

CATALOGUE NO. 5644.0

EMBARGOED UNTIL 11.30 A.M. 7 FEBRUARY 1989

## LEASE FINANCE, AUSTRALIA NOVEMBER 1988

|                     |                                                                                                                                                                                                                                                                                                                               |
|---------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| PHONE INQUIRIES     | <ul style="list-style-type: none"> <li>• <i>about these statistics</i>—contact Mr Yaroslav Hladenki on Canberra (062) 52 6171 or any ABS State office.</li> <li>• <i>about other statistics and ABS services</i>—contact Information Services on Canberra (062) 52 6627, 52 5402, 52 6007 or any ABS State office.</li> </ul> |
| MAIL INQUIRIES      | <ul style="list-style-type: none"> <li>• <i>write to Information Services</i>, ABS, P.O. Box 10, Belconnen, A.C.T. 2616 or any ABS State office.</li> </ul>                                                                                                                                                                   |
| ELECTRONIC SERVICES | <ul style="list-style-type: none"> <li>• on VIATEL — key *656#.</li> <li>• on AUSSTATS — phone (062) 52 6017.</li> <li>• on TELESTATS — phone (062) 52 5404.</li> </ul>                                                                                                                                                       |

### MAIN FEATURES

The value of goods under new finance lease commitments (excluding leveraged leases) totalled \$772.3 million in November 1988, \$139.5 million (22.0%) more than in October 1988 and \$277.6 million (56.1%) more than in November 1987. The category 'all banks' accounted for \$71.9 million of the increase over October 1988 and \$93.6 million of the increase over November 1987. A part of these increases was due to some banks having a five week reporting period in November 1988 compared with a four week period in October 1988 and November 1987.

### EXPLANATORY NOTES

#### Introduction

1. This publication presents statistics of lease finance commitments made by significant lenders to private and public enterprises (financial and trading enterprises, non-profit organisations, individuals, government and public authorities). For detailed information on the scope and coverage of these statistics and definitions of data items refer to the July 1988 issue of this publication.

#### Statistical period

2. While the statistics are described as being for the calendar months, it should be noted that:

- in the case of trading banks, the data relate to a month ending on the last Wednesday; and
- in the case of other lenders, some have accounting periods which do not correspond exactly to a calendar month and their figures are used without adjustment.

#### Unpublished data

3. More detailed classifications of the data in this publication may be made available on request. Generally a charge is made for providing this information. Inquiries should be made to the officer identified above for phone

inquiries or by writing to Private Finance Section, ABS, P.O. Box 10, Belconnen, A.C.T. 2616.

#### Revisions

4. Revisions to previously published statistics are included in issues of this publication as they occur.

#### Related publications

5. Users may also wish to refer to the following publications which are available on request:

*Personal Finance, Australia* (5642.0)—issued monthly

*Commercial Finance, Australia* (5643.0)—issued monthly

*Housing Finance for Owner Occupation, Australia* (5609.0)—issued monthly

*Finance Companies, Australia* (5639.0)—issued monthly

*Authorised Dealers and Money Market Corporations, Australia* (5638.0)—issued monthly

*Credit Co-operatives, General Financiers and Other Financial Corporations, Australia* (5640.0)—issued monthly

6. Current publications produced by the ABS are listed in the *Catalogue of Publications, Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Publications Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Publications Advice are available from any ABS office.

#### Symbols and other usages

— nil or rounded to zero

7. Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

IAN CASTLES  
Australian Statistician

TABLE 1 - VALUE OF GOODS UNDER NEW FINANCE LEASE COMMITMENTS(a) - NOVEMBER 1988  
(\$ million)

