

332 3605
A05
C
FINANCE COMPANIES - NOVEMBER 1971

Reference No. 5.14

This statement contains details of the lending operations of finance companies, compiled from monthly returns collected from these companies. As from July 1971 the scope of the monthly collection was altered to exclude all finance companies whose balances outstanding, on an Australia-wide basis, were less than \$500,000. Prior to July 1971 finance companies with balances outstanding of less than \$100,000 were excluded. Finance Companies newly excluded from the collection as from July 1971 had, as at 30 June 1971, balances outstanding of \$57 million on the types of agreements shown in Tables 1 and 4, and \$0.7 million on leasing agreements (Table 5). They had no transactions in bills of exchange (Table 6). This break in continuity in the series is indicated in this bulletin by lines drawn across the columns between figures for June 1971 and figures for July 1971.

2. Further information on the scope of these statistics and the definitions of the items are contained in the annual bulletin "Finance Companies, 1970-71" (Reference No. 5.13), which also contains more detailed statistics.

3. From the commencement of this collection in July 1964, separate figures were published for the amount financed on "personal loans", "mortgage loans" and "other commercial loans". As from July 1970, for "collections and other liquidations" and for "balances outstanding", bulletins in this series showed "other consumer and commercial loans" dissected into the following components: personal loans; mortgage loans including charges; mortgage loans excluding charges; and other commercial loans. However, problems subsequently arose concerning the accuracy of the dissection between "mortgage loans" and "other commercial loans". It is possible that substantial amounts of "other commercial loans" were reported as "mortgage loans". While this problem is being investigated, the dissection of other consumer and commercial loans shown in these bulletins is being restricted to "personal loans" and "other loans" in Table 2, and to "personal loans", "other loans including charges" and "other loans excluding charges" in Tables 3 and 4.

4. As from July 1971, the basis of publication of information on the balances outstanding on leasing agreements at the end of the month was changed. Prior to July 1971 the basis of valuation specified for this item was the initial capital cost of business equipment and plant less depreciation to date. However, it was found that an increasing number of finance companies were reporting on a "gross receivables" basis, i.e. were reporting the value of expected future receipts from existing leasing agreements including unearned income plus the agreed residual value of the goods at the end of the leasing period. As from July 1971 provision was made for finance companies to report the value of leasing agreements on either the "gross receivables" basis or the "capital cost less depreciation" basis and most companies are now reporting on the "gross receivables" basis. However, as some data is still being reported on the "capital cost less depreciation" basis, the totals published in Table 5, which are on the "gross receivables" basis, are partly estimated.

5. Figures for each State are compiled on the basis of business written or recorded by finance companies (or branches of finance companies) operating in that State, but this does not necessarily indicate that the funds so provided are for use within that State. The extent to which funds may be raised in one State for use in another State is not known.

6. The instalment credit for retail sales transactions of the finance companies covered in the statistics in this statement are also included in the quarterly and monthly bulletins "Instalment Credit for Retail Sales" (Reference Nos. 5.18 and 5.19).

7. Details of finance companies' transactions in loans to related non-finance companies are excluded from the tables below. All tables other than Tables 5 and 6 respectively, exclude details of transactions in leasing and bills of exchange.

8. Any discrepancies between totals and sums of components in tables are due to rounding.



TABLE 1. - FINANCE COMPANIES : AUSTRALIA - SUMMARY

(\$ million)

	Amount financed during period	Collections and other liquidations during period			Balances outstanding at end of period		
		Contracts including charges (a)	Contracts excluding charges (b)	Total all con- tracts	Con- tracts in- cluding charges (c)	Con- tracts ex- cluding charges (d)	Total all contracts (e)
Year - 1966-67	2,303.0	1,163.9	1,359.6	2,523.5	1,630.2	481.0	2,111.2
1967-68	2,726.9	1,250.4	1,550.1	2,800.5	1,850.6	592.3	2,442.9
1968-69	3,241.1	1,418.4	1,913.8	3,332.2	2,105.5	716.3	2,821.7
1969-70	3,819.7	1,619.6	2,209.9	3,829.5	2,412.9	981.9	3,394.8
1970-71	4,289.8	1,795.0	2,597.0	4,392.0	2,778.1	1,201.4	3,979.5
Month -							
1970 - October	364.7	151.5	206.7	358.2	2,501.9	1,111.7	3,613.5
November	348.2	143.7	196.8	340.5	2,539.5	1,130.8	3,670.3
December	430.0	153.3	248.4	401.7	2,590.4	1,171.2	3,761.6
1971 - January	316.6	135.0	213.3	348.3	2,616.8	1,164.4	3,781.2
February	327.6	136.6	207.8	344.4	2,635.0	1,179.0	3,814.0
March	380.0	169.9	244.9	414.8	2,662.2	1,181.1	3,843.4
April	368.7	151.2	233.3	384.5	2,696.7	1,195.1	3,891.8
May	357.4	156.8	221.3	378.1	2,744.3	1,193.9	3,938.2
June	390.7	160.8	251.1	411.9	2,778.1	1,201.4	3,979.5
July (f)	394.1	162.8	221.6	384.4	2,776.4	1,219.9	3,996.4
August	427.4	159.9	239.3	399.2	2,813.3	1,275.5	4,088.8
September	400.3	159.2	252.0	411.2	2,845.0	1,296.4	4,141.3
October	393.6	159.4	234.5	393.9	2,880.1	1,324.1	4,204.2
November	424.1	167.1	232.6	399.7	2,916.5	1,382.1	4,298.6

