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'Classic Third Way or Before its Time? The New Zealand Labour Party in Local and Transnational Context'

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The exceptionalist debate in labour history has concentrated upon the distinctiveness of a country's labour, its uniqueness and historical contingency. Some historians are concerned that the current popularity of transnationalism in comparative history achieves exactly the opposite because it, 'flattens and schematizes the richness, messiness, complexity, and the individuality' of the case study. ¹ What would transnational sceptics make then of politicians', political scientists' and sociologists' enthusiasm for the Third Way model, which seems to concentrate upon commonalities and convergence in the political economies of the western world from the 1930s and 1940s? New Zealand appears to be a classic example of First Way under its First Labour governments (1939-1949), Second Way under its Fourth Labour governments (1984-1990) and Third Way under its Fifth Labour governments (1999-2008). On closer examination, this view only holds if one adopts a distorted view of 'Old Labour' and, although not considered here, the 'New Right', too. A model like the Third Way can be just as useful to labour historians of later twentieth century social democracy as the exceptionalist debate has been to labour historians of class and consciousness at the turn of the twentieth century. Rather than flattening experience, a fine-grained historical consideration of the Third Way model is useful for it indicates the extent to which New Zealand labour was early to modernise its social democracy. New Zealand's social democratic party was first in the western world to abandon the socialisation objective without splitting and it should come as no surprise to see early intimations of the Third Way in the antipodes either.

At its highest level of abstraction the Third Way model posits a development from the postwar period of a series of political regimes: 'Old Left'; 'New Right'; and 'New Labour' or 'Third Way'. Rather than a compromise between Old Labour statism and market radicalism on every

issue, the Third Way is posited as a middle way of doing things, a 'new pragmatism'. It was a rejection of the old styles of socialist settlement or social democratic states implementing Keynesian welfare state policies as practiced by British Labour Prime Minister Clement Attlee in the postwar years (1945-1951). It was also a negative response to the neo-liberal, free market fundamentalism as practiced by the Margaret Thatcher and John Major governments in Britain (1979-1997). British Tony Blair (1997-2007) and US Bill Clinton (1993-2001) led Third Way governments.

Antipodean sociologists, political scientists and some politicians have invoked this broader western political typology to describe local developments. David O'Reilly suggests 'that there are probably no two political parties operating at great geographical distance' with more common backgrounds and startling parallels in Third Way strategies as in Britain and Australia.³ Not only does this downplays the US example but also New Zealand. Helen Clark's 'centre left' governments (1999-2008) are prime examples of Third Way governments; the case could be made even more than Australia.⁴ The New Zealand example has been more neglected than the US⁵; much less has been written of the Third Way in New Zealand than Australia.⁶

This article has a dual purpose: to contribute to the process of writing the history of the social democracy in New Zealand and to offer a critique of current Third Way perspectives. New Zealand is a good example: at first appearances, it seems a classic example of the development of Third Way. The New Zealand case study, however, does not fit the standard typology: it was early to modernise its social democracy; in 1951 it became the first social democratic party in the western world to abandon the socialisation objective; and it should come as no surprise to see early intimations of the 'Third Way' in the Antipodes either. Above all, a consideration of the Third Way exposes its proponents' distortions of Old Left and New Right. Historians and political scientists taking a long-term and fine-grained approach have much to contribute to the debate..

While the Third Way typology has a number of flaws, the following discussion will suggest that these do not completely obviate its usefulness. Indeed, it can be contended that the Third Way can be just as useful to labour historians of later twentieth century social democracy as the

exceptionalist debate has been to labour historians of class and consciousness at the turn of the nineteenth and twentieth centuries. The 'exceptionalist debate' involved taking the English experience as the benchmark. Few now argue that England provides the clearest example of the historical development of class consciousness in the industrial age and class-struggle and that other industrial countries are deficient if they did not follow that experience. Yet, the exercise to explain difference against that standard model has been a fillip for much productive research over the years, locally for regional historiography and for transnational comparisons.