| Type of goods                                           | Type of lessor |                           |                   |                    | Total |
|---------------------------------------------------------|----------------|---------------------------|-------------------|--------------------|-------|
|                                                         | All banks      | Money market corporations | Finance companies | General financiers |       |
| AUSTRALIA                                               |                |                           |                   |                    |       |
| Motor vehicles -                                        |                |                           |                   |                    |       |
| Motor cars                                              |                |                           |                   |                    |       |
| New                                                     | 32.6           | 9.5                       | 165.6             | 22.9               | 230.6 |
| Used                                                    | 6.7            | -                         | 50.1              | 6.7                | 63.7  |
| Trucks                                                  |                |                           |                   |                    |       |
| New                                                     | 21.3           | 2.6                       | 42.1              | 1.8                | 67.9  |
| Used                                                    | 13.7           | -                         | 23.7              | 0.6                | 38.1  |
| Other motor vehicles                                    | 4.5            | 0.2                       | 8.7               | -                  | 13.5  |
| Other transport equipment                               | 12.7           | 7.2                       | 8.1               | 0.3                | 28.2  |
| Construction and earthmoving equipment                  | 12.0           | 5.0                       | 17.2              | 0.1                | 34.3  |
| Agricultural machinery and equipment                    | 7.7            | 2.5                       | 11.5              | 0.2                | 22.0  |
| Automatic data processing equipment and office machines | 19.2           | 2.3                       | 30.2              | 43.4               | 95.1  |
| Shop and office furniture, fittings and equipment       | 20.1           | 2.0                       | 32.4              | 2.7                | 57.3  |
| Other                                                   | 63.0           | 16.0                      | 42.2              | 0.6                | 121.8 |
| Total                                                   | 213.6          | 47.4                      | 431.9             | 79.4               | 772.3 |
| STATES                                                  |                |                           |                   |                    |       |
| New South Wales                                         | 96.2           | 16.3                      | 153.2             | 46.4               | 312.2 |
| Victoria                                                | 55.1           | 16.6                      | 105.8             | 19.1               | 196.6 |
| Queensland                                              | 20.6           | 7.2                       | 92.4              | 6.0                | 126.1 |
| South Australia                                         | 12.4           | 5.6                       | 29.8              | 2.7                | 50.5  |
| Western Australia                                       | 23.2           | 0.7                       | 36.4              | 5.0                | 65.4  |
| Tasmania                                                | 0.4            | -                         | 7.7               | -                  | 8.2   |
| Northern Territory                                      | 0.9            | -                         | 1.1               | 0.1                | 2.1   |
| Australian Capital Territory                            | 4.7            | 1.0                       | 5.5               | -                  | 11.2  |

(a) Excludes leveraged leases.

