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COMMONWEALTH BUREAU OF CENSUS AND STATISTICS

CANBERRA, AUSTRALIA

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INSTALMENT CREDIT FOR RETAIL SALES : AUSTRALIA

MARCH 1970, PRELIMINARY ESTIMATES, AND APRIL 1970 PROVISIONAL ESTIMATES

Statistics of instalment credit for retail sales are collected on a monthly basis for non-retail finance businesses and on a quarterly basis for retail businesses. The tables in this statement contain details for the latest month or quarter for which information is available, together with details for earlier periods.

2. Information regarding the compilation of these statistics and definitions of "non-retail finance businesses", etc., can be found in the bulletin "Instalment Credit for Retail Sales", quarter ended December 1969 (Reference No. 5.18), which also contains some more detailed statistical series.

3. Preliminary and provisional estimates - non-retail finance businesses. Monthly "preliminary" estimates of the total transactions of all non-retail finance businesses are calculated from a sample of such businesses. Subsequently the preliminary estimates are revised to accord with the results of the full quarterly collection. A "provisional" estimate of total balances outstanding for non-retail finance businesses is made for the most recent month and is based on a sub-sample of these businesses.

4. The bulletin includes seasonally adjusted figures of total balances outstanding for non-retail finance businesses - see Table 1. Details of the method used in seasonally adjusting this and other series are given in "Seasonally Adjusted Indicators 1969" (Reference No. 1.10) issued on 22 May 1969.

5. Any discrepancies between total and sums of components in tables are due to rounding.

TABLE 1. - INSTALMENT CREDIT FOR RETAIL SALES
NON-RETAIL FINANCE BUSINESSES : AUSTRALIA
(£ million)

LIBRARY 25 MAY 1970 MONTHLY COMMERCIAL TRENDS BUREAU OF ECONOMIC ANALYSIS	(\$ million)					Cash collections during month (b)	Balances outstanding at end of month (b)		
	Amount financed during month (a)						Original	Seasonally adjusted	
	Motor vehicles etc.		Plant and machinery	Household and personal goods	Total				
	New	Used							
1969 February	28.0	27.6	9.5	6.8	71.9	93.9	1,342.7	1,342.3	
March	33.4	30.3	8.7	6.9	79.4	94.4	1,347.7	1,355.3	
April	31.9	29.1	8.7	6.5	76.3	83.5	1,359.6	1,368.1	
May	36.4	33.1	9.6	7.2	86.3	89.5	1,377.2	1,384.3	
June	32.7	29.8	9.0	7.0	78.5	84.7	1,389.8	1,402.0	
July	35.6	35.1	10.5	7.4	88.7	92.3	1,409.5	1,419.7	
August	32.4	32.5	7.4	6.9	79.2	83.9	1,425.0	1,433.0	
September	37.1	32.4	8.1	7.2	84.8	90.8	1,438.8	1,443.3	
October	38.2	36.5	10.8	7.6	93.1	96.1	1,460.6	1,457.2	
November	33.4	32.1	9.9	7.5	82.8	84.1	1,479.0	1,463.3	
December	38.2	36.9	11.0	9.0	95.1	97.5	1,499.2	1,476.8	
1970 January (c)	31.1	35.6	7.4	7.2	81.2	91.0	1,507.8	1,488.5	
February (c)	32.6	35.0	8.2	7.0	82.9	96.0	1,516.3	1,516.9	
March (c)	36.2	35.7	9.6	6.9	88.4	102.8	1,530.7	1,531.9	
April (d)	(e)	(e)	(e)	(e)	(e)	(e)	(d) 1,541.1	1,550.0	

(b) Includes hiring charges,

- (a) Excludes hiring charges, interest, insurance, etc. (b) Includes hiring charges, interest, insurance, etc. (c) Preliminary estimates, subject to revision. (d) Provisional estimate, subject to revision; rounded to nearest million dollars. (e) Not yet available.

Reference No. 5.19

TABLE 2. - INSTALMENT CREDIT FOR RETAIL SALES
NON-RETAIL FINANCE BUSINESSES AND RETAIL BUSINESSES : AUSTRALIA

(\$ million)

Quarter	Amount financed during quarter (a)			Balances outstanding at end of quarter (b)		
	Non-retail finance businesses	Retail businesses	All businesses	Non-retail finance businesses	Retail businesses	All businesses
1966 September	168.9	66.3	235.2	1,078.2	347.9	1,426.1
December	191.5	85.2	276.7	1,106.9	361.5	1,468.5
1967 March	165.2	56.7	221.9	1,088.2	344.6	1,432.8
June	184.4	69.4	253.7	1,103.8	339.4	1,443.2
September	193.8	66.6	260.4	1,132.6	329.9	1,462.5
December	219.0	88.1	307.1	1,184.3	344.4	1,528.7
1968 March	201.9	60.9	262.8	1,198.7	336.6	1,535.3
June	214.7	74.1	288.8	1,238.0	338.4	1,576.4
September	214.4	71.7	286.1	1,270.0	335.2	1,605.2
December	251.3	93.1	344.4	1,336.6	353.7	1,690.3
1969 March	225.5	61.3	286.8	1,347.7	342.2	1,689.8
June	241.1	75.4	316.4	1,389.8	345.0	1,734.7
September	252.7	72.7	325.4	1,438.8	338.6	1,777.3
December	270.9	97.3	368.2	1,499.2	363.4	1,862.6

(a) Excludes hiring charges, interest, insurance, etc. (b) Includes hiring charges, interest, insurance, etc.