Standard Third Way Typology, Anthony Giddens and the Antipodes

The standard 'Third Way Typology' posits three ideological and policy phases. The First Way is characterized as 'old-style social democracy' putting an excessive faith in the role of the state. The welfare state in its classic form was based on state provision of health services, an adequate income in retirement with an education system based on equality and an economic policy that maintained full employment. Keynesian, egalitarian social democrats embody the First Way and were in the ascendancy in the postwar period: they are held to have tended to favour statist forms of economic and welfare governance within the context of a mixed economy. They were concerned with redistribution (tax and spend policies) and not the creation of surplus; granting rights and not spelling out responsibilities or obligations, and collectivist policies in terms of social behaviour and social units such as the family. Traditional social democratic ideas, whether they be radical or reformist, were based on ideas of state planning of economic management and development. But, according to Third Way literature, this kind of economic order was inefficient by the late twentieth century with most countries being hit with wage spirals as the system initiated with Bretton Woods unravelled, budgetary deficients and the energy crises in 1973-74 rendering unaffordable a 'comprehensive' postwar welfare state.

The Second Way or the New Right was neo-liberal and policies and beliefs were redirected from being state-centric to market-centric. Neo-liberalism favoured a laissez-faire view of the state, as minimal as possible, economic individualism and market solutions. Government policies involved deregulation of the financial system and privatization of state enterprises. According to Third Way literature electorates abandoned the Second Way, however, by the 1990s because

deregulated economies and markets were seen to be unstable in the wake of financial crises and mounting unease over the social implications of the New Right policies.¹²

The Third Way which emerged at the end of the twentieth century is said to combine social justice (Old Left aims) with economic efficiency and a hard-headed realism (New Right objectives). The welfare state ought not be abandoned but it needed to give way to the 'workfare state'. The Third Way set out to create wealth and, at the same time, achieve social justice. The policies adopted were meant to promote market, private enterprise *and* the community, without automatically favouring market solutions. There was a role for the state to run some aspects of the state. That is, it was considered to be inherently pragmatic. It was based on a new communitarian rather than an individualistic view of society — not simply a compromise between left and right, capitalism and social democracy, but a whole new set of values including 'equal worth', 'opportunity for all', 'responsibility' and 'community'. It is seen as a response to the excesses of the ideologically-determined policies of both First, but particularly Second Way, governments; it is seen as emerging in countries recovering from neoliberal governance; particularly Reaganism in the USA and Thatcherism in Britain.

Anthony Giddens is widely regarded as the intellectual muscle behind the Third Way. He came to the concept, in the early 1990s, when considering modernisation and globalisation. In considering how, during the late twentieth century, there had been significant changes around the roles of women, family, technology and the political economy, he also noticed a growing disaffection with politics with falling electoral turnouts and a general cynicisms towards politicans. He set out to explain how social democracies, which were so strong at the midcentury, changed so much by the late twentieth century. How was it that New Right ideas had gained so much purchase in the 1980s? Giddens argued that there have been three main changes that resulted in a retreat of social democracy in the western world: the decline of the blue-collar, the internet revolution and the rise of individualism. He argued, as others were doing at the same time, that European social democratic parties had become organizations devoid of their traditional ideology, instead focusing on controlling the functions of the state. Neo-liberalism was able to flourish because social democratic parties failed to provide effective intellectual criticism having traded an ideology about economic redistribution for one focused on non-

material issues. Class solidarity had declined as a result of the changing composition of occupations and the disassociation of socialist parties from their traditional long-established support bases, especially unions; leftist parties, particularly those in Holland and France had no resistance to neo-liberal economic policies. ¹³

Giddens' work differed from his contemporaries in the extent to which he wanted to consider pasts and presents for the purpose of contributing to a new political agenda on which he published widely: *The Third Way. The Renewal of Social Democracy* in 1998, *The Third Way and Its Critics* in 2000 and *The Global Third Way Debate* in 2001.¹⁴ Giddens came to argue that 'there [was] an overall political orientation and policy programme emerging, not just in Europe but also in other countries and continents, which can be described as the Third Way (or updated social democracy)'.¹⁵ He was very optimistic about what Third Way could achieve. It was a political antidote to the social changes, a vehicle to achieve equality and community and inclusiveness, and it involved a new 'social contract' which linked rights and responsibilities.¹⁶ The policies included, on the one hand, 'dynamic full employment' (that is 'flexibility') and, on the other, social and economic policies such as getting tough on crime and ecological crisis balanced with business.