- (a) Comprises collections and other liquidations (see headings to the bottom part of Table 3) for all "instalment credit for retail sales", all "other commercial loans including charges" and most "personal loans".
- (b) Comprises collections and other liquidations (see headings to the bottom part of Table 3) for all "wholesale finance", all "commercial loans repayable at call or within 90 days", all "other commercial loans excluding charges", a small number of "personal loans" and all "factoring".
- (c) Comprises balances outstanding (see headings to the bottom part of Table 4) for all "instalment credit for retail sales", all "other commercial loans including charges" and most "personal loans".
- (d) Comprises balances outstanding (see headings to the bottom part of Table 4) for all "wholesale finance", all "commercial loans repayable at call or within 90 days", all "other commercial loans excluding charges", a small number of "personal loans" and all "factoring".
- (e) Amounts shown in this column are intended to provide a broad, over-all measure of total balances outstanding. However, it should be noted that movements in this series may be affected by changes in the proportions of the two components of the series to the total.
- (f) See paragraph 1 on page 1.

TABLE 2. - FINANCE COMPANIES : AMOUNT FINANCED BY TYPE OF AGREEMENT

(\$ million)

	Instal- ment credit for retail sales	Wholesale finance	Commercial loans repayable at call or within 90 days	Personal loans	Other consumer and commercial loans (a)	Fact- oring	Total
AUSTRALIA							
Year - 1966-67	689.2	719.0	319.8	95.5	411.5	68.0	2,303.0
1967-68	816.1	855.8	371.1	116.9	492.2	74.9	2,726.9
1968-69	922.7	944.4	496.9	123.7	677.8	75.7	3,241.1
1969-70	1,045.8	1,050.7	566.5	143.9	912.0	91.6	3,819.7
1970-71	1,134.4	1,134.6	678.7	154.0	1,090.5	97.6	4,289.8
Month -							
1970 - October	97.6	95.1	62.1	13.4	87.9	8.6	364.7
November	97.1	96.4	47.7	14.1	84.1	8.9	348.2
December	106.2	111.7	68.1	15.7	118.0	10.3	430.0
1971 - January	89.1	69.6	61.2	11.2	80.3	5.3	316.6
February	80.6	83.9	63.8	11.5	80.0	7.8	327.6
March	101.4	104.2	54.0	14.1	97.2	9.0	380.0
April	94.3	93.6	54.2	13.6	104.8	8.2	368.7
May	100.2	99.2	47.1	14.5	88.6	7.7	357.4
June	99.6	102.6	74.3	13.9	92.6	7.8	390.7
July (b)	98.3	109.6	66.1	14.0	97.8	8.2	394.1
August	98.4	120.8	88.3	13.6	97.9	8.4	427.4
September	95.9	113.4	65.8	14.6	100.6	10.0	400.3
October	95.3	100.8	70.0	15.8	103.8	8.0	393.6
November	101.9	112.0	69.7	18.0	112.9	9.6	424.1
STATES - NOVEMBER 1971							
N.S.W.	41.4	43.5	54.0	9.3	55.6	4.3	208.1
Vic.	22.9	23.8	(c)	5.3	31.4	4.8	88.2
Qld	14.8	16.5	(c)	1.7	15.4	(c)	48.4
S.A. & N.T.	8.1	13.2	(c)	0.9	14.6	(c)	36.8
W.A.	9.0	10.8	(c)	0.5	4.2	(c)	24.5
Tas	3.2	2.8	(c)	..	0.7	(c)	6.8
A.C.T.	2.3	1.4	(c)	0.4	7.2	(c)	11.3
Aust.	101.9	112.0	(d) 59.7	18.0	(d) 112.9	(d) 9.6	424.1

(a) See paragraph 3 on page 1.