TABLE 2 - VALUE OF GOODS UNDER NEW FINANCE LEASE COMMITMENTS(a) - ALL LESSORS

|                        | Type of goods                 |         |        |       |        |       |        |       |
|------------------------|-------------------------------|---------|--------|-------|--------|-------|--------|-------|
|                        | Motor vehicles                |         |        |       |        |       |        |       |
|                        | Motor cars and station wagons |         |        |       | Trucks |       |        |       |
|                        | New                           |         | Used   |       | New    |       | Used   |       |
|                        | Number                        | \$m     | Number | \$m   | Number | \$m   | Number | \$m   |
| AUSTRALIA              |                               |         |        |       |        |       |        |       |
| YEARS                  |                               |         |        |       |        |       |        |       |
| 1985-1986              | 88,246                        | 1,591.6 | 26,397 | 393.8 | 21,098 | 596.6 | 9,495  | 195.7 |
| 1986-1987              | 71,417                        | 1,446.6 | 29,318 | 446.6 | 13,515 | 516.4 | 9,327  | 239.9 |
| 1987-1988              | 76,990                        | 1,779.2 | 34,728 | 594.4 | 11,492 | 494.8 | 10,841 | 316.1 |
| 1987                   |                               |         |        |       |        |       |        |       |
| September              | 6,640                         | 145.3   | 2,686  | 44.2  | 897    | 40.6  | 846    | 23.0  |
| October                | 5,474                         | 122.9   | 2,581  | 41.2  | 840    | 33.6  | 773    | 24.0  |
| November               | 5,763                         | 133.9   | 2,597  | 41.3  | 946    | 42.8  | 851    | 27.0  |
| December               | 9,030                         | 182.6   | 2,950  | 49.3  | 906    | 39.4  | 823    | 24.6  |
| 1988                   |                               |         |        |       |        |       |        |       |
| January                | 4,754                         | 105.6   | 2,112  | 34.6  | 603    | 24.2  | 728    | 23.7  |
| February               | 5,081                         | 121.6   | 2,746  | 45.6  | 869    | 33.8  | 875    | 23.0  |
| March                  | 6,838                         | 164.1   | 3,132  | 57.0  | 1,091  | 47.3  | 1,034  | 31.1  |
| April                  | 5,985                         | 148.7   | 2,829  | 50.8  | 867    | 41.1  | 865    | 24.2  |
| May                    | 7,742                         | 194.6   | 3,771  | 68.0  | 1,274  | 55.8  | 1,114  | 31.6  |
| June                   | 7,620                         | 191.9   | 3,909  | 73.4  | 1,495  | 64.3  | 1,115  | 31.5  |
| July                   | 7,447                         | 179.7   | 3,248  | 60.6  | 1,166  | 48.5  | 1,008  | 28.1  |
| August                 | 8,173                         | 195.1   | 3,498  | 65.2  | 1,442  | 59.8  | 1,107  | 32.5  |
| September              | 8,240                         | 204.5   | 3,078  | 59.0  | 1,357  | 56.1  | 963    | 24.6  |
| October                | 7,829                         | 198.7   | 2,711  | 52.2  | 1,414  | 59.5  | 879    | 25.4  |
| November               | 8,854                         | 230.6   | 3,155  | 63.7  | 1,658  | 67.9  | 1,201  | 38.1  |
| STATES - OCTOBER 1988  |                               |         |        |       |        |       |        |       |
| N.S.W.                 | 3,122                         | 77.5    | 943    | 19.4  | 503    | 21.6  | 296    | 8.5   |
| Vic.                   | 2,426                         | 62.8    | 786    | 15.0  | 290    | 11.9  | 135    | 4.5   |
| Qld                    | 1,118                         | 29.5    | 498    | 8.6   | 353    | 15.0  | 252    | 6.5   |
| S.A.                   | 423                           | 10.4    | 177    | 3.4   | 117    | 4.2   | 72     | 2.2   |
| W.A.                   | 544                           | 13.9    | 180    | 3.8   | 92     | 3.3   | 82     | 2.9   |
| Tas.                   | 77                            | 1.8     | 80     | 1.1   | 24     | 1.5   | 19     | 0.3   |
| N.T.                   | 29                            | 0.7     | 11     | 0.2   | 6      | 0.6   | 6      | 0.1   |
| A.C.T.                 | 90                            | 2.1     | 36     | 0.7   | 29     | 1.5   | 17     | 0.4   |
| STATES - NOVEMBER 1988 |                               |         |        |       |        |       |        |       |
| N.S.W.                 | 3,561                         | 93.2    | 1,141  | 24.1  | 586    | 25.5  | 557    | 19.0  |
| Vic.                   | 2,636                         | 69.3    | 930    | 19.2  | 315    | 14.5  | 116    | 2.9   |
| Qld                    | 1,221                         | 31.7    | 492    | 8.2   | 479    | 16.0  | 285    | 8.2   |
| S.A.                   | 588                           | 14.7    | 241    | 4.6   | 89     | 3.4   | 75     | 2.3   |
| W.A.                   | 627                           | 16.3    | 210    | 5.4   | 105    | 4.5   | 110    | 4.0   |
| Tas.                   | 88                            | 2.0     | 86     | 1.4   | 29     | 1.4   | 27     | 0.9   |
| N.T.                   | 17                            | 0.4     | 7      | 0.1   | 12     | 0.3   | 3      | 0.1   |
| A.C.T.                 | 116                           | 3.0     | 48     | 0.7   | 43     | 2.3   | 28     | 0.7   |

(a) Excludes leveraged leases.

TABLE 2 - VALUE OF GOODS UNDER NEW FINANCE LEASE COMMITMENTS(a) - ALL LESSORS (continued)  
(\$ million)

