

CANBERRA, AUSTRALIA

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RETAIL SALES OF GOODS : AUSTRALIAMARCH QUARTER, 1957

Estimates of the total value of goods sold by retail in Australia during the quarter ended 31st March, 1957 have been derived from returns of a representative sample of retail traders and are summarized in this Bulletin with comparisons for previous periods. The statistics herein relate to the value only of retail sales. To assess the movement in the volume of retail sales made, it is necessary to allow for variations in prices.

Comparisons as to trend should be made for complete years or corresponding periods of incomplete years. Quarterly totals are affected by seasonal influences. For this reason, where percentage increases are shown in this Bulletin (Tables 1, 3, 7 and 9) quarterly figures of retail sales are compared with those of the corresponding quarter of the previous year.

The returns used in these estimates for March quarter, 1957 cover approximately 40 per cent. of all retail sales in Australia. The estimated totals for Australia have been calculated by methods appropriate to a stratified sample.

The figures relate to retail sales of goods (as distinct from services, repairs, accommodation, entertainments, meals, etc.) by establishments which normally sell goods by retail to the general public from shops, rooms, kiosks and yards. Hotels, garages and service stations are also included in respect of goods sold, but establishments such as clubs and guest houses are entirely excluded. Goods sold from farms direct (e.g. milk and eggs) are also excluded. The tables relate to rather more than 90 per cent. of consumer retail expenditure on goods, but include also some producer expenditure made by retail, mainly in respect of motor vehicles, petrol, etc.

More detailed descriptions of the types of retail establishments covered and of the commodity groupings are contained in Bulletins issued in connexion with the Censuses of Retail Establishments, 1948-49 and 1952-53.

The tables herein contain particulars of retail sales of goods from the year 1948-49 to the quarter ended 31st March, 1957. Figures for the years 1948-49 and 1952-53 are based on the results of censuses taken in respect of these years, whereas other figures are estimates made by means of sample surveys. All figures shown are on the same basis as those obtained from the 1952-53 census and are comparable throughout.

Particulars throughout this Bulletin exclude the Australian Capital Territory and the Northern Territory, for which total retail sales shown at the Census of Retail Establishments for the year ended 30th June, 1953 were £5.7 million and £3.6 million respectively.

Revisions have been made to some of the figures previously published.

TABLE 1 : VALUE OF RETAIL SALES OF GOODS (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.) : AUSTRALIA (a) - SEPTEMBER QUARTER, 1950 TO MARCH QUARTER, 1957
(Adjusted on a basis comparable with the 1952-53 Retail Census)

Total Sales and Increase over Corresponding Quarter of Previous Year

Quarter ended -	Retail Sales (A)	Quarter ended -	Retail Sales (B)	Increase (B-A)	
				Amount	Per Cent.
	£ mill.		£ mill.	£ mill.	
30th September, 1950	304.4	30th September, 1951	378.5	74.1	24.3
31st December, 1950	353.0	31st December, 1951	437.3	84.3	23.9
31st March, 1951	340.0	31st March, 1952	392.2	52.2	15.4
30th June, 1951	373.4	30th June, 1952	407.6	34.2	9.2
30th September, 1951	378.5	30th September, 1952	397.5	19.0	5.0
31st December, 1951	437.3	31st December, 1952	465.8	28.5	6.5
31st March, 1952	392.2	31st March, 1953	405.7	13.5	3.4
30th June, 1952	407.6	30th June, 1953	433.1	25.5	6.3
30th September, 1952	397.5	30th September, 1953(b)	432.4	34.9	8.8
31st December, 1952	465.8	31st December, 1953 (b)	510.8	45.0	9.7
31st March, 1953	405.7	31st March, 1954 (b)	432.8	27.1	6.7
30th June, 1953	433.1	30th June, 1954 (b)	464.8	31.7	7.3
30th September, 1953(b)	432.4	30th September, 1954(b)	470.7	38.3	8.9
31st December, 1953 (b)	510.8	31st December, 1954 (b)	554.0	43.2	8.5
31st March, 1954 (b)	432.8	31st March, 1955 (b)	478.4	45.6	10.5
30th June, 1954 (b)	464.8	30th June, 1955 (b)	512.1	47.3	10.2
30th September, 1954(b)	470.7	30th September, 1955(b)	513.5	42.8	9.1
31st December, 1954 (b)	554.0	31st December, 1955 (b)	596.2	42.2	7.6
31st March, 1955 (b)	478.4	31st March, 1956 (b)	513.0	34.6	7.2
30th June, 1955 (b)	512.1	30th June, 1956 (b)	540.4	28.3	5.5
30th September, 1955 (b)	513.5	30th September, 1956(b)	535.2	21.7	4.2
31st December, 1955 (b)	596.2	31st December, 1956 (b)	619.9	23.7	4.0
31st March, 1956 (b)	513.0	31st March, 1957 (b)	532.0	19.0	3.7

