

RETAIL SALES OF GOODS — SEPTEMBER QUARTER 1974

SUMMARY OF RESULTS

	<u>Current prices</u>	<u>Constant (average 1968-69) prices</u>
Total value of retail sales (excluding motor vehicles, parts, petrol, etc.) for Australia, September quarter 1974	\$3,784.4 m	\$2,547.0 m
Increase in seasonally adjusted level since September quarter 1973	18.6%	1.9%
Increase in seasonally adjusted level since June quarter 1974	3.5%	-1.5%

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EXPLANATORY NOTES

Introduction

This bulletin contains statistics of the value of retail sales of goods classified by commodity groups for each State and Australia for the September quarter 1974 and for some earlier periods. Monthly totals for Australia only, from July 1972 to November 1974, are also shown. In addition, particulars of the value of retail sales of goods for broad commodity groups at constant (average 1968-69) prices are published.

2. Figures for the year 1968-69 are derived from a census of retail establishments taken in respect of that year. Figures shown for other years and for monthly and quarterly periods are estimates derived from *sample surveys* of retail establishments conducted by the Bureau each month and quarter. The sample used for the Quarterly Survey of Retail Establishments is drawn from the population of retail establishments enumerated in the periodic censuses of retail establishments. Between censuses, the sample is maintained by the addition of new businesses and the deletion of businesses which cease trading. Estimates published in the bulletin were obtained from a sample based on the 1968-69 Census of Retail Establishments and, as such, are directly comparable in terms of scope and definition with the results of that Census. Estimates from June quarter 1973 are subject to revision at a later stage when more precise information is available relating to trading by new businesses.

3. Figures for retail sales of motor vehicles, parts, petrol, etc. have been excluded from this bulletin but are still available on request to the Bureau. It is, however, proposed to eliminate this part of the collection since the demand is not thought to justify the extra cost.

Scope and coverage of the statistics

4. Prior to December 1972, estimates were obtained from a sample based on the 1961-62 Census of Retail Establishments. Estimates obtained from the surveys based on the 1968-69 Census are not strictly comparable with those based on the 1961-62 Census due to changes in the composition of broad commodity groups, and scope and coverage. The differences between the 1961-62 based surveys and the 1968-69 based surveys are given in paragraphs 3-5 of the March quarter 1974 bulletin (Reference No. 11.4).

5. Retail sales relate principally to *sales to final consumers of new and used goods for personal and household purposes* and the statistics are intended mainly as an indication of this type of sales. For this reason, sales of building materials, builders' hardware and supplies such as tools of trade, paint etc.,

commercial refrigerators, business machines, tractors, farm machinery and implements, earth moving equipment, grain, feed, fertilisers and agricultural supplies are excluded from the estimates.

6. Retail establishments with sales of less than \$5,000 in the 1968-69 Census are excluded from the coverage of the survey because of their very small contribution to the total value of retail sales. Sales by bread and milk vendors are also excluded.

Monthly estimates

7. Provisional monthly estimates, which are published about four weeks after the end of each month, relate only to the *total value of retail sales in Australia* (excluding motor vehicles, parts, petrol, etc.). These estimates are based on monthly returns collected from a sub-sample of the establishments included in the quarterly sample. The monthly sub-sample is comparatively small since it is designed to provide prompt estimates of the value of retail sales without placing an undue burden on either the resources of the Bureau or upon retail establishments. Monthly estimates are subsequently adjusted in accordance with quarterly estimates as they become available.

Standard errors of estimates

8. As the estimates are derived from returns received from a sample of retail establishments they may differ from the results which would have been obtained by a comparable complete collection. A measure of the likely difference is given by the *standard error of the estimates*. There are about 2 chances in 3 that a sample estimate will differ from results which would be obtained from a comparable complete collection by less than 1 standard error and 19 chances in 20 that the difference would be less than 2 standard errors. If, for example, a sample gives an estimate of \$1,000 million and the standard error of this estimate is 1 per cent, i.e. \$10 million, then there would be 2 chances in 3 that a comparable complete collection would give a figure within the range of \$990 million to \$1,010 million and 19 chances in 20 that the figure would be within the range of \$980 million to \$1,020 million.

