

1 **Science communication on YouTube: Factors that affect channel and video**
2 **popularity**

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14 **Abstract**

15 YouTube has become one of the largest websites on the internet. Among its many
16 genres, both professional and amateur science communicators compete for audience
17 attention. This paper provides the first overview of science communication on YouTube
18 and examines content factors that affect the popularity of science communication videos
19 on the site. A content analysis of 390 videos from 39 YouTube channels was conducted.
20 Although professionally-generated content is superior in number, user-generated
21 content was significantly more popular. Further, videos that had consistent science
22 communicators were more popular than those without a regular communicator. This
23 study represents an important first step to understand content factors, which increase
24 channel and video popularity, of science communication on YouTube.

25

26 **Keywords**

27 YouTube, science communication, video, channel, popularity, content analysis, review,
28 factors

29

30 **Introduction**

31 Science communication has traditionally been dominated by professional
32 communicators employed directly or indirectly by the mainstream media (Valenti,
33 1999). With the emergence of Web 2.0, platforms such as blogs, wikis, social media,
34 and video sharing websites have redefined the mediascape (Brossard, 2013; Minol,
35 Spelsberg, Schulte, & Morris, 2007). Web 2.0 provides an alternative to traditional
36 content distribution by reducing the barriers for content creators to reach an audience
37 (Juhasz, 2009). Many Web 2.0 platforms are constructed on a participatory culture, a
38 ‘function that is most noticeably absent from most mainstream media’ (Burgess &
39 Green, 2009, p. 29). Thus, in the era of Web 2.0, viewers have shifted from being
40 passive consumers to active participants. Science communication is now conducted not
41 only by professional communicators, but also by scientists, interest groups, professional
42 organisations, and passionate amateurs across numerous Web 2.0 platforms (Claussen et
43 al., 2013; Lo, Esser, & Gordon, 2010; Nisbet & Scheufele, 2009).

44 YouTube is a particularly significant example of the Web 2.0 phenomenon.
45 YouTube was founded by employees of PayPal in 2005 and has undergone spectacular
46 growth to become one of the top websites on the internet (Burgess & Green, 2009;
47 Alexa Internet Inc., n.d.). YouTube was founded on the user-generated content (UGC)
48 model, whereby content was to be derived from YouTube users and consumers.
49 However, the sale of YouTube to Google in 2006 marked the beginning of a deliberate

50 effort by YouTube management to increase the volume of professionally-generated
51 content (PGC); content created by corporate entities to extend the reach of commercial
52 branding (Ackerman & Guizzo, 2011; Kim, 2012; Wasko & Erickson, 2009). PGC and
53 “astroturf” (content created by corporate entities to mimic grassroots, or UGC) has
54 subsequently increased over the period (Burgess & Green, 2009). The evolving
55 demographic of content creators on YouTube has meant that amateur science
56 communicators now compete for views with large well-funded corporations like the
57 British Broadcasting Corporation and the Discovery Channel.

58 Despite the large number of content consumers on YouTube, reaching an
59 audience is not guaranteed. Reaching an audience and achieving success is a function of
60 how popular a channel and its videos become; as measured by the number of
61 subscribers and views received (Burgess & Green, 2009). The popularity of any given
62 video is a function of the video’s content factors, content-agnostic factors, and
63 YouTube’s video recommendation system (Borghol, Ardon, Carlsson, Eager, &
64 Mahanti, 2012; Figueiredo, Almeida, Benevenuto, & Gummadi, 2014). Content factors
65 are the stylistic and informational characteristics of a video (e.g. topic, duration, or
66 delivery style), whereas content-agnostic factors relate to characteristics external to the
67 video (e.g. the creator’s social network or video upload date and time). YouTube’s
68 recommendation system both identifies what is popular and creates what is popular in a
69 rich-get-richer popularity scenario (Figueiredo, Benevenuto, & Almeida, 2011; Szabo &

70 Huberman, 2010; Zhou, Khemmarat, & Gao, 2010). That is, the recommendation
71 system recommends popular videos to viewers, which in turn increases the popularity of
72 those videos (Zhou et al., 2010). Although a growing body of literature has
73 independently addressed content and content-agnostic factors of YouTube videos
74 broadly, few studies have examined science communication videos specifically.

75 To fill this knowledge gap, we examined content factors of science
76 communication videos on YouTube for their influence on video popularity. We first
77 assessed the differences in professionally- and user-generated channels; specifically, the
78 number of views, subscribers, age of the channel, and number of videos created. Then,
79 within the context of PGC and UGC, we examined the impact of video length and pace
80 and how the video was delivered; delivery being a function of the gender, style, and the
81 continuity of the delivery person(s) between videos. This was achieved by manually
82 coding content factors of a sample of videos and analysing the relationships against
83 YouTube's popularity metrics. Although manually coding limits the quantity of videos
84 that can be sampled, it was necessary to obtain much of the data required.
85 Understanding which video content factors contribute to video popularity on YouTube
86 and the impact of PGC on UGC, if there is any, will assist content creators to create
87 more engaging and popular science communication content. In the next section, current
88 research on understanding popularity on YouTube is reviewed, followed by the methods
89 section that will detail the sampling protocols and video coding procedures. The results

90 section follows, divided into channel and video specific sections, and finally, the results
91 are discussed and the paper concludes by highlighting future research.