|                        | Type of goods             |                                        |                                      |                                                         |                                                   |         |                                 |                                        |
|------------------------|---------------------------|----------------------------------------|--------------------------------------|---------------------------------------------------------|---------------------------------------------------|---------|---------------------------------|----------------------------------------|
|                        | Other transport equipment | Construction and earthmoving equipment | Agricultural machinery and equipment | Automatic data processing equipment and office machines | Shop and office furniture, fittings and equipment | Other   | Total finance lease commitments | Commitments not drawn at end of period |
| AUSTRALIA              |                           |                                        |                                      |                                                         |                                                   |         |                                 |                                        |
| YEARS                  |                           |                                        |                                      |                                                         |                                                   |         |                                 |                                        |
| 1985-1986              | 172.0                     | 444.2                                  | 216.6                                | 439.7                                                   | 450.8                                             | 957.0   | 5,592.6                         | 576.6                                  |
| 1986-1987              | 148.9                     | 317.6                                  | 150.3                                | 766.4                                                   | 581.1                                             | 766.0   | 5,521.4                         | 381.0                                  |
| 1987-1988              | 164.6                     | 306.2                                  | 182.3                                | 841.4                                                   | 652.7                                             | 1,303.8 | 6,789.3                         | 445.5                                  |
| 1987                   |                           |                                        |                                      |                                                         |                                                   |         |                                 |                                        |
| September              | 17.0                      | 26.7                                   | 12.1                                 | 60.5                                                    | 41.9                                              | 98.3    | 523.6                           | 366.3                                  |
| October                | 9.4                       | 28.2                                   | 13.2                                 | 74.2                                                    | 44.9                                              | 77.4    | 478.8                           | 382.0                                  |
| November               | 12.4                      | 21.9                                   | 11.7                                 | 46.8                                                    | 60.4                                              | 87.9    | 494.7                           | 388.0                                  |
| December               | 15.8                      | 23.0                                   | 13.3                                 | 153.9                                                   | 56.9                                              | 122.3   | 695.7                           | 371.2                                  |
| 1988                   |                           |                                        |                                      |                                                         |                                                   |         |                                 |                                        |
| January                | 6.5                       | 20.0                                   | 11.0                                 | 30.2                                                    | 37.6                                              | 119.8   | 422.3                           | 426.7                                  |
| February               | 8.8                       | 23.6                                   | 11.9                                 | 39.6                                                    | 43.5                                              | 60.4    | 420.8                           | 451.8                                  |
| March                  | 15.8                      | 24.1                                   | 19.4                                 | 87.9                                                    | 65.1                                              | 100.6   | 624.4                           | 433.0                                  |
| April                  | 18.2                      | 26.6                                   | 12.6                                 | 52.6                                                    | 51.2                                              | 136.5   | 574.4                           | 462.6                                  |
| May                    | 15.6                      | 30.8                                   | 22.2                                 | 94.2                                                    | 70.6                                              | 134.6   | 734.7                           | 451.0                                  |
| June                   | 17.2                      | 34.2                                   | 27.7                                 | 106.0                                                   | 75.2                                              | 153.6   | 795.7                           | 445.5                                  |
| July                   | 14.0                      | 27.0                                   | 11.9                                 | 45.2                                                    | 56.4                                              | 133.7   | 625.4                           | 442.9                                  |
| August                 | 13.7                      | 45.6                                   | 14.5                                 | 63.6                                                    | 50.7                                              | 103.5   | 660.2                           | 446.4                                  |