(a) Excludes Australian Capital Territory and Northern Territory.

(b) Figures subsequent to June quarter, 1953 are subject to revision.

TABLE 2 : VALUE OF RETAIL SALES OF GOODS BY COMMODITY GROUPS (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.) : AUSTRALIA (a)
(Adjusted on a basis comparable with the 1952-53 Retail Census)
(£ million)

Commodity Group	Year ended 30th June -							
	1949	1950	1951	1952	1953	1954(b)	1955(b)	1956(b)
Groceries	143.4	161.1	186.1	232.9	261.5	275.1	306.0	335.0
Butchers' Meat	65.3	75.4	92.3	118.7	127.8	133.9	146.6	159.0
Other Food (c)	116.6	131.7	155.5	187.8	206.8	223.7	245.8	270.1
Total Food and Groceries:	325.3	368.2	433.9	539.4	596.1	632.7	698.4	764.1
Beer, Wine and Spirits	95.3	105.0	123.2	153.9	173.0	186.7	202.1	218.9
Clothing, Drapery, Piece-goods and Footwear	237.8	263.8	328.5	351.6	355.1	387.6	421.5	438.8
Hardware, China and Glassware (d)	55.7	66.4	91.2	109.6	113.8	124.7	142.5	153.3
Electrical Goods and Radios	33.8	43.3	64.7	77.5	75.8	91.2	99.6	105.5
Furniture and Floor Coverings	46.4	54.5	76.9	76.1	72.8	81.0	86.5	90.9
Other Goods (e)	167.9	204.2	252.4	307.5	315.5	336.9	364.6	391.6
Total (Excluding Motor Vehicles, Parts, Petrol, etc.)	962.2	1,105.4	1,370.8	1,615.6	1,702.1	1,840.8	2,015.2	2,163.1

(a) Excludes Australian Capital Territory and Northern Territory.

(b) Subject to revision.

(c) Includes Fresh Fruit and Vegetables, Confectionery, Soft Drinks, Ice Cream, Cakes, Pastry, Cooked Provisions, Fish, etc., but excludes some delivered Milk and Bread.

(d) Excludes Basic Building Materials (e.g. Timber, Roofing Tiles, Bricks, etc.)

(e) Includes Tobacco, Cigarettes, etc., Newspapers, Books and Stationery, Chemists' Goods, Grain and Produce, Jewellery, Office Equipment, etc.

TABLE 3. — VALUE OF RETAIL SALES BY COMMODITY GROUPS (EXCLUDING MOTOR VEHICLES.

PARTS, PETROL, ETC.): AUSTRALIA (a)
(Adjusted on a basis comparable with the 1952-53 Retail Census)