92

93 **Literature Review**

94 As there are few studies that have examined science communication on YouTube the
95 selection of content factors in this study may seem arbitrary, though this is not the case.
96 We focus on content factors, as opposed to content-agnostic factors, as they are valuable
97 to understanding drivers of popularity broadly and allow recommendations to be made
98 in the creation of science communication content. Upon accepting content factors, the
99 first evaluation is a fundamental separation of professionally-generated and user-
100 generated channels and their videos. Expected differences in channel resources between
101 user-generated and professionally-generated channels led us to examine content factors
102 related to the delivery of content. For instance, a channel with large resources may be
103 capable of employing professional creators, which undoubtedly have different skill sets
104 and, therefore, ideas about how a YouTube video should be presented. Ultimately, the
105 content factors selected provide a baseline for future research to build upon. Before
106 reviewing content factors, we briefly address the primary content-agnostic factor that
107 appears to drive video and channel popularity.

108 A channels social network is the primary content-agnostic factor that influences,
109 and also confounds, video and channel popularity (Burgess & Green, 2009; Juhasz,

110 2009; Yoganasimhan, 2012). Crane and Sornette (2008) postulated three categories of
111 video (viral, quality, and junk) and found that each had a distinct view count
112 distribution history. Figueiredo et al. (2011) similarly found that top videos (the quality
113 category in Crane and Sornette (2008)) experience a significant burst of activity,
114 receiving many views in a single day or week, with other videos undergoing several
115 smaller peaks of activity. The growth of video views is linked to the rich-get-richer
116 effect of the recommendation system (Borghol et al., 2012) and the channels social
117 network (Yoganasimhan, 2012). Despite these findings, social network analysis on
118 YouTube is problematic for two reasons. Firstly, a complete social network within
119 YouTube cannot be attained because not all channels make lists of ‘friends’ or ‘featured
120 channels’ available; and secondly, it is not feasible to determine the social network of a
121 channel beyond YouTube due to difficulties in connecting social networks across
122 platforms (Yoganasimhan, 2012). Though an analysis of the social network of science
123 communication channels on YouTube is beyond the scope of this paper, it is clearly an
124 important consideration in understanding channel popularity generally.

125 Although the popularity of a YouTube video is a function of content and
126 content-agnostic factors, content factors appear to be the most informative for
127 understanding broad popularity within the YouTube community. Broad popularity is
128 meant here as popular among a wide spectrum of viewers; whereas narrow or niche
129 popularity is only popular within a limited audience. Figueiredo et al. (2014) examined

130 YouTube users' perceptions of video popularity by exposing volunteers to pairs of
131 preselected videos. User preferences meant that in many evaluations users could not
132 come to a consensus on which video had the best content; but, in those evaluations
133 where users did come to a consensus, the video identified as having the preferred
134 content was frequently more popular on YouTube (Figueiredo et al., 2014). Hence, for a
135 video to be popular among a broad audience, the content must be broadly appealing.
136 Therefore, understanding the content factors are vital to understanding what drives
137 popularity broadly.

138 Most studies examining science communication on YouTube are directed at
139 assessing the veracity of the information; which, depending on the topic, does appear to
140 influence video popularity. Keelan, Pavri-Garcia, Tomlinson, and Wilson (2007)
141 analysed 153 immunisation videos for accuracy and tone, categorised as positive,
142 ambiguous, or negative. Positive videos were those that presented immunisation in a
143 positive way, ambiguous content was neither for nor against, and negative content had a
144 central theme of anti-immunisation. Keelan et al. (2007) found no errors in positive
145 content, whereas 45% of negative content had misleading information. Despite
146 misleading information, negative videos had higher view count and ratings than positive
147 videos. Conversely, Sood, Sarangi, Pandey, and Murugiah (2011) analysed 199 videos
148 on kidney stone disease and found useful videos received significantly higher views
149 than misleading content. Still, other research has found no statistical difference in view

150 count and ratings between useful and misleading content (Ache & Wallace, 2008; Azer,
151 2012; Murugiah, Vallakati, Rajput, Sood, & Challa, 2011; Pandey, Patni, Singh, Sood,
152 & Singh, 2010).

153 The type of channel is of particular interest in understanding YouTube
154 popularity. Professionally-generated channels (i.e. channels that exist to extend
155 commercial branding) often have superior financial resources compared with user-
156 generated channels. Financial resources can allow professionally-generated channels to
157 increase the appeal of the channel and/or of specific videos through the creation of
158 regular or large volumes of content and content of high production value. Hence, the
159 UGC community has expressed concern that they will be overshadowed by PGC (Kim,
160 2012). Although superior resources might allow channels to employ professional video
161 producers and presenters, it has been argued that ‘in order to operate effectively as a
162 participant in the YouTube community, it is not possible simply to import learned
163 conventions ... from elsewhere (e.g. from professional television production)’ (Burgess
164 & Green, 2009, p. 69). Furthermore, the popularity of YouTube content is not
165 determined by the quantity of videos a channel uploads but by the views and
166 engagement (YouTube, 2012). Thus, while regular content assists in engaging one’s
167 audience (YouTube, n.d.), a channel must still host content that the YouTube
168 community finds engaging.