| September              | 47.4                      | 27.1                                   | 17.3                                 | 145.2                                                   | 49.7                                              | 135.9   | 780.9                           | 480.8                                  |
| October                | 21.5                      | 31.0                                   | 19.4                                 | 74.5                                                    | 54.7                                              | 82.8    | 632.8                           | 528.5                                  |
| November               | 28.2                      | 34.3                                   | 22.0                                 | 95.1                                                    | 57.3                                              | 121.8   | 772.3                           | 444.1                                  |
| STATES - OCTOBER 1988  |                           |                                        |                                      |                                                         |                                                   |         |                                 |                                        |
| N.S.W.                 | 3.2                       | 9.6                                    | 6.5                                  | 27.3                                                    | 27.6                                              | 31.5    | 236.7                           | 169.5                                  |
| Vic.                   | 5.2                       | 7.1                                    | 1.3                                  | 26.1                                                    | 9.6                                               | 24.9    | 171.4                           | 174.4                                  |
| Qld.                   | 4.0                       | 8.8                                    | 6.3                                  | 6.6                                                     | 7.5                                               | 13.0    | 108.2                           | 70.9                                   |
| S.A.                   | 6.5                       | 0.6                                    | 1.1                                  | 2.4                                                     | 4.2                                               | 4.4     | 41.9                            | 43.9                                   |
| W.A.                   | 2.4                       | 4.2                                    | 3.6                                  | 9.7                                                     | 3.9                                               | 6.7     | 55.3                            | 60.2                                   |
| Tas.                   | 0.1                       | 0.3                                    | 0.3                                  | 0.5                                                     | 0.7                                               | 1.2     | 8.2                             | 3.5                                    |
| N.T.                   | 0.1                       | 0.3                                    | -                                    | 1.3                                                     | 0.1                                               | 0.2     | 3.5                             | 0.5                                    |
| A.C.T.                 | 0.2                       | 0.2                                    | 0.2                                  | 0.5                                                     | 1.0                                               | 0.9     | 7.6                             | 5.8                                    |
| STATES - NOVEMBER 1988 |                           |                                        |                                      |                                                         |                                                   |         |                                 |                                        |
| N.S.W.                 | 6.9                       | 10.9                                   | 7.7                                  | 45.2                                                    | 21.3                                              | 55.1    | 312.2                           | 134.8                                  |
| Vic.                   | 7.7                       | 7.3                                    | 1.6                                  | 17.4                                                    | 18.7                                              | 34.9    | 196.6                           | 152.2                                  |
| Qld.                   | 2.0                       | 10.1                                   | 6.6                                  | 16.5                                                    | 8.2                                               | 14.0    | 126.1                           | 56.1                                   |
| S.A.                   | 6.3                       | 1.7                                    | 0.7                                  | 4.8                                                     | 3.9                                               | 7.3     | 50.5                            | 45.0                                   |
| W.A.                   | 4.1                       | 3.0                                    | 4.6                                  | 9.9                                                     | 3.9                                               | 8.5     | 65.4                            | 48.2                                   |
| Tas.                   | 0.1                       | 0.5                                    | 0.6                                  | 0.5                                                     | 0.2                                               | 0.6     | 8.2                             | 3.1                                    |
| N.T.                   | 0.1                       | 0.2                                    | -                                    | 0.2                                                     | 0.1                                               | 0.3     | 2.1                             | 0.5                                    |
| A.C.T.                 | 1.0                       | 0.5                                    | 0.2                                  | 0.6                                                     | 1.0                                               | 1.0     | 11.2                            | 4.3                                    |