Third Way advocates, following Giddens, effectively concentrated upon the need for Labour or social democratic parties to modernise. The 'Third Way' had already gaining traction under 'New Democrat' Bill Clinton in the USA, chair of the Democratic Leadership Council 1990-1991, who went on to develop policies including welfare reform described as 'conservatism with a human face' in his successful presidential election campaign in 1992 and later presidency. A process of Labour Party modernisation had also begun in Britain in the 1980s. It was the UK's Blair governments (1997-2007) which popularised the term New Labour or Third Way, however. Tony Blair had himself been moving towards the 'Third Way' with most citing his speech to the Fabian Society in 1995 at the occasion of the 50th anniversary of the Atlee government. About the time of his election as Labour Prime Minister in 1997, he turned to academics, essentially sociologists and policy thinkers and in particular Giddens, to help define the ideological basis of the late twentieth century British Labour Party.

Blair and Giddens joining forces was a critical teaming. Blair published a pamphlet at the same time as Giddens began his trilogy of major publications on the Third Way.¹⁷ The transnationalism of ideas and policies around the turn of the twentieth century was embodied in proletarian globe-hopping. The transnationalism of the Third Way was based on elite globe-hopping. Blair initiated an unprecedented series of international gatherings of Third Way politicians.¹⁸ In 1998, With Giddens, he conferred with Clinton and the Italian Prime Minister Romano Prodi in a high level seminar on the potential for the Third Way concept to form the basis of a new transnational approach to social democracy. Above all they sought to build an international leadership network.¹⁹

A common theme in the large Third Way literature is the acceptance of different pathways to modernisation and new politics: there 'are many Third Ways not just one'. ²⁰ Giddens argued that 'Across the world left of centre governments are attempting to institute Third Way programmes - whether or not they favour the term itself'. He claimed that the Third Way had 'very wide purchase'; at the turn of the twentieth first century there were 'self-declared Third Way parties in power in the UK, New Zealand, Korea, Taiwan, Brazil, Argentina and Chile, among many other countries'. ²¹ As Robert Reich, former Secretary of Labour for Clinton, declared 'We are all third wayers now'. ²² Much debate over Third Way revolves around the extent to which modernized social democratic parties are really pragmatic and continue to be concerned about equality or merely supporters of equal opportunity. Far too few questions are asked to what extent Third Way is a new ideology or, more fundamentally, the ideological cacophony of labour in the twentieth century. New Zealand is a good example of the latter. ²³

New Zealand: A Classic Example of Transnational Third Way?

Each of the three 'ways' in New Zealand political history were relatively, in international comparison, emphatic. New Zealand appeared to follow a classic trajectory from Old Left to New Right to Third Way but it is conspicuous because Labour governments led all three ways, including the New Right in the 1980s and 1990s.

First, the New Zealand Labour Party (NZLP), formed in 1916, was elected to government for the first time in 1935 with an objective of 'the socialisation of the means of production, distribution

and exchange'. With its foundational objective still officially intact, the NZLP won 46.1 per cent of national vote; in 1938 its proportion rose to a rare electoral majority, 55.8 per cent. It built on the social contract established by the Liberals with its protectionism: tariffs, arbitrated wage system and white walls or racism. The NZLP revived the arbitration system which had been suspended during the depression, legislated for compulsory unionism in 1936 and trade unionism increased three times. Similarly it instituted a welfare state in 1938. From 1942 to 1949 it managed a policy of economic stabilization, controlling prices and wages more successfully than any other western democratic country. It was an early example of an Accord between labour government and unions. New Zealand was said to have the third highest standard of living in the world in 1945. New Zealand was said to have the third highest standard of living in the world in 1953. So successful was the NZLP said to be that the National Party simply adopted its policies in a case of political cross-dressing. Indeed, the system the NZLP initiated is said to have lasted from 1935 to 1984, despite what government was in power. Few have suggested that New Zealand became socialist; it was on the 'path to socialism', an experiment to 'change capitalism to socialism' democratically.