169 Superior resources of a channel may give it an advantage through advertising.
170 YouTube's video recommendation system uses the engagement metrics, or popularity
171 metrics, to recommend videos to other viewers. These can be manipulated as numerous
172 websites sell fake views, comments, likes, and subscriptions for YouTube channels and
173 videos (Hoffberger, 2013). While YouTube has responded by continually policing the
174 artificial inflation of popularity metrics, which in the past has led to the removal of
175 views and videos, it appears to be an ongoing problem (Pfeiffenberger, 2014).
176 Regardless of illegitimate forms of advertising, channels can purchase legitimate
177 advertising. Google advertising can be purchased to increase views and engagement on
178 videos and channels, thereby giving well funded channels a competitive advantage.

179 In an information rich world, the limiting factor in consuming content is the
180 consumers' attention (Davenport & Beck, 2001). It logically follows therefore that short
181 videos and/or fast paced videos which give the illusion of being short, might be more
182 engaging than long or slow paced videos (Grabowicz, 2014). Although the length of
183 science communication videos have not been reviewed explicitly in the primary
184 literature, several media companies have analysed YouTube video length more
185 generally. The Pew Research Center (2012) reviewed the most viewed YouTube videos
186 between January 2011 and March 2012 and found ~50% were less than two minutes and
187 ~82% were less than five minutes; and Ruedlinger (2012) claims video length was
188 inversely correlated with capturing and holding viewer attention in business videos.

189 Nevertheless, these findings may be indicative of sampling bias given that the average
190 length of YouTube videos was found to be 4.4 minutes (Lella, 2014). That is, if the
191 majority of videos are short, then it is likely that most popular videos are short.

192 Although the evidence is weak, there is some suggestion that UGC is more
193 popular than PGC. Lorenc et al. (2013) reviewed the top 241 most subscribed channels
194 and found ~68% were from user-generated channels, and of the genres represented
195 (comedy $n = 83$, music $n = 79$, gaming $n = 36$, fashion/ beauty $n = 14$, other $n = 29$) only
196 the music genre had more professional-generated than user-generated channels. In the
197 context of science communication, Lo et al. (2010) reviewed videos on epilepsy and
198 found that UGC content had more views, ratings, and comments than PGC, and noted
199 that comments on UGC attempted to engage with the videos' creator and other viewers,
200 whereas comments on PGC did not. However, little weight can be afforded either of
201 these findings as Lorenc et al. (2013) has not undergone peer-review; and Lo et al.
202 (2010) examined only 10 videos that included only two professionally-generated.
203 Hence, this study makes a significant contribution to the science communication
204 literature by examining science communication on YouTube more thoroughly.

205

206 **Method**

207 *Video procurement*

208 To achieve the aims of this paper, it was calculated that a minimum sample of 385
209 videos was required. To limit bias induced by channels with large numbers of videos, a
210 clustered random sampling approach was used. In December 2013, YouTube channels
211 were randomly sampled in 50 channel blocks from the top 1000 channels from the
212 SocialBlade (2013) categories of ‘Education’ and ‘Science & Technology’. Videos were
213 then randomly sampled from each channel and reviewed for inclusion. Videos in
214 English, at least 180 days old, and could be defined as science communication (in the
215 context of this study, see definition below) were retained until 10 videos per channel
216 were identified, resulting in a total of 39 YouTube channels included in the dataset.
217 Clone-videos and channels principally composed of reposted content from other
218 creators were excluded from the dataset.

219

220 *Science communication*

221 Science communication in practice is considerably broad, often attracting equally broad
222 definitions in the academic literature (*sensu*, Bryant, 2003; Gilbert & Stocklmayer,
223 2013). In this study, ‘science’ was taken as any topic that would be categorised in one
224 of the Scopus science subject areas of physical, life, health, or social sciences, excluding
225 the topic of ‘Arts and Humanities’ (Elsevier, 2014). The tone of communication of these

226 topics can also be quite broad. Hence, ‘science communication’ in this study was taken
227 to be any video that might be seen as a form of science journalism that is not overtly
228 didactic or instructional, while also not being principally focused on entertainment.
229 Defining science communication in this way was necessary because of the different
230 reasons that one watches YouTube (Burgess & Green, 2009). Although this is
231 somewhat subjective, consistency was maintained as a single author (DJW) reviewed all
232 material for inclusion.

233

234 *Data coding*

235 The collection of channel data, video popularity metrics, and video content factors of
236 the identified YouTube videos began in January 2014. Data was obtained on videos and
237 channels using both automated (Zdravkovic, 2013) and manual coding procedures. The
238 following data were coded for each channel:

- 239 (a) Channel age, as measured from the first upload event;
- 240 (b) Number of videos at time of video procurement;
- 241 (c) Channel views at time of video procurement;
- 242 (d) Channel subscriptions at time of video procurement; and,
- 243 (e) Channel type, coded as professionally-generated content (PGC) for channels
244 named after corporate entities or as user-generated content (UGC) for channels
245 that are YouTube derived.

246 The following popularity metrics were extracted for all videos simultaneously:

- 247 (a) Video view count;
- 248 (b) Number of comments on the video;
- 249 (c) Number of subscriptions driven from the video;
- 250 (d) Number of times the video was shared;
- 251 (e) Total number of ratings.