(a) Excludes leveraged leases.

TABLE 3 - VALUE OF GOODS UNDER NEW FINANCE LEASE COMMITMENTS(a) BY INDUSTRY OF LESSEE - ALL LESSORS  
(\$ million)

|                        | <i>Agriculture,<br/>forestry,<br/>fishing and<br/>hunting</i> | <i>Mining</i> | <i>Manu-<br/>facturing</i> | <i>Construction</i> | <i>Wholesale<br/>trade</i> | <i>Retail<br/>trade</i> | <i>Transport and<br/>storage</i> | <i>Finance,<br/>investment<br/>and<br/>insurance</i> | <i>Property<br/>and<br/>business<br/>services</i> | <i>Community<br/>services</i> | <i>Other<br/>industries</i> | <i>Total</i> |
|------------------------|---------------------------------------------------------------|---------------|----------------------------|---------------------|----------------------------|-------------------------|----------------------------------|------------------------------------------------------|---------------------------------------------------|-------------------------------|-----------------------------|--------------|
| AUSTRALIA              |                                                               |               |                            |                     |                            |                         |                                  |                                                      |                                                   |                               |                             |              |
| YEARS                  |                                                               |               |                            |                     |                            |                         |                                  |                                                      |                                                   |                               |                             |              |
| 1985-1986              | 437.4                                                         | 146.4         | 714.9                      | 495.9               | 314.9                      | 738.0                   | 794.4                            | 196.2                                                | 699.9                                             | 296.5                         | 758.1                       | 5,592.6      |
| 1986-1987              | 346.7                                                         | 92.8          | 693.5                      | 451.4               | 289.4                      | 698.3                   | 813.0                            | 500.1                                                | 687.2                                             | 222.4                         | 726.6                       | 5,521.4      |
| 1987-1988              | 438.0                                                         | 110.2         | 1,040.7                    | 548.3               | 305.5                      | 838.7                   | 901.2                            | 537.8                                                | 907.1                                             | 325.9                         | 835.9                       | 6,789.3      |
| 1987                   |                                                               |               |                            |                     |                            |                         |                                  |                                                      |                                                   |                               |                             |              |
| September              | 30.4                                                          | 8.2           | 75.6                       | 53.2                | 25.4                       | 59.1                    | 79.2                             | 43.3                                                 | 63.0                                              | 18.4                          | 67.8                        | 523.6        |
| October                | 28.7                                                          | 7.9           | 54.5                       | 39.3                | 27.8                       | 54.4                    | 67.0                             | 50.4                                                 | 64.0                                              | 19.6                          | 65.1                        | 478.8        |
| November               | 32.8                                                          | 7.0           | 59.0                       | 37.4                | 28.1                       | 65.7                    | 77.5                             | 35.3                                                 | 66.0                                              | 24.7                          | 61.1                        | 494.7        |
| December               | 33.2                                                          | 15.8          | 112.8                      | 44.3                | 32.3                       | 68.1                    | 89.5                             | 97.7                                                 | 74.6                                              | 52.2                          | 75.2                        | 695.7        |
| 1988                   |                                                               |               |                            |                     |                            |                         |                                  |                                                      |                                                   |                               |                             |              |
| January                | 28.0                                                          | 11.5          | 95.4                       | 39.1                | 21.4                       | 44.9                    | 47.1                             | 19.5                                                 | 45.3                                              | 17.2                          | 52.9                        | 422.3        |
| February               | 27.9                                                          | 7.1           | 50.5                       | 42.9                | 17.4                       | 54.4                    | 56.3                             | 21.9                                                 | 63.7                                              | 21.3                          | 57.3                        | 420.8        |
| March                  | 35.8                                                          | 9.4           | 79.9                       | 43.3                | 24.1                       | 87.1                    | 91.3                             | 62.4                                                 | 86.9                                              | 28.4                          | 75.8                        | 624.4        |
| April                  | 43.8                                                          | 9.8           | 122.7                      | 43.1                | 19.6                       | 63.2                    | 76.8                             | 19.7                                                 | 81.5                                              | 31.5                          | 62.6                        | 574.4        |
| May                    | 48.4                                                          | 7.1           | 111.9                      | 58.6                | 26.9                       | 104.1                   | 92.4                             | 63.8                                                 | 97.8                                              | 32.6                          | 91.1                        | 734.7        |
| June                   | 59.7                                                          | 14.3          | 122.3                      | 59.3                | 30.8                       | 111.5                   | 92.9                             | 41.6                                                 | 129.3                                             | 37.6                          | 96.3                        | 795.7        |
| July                   | 41.1                                                          | 13.2          | 85.8                       | 48.8                | 26.1                       | 84.3                    | 81.9                             | 40.7                                                 | 99.1                                              | 27.3                          | 77.0                        | 625.4        |
| August                 | 42.2                                                          | 17.7          | 82.0                       | 58.8                | 24.5                       | 84.6                    | 94.1                             | 28.7                                                 | 101.3                                             | 33.6                          | 92.7                        | 660.2        |