The Fourth Labour government, which was in power from 1984 to 1990, adopted a 'New Right' stance. ³² The reasons for this lurch away from a socialist tradition were numerous. The success story of social democratic had unravelled The general global crisis was exacerbated for New Zealand because it coincided with Britain joining the EEC in 1973. Significant unemployment reemerged and the values and ideology of the wage earners welfare state dissolved as the economy and every socio-economic indicator spiraled downwards. The Lange-Palmer governments (1984-1990) introduced economic rationalism, starting with the floating the New Zealand dollar in 1984, reductions in trade tariffs, taxation reforms including a Goods and Services Tax (GST), the privatisation of the government services, and deregulating the banking system. There was a bureaucratic revolution as the public service was slashed. ³³ Just as the UK had Thatcherism and the US Reaganism, so New Zealand had 'Rogernomics', named after Roger Douglas the Finance Minister.

Labour's New Right policies were publicly justified as the 'only alternative' to financial disaster in the wake the non-Labour Muldoon governments (1975-1984). A Royal Commission on Social

Policy was established to consider a range of social policy issues, but Lange resigned before attending to social issues.³⁴ The Bolger governments (1990-1996) took up labour market deregulation discarding centralized wage-fixing and introducing enterprise bargaining. Its 1991 Employment Contracts Act amended the employment laws and a centuries-long industrial relations system that had been enacted with the 1894 Industrial Conciliation and Arbitration Act. Welfare benefits were cut. The Shipley government (1998-9) tried to enact a new social contract. Under its 'New Right Experiment', carried out by both major political parties, New Zealand moved extraordinarily quickly, from the most regulated country outside the Eastern block to the most de-regulated country.³⁵ Most people referred to the changes as revolutionary. Indeed, New Zealand has figured prominently in debates about the impact of free market philosophies because of the speed and the extent of policy changes introduced since 1980s.³⁶ Many people on the left talked about political betrayal.

The fifth period of Labour (1999-2008), under the country's first female Prime Minister, Helen Clark, is held to be New Zealand's 'Third Way' period. As with other examples of political change, New Zealand pursued transformation vigorously. Indeed, some commentators have suggested 'that Clark pursued more diligently "Third Way" economics than either of its other practitioners, Clinton and Blair'. The Australian press noted that Clark 'as a good social democrat renationalized both the country's railways and took back a majority stake in the national carrier, Air New Zealand', although the government was motivated to stop the companies in question collapsing as much as by 'core labour values'. More deliberately, the Clark governments' distributional policies benefited bottom quintiles between 1998-2007 compared to 1984-1998, in keeping with 'labourism', to reform capitalism for the benefit of the majority. The country is first female Prime Minister, Helen Clark governments female Prime Minister, Helen Clark governments as with other examples of political change, New Zealand' that Clark governments are female Prime Minister, Helen Clark governments for the benefit of the majority.

Above all, internationally, Helen Clark was said to be in the club. ⁴⁰ She went to the international Third Way conferences, for instance, attending the 'Conference on Progressive Governance for the 21st century' in Berlin in June 2000 along with fourteen other national Third Way leaders. ⁴¹ The meeting discussed a 'third way consensus' involving the redefinition of the role of government, the curbing of rampant globalization and the call for social responsibility. In 2003 Clark attended another Third Way meeting in London which gathered together 500 centre-left thinkers and leaders. And Clark was not alone: among her cabinet colleagues in particular was Steve Maharey, one-time

sociologist, NZLP MP (1990-2008) and Cabinet Minister.⁴² Having set out an agenda for something like the Third Way before entering parliament,⁴³ he described the NZLP's policies as 'Third Way' continually. ⁴⁴ Currently Maharey is working on a book about 'the ideas' behind changing policy under the Clark Labour governments, from New Right, neo-liberal market deregulation to the 'Third Way'. ⁴⁵ At the time, Clark set out her Third Way credentials most fully in her speech to the London School of Economics in 2002 which Gidden chaired. Her government had social objectives but, in her own words, 'We were also determined to be good managers of the economy'. She made clear that her government followed Gidden's intellectual lead: 'We do seek in Professor Gidden's words "to reconcile social justice with an energetic and competitive economy". ⁴⁶