252 Each video was reviewed manually and the following content factors coded.

- 253 1. Video length (seconds) taken as the complete video duration.
- 254 2. Pace of content delivery (words per minute) calculated from the video and
255 YouTube's automatic transcript feature. Although this feature does not record
256 each word accurately, it does capture the number of words accurately
257 (unpublished data).
- 258 3. Communicator continuity (binary) identified whether a channel had a continuous
259 science communicator or communicators who delivered content. Channels were
260 initially classified into three categories of mostly continuous, >66% of videos
261 had the same communicator; mostly non-continuous, >66% of videos did not
262 have the same communicator; and mixed. In the final dataset this was collapsed
263 to a binary classification as no "mixed" channels were identified.
- 264 4. Gender (male, female, both, or no-gender) of the person or persons delivering
265 the science content.

266 5. Video style was coded as one of six styles identified while reviewing the dataset.
267 Vlog: an iconic YouTube video style where the presenter delivers content by
268 talking directly to the camera. Hosted: stylistically similar to the vlog where the
269 communicator presents the information; however, other people such as members
270 of the public or interviewees are also part of the video content. Interview: videos
271 where the person delivering content is being interviewed by a person off camera
272 who is often the video creator. Presentation: the presenter is presenting
273 information to an audience and not the camera specifically. Voice over visuals:
274 videos where someone talks over animated or static visuals. Text over visuals:
275 similar to voice over visual, but with text in place of the voice.

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277 *Statistical Analysis*

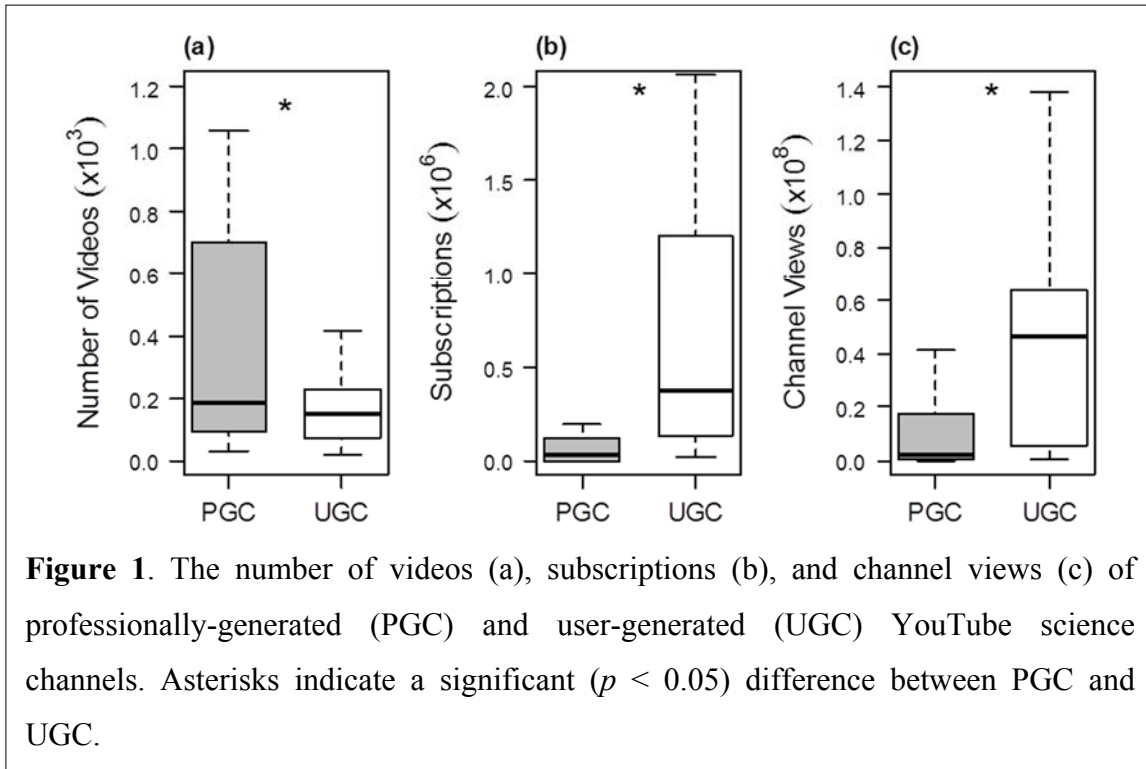
278 All statistical analysis was carried out in the R statistical package version 3.0.2 (Cran
279 Team, 2014). Provided assumptions held and data transformations were suitable,
280 parametric tests were used, otherwise non-parametric tests. Welch's t-test was used in
281 place of Student's t-test where unequal variance was identified using Levene's test for
282 homogeneity of variance. An alpha of 0.05 was used for significance in all tests. Effect
283 sizes and correlations were described according to Cohen (1988) and Evans (1996).