| September              | 44.5                                                          | 2.9           | 102.6                      | 53.1                | 33.6                       | 83.7                    | 138.5                            | 102.9                                                | 95.9                                              | 28.7                          | 94.7                        | 780.9        |
| October                | 46.7                                                          | 13.5          | 67.2                       | 54.3                | 22.4                       | 78.9                    | 78.4                             | 49.3                                                 | 93.8                                              | 29.6                          | 98.6                        | 632.8        |
| November               | 48.0                                                          | 14.2          | 91.8                       | 63.4                | 25.4                       | 94.8                    | 111.8                            | 40.6                                                 | 111.6                                             | 38.5                          | 132.2                       | 772.3        |
| STATES - OCTOBER 1988  |                                                               |               |                            |                     |                            |                         |                                  |                                                      |                                                   |                               |                             |              |
| N.S.W.                 | 17.2                                                          | 2.3           | 27.5                       | 15.6                | 10.4                       | 28.3                    | 24.7                             | 21.6                                                 | 43.3                                              | 11.6                          | 34.2                        | 236.7        |
| Vic.                   | 7.6                                                           | 1.9           | 21.2                       | 12.8                | 6.3                        | 23.0                    | 24.2                             | 15.2                                                 | 22.5                                              | 9.3                           | 27.4                        | 171.4        |
| Qld                    | 11.4                                                          | 1.2           | 10.7                       | 13.7                | 2.4                        | 14.9                    | 17.7                             | 1.8                                                  | 13.5                                              | 3.8                           | 17.2                        | 108.2        |
| S.A.                   | 2.2                                                           | 5.9           | 4.0                        | 3.4                 | 1.1                        | 4.6                     | 4.4                              | 1.9                                                  | 5.8                                               | 1.7                           | 6.9                         | 41.9         |
| W.A.                   | 6.0                                                           | 2.0           | 3.2                        | 5.6                 | 1.9                        | 5.4                     | 4.6                              | 8.6                                                  | 6.1                                               | 2.5                           | 9.3                         | 55.3         |
| Tas.                   | 2.1                                                           | 0.1           | 0.2                        | 1.5                 | 0.2                        | 1.4                     | 0.7                              | 0.1                                                  | 0.8                                               | 0.4                           | 0.7                         | 8.2          |
| N.T.                   | -                                                             | -             | -                          | 0.4                 | 0.1                        | 0.4                     | 0.8                              | -                                                    | 0.3                                               | -                             | 1.5                         | 3.5          |
| A.C.T.                 | 0.3                                                           | -             | 0.3                        | 1.4                 | 0.1                        | 1.0                     | 1.3                              | 0.1                                                  | 1.5                                               | 0.3                           | 1.4                         | 7.6          |
| STATES - NOVEMBER 1988 |                                                               |               |                            |                     |                            |                         |                                  |                                                      |                                                   |                               |                             |              |
| N.S.W.                 | 15.0                                                          | 2.7           | 42.0                       | 21.1                | 13.6                       | 31.6                    | 54.4                             | 12.1                                                 | 49.2                                              | 14.7                          | 55.8                        | 312.2        |
| Vic.                   | 7.4                                                           | 0.8           | 21.2                       | 14.2                | 5.2                        | 33.4                    | 24.1                             | 10.5                                                 | 29.0                                              | 14.6                          | 36.2                        | 196.6        |
| Qld                    | 12.9                                                          | 1.7           | 13.0                       | 14.1                | 3.3                        | 15.1                    | 19.3                             | 7.7                                                  | 15.6                                              | 4.2                           | 19.1                        | 126.1        |
| S.A.                   | 2.0                                                           | 5.9           | 8.1                        | 4.9                 | 1.4                        | 5.0                     | 4.1                              | 3.2                                                  | 8.3                                               | 2.1                           | 5.4                         | 50.5         |
| W.A.                   | 7.8                                                           | 3.0           | 6.8                        | 6.6                 | 1.2                        | 6.1                     | 6.7                              | 6.6                                                  | 6.9                                               | 1.9                           | 11.6                        | 65.4         |
| Tas.                   | 1.5                                                           | -             | 0.4                        | 1.0                 | 0.1                        | 1.4                     | 1.4                              | 0.1                                                  | 0.8                                               | 0.3                           | 1.2                         | 8.2          |
| N.T.                   | 0.2                                                           | -             | -                          | 0.2                 | 0.1                        | 0.7                     | 0.3                              | -                                                    | 0.1                                               | 0.1                           | 0.4                         | 2.1          |
| A.C.T.                 | 1.2                                                           | -             | 0.3                        | 1.2                 | 0.6                        | 1.4                     | 1.5                              | 0.3                                                  | 1.7                                               | 0.4                           | 2.6                         | 11.2         |

