	372	286	181	14,120	954	770	19,718	4,848	3,151
1959 - January	5,906	4,175	2,500	435	320	218	16,365	988	808	22,706	5,483	3,526
February	4,942	3,193	1,944	354	237	148	15,660	951	761	20,956	4,381	2,873
March	4,596	3,048	1,848	444	432	218	13,782	853	698	18,822	4,333	2,764
April	5,027	3,430	2,110	385	302	193	12,700	739	604	18,112	4,471	2,907
May	5,353	3,722	2,268	433	357	226	11,676	753	610	17,462	4,832	3,104
June (g)	5,083	3,613	2,182	452	341	219	10,818	642	513	16,353	4,596	2,914
	5,334	3,727	2,279	407	295	189	12,277	690	557	18,018	4,712	3,025

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (g) Estimates for July not yet available.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE B - NEW AGREEMENTS MADE, SOUTH AUSTRALIA (a)

Period during which New Agreements were made	Motor Vehicles, Tractors etc. (b)			Plant and Machinery (c)			Household and Personal Goods (d)			Total (All Goods)		
	Number of Agreements	Value of Goods (£'000)	Amount Financed (£'000)	Number of Agreements	Value of Goods (£'000)	Amount Financed (£'000)	Number of Agreements	Value of Goods (£'000)	Amount Financed (£'000)	Number of Agreements	Value of Goods (£'000)	Amount Financed (£'000)
Year ended -												
30th June, 1954	(g)28,270	(g)18,027	(g)9,654		(g)	(g)	57,635	4,286	3,570	85,905	22,313	13,224
" " 1955	33,399	22,402	12,728	1,081	754	438	54,265	4,398	3,672	88,745	27,554	16,838
" " 1956	35,927	24,168	13,767	1,414	727	459	56,879	4,752	3,985	94,220	29,647	18,211
" " 1957	38,636	26,781	15,991	2,219	1,313	1,020	61,397	5,129	4,226	102,252	33,723	21,237
" " 1958	40,356	26,798	16,302	1,948	1,413	844	86,880	6,840	5,634	129,184	35,051	22,780
" " 1959	42,155	28,288	17,317	2,913	1,846	1,180	94,841	7,417	6,203	139,909	37,551	24,700
5 months ended -												
June, 1958	20,705	13,615	8,315	986	679	427	43,407	3,454	2,826	65,098	17,748	11,568
June, 1959	20,477	13,926	8,535	1,342	630	407	44,701	3,586	3,020	66,520	18,142	11,962
3 months ended -												
June, 1958	10,438	6,982	4,296	559	376	245	21,960	1,631	1,341	32,957	8,989	5,882
June, 1959	10,257	7,105	4,360	762	352	224	22,437	1,842	1,565	33,456	9,299	6,149
Month -												
1958 -												
May	3,509	2,373	1,457	203	151	99	8,176	587	483	11,888	3,111	2,039
June	3,283	2,142	1,331	178	105	66	7,313	515	428	10,774	2,762	1,825
July	3,498	2,322	1,429	184	175	124	7,595	550	446	11,277	3,047	1,999
August	3,382	2,184	1,328	168	76	55	7,099	527	434	10,649	2,787	1,817
September	3,629	2,368	1,438	244	187	127	8,483	636	511	12,356	3,191	2,076
October	3,944	2,665	1,661	314	229	140	8,140	634	531	12,398	3,528	2,332
November	3,387	2,258	1,361	341	289	173	8,113	655	554	11,841	3,202	2,063
December	3,838	2,565	1,590	320	260	154	10,710	829	707	14,868	3,654	2,451
1959 -												
January	3,419	2,217	1,359	178	91	61	7,909	637	527	11,506	2,945	1,947
February	3,397	2,203	1,354	176	67	42	7,582	596	498	11,155	2,866	1,894
March	3,404	2,401	1,462	226	120	80	6,773	511	430	10,403	3,032	1,972
April	3,775	2,556	1,547	268	140	90	7,323	520	436	11,366	3,216	2,073
May	3,189	2,176	1,317	258	121	76	7,190	666	571	10,637	2,963	1,964
June (h)	3,293	2,373	1,496	236	91	58	7,924	656	558	11,453	3,120	2,112

(a) Includes Northern Territory. (b) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (c) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc. (d) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (e) Value at net cash or list price (excluding hiring charges and insurance). (f) Excludes hiring charges and insurance. (g) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (h) Estimates for July not yet available.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 9 - NEW AGREEMENTS MADE, WESTERN AUSTRALIA