Ironically, within New Zealand those opposing Third Way policies argued, with much enthusiasm, that the policies were exogenous, foreign and 'unauthentic'. ⁴⁷ Because Clark and her government were identified as social democrats, there were high expectations that the NZLP would do more to prevent foreign capital influence and to promote redistribution. ⁴⁸ Critics of the Third Way locally and internationally have pointed to how Clark was cautious and the NZLP, true to its tradition, could have more substantially transformative. ⁴⁹

Assessments of the Third Way are relational, that is they are calibrated on the basis of earlier political achievements. Have commentators on the Third Way got the 'history is right'? There has some work on the New Right policies in New Zealand which questions the extent to which both the social welfare system was dismantled in the 1980s and that a 'foreign' ideology' was adopted. We need to consider First Way policies too. Should the Third Way be distinguished so sharply from its social democratic tradition? Were there radical ideological and strategic breaks or has Labour always been a 'cacophony' of ideological and strategic positions with different groups simply holding power? Has Third Way literature misrepresented the earlier period and exaggerated strategic differences between the two 'social democratic' ways?

Question of continuity and change have received much discussion with respect to New Labour in the UK. Steven Fielding and others have suggested that New Labour in 1994 was not a clean departure from Labour's past. ⁵² Richard Toye and others suggested that Labour was always a

'broad church' but that 1994 marked not just a shift in the balance of forces within the party but a 'definite break'.⁵³ None of the contributors to this debate have simplistic ideas about Third Way but, as Toye suggests, the debate t tends to focus on vague issues as 'core values' and concentrates upon the party's parliamentary leadership.⁵⁴ It panders to a Whiggish interpretation of labour history with labour's 'infinitely malleable' core values held simply to have adapted to social and economic climate changes.⁵⁵ In the NZLP case, instead of 'vague core values' we must evaluate three central claims of the contrast between Old Left (First Way) and New Labour (Third Way) approaches in principles and policies.⁵⁶ First, both approaches were distinguished by modernization: Old Labour upheld the objective of socialisation whilst modernized was the nostrum of Third Way social democratic parties. Secondly, Old Left policies were designed to ensure equality, but, in a subtle shift, this metamorphosed into equality of opportunity in the Third Way. Thirdly, whereas Old Left used the state, the Third Way promulgated the pragmatic deployment of both public and private enterprise. We will consider each in turn.

A powerful symbol of modernization is the BLP's amendment in 1995 of its nearly 90-year old Clause Four , 'the social ownership of the means of production, distribution, and finance'. ⁵⁷ In 1916, when it was formed, the NZLP had the objective of socialization , and this was still intact when Labour was elected to power for the first time in 1935. But in 1951 the NZLP was the first social democratic party in the Western world to abandon its socialization objective publicly: 'at least, the first to do so without splitting'. ⁵⁸ One might explain this policy change in 1951 in terms of the desire of the party to distance itself from the negative mood towards unions brought about by the 1951 waterfront lockout in the context of Cold War politics. The National Party was able to capitalize on both these in a snap election in 1951. ⁵⁹ As well as anti-unionism and the massive waterfront lockout, the NZLP was also trying to distance itself from communism. The National Party hammered the NZLP for being linked to communism after World War Two. ⁶⁰ This is all very well, however, many would argue that the NZLP had not been putting its policy into effect before this.