284

285 **Results**

286 *Channel Results*

287 A total of 411 YouTube channels were sampled to obtain the 39 science communication
288 channels required. These consisted of 21 professionally-generated and 18 user-
289 generated channels. The age of professionally-generated channels ($M = 1220$ days, SD
290 $= 864$) was not significantly different from user-generated channels ($M = 1263$ days, SD
291 $= 679$; Student's $t(37) = 0.17$, $p = 0.87$, Cohen's $d = 0.05$). Professionally-generated
292 channels had significantly more videos than user-generated channels (Welch's $t(34.5) =$
293 1.73 , $p = 0.04$, Cohen's $d = 0.55$; Figure 1(a)). Professionally-generated and user-
294 generated channels both had highly positively skewed distributions of subscriptions and
295 channel views (Figure 1(b) and (c)). Hence, half of professionally-generated and user-
296 generated channels had less than $\sim 1.8 \times 10^6$ and $\sim 4.6 \times 10^7$ channel views (respectively),
297 and less than 26,533 and 366,805 subscriptions (respectively). Channel type had a large
298 effect on subscriptions and channel views; user-generated channels had significantly
299 more subscriptions (Welch's $t(33.4) = 4.90$, $p < 0.01$, Cohen's $d = 1.55$) and channels
300 views (Student's $t(37) = 3.38$, $p < 0.01$, Cohen's $d = 1.09$) than professionally-generated
301 channels.



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Pearson's product moment correlation was used to examine the relationships between channel data and popularity metrics. Both professionally-generated and user-generated channels exhibited similar relationships between channel data and popularity metrics; hence, channel type (i.e. UGC or PGC) was not considered in the correlations. Channel views were very strong positively correlated with subscriptions ($t(37) = 15.7, p < 0.01, r = 0.93$), and moderate positively correlated with the number of videos on a channel ($t(37) = 2.8, p < 0.01, r = 0.42$). However, by controlling for subscriptions and uploads, views per subscription was not correlated with subscriptions ($t(37) = 1.92, p = 0.06, r = -0.30$), and no correlation was found between views per video and number of videos ($t(37) = 0.80, p = 0.43, r = -0.13$). Number of videos was moderate positively

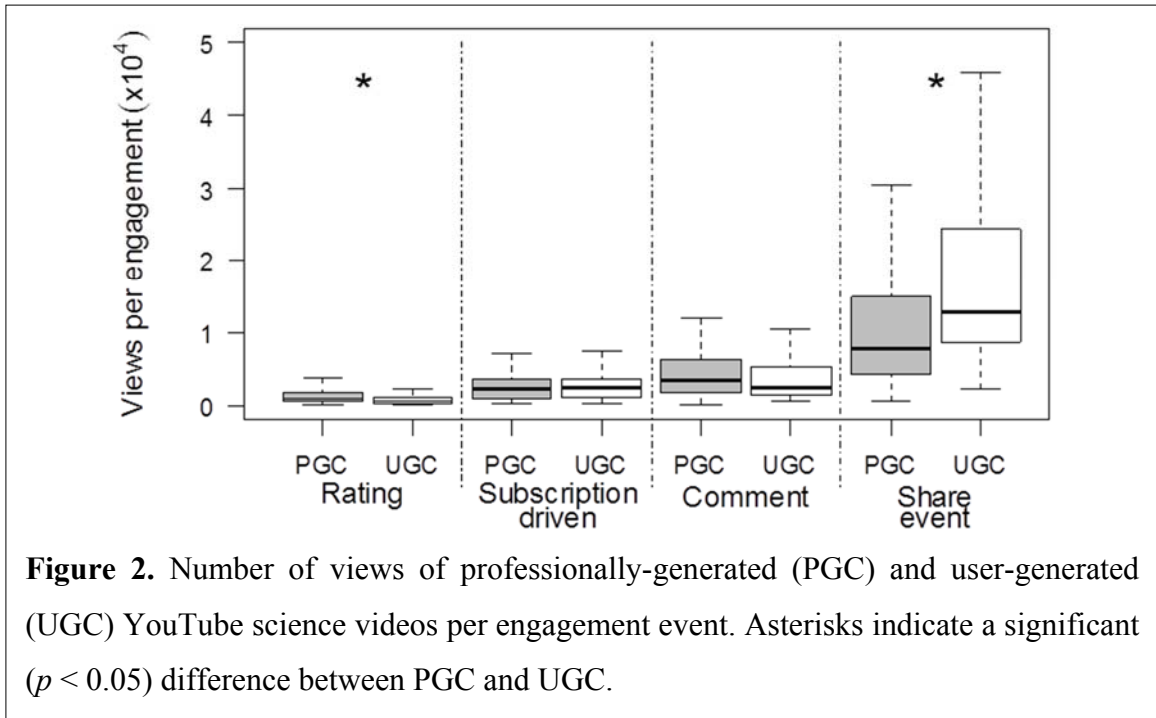
313 correlated with the age of a channel ($t(37) = 4.2, p < 0.01, r = 0.57$); but, after
314 controlling for channel age no correlation was found between the age and the number of
315 videos uploaded daily ($t(37) = 0.11, p = 0.92, r = -0.07$). Interestingly, neither channel
316 views nor subscriptions were correlated with the age of the channel ($t(37) = 1.32, p =$
317 $0.19, r = 0.21$; $t(37) = 0.01, p = 0.99, r = 0.00$; respectively), and channel subscriptions
318 were not correlated with the number of videos on a channel ($t(37) = 0.89, p = 0.38, r =$
319 0.14).