Commodity Group	VALUE OF RETAIL SALES (£ million)						PERCENTAGE INCREASE				
	1952	1953 (b)	1954 (b)	1955 (b)	1956 (b)	1957 (b)	1952 to 1953	1953 to 1954	1954 to 1955	1955 to 1956	1956 to 1957
MARCH QUARTER											
Groceries	58.2	63.2	65.6	74.2	83.4	85.4	8.6	3.8	13.1	12.4	2.4
Butchers' Meat	30.1	31.2	32.7	36.0	39.2	41.8	3.7	4.8	10.1	8.9	6.6
Other Food (c)	48.4	51.8	56.0	61.8	69.4	69.1	7.0	8.1	10.4	12.3	-0.4
Total Food and Groceries:	136.7	146.2	154.3	172.0	192.0	196.3	6.9	5.5	11.5	11.6	2.2
Beer, Wine and Spirits ..	41.3	44.9	48.3	53.4	56.7	60.8	8.7	7.6	10.6	6.2	7.2
Clothing, Drapery and Footwear	77.9	76.5	82.7	90.0	93.1	95.6	-1.8	8.1	8.8	3.4	2.7
Hardware, China & Glassware (d)	26.7	27.2	28.7	33.6	35.7	35.8	1.9	5.5	17.1	6.3	0.3
Electrical Goods and Radios	18.2	18.4	22.1	23.8	24.5	26.8	1.1	20.1	7.7	2.9	9.4
Furniture and Floor Coverings	17.2	17.5	18.1	19.2	20.3	20.7	1.7	3.4	6.1	5.7	2.0
Other Goods (e)	74.2	75.0	78.6	86.4	90.7	96.0	1.1	4.8	9.9	5.0	5.8
Total (excl. Motor Vehicles, Parts, Petrol, etc.):	392.2	405.7	432.8	478.4	513.0	532.0	3.4	6.7	10.5	7.2	3.7
JUNE QUARTER											
Groceries	61.6	66.6	68.7	78.7	84.3		8.1	3.2	14.6	7.1	
Butchers' Meat	31.2	32.7	34.0	38.1	41.9		4.8	4.0	12.1	10.0	
Other Food (c)	47.3	52.2	56.2	61.7	66.6		10.4	7.7	9.8	7.9	
Total Food and Groceries:	140.1	151.5	158.9	178.5	192.8		8.1	4.9	12.3	8.0	
Beer, Wine and Spirits ..	38.6	42.0	44.6	49.7	54.1		8.8	6.2	11.4	8.9	
Clothing, Drapery and Footwear	92.6	97.7	105.5	114.2	116.4		5.5	8.0	8.2	1.9	
Hardware, China & Glassware (d)	27.1	29.3	31.5	35.4	37.7		8.1	7.5	12.4	6.5	
Electrical Goods and Radios	16.6	18.0	21.0	22.1	23.1		8.4	16.7	5.2	4.5	
Furniture and Floor Coverings	17.7	18.2	20.5	21.1	22.1		2.8	12.6	2.9	4.7	
Other Goods (e)	74.9	76.4	82.8	91.1	94.2		2.0	8.4	10.0	3.4	
Total (excl. Motor Vehicles, Parts, Petrol, etc.):	407.6	433.1	464.8	512.1	540.4		6.3	7.3	10.2	5.5	
SEPTEMBER QUARTER											
Groceries	62.8	67.9	72.3	81.1	87.7		8.1	6.5	12.2	8.1	
Butchers' Meat	31.8	33.4	35.9	38.5	42.4		5.0	7.5	7.2	10.1	
Other Food (c)	48.6	53.0	58.2	63.9	67.8		9.1	9.8	9.8	6.1	
Total Food and Groceries:	143.2	154.3	166.4	183.5	197.9		7.8	7.8	10.3	7.8	
Beer, Wine and Spirits ..	38.7	41.9	45.4	49.2	53.3		8.3	8.4	8.4	8.3	
Clothing, Drapery and Footwear	80.3	88.0	97.3	103.4	102.6		9.6	10.6	6.3	-0.8	
Hardware, China & Glassware (d)	26.4	29.6	34.3	37.7	36.9		12.1	15.9	9.9	-2.1	
Electrical Goods and Radios	16.9	20.1	23.2	25.1	24.5		18.9	15.4	8.2	-2.4	
Furniture and Floor Coverings	17.3	19.6	21.8	23.2	23.1		13.3	11.2	6.4	-0.4	
Other Goods (e)	74.7	78.9	82.3	91.4	96.9		5.6	4.3	11.1	6.0	
Total (excl. Motor Vehicles, Parts, Petrol, etc.):	397.5	432.4	470.7	513.5	535.2		8.8	8.9	9.1	4.2	
DECEMBER QUARTER											
Groceries	68.9	72.9	80.8	86.2	93.1		5.8	10.8	6.7	8.0	
Butchers' Meat	32.1	33.8	36.6	39.4	42.7		5.3	8.3	7.7	8.4	
Other Food (c)	54.2	58.5	64.1	70.2	72.0		7.9	9.6	9.5	2.6	
Total Food and Groceries:	155.2	165.2	181.5	195.8	207.8		6.4	9.9	7.9	6.1	
Beer, Wine and Spirits ..	47.4	51.9	53.6	58.9	64.2		9.5	3.3	9.9	9.0	
Clothing, Drapery and Footwear	100.6	111.4	120.0	125.9	128.9		10.7	7.7	4.9	2.4	
Hardware, China & Glassware (d)	30.9	34.9	39.2	42.2	42.1		12.9	12.3	7.7	-0.2	
Electrical Goods and Radios	22.5	28.0	30.5	32.8	33.9		24.4	8.9	7.5	3.4	
Furniture and Floor Coverings	19.8	22.8	24.4	25.3	25.7		15.2	7.0	3.7	1.6	
Other Goods (e)	89.4	96.6	104.8	115.3	117.3		8.1	8.5	10.0	1.7	
Total (excl. Motor Vehicles, Parts, Petrol, etc.):	465.8	510.8	554.0	596.2	619.9		9.7	8.5	7.6	4.0	