The NZLP's official change of policy was related to the New Zealand Federation of Labour (NZFOL) policy on socialisation.⁶¹ The NZFOL provided the majority of party members and funding, by way of union affiliation fees, political levies and donations, for the NZLP.⁶² The 1937

Conference at which the NZFOL was established left the issue of contradictory 'socialisation' versus 'raising living standards' objectives unresolved, but the issue was resolved in 1941. The overwhelming majority of unions supported stabilisation, maintaining living standards and reformism, at the 1941 NZFOL conference instead of socialisation. Conference endorsed the joint industrial and political labour executives' stabilisation plan by 166 to 26. By 1949, the NZFOL executive stated, 'Capitalism, whether we like it or not, is the system whereby we, in fact, gain the means to live. If we smash it, without bothering whether we are able to replace it with something better, we must destroy our own livelihoods with it'. The report of the secretary, F. P. Walsh, to the NZFOL's National Council in 1946, published as *The Walsh Report* set out federation policy: higher productivity would ensure a higher standard of living and was the federation's policy, rather than socialisation. The NZFOL conference endorsed stabilisation in 1947. The NZFOL conference endorsed stabilisation in 1947.

In 1951 the NZLP conference resolved to remove any 'ambiguity' as to the party's aims and replaced socialization with three other targets: first to educate the public in the principles of cooperation and socialism; secondly to elect competent men and women to Parliament; and thirdly to ensure just redistribution of the product of labour. In June 1951 Deputy Prime Minister Walter Nash's address to the NZLP Conference had taken the theme of 'preparing for a New Society':

We believe that the major purpose of the New Society is the recognition of the dignity of Labour and the well being of every individual that after caring for those who cannot care for themselves, everyone is entitled by right to the full fruits of their industry, and that the best method of government is that of Democracy.⁶⁶

The party president, Arnold Nordmeyer, had declared that 'Labour Must have positive, progressive policy':

Labour must go before the people with a policy which is at once practical, visionary, a policy which will appeal to commonsense and also to idealism, a policy which will win the approval of the electors because it is positive, dynamic, humanitarian, bold and progressive.⁶⁷

This kind of rhetoric echoes Third Way language. Nordmeyer argued that it reflected what the NZLP had been promoting since 1935: security and prosperity for all, rather than socialization. The point is that the NZLP had a modernizing tradition.

Secondly recently social democratic parties are said to seek equal opportunity rather than the 'old labour' objective of equality for their citizens. It has been argued that 'equality has been "the polestar of the Left" and the redefinition of this concept by Giddens and New Labour marks a significant departure from post-war social democratic goals'.⁶⁸

New Zealand's citizens had a fair degree of equality before Labour was first elected in 1935. It has been commonplace to note for over seventy years that governments, 'even Conservative Governments' before 1935 had 'highly socialized' New Zealand by introducing a range of workers-orientated legislation'. ⁶⁹ Clement Atlee in a preface to the 1938 book, *Socialism in New Zealand*, noted that its author, John A. Lee 'recognized frankly the work of the Radical Governments which held power from 1891-1912' was in general 'socialistic'. ⁷⁰ From this basis, however, the standard view is that the NZLP honoured its pledge and 'removed many inequalities'. The general consensus is that New Zealand emerged from labour's legislative programme as the most egalitarian, homogenous, classless and affluent of nations. ⁷¹

However, the NZLP sought equal opportunity in its policies from 1935 rather than equality. Its policies targeted particular groups to which to redistribute resources, not expecting individual equality in outcomes. In addition to social welfare measures, the NZLP targeted its resources to soldiers' rehabilitation and the education of the young.

Massive amounts of money were put into soldiers' rehabilitation; New Zealand gave more to its soldiers in the wake of World War Two than any other country in the western alliance. World War Two cost New Zealand £700 million over six years, something like the total national income for 2.5 years. It dispersed £264 million to soldiers in rehabilitation over two decades after the war- in addition to pensions and patriotic society grants.⁷² This largesse was not so much a reward as to ensure that soldiers were no worse off than other groups in the community who did not go to war. It was an attempt to create equal opportunity.