9. For September quarter 1974, the standard error of the estimate of total value of retail sales (excluding motor vehicles, parts, petrol, etc.) for Australia is approximately 0.4 per cent and for each State varies between 0.6 and 1.1 per cent. The standard errors of estimates for individual commodity groups for Australia vary between 0.6 and 1.8 per cent and those of the corresponding estimates for each State vary between

1.0 and 4.0 per cent and are generally below 3.0 per cent. For further details see Appendix 1 of the March quarter 1974 bulletin (Reference No. 11.4).

Seasonally adjusted statistics

10. This bulletin also includes *seasonally adjusted* retail sales statistics. In addition to being adjusted for normal seasonal factors, all series have been adjusted for 'trading-day' effects arising from the varying numbers of Sundays, Mondays, Tuesdays, etc., in each month or quarter. While the normal seasonal factors should change only gradually from year to year, the trading-day adjustment for any month or quarter will vary from year to year in accordance with the combination of days which occur in the month or quarter. Adjustment has also been made for the effects of movements in the date of Easter and Australia Day. Where relevant, component series of total series have been seasonally adjusted independently. As a consequence, while the unadjusted components in the original series add to the total, the seasonally adjusted components may not add to the adjusted totals. It should be noted that the seasonally adjusted figures reflect the sampling errors to which the original figures are subject.

11. Details of the seasonal adjustment methods used together with selected measures of variability for these series are given in the explanatory notes and Appendix 2 of the March quarter 1974 bulletin (Reference No. 11.4). Comparative details for other series and a general description of the seasonal adjustment methods are given in *Seasonally Adjusted Indicators 1974* (Reference No. 1.10).

Commodity groups

12. *Groceries* includes smallgoods, frozen vegetables and frozen poultry; *Butchers' meat* includes fresh poultry and rabbit meat; *Other food* includes fresh fruit and vegetables, confectionery, soft drinks, ice-cream, cakes, pastry, cooked provisions, fish and wrapped lunches; *Domestic hardware, china and glassware* includes watches, clocks, jewellery and silverware, garden supplies, and garden fertilisers and pesticides; *Electrical goods* includes radios, televisions and accessories, domestic refrigerators, musical instruments and bottled liquefied petroleum gas; *Newspapers, books and stationery* includes religious and devotional goods, and artists' requisites and supplies; *Other goods* includes cigarettes and tobacco, sporting and travel goods, toys, photographic equipment and supplies and antiques.

Estimates at Constant Prices

13. This bulletin includes series of the value of retail sales of goods at constant (average 1968-69) prices. Annual and quarterly figures for Australia are presented. The quarterly figures are presented in both original and

seasonally adjusted form. The scope of the series at constant prices is identical to that of the series at current prices.

14. The series are measures of change in value after the direct effects of price changes have been eliminated. Measures of this type are subject to approximations and assumptions and should not be interpreted in any precise quantitative sense.

15. Further details of the nature, concepts and methods of compilation of these measures are given in pages 5-7 of the Explanatory Notes of the March quarter 1974 bulletin (Reference No. 11.4).

OTHER RETAIL TRADE PUBLICATIONS

Users may wish to consult other retail trade publications issued by ABS. The following publications are available, on request and free of charge, from any office of ABS. Retail trade statistics relating to individual States are available from the respective State offices of ABS (and Central Office for the Northern Territory and the Australian Capital Territory).

Retail Sales of Goods : Australia September Quarter 1974 (Preliminary) (Reference No. 11.5)

Retail Sales of Goods : Australia, Month of November 1974 (Provisional) (Reference No. 11.6)

Survey of Retail Establishments and Selected Service Establishments : Australian Capital Territory, Year Ended 30 June 1973 (Reference No. 11.2)

Survey of Retail Establishments and Selected Service Establishments : Northern Territory, Year Ended 30 June 1973 (Reference No. 11.3)

Economic Censuses : 1968-69 - Retail Establishments and Selected Service Establishments, Final Bulletin, Part 1 - Details of Operations by Industry Class, Australia (Reference No. 11.19) (Bulletins also available for States and Territories.)