TABLE 3. - INSTALMENT CREDIT FOR RETAIL SALES
NON-RETAIL FINANCE BUSINESSES AND RETAIL BUSINESSES COMBINED
BALANCES OUTSTANDING (a) PER HEAD OF POPULATION : BY STATE

(\$)

Quarter	N.S.W. & A.C.T.	Vic.	Qld	S.A. & N.T.	W.A.	Tas.	Aust.
1966 September	127	105	138	118	139	121	122
December	132	106	141	119	147	122	125
1967 March	128	103	137	114	139	121	122
June	128	104	138	113	145	122	122
September	128	106	139	113	151	123	123
December	133	109	144	115	162	126	128
1968 March	133	110	144	114	159	127	128
June	136	112	146	116	168	130	131
September	137	114	147	119	171	131	133
December	145	119	150	125	180	135	139
1969 March	143	120	148	125	174	134	138
June	146	124	150	127	181	134	141
September	149	126	152	131	184	136	144
December	156	134	156	138	191	141	150

(a) Includes hiring charges, interest, insurance etc.

TABLE 4. - INSTALMENT CREDIT FOR RETAIL SALES
NON-RETAIL FINANCE BUSINESSES : AMOUNT FINANCED (a)

(\$ million)

Month	N.S.W. & A.C.T.	Vic.	Qld	S.A. & N.T.	W.A.	Tas.	Aust.
1969 February	26.8	17.6	10.8	6.7	7.7	2.3	71.9
March	30.9	19.5	11.2	7.5	7.8	2.4	79.4
April	28.9	19.0	10.5	7.2	8.0	2.5	76.3
May	33.2	20.3	12.3	8.2	9.6	2.8	86.3
June	29.2	19.3	12.5	7.0	8.2	2.3	76.5
July	32.3	21.6	14.2	8.5	9.4	2.7	86.7
August	28.9	19.9	11.9	8.0	8.0	2.4	79.2
September	32.3	20.7	12.5	8.0	8.6	2.7	84.8
October	34.8	24.4	12.9	8.4	9.7	2.9	93.1
November	30.7	21.2	11.5	7.7	9.1	2.6	82.8
December	35.0	24.8	13.3	8.8	10.4	2.8	95.1
1970 January (b)	30.1	19.6	11.5	8.7	8.6	2.6	81.2
February (b)	31.1	20.6	11.5	8.9	8.6	2.2	82.9
March (b)	33.5	21.8	12.3	8.9	8.6	2.3	88.4

(a) Excludes hiring charges, interest, insurance, etc. (b) Preliminary estimates, subject to revision.

TABLE 5. - INSTALMENT CREDIT FOR RETAIL SALES
NON-RETAIL FINANCE BUSINESSES : BALANCES OUTSTANDING (a)

(\$ million)

Month	N.S.W. & A.C.T.	Vic.	Qld	S.A. & N.T.	W.A.	Tas.	Aust.
1969 February	499.0	320.6	216.5	124.8	136.5	45.2	1,342.7
March	501.9	322.3	216.7	125.2	136.4	45.1	1,347.7
April	506.4	326.8	217.0	126.1	138.0	45.0	1,359.6
May	513.4	330.8	218.6	128.0	141.0	45.3	1,377.2
June	517.1	334.4	221.0	128.7	143.2	45.3	1,389.8
July	524.5	339.2	223.9	130.9	145.6	45.5	1,409.5
August	528.8	344.1	225.6	133.4	147.5	45.7	1,425.0
September	534.3	347.3	226.5	135.2	149.5	46.0	1,438.8
October	541.5	355.6	227.6	137.0	152.2	46.7	1,460.6
November	548.5	361.0	229.1	138.5	154.9	47.0	1,479.0
December	556.8	365.9	231.1	140.3	157.6	47.4	1,499.2
1970 January (b)	559.0	370.4	230.7	142.0	157.9	47.8	1,507.8
February (b)	561.8	374.8	231.6	144.1	156.8	47.8	1,516.9
March (b)	564.5	376.8	232.8	144.0	157.0	47.6	1,522.7
April (c)	(d)	(d)	(d)	(d)	(d)	(d)	(c) 1,541

(a) Includes hiring charges, interest, insurance, etc. (b) Preliminary estimates, subject to revision. (c) Provisional estimate, subject to revision; rounded to the nearest million dollars. (d) Not yet available.

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 CANBERRA, A.C.T. 2600 25 MAY 1970

NOTE. Inquiries concerning these statistics may be made in Canberra by telephoning 490211 extension 415 or, in each State capital, by telephoning the office of the Bureau of Census and Statistics.