Period during which New Agreements were made	Motor Vehicles, Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)
Year ended -												
30th June, 1954	(f) 17,460	(f) 12,409	(f) 6,835	(f)	(f)	(f)	37,232	2,973	2,316	54,692	15,382	9,151
" " 1955	21,679	14,645	8,505	745	604	387	49,831	3,835	3,091	72,255	19,084	11,983
" " 1956	21,810	14,644	9,133	821	531	334	57,592	4,484	3,674	80,223	19,659	13,141
" " 1957	20,790	13,524	8,325	1,385	963	604	60,417	4,338	3,523	82,592	18,825	12,452
" " 1958	26,321	18,176	11,263	1,829	1,542	1,081	64,214	4,811	3,880	92,364	24,529	16,224
" " 1959	26,928	18,216	11,264	2,145	1,782	1,167	52,576	4,212	3,383	81,719	24,210	15,814
6 months ended -												
June, 1958	13,431	9,633	5,961	992	816	573	28,949	2,236	1,800	43,372	12,685	8,334
June, 1959	13,222	8,987	5,543	1,038	720	472	23,361	1,970	1,560	37,621	11,677	7,575
3 months ended -												
June, 1958	6,695	4,811	2,961	498	403	295	14,350	1,012	819	21,543	6,231	4,075
June, 1959	6,617	4,465	2,742	597	404	263	11,635	889	721	18,849	5,758	3,726
Month -												
1958 -												
May	2,314	1,645	1,028	170	129	95	4,938	358	285	7,422	2,132	1,408
June	2,078	1,409	874	102	75	57	4,927	323	267	7,107	1,807	1,198
July	2,252	1,472	908	112	58	41	4,513	311	250	6,877	1,841	1,199
August	2,050	1,323	815	101	116	90	4,294	302	246	6,445	1,741	1,151
September	2,234	1,523	945	146	117	77	4,406	346	276	6,786	1,986	1,298
October	2,602	1,673	1,037	234	230	143	5,035	387	321	7,871	2,290	1,501
November	2,283	1,645	1,024	324	367	234	4,881	402	328	7,488	2,414	1,586
December	2,355	1,593	992	190	174	110	6,086	494	402	8,631	2,261	1,504
1959 -												
January	2,343	1,512	952	114	62	43	4,572	478	359	7,029	2,052	1,354
February	2,140	1,441	893	139	111	71	3,517	324	253	5,796	1,876	1,217
March	2,122	1,569	956	188	143	95	3,637	279	227	5,947	1,991	1,278
April	2,262	1,598	977	274	204	129	3,997	323	261	6,533	2,125	1,367
May	2,178	1,455	896	192	123	82	3,808	270	220	6,178	1,848	1,198
June (g)	2,177	1,412	869	131	77	52	3,830	236	240	6,138	1,785	1,161

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment), etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (g) Estimates for July not yet available.

RETAIL HIRE PURCHASE OPERATIONS OF FINANCE BUSINESSES
TABLE 10 - NEW AGREEMENTS MADE, TASMANIA

Period during which New Agreements were made	Motor Vehicles Tractors, etc. (a)			Plant and Machinery (b)			Household and Personal Goods (c)			Total (All Goods)		
	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)	Number of Agreements	Value of Goods (d) (£'000)	Amount Financed (e) (£'000)
	(f)	(f)	(£)	(f)	(f)	(f)		(£'000)	(£'000)		(£'000)	(£'000)
Year ended -												
30th June, 1954	(f)10,331	(f)6,796	(£)3,641	(f)	(f)	(f)	14,095	1,132	880	24,426	7,928	4,521
" " 1955	12,451	8,386	4,597	399	392	248	18,984	1,462	1,158	31,834	10,240	6,003
" " 1956	13,515	9,030	5,198	439	292	176	21,555	1,874	1,483	35,509	11,196	6,857
" " 1957	14,284	9,905	5,913	627	458	278	19,673	1,616	1,273	34,584	11,979	7,464
" " 1958	14,885	10,307	6,224	620	386	238	18,593	1,460	1,142	34,098	12,153	7,604
" " 1959	15,021	10,300	6,241	769	488	302	17,395	1,355	1,054	33,185	12,143	7,597
6 months ended -												
June, 1958	7,372	5,220	3,159	313	185	115	9,765	736	577	17,450	6,141	3,851
June, 1959	7,121	4,786	2,893	311	222	139	8,303	663	514	15,735	5,671	3,546
3 months ended -												
June, 1958	3,757	2,655	1,600	177	106	63	4,699	327	251	8,633	3,088	1,914
June, 1959	3,882	2,621	1,587	175	129	83	3,927	310	235	7,984	3,060	1,905
Month -												
1958 -												
May	1,276	865	521	54	49	27	1,977	136	103	3,307	1,050	651
June	1,194	817	494	65	29	18	1,444	96	73	2,703	942	585
July	1,286	893	539	70	52	32	1,547	103	81	2,903	1,048	652
August	1,290	912	550	85	32	18	1,388	97	74	2,763	1,041	642
September	1,377	944	564	74	55	32	1,398	109	84	2,849	1,108	680
October	1,338	957	585	77	39	25	1,518	116	93	2,933	1,112	703
November	1,161	820	505	58	29	19	1,449	117	92	2,668	966	616
December	1,448	988	605	94	59	37	1,792	150	116	3,334	1,197	758
1959 -												
January	1,021	667	413	44	26	15	1,798	140	111	2,863	833	539
February	1,034	696	407	49	45	27	1,303	114	89	2,386	855	523
March	1,184	802	486	43	22	14	1,275	99	79	2,502	923	579
April	1,318	867	527	52	43	27	1,505	116	88	2,875	1,026	642
May	1,247	856	516	57	32	20	1,377	113	87	2,681	1,001	623
June (g)	1,317	898	544	66	54	36	1,045	81	60	2,428	1,033	640

(a) Includes new and used motor cars, motor cycles, commercial vehicles, tractors, caravans, motor parts and accessories. (b) Includes farm machinery and implements, earth-moving equipment, aircraft, industrial plant and machinery, business machines and equipment (including commercial refrigeration equipment) etc. (c) Includes furniture and furnishings, domestic refrigerators, electrical goods, television and accessories, radios, musical instruments, bicycles and other household and personal goods. (d) Value at net cash or list price (excluding hiring charges and insurance). (e) Excludes hiring charges and insurance. (f) Details relating to Plant and Machinery are included with Motor Vehicles, Tractors, etc. (g) Estimates for July not yet available.