Economic Censuses : 1968-69 - Retail Establishments and Selected Service Establishments, Final Bulletin, Part 2 - Industry and Commodity Details by Size of Establishments (Reference No. 11.22) (Separate bulletins are available for all States except Tasmania.)

Economic Censuses : 1968-69 - Retail Establishments and Selected Service Establishments, Final Bulletin, Part 3 - Commodity Sales (Reference No. 11.23) (Separate bulletins are available for all States except Australian Capital Territory, Northern Territory and Tasmania.)

Symbols and abbreviations used in this bulletin

.. nil or not applicable

NOTE. Any discrepancies between totals and sums of components in tables are due to rounding.

TABLE 1. - TOTAL VALUE OF RETAIL SALES OF GOODS (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.)
(\$ million)

Period	Original							Seasonally adjusted
	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Australia (a)	Australia (a)
Year -								
1968-69 (b)	3,196.1	2,409.7	1,098.5	721.0	650.1	250.3	8,325.7	..
1972-73	4,546.2	3,351.9	1,654.1	1,047.4	965.8	339.4	11,904.8	..
1973-74	5,283.4	4,020.0	2,015.8	1,226.6	1,137.1	398.1	14,081.0	..
Quarter -								
1972-73								
June	1,166.1	873.7	430.4	268.7	249.3	88.4	3,076.6	3,148.7
1973-74								
September	1,200.8	890.2	456.9	278.9	257.8	89.5	3,174.1	3,291.7
December	1,461.6	1,096.6	545.0	335.1	309.6	107.2	3,855.1	3,436.3
March	1,256.1	964.7	483.2	292.5	273.7	95.2	3,365.4	3,617.7
June	1,364.9	1,068.5	530.7	320.1	296.0	106.2	3,686.4	3,772.3
1974-75								
September	1,399.5	1,085.6	547.0	335.4	308.8	108.1	3,784.4	3,903.2

(a) Excludes Northern Territory and Australian Capital Territory. (b) 1968-69 Census results.

TABLE 2. - VALUE OF RETAIL SALES OF GOODS BY BROAD COMMODITY GROUPS AT CURRENT AND CONSTANT (AVERAGE 1968-69) PRICES : AUSTRALIA (a)
(\$ million)

Quarter	Food and drink	Clothing, hardware, electrical and furniture	Other	Total (excluding motor vehicles, parts, petrol, etc.)
ORIGINAL				
Current prices				
1972-73 - June	1,440.6	1,112.5	523.5	3,076.6
1973-74 - September	1,496.4	1,126.2	551.5	3,174.1
December	1,705.6	1,440.7	708.8	3,855.1
March	1,637.5	1,125.9	602.0	3,365.4
June	1,695.1	1,361.1	630.2	3,686.4
1974-75 - September	1,764.7	1,345.8	673.9	3,784.4
Constant (average 1968-69) prices				
1972-73 - June	1,165.1	923.7	399.5	2,488.3
1973-74 - September	1,162.4	916.2	407.5	2,486.1
December	1,284.8	1,138.8	508.4	2,932.0
March	1,186.7	873.0	426.6	2,486.3
June	1,164.5	1,002.1	437.7	2,604.3
1974-75 - September	1,170.4	938.0	438.6	2,547.0
SEASONALLY ADJUSTED				
Current prices				
1972-73 - June	1,478.9	1,102.0	561.9	3,148.7
1973-74 - September	1,539.3	1,177.1	580.7	3,291.7
December	1,601.5	1,229.2	600.3	3,436.3
March	1,668.1	1,317.4	645.7	3,617.7
June	1,740.1	1,347.8	676.4	3,772.3
1974-75 - September	1,806.9	1,394.8	705.1	3,903.2
Constant (average 1968-69) prices				
1972-73 - June	1,194.8	919.4	428.1	2,547.9
1973-74 - September	1,198.6	954.7	428.7	2,578.2
December	1,206.4	972.7	431.8	2,615.3
March	1,207.3	1,017.6	457.0	2,668.9
June	1,194.1	997.2	469.0	2,666.3
1974-75 - September	1,201.6	969.1	458.5	2,627.0

(a) Excludes Northern Territory and Australian Capital Territory.