(a) Excludes Australian Capital Territory and Northern Territory. (b) Figures subsequent to June quarter, 1953 are subject to revision.
(c) Includes Fresh Fruit and Vegetables, Confectionery, Soft Drinks, Ice Cream, Cakes, Pastry, Cooked Provisions, Fish, etc., but excludes some delivered Milk and Bread. (d) Excludes Basic Building Materials (e.g. Timber, Roofing Tiles, Bricks, etc.). (e) Includes Tobacco, Cigarettes, etc., Newspapers, Books and Stationery, Chemists' Goods, Grain and Produce, Jewellery, Office Equipment, etc.

NOTE: Minus sign (-) denotes decrease.

TABLE 4 - VALUE OF RETAIL SALES IN COMMODITY GROUPS, STATES
QUARTERS ENDED 31ST MARCH, 1956, 31ST DECEMBER, 1956 AND 31ST MARCH, 1957.

(£ million)							
Quarter ended	N.S.W.	Vic.	Q'ld.	S. A.	W. A.	Tas.	Australia (a)
Groceries							
31st March, 1956	32.6	21.9	13.1	6.4	6.5	2.9	83.4
31st December, 1956	36.3	24.6	14.6	7.2	7.1	3.3	93.1
31st March, 1957	33.1	22.5	13.3	6.8	6.7	3.0	85.4
Butchers' Meat							
31st March, 1956	15.8	11.2	5.2	3.2	2.4	1.4	39.2
31st December, 1956	16.6	12.6	5.6	3.6	2.7	1.6	42.7
31st March, 1957	16.6	12.0	5.4	3.5	2.7	1.6	41.8
Other Food (b)							
31st March, 1956	27.1	20.6	8.5	6.3	4.9	2.0	69.4
31st December, 1956	27.8	22.2	8.7	6.5	4.8	2.0	72.0
31st March, 1957	26.5	21.4	8.3	6.1	4.9	1.9	69.1
Total Food and Groceries							
31st March, 1956	75.5	53.7	26.8	15.9	13.8	6.3	192.0
31st December, 1956	80.7	59.4	28.9	17.3	14.6	6.9	207.8
31st March, 1957	76.2	55.9	27.0	16.4	14.3	6.5	196.3
Beer, Wine and Spirits							
31st March, 1956	22.6	15.5	7.2	5.2	4.4	1.8	56.7
31st December, 1956	26.3	17.5	8.3	5.7	4.4	2.0	64.2
31st March, 1957	24.9	16.5	7.6	5.4	4.5	1.9	60.8
Clothing, Drapery, Piece Goods, and Footwear							
31st March, 1956	37.5	25.9	11.8	9.0	5.7	3.2	93.1
31st December, 1956	50.0	37.4	17.0	12.0	8.0	4.5	128.9
31st March, 1957	37.2	27.5	12.7	9.0	5.8	3.4	95.6
Hardware, China and Glassware (c)							
31st March, 1956	14.7	9.6	4.9	2.9	2.6	1.0	35.7
31st December, 1956	17.1	11.3	5.8	3.5	3.0	1.4	42.1
31st March, 1957	14.3	9.7	5.1	2.9	2.7	1.1	35.8
Electrical Goods and Radios							
31st March, 1956	8.9	6.8	3.7	2.2	2.0	0.9	24.5
31st December, 1956	12.2	11.1	4.7	2.7	2.2	1.0	33.9
31st March, 1957	10.2	8.1	3.8	2.1	1.8	0.8	26.8
Furniture and Floor Coverings							
31st March, 1956	7.6	6.4	2.1	2.1	1.4	0.7	20.3
31st December, 1956	9.5	7.9	3.0	2.6	1.7	1.0	25.7
31st March, 1957	7.7	6.5	2.3	2.1	1.5	0.6	20.7
Other Goods (d)							
31st March, 1956	35.7	25.7	11.7	7.1	6.7	2.8	90.7
31st December, 1956	46.3	34.8	16.1	9.0	8.0	3.1	117.3
31st March, 1957	37.6	28.2	13.1	7.4	6.9	2.8	96.0
Total (excl. Motor Vehicles, Parts, Petrol, etc.)							
31st March, 1956	202.5	144.6	68.2	44.4	36.6	16.7	513.0
31st December, 1956	242.1	179.4	83.8	52.8	41.9	19.9	619.9
31st March, 1957	208.1	152.4	71.6	45.3	37.5	17.1	532.0