(b) See paragraph 1 on page 1.

(c) Not available separately; included in other consumer and commercial loans

(d) Components may not add to totals; see footnote (c) above.

TABLE 3. - FINANCE COMPANIES

COLLECTIONS AND OTHER LIQUIDATIONS OF BALANCES BY TYPE OF AGREEMENT
(\$ million)

	Install- ment credit for retail sales	Whole- sale finance	Commercial loans repayable at call or within 90 days	Other consumer and commercial loans (a)		Fact- oring	Total all con- tracts
				Contracts including charges	Contracts excluding charges		
AUSTRALIA							
Year 1966-67	854.9	704.6	339.5	308.9	239.3	76.2	2,523.5
1967-68	913.0	836.6	351.7	337.4	278.5	83.3	2,800.5
1968-69	1,026.5	934.8	503.6	391.9	387.6	87.9	3,332.2
1969-70	1,161.3	1,053.1	539.6	458.3	513.7	103.6	3,829.5

	Instal- ment credit for retail sales	Whole- sale finance	Commercial loans repayable at call or within 90 days	Other consumer and commercial loans (a)			Fact- oring	Total all con- tracts
				Per- sonal loans	Other loans			
					In- cluding charges	Ex- cluding charges		
Year 1970-71	1,313.2	1,128.1	669.4	171.9	335.5	659.5	114.4	4,392.0
Month -								
1970 - October	110.6	94.0	48.7	15.3	27.7	52.3	9.7	358.2
November	104.4	91.1	41.9	14.8	26.6	52.0	9.7	340.5
December	111.3	98.5	68.7	15.5	29.1	67.8	10.8	401.7
1971 - January	99.6	90.1	54.0	12.3	25.2	57.4	9.7	348.3
February	102.3	80.0	67.5	13.0	23.2	49.3	9.2	344.4
March	126.7	101.3	76.5	15.3	30.1	55.5	9.4	414.8
April	112.7	91.2	67.2	13.6	27.6	64.1	8.7	384.5
May	114.8	99.1	60.2	15.0	29.5	49.3	10.3	378.1
June	118.2	104.7	72.0	14.8	30.2	62.1	9.9	411.9
July (b)	118.3	110.1	39.5	15.1	31.7	60.0	9.7	384.4
August	117.0	116.8	55.5	14.5	30.7	56.2	8.5	399.2
September	115.7	105.5	77.7	14.0	31.5	56.0	10.6	411.2
October	116.3	100.0	63.7	14.2	31.2	59.2	9.3	393.9
November	117.7	105.7	54.7	15.8	36.3	58.9	10.7	399.7

STATES - NOVEMBER 1971

N.S.W.	43.8	40.6	35.6	7.9	16.2	35.0	4.6	183.7
Vic.	27.9	21.6	(c)	4.9	5.0	17.5	5.5	82.4
Qld	17.6	16.0	(c)	1.3	6.1	6.1	(c)	47.0
S.A. & N.T.	10.7	12.1	(c)	0.8	4.0	13.3	(c)	41.0
W.A.	11.2	10.5	(c)	0.6	3.5	4.2	(c)	30.0
Tas.	3.6	3.4	(c)	0.1		0.2	(c)	7.3
A.C.T.	2.9	1.4	(c)	1.7		2.3	(c)	8.3
Aust.	117.7	105.7	(d) 54.7	15.8	36.3	(d) 58.9	(d) 10.7	399.7

(a) See paragraph 3 on page 1. (b) See paragraph 1 on page 1. (c) Not available separately; included in other consumer and commercial loans excluding charges.
 (d) Components may not add to total; see footnote (c) above.

TABLE 4. - FINANCE COMPANIES
BALANCES OUTSTANDING BY TYPE OF AGREEMENT
 (\$ million)

At end of :	Instal- ment credit for retail sales	Whole- sale finance	Commercial loans repayable at call or within 90 days	Other consumer and commercial loans (a)		Fact- oring	Total all con- tracts (b)
				Contracts including charges	Contracts excluding charges		
AUSTRALIA							
Year 1966-67	1,087.4	100.8	47.4	542.8	311.1	21.7	2,111.2
1967-68	1,222.0	127.6	64.8	628.6	376.4	23.6	2,442.9
1968-69	1,380.2	146.7	53.9	725.2	493.1	22.6	2,821.1
1969-70	1,575.7	167.6	77.9	837.2	709.6	26.9	3,394.8