(a) Excludes leveraged leases.

TABLE 4 - VALUE OF GOODS UNDER NEW FINANCE LEASE COMMITMENTS(a), AUSTRALIA  
(\$ million)

| Industry of lessee                         | Type of lessor |                           |                   |                    | Total        |
|--------------------------------------------|----------------|---------------------------|-------------------|--------------------|--------------|
|                                            | All banks      | Money market corporations | Finance companies | General financiers |              |
| NOVEMBER 1988                              |                |                           |                   |                    |              |
| Agriculture, forestry, fishing and hunting | 12.2           | 2.3                       | 33.0              | 0.6                | 48.0         |
| Mining                                     | 4.0            | 6.9                       | 3.3               | -                  | 14.2         |
| Manufacturing                              | 41.6           | 6.3                       | 43.0              | 0.9                | 91.8         |
| Construction                               | 14.3           | 5.6                       | 41.4              | 2.0                | 63.4         |
| Wholesale trade                            | 7.9            | 2.2                       | 12.7              | 2.6                | 25.4         |
| Retail trade                               | 19.3           | 2.5                       | 55.0              | 17.9               | 94.8         |
| Transport and storage                      | 25.5           | 3.5                       | 56.3              | 26.5               | 111.8        |
| Finance, investment and insurance          | 10.2           | 1.6                       | 9.6               | 19.3               | 40.6         |
| Property and business services             | 26.6           | 4.5                       | 76.4              | 4.2                | 111.6        |
| Community services                         | 4.2            | 8.9                       | 23.8              | 1.6                | 38.5         |
| Other industries                           | 47.9           | 3.2                       | 77.4              | 3.7                | 132.2        |
| <b>Total</b>                               | <b>213.6</b>   | <b>47.4</b>               | <b>431.9</b>      | <b>79.4</b>        | <b>772.3</b> |
| OCTOBER 1988                               |                |                           |                   |                    |              |
| Agriculture, forestry, fishing and hunting | 11.5           | 2.0                       | 32.8              | 0.4                | 46.7         |
| Mining                                     | 8.7            | 1.8                       | 3.0               | -                  | 13.5         |
| Manufacturing                              | 18.4           | 7.9                       | 39.7              | 1.2                | 67.2         |
| Construction                               | 7.8            | 3.5                       | 42.1              | 0.9                | 54.3         |
| Wholesale trade                            | 7.8            | 1.3                       | 12.6              | 0.8                | 22.4         |
| Retail trade                               | 12.5           | 3.5                       | 52.5              | 10.5               | 78.9         |
| Transport and storage                      | 23.1           | 1.5                       | 49.6              | 4.2                | 78.4         |
| Finance, investment and insurance          | 12.7           | 1.4                       | 9.2               | 26.0               | 49.3         |
| Property and business services             | 15.9           | 5.3                       | 67.0              | 5.6                | 93.8         |
| Community services                         | 3.9            | 2.4                       | 22.8              | 0.5                | 29.6         |
| Other industries                           | 19.3           | 2.0                       | 73.8              | 3.5                | 98.6         |
| <b>Total</b>                               | <b>141.7</b>   | <b>32.4</b>               | <b>405.1</b>      | <b>53.6</b>        | <b>632.8</b> |
| NOVEMBER 1987                              |                |                           |                   |                    |              |
| Agriculture, forestry, fishing and hunting | 5.9            | 0.9                       | 24.8              | 1.2                | 32.8         |
| Mining                                     | 4.8            | -                         | 2.2               | -                  | 7.0          |
| Manufacturing                              | 19.2           | 5.1                       | 34.3              | 0.4                | 59.0         |
| Construction                               | 6.9            | 0.8                       | 27.7              | 2.0                | 37.4         |
| Wholesale trade                            | 7.5            | 0.6                       | 12.2              | 7.9                | 28.1         |
| Retail trade                               | 15.1           | -                         | 46.5              | 4.0                | 65.7         |
| Transport and storage                      | 16.3           | 1.1                       | 53.8              | 6.3                | 77.5         |
| Finance, investment and insurance          | 10.5           | 6.4                       | 10.9              | 7.5                | 35.3         |
| Property and business services             | 12.3           | 1.1                       | 50.3              | 2.3                | 66.0         |
| Community services                         | 6.0            | 1.4                       | 16.5              | 0.7                | 24.7         |
| Other industries                           | 15.5           | 2.0                       | 41.1              | 2.6                | 61.1         |
| <b>Total</b>                               | <b>120.0</b>   | <b>19.5</b>               | <b>320.4</b>      | <b>34.8</b>        | <b>494.7</b> |

(a) Excludes leveraged leases.