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321 *Video Results: Popularity Metrics*

322 Ten videos from each channel were acquired resulting in a final dataset of 210 videos of
323 PGC and 180 videos of UGC. Similar to channel age, video age was approximately
324 normally distributed ($M = 752$ days, $SD = 540$), and there was no significant video age
325 difference between PGC and UGC (Student's $t(387) = 0.54, p = 0.59$, Cohen's $d =$
326 0.06). All video popularity metrics (i.e. views, comments, subscriptions driven, number
327 of shares, and total ratings) were found to be highly positively skewed (skew > 4.6 ,
328 kurtosis > 24.8). Furthermore, Spearman's rank-order correlation showed that all
329 popularity metrics were very strong positively correlated to one another, which differed
330 little between channel type (all relationships $\rho > 0.88$ and $p < 0.01$). Hence, only video
331 views were considered further as the dependent variable.

332 Considering popularity metrics in terms of engagement revealed that
333 engagement activity differed between popularity metrics, and that PGC and UGC were
334 engaged with differently. Engagement refers to the number of views received per event
335 of another metric. A one-way between subjects ANOVA (followed by Tukey's Post
336 Hoc test) was conducted without video type as a function. All engagement metrics had
337 significantly different views per engagement event ($F(3, N = 647) = 467, p < 0.01, \eta^2 =$
338 0.52 ; Figure 2). That is, views per rating event were significantly lower than per
339 subscription driven; views per subscription driven were significantly lower than per
340 comment received; and views per comment were significantly lower than per share
341 event. Whether a video was professionally-generated or user-generated had no effect on
342 the number of views received per subscription driven (Welch's $t(199) = 0.26, p = 0.80,$
343 Cohen's $d = 0.03$) or comment received (Student's $t(345) = 1.53, p = 0.13,$ Cohen's $d =$
344 0.16). However, UGC had significantly fewer views than PGC per rating received
345 (Student's $t(372) = 5.30, p < 0.01,$ Cohen's $d = 0.55$); and PGC had significantly fewer
346 views than UGC per share event (Welch's $t(206) = 4.90, p < 0.01,$ Cohen's $d = 0.63$;
347 Figure 2). Thus, for the same number of views UGC would receive significantly more
348 ratings, but PGC would be shared significantly more.
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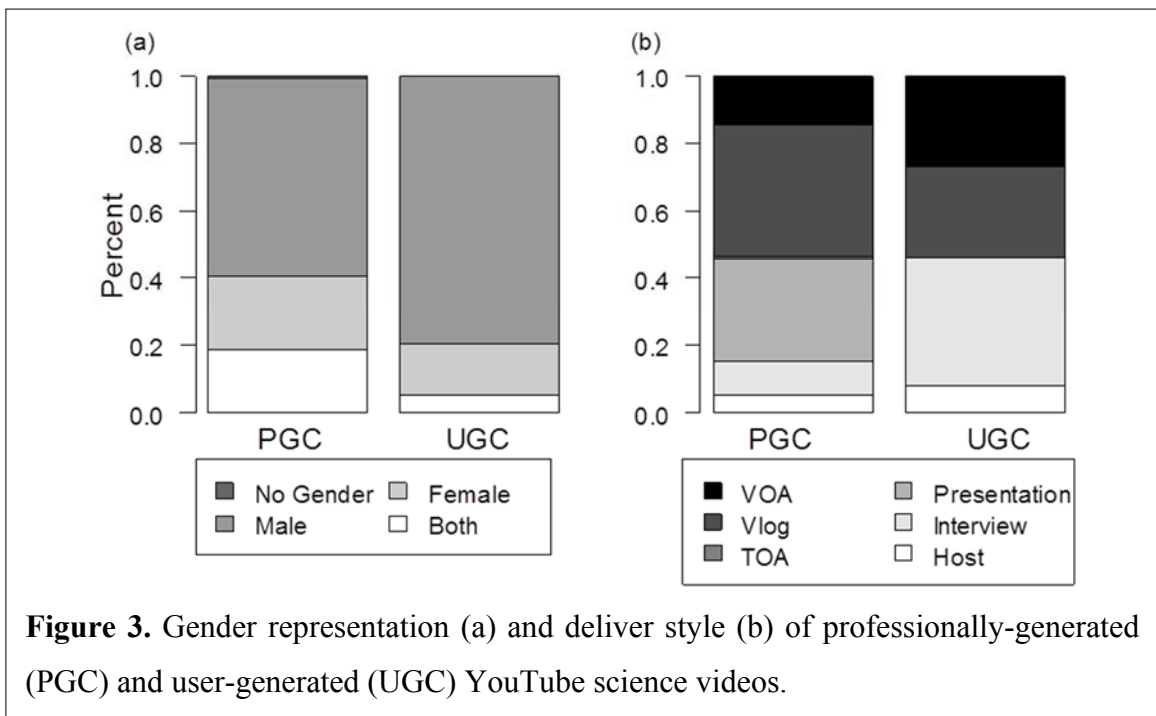
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352 *Video Results: Content factors*

353 Professionally-generated content and UGC differed in several, but not all, of the content
 354 factors measured. A chi-square test was used to examine the proportions of PGC and
 355 UGC that contained a regular science communicator. UGC had a significantly higher
 356 proportion of videos (~56%, $n = 100$) with regular communicators than PGC (~37%, n
 357 = 77; $\chi^2(1, N = 390) = 13.95, p < 0.01$). A binomial exact test was used to evaluate
 358 whether science communicators were equally represented by both genders. The test
 359 showed males were in a significantly greater proportion of both PGC ($p < 0.01$) and
 360 UGC ($p < 0.01$; Figure 3(a)). There was no null hypothesis to test the proportion of