At end of :	Instal- ment credit for retail sales	Whole- sale finance	Commercial loans repayable at call or within 90 days	Other consumer and commercial loans (a)			Fact- oring	Total all con- tracts (b)
				Per- sonal loans	Other loans			
					In- cluding charges	Ex- cluding charges		
Year 1970-71	1,751.6	192.9	86.3	204.9	843.5	872.6	27.8	3,979.5
Month -								
1970 - October	1,629.5	174.7	128.8	175.8	713.5	762.1	29.0	3,613.5
November	1,651.8	181.1	127.9	179.9	725.7	774.1	29.7	3,670.3
December	1,678.9	195.6	127.4	184.9	744.8	798.8	31.3	3,761.6
1971 - January	1,696.6	176.2	134.8	186.9	751.7	807.5	27.5	3,781.2
February	1,698.6	181.4	132.6	189.3	766.0	818.4	27.7	3,814.0
March	1,705.5	186.0	110.2	192.5	783.4	836.9	28.8	3,843.4
April	1,721.3	192.1	96.6	197.8	798.2	856.1	29.7	3,891.8
May	1,738.3	193.8	84.3	202.6	826.0	864.5	28.7	3,938.2
June	1,751.6	192.9	86.3	204.9	843.5	872.6	27.8	3,979.5
July (c)	1,750.3	193.6	109.2	201.2	845.8	869.8	26.5	3,996.4
August	1,763.0	199.2	142.3	204.3	866.8	885.4	27.8	4,088.8
September	1,773.9	208.7	130.4	203.8	883.1	907.8	28.5	4,141.3
October	1,782.8	211.2	136.8	214.7	903.2	926.6	28.9	4,204.2
November	1,799.4	219.6	152.1	222.0	915.8	960.4	29.3	4,298.6

STATES - AT END OF NOVEMBER 1971

N.S.W.	688.4	84.6	104.3	105.2	368.9	522.8	13.7	1,887.9
Vic.	428.5	47.0	(d)	69.7	144.3	223.6	13.9	927.1
Qld	256.7	34.1	(d)	22.4	164.8	79.2	(d)	557.2
S.A. & N.T.	163.4	24.1	(d)	13.9	108.1	69.8	(d)	379.3
W.A.	171.6	23.0	(d)	7.4	88.1	74.3	(d)	354.3
Tas.	51.5	5.2	(d)	2.0		5.2	(d)	63.9
A.C.T.	39.3	1.7	(d)	43.0		35.1	(d)	119.2
Aust.	1,799.4	219.6	(e) 152.1	222.0	915.8	(e) 960.4	(e) 29.3	4,298.6

(a) See paragraph 3 on page 1. (b) See footnote (e) to Table 1. (c) See paragraph 1 on page 1. (d) Not available separately; included in other consumer and commercial loans excluding charges. (e) Components may not add to total; see footnote (d) above.

TABLE 5. - FINANCE COMPANIES
BUSINESS EQUIPMENT AND PLANT ON LEASE
(\$ million)

	Value of goods newly leased during period	Value of all leasing agreements at end of period (a)
<u>AUSTRALIA</u>		
Year 1966-67	77.6	128.6
1967-68	125.3	191.1
1968-69	148.7	253.9
1969-70	207.5	345.9
1970-71	261.9	459.0
Month -		
1970 - October	22.0	378.4
November	22.2	389.6
December	26.4	403.0
1971 - January	19.1	411.6
February	18.3	418.1
March	25.9	431.9
April	21.7	440.8
May	22.8	448.7
June	<u>25.1</u>	<u>459.0</u>
July (b)	27.3	536.7 (a)
August	26.6	545.4
September	25.9	560.9
October	23.5	571.9
November	26.3	582.8
<u>STATES - NOVEMBER 1971</u>		
N.S.W.	11.1	224.7
Vic.	6.0	144.1
Qld	4.6	99.2
S.A. & N.T.	2.2	46.9
W.I.	1.6	47.3
Tas.	0.5	10.9
A.C.T.	0.4	9.6
Aust.	26.3	582.8

(a) See paragraph 4 on page 1.

(b) See paragraph 1 on page 1.