The same was true for its education policies. Education was second only to defence in expenditure until Labour; its education budget rose from £3.3 million in 1936 to £11 million in 1949-50, making it second only to government expenditure on defence and war in Labour's administration. Between 1945 and 1960 the number of children at secondary school more than doubled (from 47,000 to 111,000). The Minister of Education and later Prime Minister, Peter Fraser's stirring words are oft-quoted:

The government's objective broadly expressed is that every person, whatever his level of academic ability, be he rich or poor, whether he live in town or country, has a right, as a citizen, to a free education of the kind for which he is best suited and to the fullest extent of his powers. ⁷³

Crucially, this was an objective for equal opportunity rather than equality and permeated its policies. The 1944 committee's Thomas Report resulted in the adoption of a common core for all students represented the culmination of several decades of gradual implementation. As G.D. Lee observes that, in general, the core curriculum was a broad general education programme for all students which consisted of literacy, numeracy, science, social studies, physical education and arts and crafts. However, schools continued to stream students into academic, commercial, technical (including domestic), or agricultural courses according to the special aptitude of the individual and there continued to be a range of outcomes.

Certainly the First Labour government did not prioritize addressing women's and Maori (indigenous New Zealanders) inequality. ⁷⁶ The NZLP was avowedly socialist but by its leadership's own admission, it was 'conservative socialist', particularly looking 'upon the family as the foundation of the nation'. ⁷⁷ From the 1990s the NZLP concerned itself with 'closing the gaps' between women and men and between Maori and non-Maori, with equal pay for women and redistribution policies. ⁷⁸ Rather than a descent from equality, one might observe, that in significant ways, First and Third Way governments have both pursued equal opportunity.

What of our third argument: that Old Labour resorted to the State and state monopolies and nationalisation as a matter of ideology while New Labour uses state and private enterprise

pragmatically?⁷⁹ Eric Shaw and others have argued that the pragmatic operational code of Third Way is a key element.⁸⁰ Are Third Way governments conspicuous in choosing a policy strategy of pragmatism? Britain for instance has recently instituted Public-Private Partnerships (PPP) or the Private Finance Initiative (PFI) in health. A main problem for the Third Way literature is that it assumes that the Old Left was successful in its aims of translating its 'fixed ideological formulae' without any amendment of policy. This assumption begs consideration. The housing policies of the First Labour governments in New Zealand are good example of how a social democratic party developed public-private partnerships in the 1930s and 1940s rather than government monopolies.⁸¹

The NZLP planned a public housing scheme. The parliamentary party secured a mandate from the 1920 conference which resolved that the 'state should limit all elements of private profit from building' by vertical integration: national saw-milling, cement and construction industries. 82 The state would provide the finance and land; the Building Trades Federation would supply the labour. 83 However, in 1935 the NZLP had 'neither the capacity not the expertise' to build houses. 84 It turned to James Fletcher. 85 His company Fletchers, established in 1908, had invested in brickworks, quarrying, and a foundry and structural steel manufacturing business which ensure supplies of building materials on favourable terms. 86 A new arm, Fletchers' Residential Construction Company Ltd, was responsible for state housing contracts and won tenders to build about half of the state houses up to 1939. 87 Then a range of other contractors took over the building: for instance Grimes and Browning, W. M. Angus, H. Naylor and J. Love Limiteds, and later the larger and better-known Keith Haves and Beazley Homes. 88 The point, though, was that the famous government scheme was achieved with the state providing loans and in association with a private construction company, Fletchers', a partnership between private and public enterprise.⁸⁹ Labour was criticized for being in bed with big business—such as Ernest Davis, Henry Kelliher and James Fletcher — an accusation common to Third Way governments. 90

Conclusion

So how do we explain the sharp contrasts made between Old Labour and New Labour in New Zealand political commentary? The NZLP did not respond with a history lesson when faced in the 1970s with a New Zealand National Government election campaign suggesting that the NZLP would nationalize the country. Cossacks representing the unions and the NZLP gaily danced across

television screens. Labour seemed reluctant to alienate 'core' supporters by pointing out the extent to which the party had changed from its socialist origins in 1916, 1927, the strategies adopted from 1936 to 1949 or the events of 1951. Stephen Driver and Luke Martell argue that fact that the Third Way is defined in relational and negative terms that has allowed Labour modernizers to make contrasts for political reasons, to highlight- and exaggerate- the novelty of New Labour. Continuities with the old left- or parts of it- are downplayed, as are continuities with

Conservative policy making in the 1980s and 1990s- except, of course where it suits New Labour to appear 'tough' on inflation or trades unions, for example. 92 Continuities in strategy have been downplayed.