- (a) Excludes Australian Capital Territory and Northern Territory.
 (b) Includes Fresh Fruit and Vegetables, Confectionery, Soft Drinks, Ice Cream, Cakes, Pastry, Cooked Provisions, Fish, etc., but excludes some delivered Milk and Bread.
 (c) Excludes Basic Building Materials (e.g. Timber, Roofing Tiles, Bricks, etc.).
 (d) Includes Tobacco, Cigarettes, etc., Newspapers, Books and Stationery, Chemists' Goods, Grain and Produce, Jewellery, Office Equipment, etc.

TABLE 5 : VALUE OF RETAIL SALES (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.)
PROPORTION OF SALES IN EACH COMMODITY GROUP TO TOTAL SALES, AUSTRALIA (a)
 (Adjusted on a basis comparable with the 1952-53 Retail Census)
 (Per cent.)

Commodity Group	Year ended -							
	30th June, 1949	30th June, 1950	30th June, 1951	30th June, 1952	30th June, 1953	30th June, 1954(b)	30th June, 1955(b)	30th June, 1956(b)
Groceries	14.9	14.6	13.6	14.4	15.4	14.9	15.2	15.5
Butchers' Meat	6.8	6.8	6.7	7.4	7.5	7.3	7.3	7.3
Other Food (c)	12.1	11.9	11.4	11.6	12.1	12.2	12.2	12.5
Total Food and Groceries:	33.8	33.3	31.7	33.4	35.0	34.4	34.7	35.3
Beer, Wine and Spirits ..	9.9	9.5	9.0	9.5	10.2	10.1	10.0	10.1
Clothing, Drapery, Piece Goods and Footwear	24.7	23.9	24.0	21.8	20.9	21.0	20.9	20.3
Hardware, China and Glassware (d)	5.8	6.0	6.6	6.8	6.7	6.8	7.1	7.1
Electrical Goods and Radios	3.5	3.9	4.7	4.8	4.4	5.0	4.9	4.9
Furniture and Floor Coverings	4.8	4.9	5.6	4.7	4.3	4.4	4.3	4.2
Other Goods (e)	17.5	18.5	18.4	19.0	18.5	18.3	18.1	18.1
TOTAL:	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Note:- For footnotes see Table 6 below.

TABLE 6 : VALUE OF RETAIL SALES (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.)
PROPORTION OF SALES IN EACH COMMODITY GROUP TO TOTAL SALES, AUSTRALIA (a)
 (Adjusted on a basis comparable with the 1952-53 Retail Census)
 (Per cent.)