TABLE 6. - FINANCE COMPANIES
TRANSACTIONS IN BILLS OF EXCHANGE - AUSTRALIA
(\$ million)

	Amounts paid for bills acquired during period	Amounts received for bills disposed of during period	Balances outstanding at end of period
Year 1966-67 (a)	38.7	36.9	4.3
1967-68	111.1	99.1	16.6
1968-69	122.4	122.4	17.8
1969-70	170.0	154.8	33.9
1970-71	262.2	251.9	45.5
Month -			
1970 - October	22.6	16.9	39.3
November	19.9	12.8	46.9
December	10.3	18.4	38.9
1971 - January	8.4	19.6	27.8
February	23.0	12.2	38.9
March	11.5	17.4	33.1
April	13.3	17.3	29.1
May	25.9	17.4	37.7
June	46.8	39.2	45.5
July	48.6	34.5	59.7
August	21.8	25.7	56.0
September	15.0	22.7	48.4
October	20.9	18.4	50.9
November	25.3	21.0	55.2

(a) Details prior to June 1966 are not available.

TABLE 7. - FINANCE COMPANIES : INSTALMENT CREDIT FOR RETAIL SALES
AMOUNT FINANCED, CASH COLLECTIONS AND OTHER LIQUIDATIONS AND BALANCES OUTSTANDING
 (\$ million)

	Amount financed during period					Collections and other liquidations during period			Balance outstanding at end of period
	New motors	Used motors	Plant and machinery	Household and personal goods	Total	Cash collections	Other liquidations	Total	
AUSTRALIA									
Year 1966-67	254.9	262.1	51.3	120.8	689.2	823.4	31.5	854.9	1,087.4
1967-68	318.2	301.9	59.0	136.9	816.1	883.1	29.9	913.0	1,222.0
1968-69	352.1	350.0	78.0	142.6	922.7	988.3	38.2	1,026.5	1,380.2
1969-70	400.6	412.5	80.4	152.2	1,045.8	1,110.9	50.5	1,161.3	1,575.7
1970-71	426.5	471.6	67.8	168.5	1,134.4	1,237.3	75.9	1,313.2	1,571.6
Month -									
1970 - September	33.7	39.2	5.6	13.1	91.6	98.3	6.9	105.2	1,612.2
October	35.6	39.7	5.3	16.9	97.6	104.3	6.3	110.6	1,629.5
November	35.6	38.9	6.0	16.6	97.1	98.6	5.8	104.4	1,651.8
December	38.5	42.3	6.2	19.2	106.2	104.1	7.2	111.3	1,678.9
1971 - January	34.3	39.5	4.6	10.7	89.1	93.5	6.0	99.6	1,696.6
February	28.8	35.4	5.0	11.4	80.6	96.7	5.6	102.3	1,698.6
March	39.0	43.4	6.2	12.8	101.4	120.8	5.8	126.7	1,705.5
April	34.7	39.7	6.2	13.7	94.3	105.2	7.0	112.1	1,721.3
May	39.0	40.1	5.8	15.3	100.2	107.7	7.1	114.8	1,738.3
June	39.8	40.4	6.0	13.3	99.6	110.1	8.2	118.2	1,751.6
July (a)	39.6	40.3	4.5	13.9	98.3	110.8	7.5	118.3	1,750.3
August	39.8	41.2	4.9	12.4	98.4	110.3	6.7	117.0	1,763.0
September	37.4	40.4	5.1	13.0	95.9	108.6	7.2	115.7	1,773.9
October	34.5	38.4	4.9	17.5	95.3	109.4	6.9	116.3	1,782.8
STATES - OCTOBER 1971									
N.S.W.	13.3	13.5	1.9	9.9	38.5	42.9	2.3	45.1	678.8
Vic.	8.2	8.4	1.0	3.9	21.5	25.4	1.0	26.4	426.6
Qld	4.7	6.2	1.0	2.1	13.9	15.6	2.1	17.7	253.9
S.A. & N.T.	3.1	3.8	0.4	0.7	8.0	9.5	0.7	10.2	163.2
W.A.	3.5	4.4	0.5	0.6	9.0	10.3	0.7	11.0	170.4
Tas.	0.8	1.3	0.2	0.3	2.5	3.2	0.1	3.3	50.7
A.C.T.	0.9	0.8	..	0.1	1.9	2.5	0.1	2.6	39.1
Aust.	34.5	38.4	4.9	17.5	95.3	109.4	6.9	116.3	1,782.8

(a) See paragraph 1 on page 1.

J. P. O'NEILL
 ACTING COMMONWEALTH STATISTICIAN

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS
 CANBERRA, A.C.T. 2600 26 JANUARY 1972

NOTE. Inquiries concerning these statistics may be made in Canberra by telephoning 490211 extension 415 or, in each State capital, by telephoning the office of the Bureau of Census and Statistics.