361 delivery styles employed in PGC and UGC; still, Figure 3(b) shows that PGC was
 362 marginally more varied UGC. The rapidity with which content was delivered, as
 363 measured in words per minute, was significantly quicker in UGC ($M = 169, SD = 32$)
 364 than PGC ($M = 153, SD = 27$; Student's $t(338) = 5.10, p < 0.01$, Cohen's $d = 0.55$).
 365 Despite the difference in pace there was no significant difference in the length of PGC
 366 ($Mdn = 196$ s, range 19–4996 s) and UGC ($M = 333$ s, $SD = 196$ s; Welch's $t(355) =$
 367 $0.37, p = 0.71$, Cohen's $d = 0.04$).
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371 Of the content factors measured, only communicator continuity, pace of
372 delivery, and (marginally) gender appeared to impact upon video views. Videos with a
373 regular communicator, in both video types, had significantly more views than videos
374 without a regular presenter (UGC, Student's $t(178) = 9.03, p < 0.01$, Cohen's $d = 1.35$;
375 PGC, Welch's $t(192) = 3.90, p < 0.01$, Cohen's $d = 0.54$; Figure 4). Furthermore, the
376 effect of a regular communicator was larger for views of UGC than PGC. Using a one-
377 way ANOVA gender was not found to be significant for views of UGC ($F(2, N = 177)$
378 $= 2.53, p = 0.08$), whereas it was significant for PGC ($F(2, N = 206) = 2.95, p = 0.03, \eta^2$
379 $= 0.04$). Tukey's post-hoc test indicated that male-only PGC was viewed significantly
380 more than PGC with both genders present; although this was a small effect. Pearson's
381 product-moment correlation was used to examine the impact of pace and video length
382 on video views. Pace was found to be weak positively correlated with views in both
383 UGC ($t(160) = 2.60, p < 0.01, r = 0.21$) and PGC ($t(171) = 3.40, p < 0.01, r = 0.25$);
384 but, interestingly, no correlation was identified between views and video length ($t(388)$
385 $= 0.69, p = 0.49, r = -0.03$). Delivery style could not be analysed for its impact upon
386 views as a number of channels were found to use only one style for their delivery.
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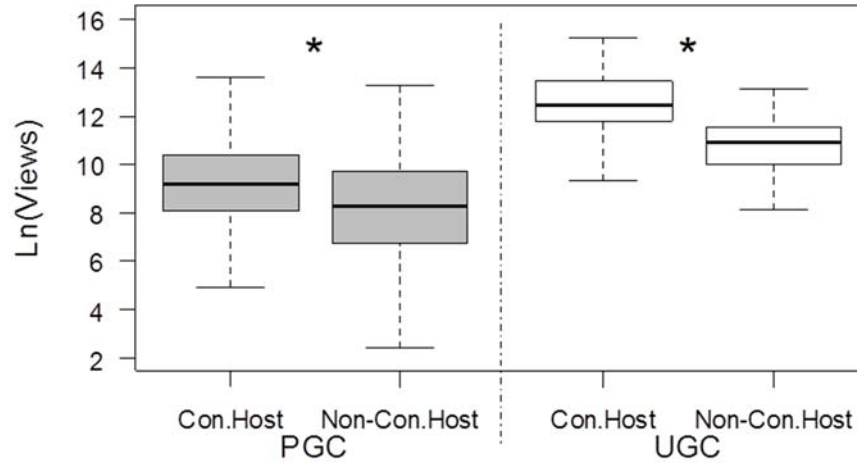


Figure 4. Views (natural log) of professionally-generated (PGC) and user-generated (UGC) YouTube science videos as a function of communicator continuity. Asterisks indicate a significant ($p < 0.05$) difference between videos with a continuous host (Con.Host) and non-continuous host (Non-Con.Host).

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389

390 Discussion

391 In this study 390 science communication videos, from 21 professionally-generated and
 392 18 user-generated YouTube channels, were examined to identify content related factors
 393 that influenced popularity. We identified three factors that contribute to popularity.
 394 First, although PGC is more numerous than UGC, UGC is far more popular in the
 395 science communication genre. Therefore, whether a channel is an overtly
 396 professionally-generated channel or one that appears to be YouTube derived (UGC) is
 397 the largest correlate of popularity. Second, whether a channel had a regular
 398 communicator to deliver content greatly impacted on video views. Third, for both PGC

399 and UGC, videos that delivered information more rapidly had more views than slower
400 paced videos. Several results from this study, namely the effect of video length on
401 popularity and the rates of engagement with videos, disagree with findings from prior
402 work (Chatzopoulou, Sheng, & Faloutsos, 2010). Still, we make several
403 recommendations that may increase the popularity of science communication videos on
404 YouTube, and we identify future research directions to expand upon this work.