TABLE 3. - PERCENTAGE CHANGE IN RETAIL SALES BY BROAD COMMODITY GROUPS
AT CURRENT AND CONSTANT (AVERAGE 1968-69) PRICES, SEASONALLY
ADJUSTED: AUSTRALIA (a)

Retail sales by broad commodity groups	Percentage change from preceding quarter						Sept. qtr 1974 on Sept. qtr 1973
	1972-73		1973-74			1974-75	
	June	Sept.	Dec.	Mar.	June	Sept.	
CURRENT PRICES							
Food and drink	4.2	4.1	4.0	4.2	4.3	3.8	17.4
Clothing, hardware, electrical and furniture	4.1	6.8	4.4	7.2	2.3	3.5	18.5
Other	4.2	3.3	3.4	7.6	4.8	4.2	21.4
Total (excluding motor vehicles, parts, petrol, etc.)	4.5	4.5	4.4	5.3	4.3	3.5	18.6
CONSTANT (AVERAGE 1968-69) PRICES							
Food and drink	0.5	0.3	0.7	0.1	-1.1	0.6	0.3
Clothing, hardware, electrical and furniture	1.9	3.8	1.9	4.6	-2.0	-2.8	1.5
Other	2.1	0.1	0.7	5.8	2.6	-2.2	7.0
Total (excluding motor vehicles, parts, petrol, etc.)	1.6	1.2	1.4	2.0	-0.1	-1.5	1.9

(a) Excludes Northern Territory and Australian Capital Territory.

TABLE 4. - TOTAL VALUE OF RETAIL SALES OF GOODS
(EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.)
MONTHLY ESTIMATES: AUSTRALIA (a)(b)
(\$ million)

Month	1972-73	1973-74	1974-75	1972-73	1973-74	1974-75
	ORIGINAL			SEASONALLY ADJUSTED		
July	883.1	1,017.8	1,248.0	937.6	1,081.1	1,298.5
August	924.1	1,100.7	1,297.1	943.4	1,107.4	1,308.4
September	931.6	1,055.6	1,239.3	954.6	1,118.6	1,310.6
October	967.8	1,161.7	(c)1,354.0	966.4	1,135.8	(c)1,318.1
November	1,028.0	1,231.1	(c)1,403.0	974.1	1,152.1	(c)1,320.8
December	1,274.3	1,462.3		983.9	1,144.3	
January	937.6	1,135.5		991.4	1,196.4	
February	892.5	1,072.5		999.7	1,201.6	
March	989.2	1,157.4		1,009.6	1,209.9	
April	972.3	1,192.9		1,040.2	1,252.0	
May	1,075.3	1,306.6		1,044.5	1,250.6	
June	1,029.0	1,186.9		1,070.3	1,277.0	
Total for year	11,904.8	14,081.0				

(a) Excludes Northern Territory and Australian Capital Territory. (b) Figures from April 1973 are subject to revision when more precise information is available relating to trading by new businesses. (c) Provisional estimates (see paragraph 7, page 3).

TABLE 5. - VALUE OF RETAIL SALES OF GOODS BY COMMODITY GROUPS (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.), ORIGINAL AND SEASONALLY ADJUSTED : AUSTRALIA (a)
(\$ million)