Commodity Group	Quarter ended									
	31st March, 1955(b)	30th June, 1955(b)	30th Sept., 1955(b)	31st Dec., 1955(b)	31st March, 1956(b)	30th June, 1956(b)	30th Sept., 1956(b)	31st Dec., 1956(b)	31st March, 1957(b)	
Groceries	15.5	15.4	15.8	14.4	16.3	15.6	16.4	15.0	16.0	
Butchers' Meat	7.5	7.4	7.5	6.6	7.6	7.8	7.9	6.9	7.9	
Other Food (c)	12.9	12.1	12.4	11.8	13.5	12.3	12.7	11.6	13.0	
Total Food and Groceries:	35.9	34.9	35.7	32.8	37.4	35.7	37.0	33.5	36.9	
Beer, Wine and Spirits	11.2	9.7	9.6	9.9	11.0	10.0	9.9	10.3	11.4	
Clothing, Drapery, Piece Goods and Footwear	18.8	22.3	20.2	21.1	18.1	21.5	19.2	20.8	18.0	
Hardware, China and Glassware (d)	7.0	6.9	7.3	7.1	7.0	7.0	6.9	6.8	6.7	
Electrical Goods and Radios	5.1	4.3	4.9	5.5	4.8	4.3	4.6	5.5	5.0	
Furniture and Floor Coverings	4.0	4.1	4.5	4.3	4.0	4.1	4.3	4.2	3.9	
Other Goods (e)	18.0	17.8	17.8	19.3	17.7	17.4	18.1	18.9	18.1	
TOTAL:	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	

- (a) Excludes Australian Capital Territory and Northern Territory.
 (b) Figures subsequent to June quarter, 1953 are subject to revision.
 (c) Includes Fresh Fruit and Vegetables, Confectionery, Soft Drinks, Ice Cream, Cakes, Pastry, Cooked Provisions, Fish, etc., but excludes some delivered Milk and Bread.
 (d) Excludes Basic Building Materials (e.g. Timber, Roofing Tiles, Bricks, etc.).
 (e) Includes Tobacco, Cigarettes, etc., Newspapers, Books and Stationery, Chemists' Goods, Grain and Produce, Jewellery, Office Equipment, etc.

TABLE 7 : TOTAL VALUE OF RETAIL SALES (EXCLUDING MOTOR VEHICLES, PARTS, PETROL, ETC.) AND PERCENTAGE INCREASE OVER PREVIOUS CORRESPONDING PERIOD : STATES

(Adjusted on a basis comparable with the 1952-53 Retail Census)

Period	N.S.W.	Vic.	Q'ld.	S.A.	W.A.	Tas.	Australia (a)
YEARS							
Total Value of Retail Sales (Excl. Motor Vehicles, etc.)	£ mill.	£ mill.	£ mill.	£ mill.	£ mill.	£ mill.	£ mill.
1948-49	388.5	272.0	128.4	79.5	64.7	29.1	962.2
1949-50	442.0	315.3	146.1	91.6	76.3	34.1	1,105.4
1950-51	553.8	389.2	177.9	113.7	94.4	41.8	1,370.8
1951-52	648.5	454.7	210.2	133.8	117.1	51.3	1,615.6
1952-53	674.7	476.3	224.9	143.7	127.3	55.2	1,702.1
1953-54 (b)	728.1	514.6	243.7	155.7	139.8	58.9	1,840.8
1954-55 (b)	799.7	561.8	270.8	172.0	147.0	63.9	2,015.2
1955-56 (b)	856.7	608.6	292.9	184.4	151.7	68.8	2,163.1
Increase over Previous Year:	%	%	%	%	%	%	%
1948-49	15.7	15.9	16.0	17.6	17.2	15.0	16.0
1949-50	13.8	15.9	13.8	15.2	17.9	17.2	14.9
1950-51	25.3	23.4	21.8	24.1	23.7	22.6	24.0
1951-52	17.1	16.8	18.2	17.7	24.0	22.7	17.9
1952-53	4.0	4.8	7.0	7.4	8.7	7.6	5.4
1953-54 (b)	7.9	8.0	8.4	8.4	9.8	6.7	8.1
1954-55 (b)	9.8	9.2	11.1	10.5	5.2	8.5	9.5
1955-56 (b)	7.1	8.3	8.2	7.2	3.2	7.7	7.3