405 Despite the concerns of Kim (2012), this research highlights that user-generated
406 science communication need not fear PGC monopolising audience attention. The
407 superior financial resources of professionally-created channels and (likely) formal
408 technical training of PGC creators do not lead to science communication videos or
409 channels that are more popular with the YouTube community. This result can be
410 explained by how content consumers identify trusted sources. Among the key factors
411 used by consumers to identify trusted sources of information on Web 2.0 are
412 communicator expertise, experience, impartiality, affinity, and a source being trusted
413 within a content consumer's social network (Borgatti & Cross, 2003; Heath, Motta, &
414 Petre, 2007). These factors also support why communicator continuity increased video
415 views. Making a connection with the audience is logically more direct if there is
416 continuity throughout a series of videos; in short, a regular communicator adds to the
417 authenticity of a channel (Burgess & Green, 2009). Thus, the success of UGC can be
418 explained by user-created channels fostering meaningful connections with the viewer

419 base, and the increased success of UGC with a regular science communicator merely
420 compounds the effect.

421 It is logical that the pace of content delivery needs to suit the medium of
422 communication. To get your message across when public speaking, instructional tips
423 often repeat the dictum that one should not speak too quickly or too slowly, while
424 averaging between 100–150 words per minute (Sudha, 2010). Comprehension studies
425 for instance have found that students benefit from receiving content at lower than
426 average speaking rates (~190 words per minute; Weinstein & Griffiths, 1992). The main
427 reason why public speakers should ensure they are not talking too quickly is because of
428 the transitory nature of the medium. It is not possible to replay something if it is missed.
429 In contrast however, faster rates of speech are considered to improve the persuasiveness
430 of arguments and increases audience focus (Chambers, 2001; Miller, Maruyama,
431 Beaber, & Valone, 1976; Smith & Shaffer, 1995). However, these are competing
432 outcomes. Slower rates of delivery may improve comprehension, whereas greater rates
433 may increase engagement and interest. In the YouTube context comprehension may not
434 be affected as YouTube videos can easily be replayed as necessary. Thus, these results
435 support the point that higher rates of content delivery do increase views; but, future
436 research should examine whether comprehension of the message deteriorates.

437 For the most part, the gender of the science communicator was not found to
438 influence views; however, in terms of representation, science communicators, especially

439 in UGC, were often male. Jenkins, Purushotma, Weigel, Clinton, & Robinson (2009)
440 defines a participatory culture as one with relatively low barriers to entry, where people
441 are supported and encouraged to create and share content, and where participants feel a
442 degree of social cohesion with other participants. YouTube is therefore often described
443 as a participatory culture and we would nominally expect that creators represent the
444 demographics of the community (Chau, 2010). While it appears that YouTube has
445 relatively the same amount of male and female viewers (Chau, 2010), Abisheva,
446 Garimella, Garcia, and Weber (2013) identified clustering in different subjects on
447 YouTube; for example, sports had more male viewers while entertainment had more
448 female viewers. Thus, the lack of female science communicators may be symptomatic
449 of a lack of female viewers. Alternatively, female science communicators simply may
450 choose not to make content. Molyneaux and O'Donnell (2008) in fact, identified that
451 females did create and consume fewer vlogs than males, despite having the same
452 technical skills and feeling just as much a part of the YouTube community as their male
453 counterparts. To explore the gender gap in the creation of science communication
454 content, future research should explore qualitative approaches.

455 Two findings in this study conflict with prior research: video length; and,
456 engagement rates. First, longer videos intuitively seem that they would be less popular
457 than shorter videos (Davenport & Beck, 2001); a point expressed by content creators
458 and even YouTube (n.d.). This study does not support this claim. Content creators

459 however, should not assume any video length is appropriate; further research on video
460 length of YouTube science videos is needed and we recommend that this should occur
461 on few channels with variability in video length to control for channel affects. Second,
462 we found that for the same number of views, UGC would receive more ratings than
463 PGC. In contrast Chatzopoulou et al. (2010) found that videos with higher views had
464 relatively fewer ratings, comments, and favourites. Their explanation was that videos
465 with more views elicit a ‘less acute reaction’ (Chatzopoulou et al., 2010, p. 2). This
466 hypothesis might explain why we found that PGC was shared more than UGC. Our
467 contrary finding of relatively higher ratings may simply be an idiosyncrasy of science
468 communication; nevertheless, it alludes to how UGC becomes more popular. Given
469 ratings were received significantly more than other engagement metrics, given UGC
470 received significantly more ratings, and given YouTube’s video recommendation
471 systems incorporate such engagement metrics, UGC may become more popular by
472 simply being recommended more often.

473 With the abundance of information in the modern era, understanding how to
474 capture audience attention is paramount to having one’s message heard. On YouTube
475 specifically, long-term success requires understanding what factors contribute to the
476 growth of video and channel popularity (Burgess & Green, 2009). It is important to
477 recognise that analysis in this study was correlative, and causation cannot necessarily be
478 inferred from these results. Still, this study highlights several factors that appear to

479 contribute to popularity. Science communicators on YouTube need to have a face and
480 they must engage with the community. The biggest mistake that content creators can
481 make is in viewing YouTube as merely a video hosting platform, rather than a
482 participatory community. As this study describes some of the characteristics of science
483 communication on YouTube, it provides a foundation for future research. We urge
484 continued research of science communication on YouTube as we cannot assume that
485 broad YouTube trends identified elsewhere apply to the science communication genre.

486

487 **Acknowledgements**

488 Thank you to Merryn McKinnon and Vanessa Hill who provided feedback on the
489 original manuscript, and to the two anonymous reviewers who reviewed the submitted
490 manuscript.

491

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