Quarter	Food and groceries				Beer, wine and spirits	Clothing and drapery	Footwear	Hardware, china and glassware	Electrical goods	Furniture and floor coverings	Chemists' goods	Newspapers, books and stationery	Other goods	Total (excl. motor vehicles, parts, petrol, etc.)
	Groceries	Butchers' meat	Other food	Total										
ORIGINAL														
1972-73 - June	500.3	228.0	319.3	1,047.6	393.0	543.0	82.8	107.6	212.4	166.7	171.4	104.0	248.1	3,076.6
1973-74 - September	517.8	241.6	331.8	1,091.2	405.2	515.5	80.0	117.3	226.6	186.8	177.1	106.5	267.9	3,174.1
December	580.6	256.4	375.1	1,212.1	493.5	650.2	97.1	176.7	299.7	217.0	215.0	131.3	362.5	3,855.1
March	545.7	262.1	373.9	1,181.7	455.8	497.2	78.4	129.5	238.8	182.0	182.8	130.1	289.1	3,365.4
June	585.6	278.3	388.3	1,252.2	442.9	643.5	97.0	141.7	269.5	209.4	197.2	124.4	308.6	3,686.4
1974-75 - September	618.0	275.1	405.7	1,298.8	465.9	604.2	92.0	147.6	278.0	224.0	207.7	130.5	335.7	3,784.4
SEASONALLY ADJUSTED														
1972-73 - June	512.6	227.0	325.3	1,063.7	418.1	513.1	76.8	118.6	226.5	177.0	178.4	113.0	271.1	3,148.7
1973-74 - September	524.9	240.9	340.6	1,105.2	434.9	544.8	84.8	129.9	236.1	183.1	181.1	115.0	282.3	3,291.7
December	542.0	252.2	357.1	1,152.5	446.9	554.5	86.5	139.7	253.7	185.8	191.0	115.9	293.5	3,436.3
March	567.2	271.2	378.7	1,216.0	447.2	607.3	92.3	140.9	260.9	209.2	196.1	128.2	321.6	3,617.7
June	600.2	277.1	395.4	1,271.6	471.0	607.8	89.9	156.2	287.3	222.3	205.2	135.1	337.2	3,772.3
1974-75 - September	624.0	273.2	416.1	1,314.5	501.9	631.2	97.1	164.4	287.4	218.7	211.8	139.7	350.7	3,903.2

(a) Excludes Northern Territory and Australian Capital Territory.

TABLE 6. - VALUE OF RETAIL SALES OF GOODS BY COMMODITY GROUPS
(EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.): STATES
(\$ million)

Quarter	Food and groceries				Beer, wine and spirits	Clothing and drapery	Footwear	Hardware, china and glassware	Electrical goods	Furniture and floor coverings	Chemists' goods	Newspapers, books and stationery	Other goods	Total (excl motor vehicles, parts, petrol, etc.)
	Groceries	Butchers' meat	Other food	Total										
NEW SOUTH WALES														
1972-73 - June	180.1	91.8	114.5	386.4	167.4	205.6	31.6	40.1	72.4	64.8	69.4	39.2	89.2	1,166.1
1973-74														
September	185.5	96.8	119.6	401.9	173.9	196.3	30.5	44.0	76.3	70.6	70.7	39.3	97.3	1,200.8
December	207.8	102.3	129.2	439.3	211.7	249.5	37.9	68.4	106.4	83.8	85.7	48.0	130.9	1,461.6
March	189.9	105.7	129.7	425.3	183.6	191.5	30.4	51.2	82.7	66.7	72.7	48.7	103.3	1,256.1
June	201.5	112.5	134.6	448.6	182.0	241.1	36.6	54.1	92.3	77.3	78.5	46.3	108.1	1,364.9
1974-75 - September	212.9	112.4	141.2	466.5	188.4	226.2	35.1	56.8	94.1	83.1	82.3	47.1	119.9	1,399.5
VICTORIA														
1972-73 - June	141.0	63.8	96.3	301.1	96.4	157.9	24.2	30.7	64.3	46.8	46.8	31.6	73.9	873.7
1973-74														
September	144.6	66.8	100.4	311.8	97.5	146.0	23.0	32.6	66.5	52.6	48.5	32.7	79.0	890.2
December	163.3	70.7	119.1	353.1	120.4	189.0	28.1	49.8	85.5	60.8	60.2	41.0	108.7	1,096.6
March	158.4	73.5	116.1	348.0	117.3	139.1	22.8	35.7	68.2	52.5	51.3	41.3	88.5	964.7
June	172.4	79.4	120.8	372.6	110.5	187.9	28.3	40.4	78.7	60.2	55.8	39.0	95.1	1,068.5
1974-75 - September	178.7	77.6	124.1	380.4	117.3	173.8	26.0	41.1	79.7	64.9	58.8	41.7	101.9	1,085.6
QUEENSLAND														
1972-73 - June	72.8	29.5	43.9	146.2	58.6	71.1	10.0	15.3	31.2	21.6	25.2	15.0	36.2	430.4
1973-74														
September	77.3	32.8	45.5	155.6	60.7	71.2	10.4	17.5	35.6	25.3	26.6	15.3	38.7	456.9
December	87.6	35.3	50.9	173.8	71.7	88.6	11.7	24.7	45.6	28.0	31.1	18.4	51.4	545.0
March	83.5	36.1	52.2	171.8	65.6	69.1	9.6	17.7	38.3	24.6	27.6	18.5	40.4	483.2
June	89.7	36.3	55.5	181.5	67.7	85.7	11.4	19.8	42.2	29.7	30.3	17.7	44.7	530.7
1974-75 - September	95.6	36.4	57.8	189.8	72.4	82.4	11.4	20.4	42.4	29.7	32.3	18.6	47.6	547.0