QUARTERS							
Total Value of Retail Sales (Excl. Motor Vehicles, etc.)	£ mill.	£ mill.	£ mill.	£ mill.	£ mill.	£ mill.	£ mill.
September, 1953 (b)	170.9	120.4	57.9	36.7	32.7	13.8	432.4
December, 1953 (b)	202.0	143.5	67.0	43.4	38.5	16.4	510.8
March, 1954 (b)	170.8	121.7	56.6	36.6	33.0	14.1	432.8
June, 1954 (b)	184.4	129.0	62.2	39.0	35.6	14.6	464.8
September, 1954 (b)	186.2	128.6	64.6	40.7	35.6	15.0	470.7
December, 1954 (b)	218.6	155.4	75.3	47.0	39.9	17.8	554.0
March, 1955 (b)	188.4	135.7	62.9	40.8	35.3	15.3	478.4
June, 1955 (b)	206.5	142.1	68.0	43.5	36.2	15.8	512.1
September, 1955 (b)	202.9	144.8	70.1	43.6	36.3	15.8	513.5
December, 1955 (b)	236.1	168.5	80.5	50.5	41.6	19.0	596.2
March, 1956 (b)	202.5	144.6	68.2	44.4	36.6	16.7	513.0
June, 1956 (b)	215.2	150.7	74.1	45.9	37.2	17.3	540.4
September, 1956 (b)	212.1	150.0	73.7	45.8	36.7	16.9	535.2
December, 1956 (b)	242.1	179.4	83.8	52.8	41.9	19.9	619.9
March, 1957 (b)	208.1	152.4	71.6	45.3	37.5	17.1	532.0
Increase over Corresponding Quarter of Previous Year -	%	%	%	%	%	%	%
September, 1954 (b)	9.0	6.8	11.6	10.9	8.9	8.7	8.9
December, 1954 (b)	8.2	8.3	12.4	8.3	3.6	8.5	8.5
March, 1955 (b)	10.3	11.5	11.1	11.5	7.0	8.5	10.5
June, 1955 (b)	12.0	10.2	9.3	11.5	1.7	8.2	10.2
September, 1955 (b)	9.0	12.6	8.5	7.1	2.0	5.3	9.1
December, 1955 (b)	8.0	8.4	6.9	7.4	4.3	6.7	7.6
March, 1956 (b)	7.5	6.6	8.4	8.8	3.7	9.2	7.2
June, 1956 (b)	4.2	6.1	9.0	5.5	2.8	9.5	5.5
September, 1956 (b)	4.5	3.6	5.1	5.0	1.1	7.0	4.2
December, 1956 (b)	2.5	6.5	4.1	4.6	0.7	4.7	4.0
March, 1957 (b)	2.8	5.4	5.0	2.0	2.5	2.4	3.7

(a) Excludes Australian Capital Territory and Northern Territory.

(b) Figures subsequent to June quarter, 1953 are subject to revision.

TABLE 8 : TOTAL VALUE OF RETAIL SALES OF NEW AND USED MOTOR VEHICLES,
PARTS, PETROL, ETC. (a) : STATES

(Adjusted on a basis comparable with the 1952-53 Retail Census)

State	Value of Retail Sales (£'million)						Percentage Increase				
	Year ended -										
	30th June, 1951	30th June, 1952	30th June, 1953	30th June, 1954(b)	30th June, 1955(b)	30th June, 1956(b)	1950-51 to 1951-52	1951-52 to 1952-53	1952-53 to 1953-54	1953-54 to 1954-55	1954-55 to 1955-56
N.S.W.	140.1	152.5	150.0	179.1	210.7	243.5	8.9	- 1.6	19.4	17.6	15.6
Vic.	103.2	117.0	108.1	123.2	148.6	164.0	13.4	- 7.6	14.0	20.6	10.4
Q'ld.	56.0	60.4	62.9	76.0	89.4	92.9	7.9	4.1	20.8	17.6	3.9
S.A.	39.6	51.6	45.3	52.1	60.8	65.4	30.3	-12.2	15.0	16.7	7.6
W.A.	31.5	38.1	37.3	43.5	50.6	56.0	21.0	- 2.1	16.6	16.3	10.7
Tas.	11.6	13.7	13.7	17.2	19.4	19.5	18.1	-	25.5	12.8	0.5
Total:	382.0	433.3	417.3	491.1	579.5	641.3	13.4	- 3.7	17.7	18.0	10.7

For footnotes see Table 9 below.