Clearly there have been seams in the history of social democractic policies. The First Labour governments did not distinguish between policies that promoted equal opportunity and equality. The concepts for the First Labour governments were interwined and not mutually exclusive. In later periods, the focus on opportunity was perhaps more separated from outcomes. However the point is that there is more continuity in matters of strategy in social democracy, namely modernization, equality of opportunity, and pragmatism, than the classic Third Way typology allows.

The historiography about pragmatism in New Zealand politics, for instance, concentrates on the period before 1935. 93 Indeed, there is no history of the postwar NZLP. 94 There is a robust discussion in political science about the neo-liberal turn especially the Fourth Labour governments from 1984 to 1990. 95 But the earlier comparative debate over 'exceptionalist' has engaged historians almost exclusively rather than longer term comparisons. 96 New Zealand labour historians have not had to face the difficult task of finding agreement on a definition of the Third Way; elsewhere it is a 'hotly contested and consistently underspecified' concept with some suggesting that it is empty rhetoric or simply a branding exercise. 97 New Zealand labour historians have concentrated on the 'Old Left', particularly between 1935 and 1984 rather than postwar social democracy. 98 As noted, New Zealand does not have the debates that have been generated, for instance in the United Kingdom, over continuity or change. Eric Shaw was critical of characterizations of 'Old Labour' as collectivist, suspicious of market forces, playing loose with the nation's finances and so on. 99 Similarly, 'traditional socialism' in New Zealand accented

partnership with the private sector, planning and social transformation and more pragmatism than is generally accepted.

The continuing exaggeration of differences between the First and Fifth labour governments also results from the kind of comparative methodology employed. A favoured political method has been to analyze or compare contemporary governments or voting comparing one or two elections or, in the case of New Labour, pre-1994 and after. Although statistically sound, this approach can be misleading because it narrows in on a single period, election or government without drawing out the cumulative processes over numerous elections or governments, but more importantly, when the authors do comment on the social impact of the economic reforms they add to the impression of drastic change. This compression of time and space creates an impression, in the New Zealand case, that the NZLP had suddenly turned on its traditional values in a revolutionary manner.

Finally, the Third Way model is currently only potentially useful for profitably putting a range historiographies into transnational conversation. New Zealand political scientists' presentist concerns and its historians' concentration on pre-1984 labour party developments have contributed to the neglect of consideration of Third Way in historical perspective locally. By contrast there is a large UK historiography that considers the Third Way in historical perspective. However there has been little transnational comparison, beyond some British and Australian comparisons concentrating upon the last quarter century to show that the Third Way emerged first in the antipodes. The New Zealand case study draws our attention to two aspects: the neglect of non-standard trajectories in Third Way literature, such as those that show early 'modernisation'; and the need for more historical transnational comparisons and consideration of the Third Way model for the second half of the twentieth centurys.

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²⁸ See NZLP's self-assessment, *New Zealand's ten years of progress: security and statemanship: achievements under the Labour Government, 1935-1945,* Wellington, Standard Press, 1945, ATL.

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- ⁴² Steve Maharey (1954-) was a lecturer in Sociology at Massey University teaching social politics and cultural studies, local councillor 1986-1990, Chairperson of the Labour Electorate Committee in Palmerston North, MP (1990-2008) rising to fourth ranked in the parliamentary party. In 2008 he became Vice-Chancellor of Massey University.
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- ⁴⁶ See Helen Clark, Implementing a progressive agenda in a small country after 15 years of neo-liberalism: New Zealand's Experience', lecture to the London School of Economics, 21 February 2003 chaired by LSE Director, Professor Anthony Giddens,
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