TABLE 6. — VALUE OF RETAIL SALES OF GOODS BY COMMODITY GROUPS
(EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.); STATES — *continued*
(\$ million)

Quarter	Food and groceries			Beer, wine and spirits	Clothing and drapery	Footwear	Hardware, china and glassware	Electrical goods	Furniture and floor coverings	Chemists' goods	Newspapers, books and stationery	Other goods	Total (ex. ' motor vehicles, parts, petrol, etc.)	
	Groceries	Butchers' meat	Other food											Total
SOUTH AUSTRALIA														
1972-73 — June	44.0	19.9	29.1	93.0	27.6	49.5	8.0	10.0	21.2	15.4	13.9	8.1	22.0	268.7
1973-74 — September	45.1	21.3	29.7	96.1	28.9	46.1	7.5	11.0	23.3	18.7	14.6	8.5	24.2	278.9
December	50.4	21.9	33.9	106.2	36.2	55.0	9.2	16.3	29.8	21.2	17.7	10.8	32.7	335.1
March	45.4	21.2	34.5	101.1	34.7	44.5	7.3	12.1	24.0	18.3	14.5	9.7	26.3	292.5
June	48.2	23.1	36.0	107.3	32.3	58.8	9.7	13.0	26.8	19.3	15.2	9.4	28.3	320.1
1974-75 — September	54.0	22.0	39.4	115.4	33.4	53.9	9.0	14.1	30.0	22.0	16.5	10.1	31.0	335.4
WESTERN AUSTRALIA														
1972-73 — June	47.3	17.0	27.0	91.3	31.8	41.5	6.7	8.8	18.0	13.3	11.7	6.8	19.4	249.3
1973-74 — September	49.5	17.8	27.9	95.2	32.8	39.6	6.5	9.5	19.5	14.5	12.2	7.2	20.8	257.8
December	54.5	19.3	32.0	105.8	40.5	47.5	7.6	13.8	25.8	16.8	14.9	8.8	28.1	309.6
March	51.9	17.9	31.5	101.3	41.5	37.5	6.0	10.1	20.0	15.0	12.1	8.2	22.0	273.7
June	56.3	18.8	31.1	106.2	37.5	49.5	8.1	11.2	22.5	16.8	12.4	8.3	23.5	296.0
1974-75 — September	58.7	18.7	32.5	109.9	40.7	48.2	7.8	11.9	24.4	17.9	12.8	9.4	25.8	308.8
TASMANIA														
1972-73 — June	15.1	6.0	8.5	29.6	11.2	17.4	2.3	2.7	5.3	4.8	4.4	3.3	7.4	88.4
1973-74 — September	15.8	6.1	8.7	30.6	11.4	16.3	2.1	2.7	5.4	5.1	4.5	3.5	7.9	89.5
December	17.0	6.9	10.0	33.9	13.0	20.6	2.6	3.7	6.6	6.4	5.4	4.3	10.7	107.2
March	16.6	7.7	9.9	34.2	13.1	15.5	2.3	2.7	5.6	4.9	4.6	3.7	8.6	95.2
June	17.5	8.2	10.3	36.0	12.9	20.5	2.9	3.2	7.0	6.1	5.0	3.7	8.9	106.2
1974-75 — September	18.1	8.0	10.7	36.8	13.7	19.7	2.7	3.3	7.4	6.4	5.0	3.6	9.5	108.1