TABLE 9 : TOTAL VALUE OF RETAIL SALES OF NEW AND USED MOTOR VEHICLES,
PARTS, PETROL, ETC. (a) : STATES

(Adjusted on a basis comparable with the 1952-53 Retail Census)

State	Value of Retail Sales (£'million)						Percentage Increase				
	1952	1953	1954 (b)	1955 (b)	1956 (b)	1957 (b)	1952 to 1953	1953 to 1954	1954 to 1955	1955 to 1956	1956 to 1957
MARCH QUARTER											
New South Wales	37.3	37.6	43.8	50.7	58.8	58.6	0.8	16.5	15.8	16.0	-0.3
Victoria	29.4	25.5	30.2	34.0	39.4	39.5	-13.3	18.4	12.6	15.9	0.3
Queensland	14.2	15.0	17.6	21.0	21.0	22.2	5.6	17.3	19.3	-	5.7
South Australia	14.1	11.1	12.1	14.4	16.0	16.5	-21.3	9.0	19.0	11.1	3.1
Western Australia	9.8	9.1	10.0	11.9	14.3	13.0	- 7.1	9.9	19.0	20.2	-9.1
Tasmania	3.7	3.2	3.5	4.6	4.6	5.1	-13.5	9.4	31.4	-	10.9
Total:	108.5	101.5	117.2	136.6	154.1	154.9	- 6.5	15.5	16.6	12.8	0.5
JUNE QUARTER											
New South Wales	35.8	38.7	48.7	55.4	60.4		8.1	25.8	13.8	8.5	
Victoria	27.9	28.6	33.2	40.5	40.3		2.5	16.1	22.0	-0.5	
Queensland	13.7	17.6	20.9	23.3	23.6		28.5	18.8	11.5	1.3	
South Australia	12.6	12.1	13.8	16.1	15.5		-4.0	14.0	16.7	-3.7	
Western Australia	10.2	9.8	11.7	13.0	12.3		-3.9	19.4	11.1	-5.4	
Tasmania	3.3	3.5	4.9	5.3	4.8		6.1	40.0	8.2	-9.4	
Total:	103.5	110.3	133.2	153.6	156.6		6.6	20.8	15.3	2.0	
SEPTEMBER QUARTER											
New South Wales	34.0	40.5	51.0	62.6	57.0		19.1	25.9	22.7	-8.9	
Victoria	25.1	28.2	35.4	41.2	41.6		12.4	25.5	16.4	1.0	
Queensland	14.0	17.7	22.5	24.0	24.6		26.4	27.1	6.7	2.5	
South Australia	10.1	12.3	14.8	17.0	16.0		21.8	20.3	14.9	-5.9	
Western Australia	8.8	10.4	13.0	13.7	11.8		18.2	25.0	5.4	-13.9	
Tasmania	3.2	4.4	4.4	4.9	5.2		37.5	-	11.4	6.1	
Total:	95.2	113.5	141.1	163.4	156.2		19.2	24.3	15.8	-4.4	
DECEMBER QUARTER											
New South Wales	39.7	46.1	53.6	62.0	61.1		16.1	16.3	15.7	-1.5	
Victoria	28.9	31.6	38.7	43.1	44.3		9.3	22.5	11.4	2.8	
Queensland	16.3	19.8	22.6	24.3	25.7		21.5	14.1	7.5	5.8	
South Australia	12.0	13.9	15.5	16.9	17.6		15.8	11.5	9.0	4.1	
Western Australia	9.6	11.4	12.7	15.7	13.2		18.8	11.4	23.6	-15.9	
Tasmania	3.8	4.4	5.1	5.2	5.7		15.8	15.9	2.0	9.6	
Total:	110.3	127.2	148.2	167.2	167.6		15.3	16.5	12.8	0.2	

(a) Excludes Farm Machinery and Implements, Earth-moving Equipment, etc., and most sales of Used Motor Vehicles made on a commission basis through auctioneers, etc.

(b) Figures subsequent to June quarter, 1953 are subject to revision.

Note: Minus sign (-) denotes decrease.